



CITY OF NEW ORLEANS

BottomLineStat

January 2014 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Traffic Court
- Sales Taxes and Occupational License Revenues / Collections
- Property Taxes
- Sanitation Fees Revenues / Collections

Capital Fund

- Surplus Real Estate Sales

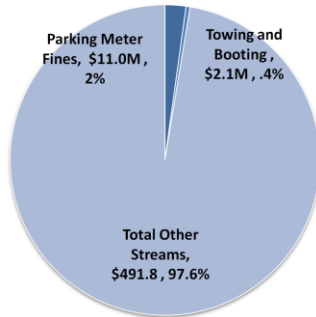
Expenditures

- Overtime Analysis
- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Fuel Usage
- Utilities Expense and Usage (Entergy)

Revenue Analysis

Parking Enforcement Revenues

2.4% Adopted Budget GF Revenues for 2014



Measure	2014 YTD Actual	2014 YTD Projection
Number of parking citations	N/A	23,764
Number of tows	N/A	1,382
Number of boots	N/A	267

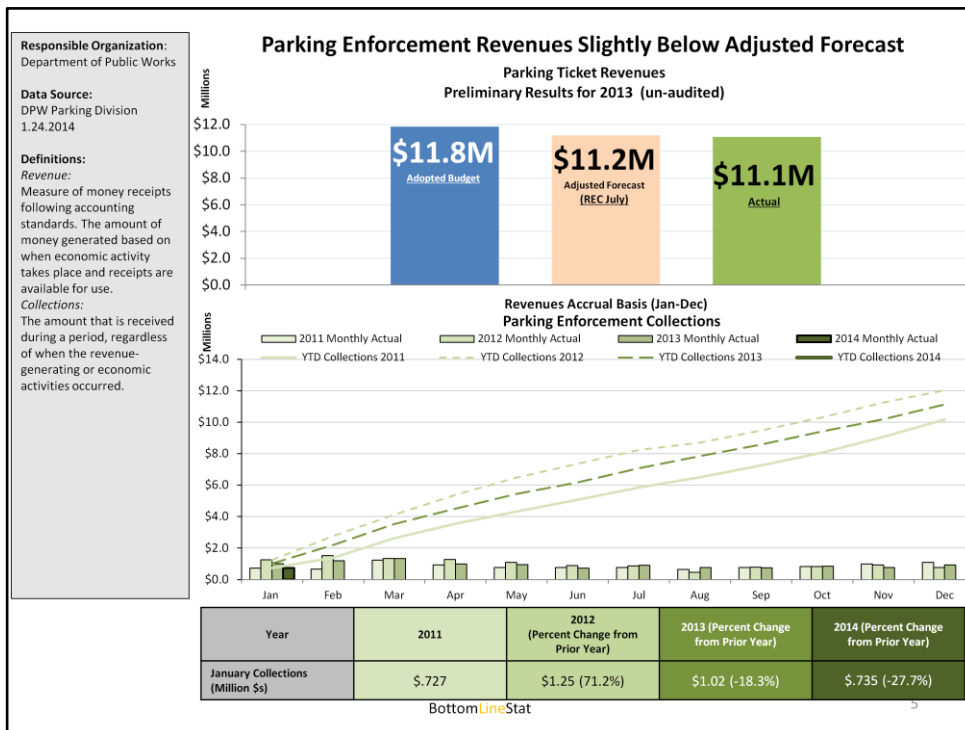
Action Item

Responsible Party	Action Item	Due	Status
Mark Jernigan	Develop a plan to handle high levels of PCO turnover	Ongoing	
Mark Jernigan	Explore the usage of handheld ticket issuance devices while new devices are awaited from contractor	Ongoing	

Source: Adopted Budget 2014

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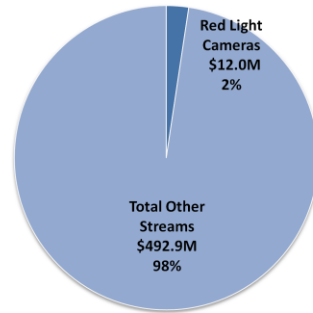
4



Collections are down partially due to ticketing equipment shortages and partially due to a lack of special events in January.

Photo Safety Management

2% Adopted Budget GF Revenues for 2014



Action Item

Responsible Party	Action Item	Due	Status
M. Jernigan	Develop and implement a strategy to fix inoperable flashers	Ongoing	

Source: Adopted Budget 2014

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9

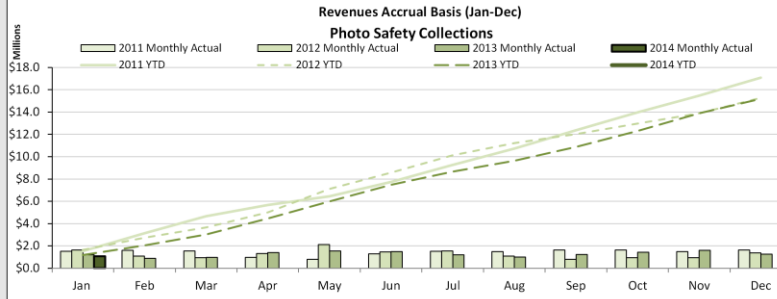
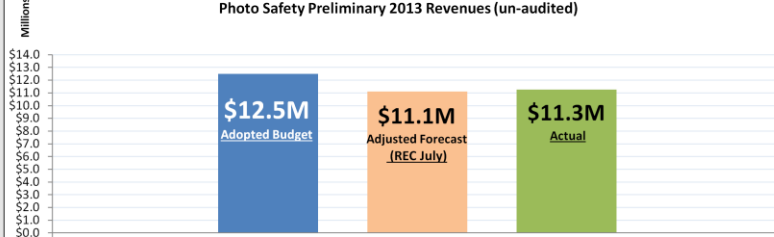
Responsible Organization:
Department of Public Works

Data Source:
DPW Photo Safety Division
2.25.2014

Definitions:
Photo Safety Camera:
The City utilizes safety cameras to enforce traffic laws and maintain safe streets
Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use.
Collections:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

Revenues Are Above the Adjusted Forecast but Below the Original Budgeted Amount

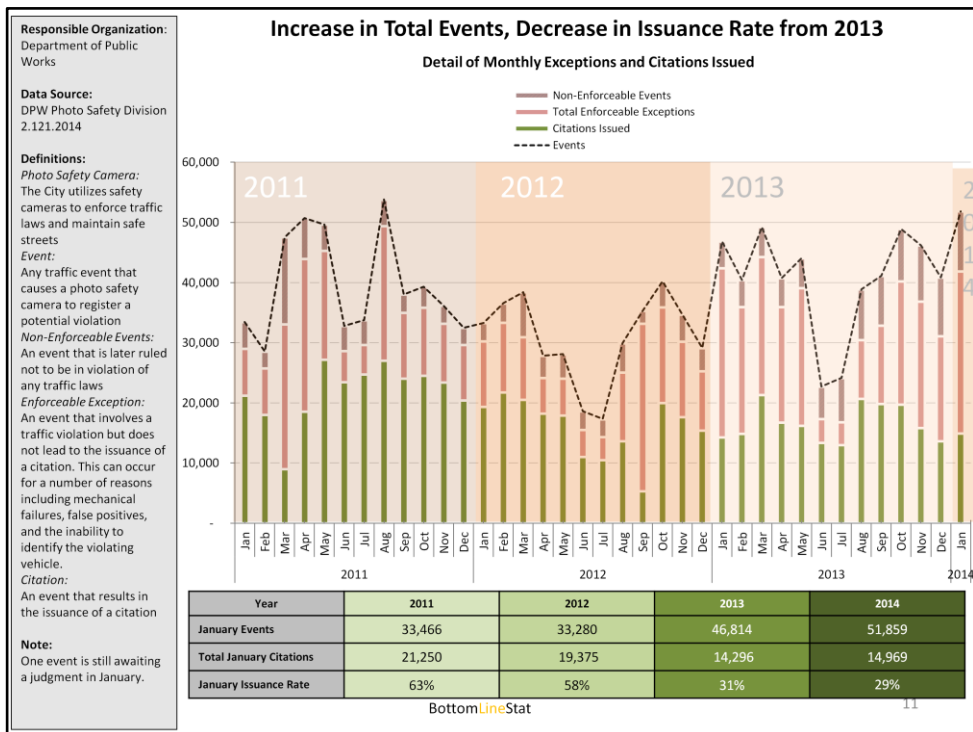
Photo Safety Preliminary 2013 Revenues (un-audited)



Year	2011	2012 (Percent Change from Prior Year)	2013 (Percent Change from Prior Year)	2014 (Percent Change from Prior Year)
January Collections (Million \$)	\$1.53	\$1.64 (7.3%)	\$1.19 (-27.4%)	\$1.08 (-9.6%)

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10



The City's contract for traffic cameras is due to end this summer. The City is currently working to decide whether or not to renew the contract.

Responsible Organization:
Department of Public Works

Data Source:
DPW Photo Safety Division
2.21.2014

Definitions:

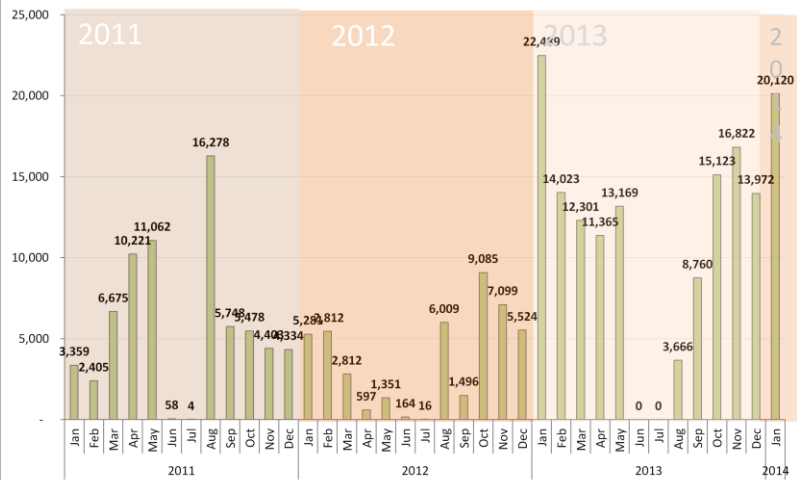
Photo Safety Camera:
The City utilizes safety cameras to enforce traffic laws and maintain safe streets

School Zone Enforceable Time:
A common use of photo safety cameras is in school zones, which have reduced speed limits at the beginning and end of the school day.

Inoperable flashers:
The indication that the speed limit is reduced comes from flashers on school zone boundaries. If these flashers are not working properly, the speed limit reduction cannot be enforced.

Second Highest Number of Exceptions Related to Inoperable School Zone Flashers since 2011

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time



Year	2011	2012 (Percent Change from Prior Year)	2013 (Percent Change from Prior Year)	2014 (Percent Change from Prior Year)
January School Zone Flasher Exceptions	3,359	5,281 (57.2%)	22,489 (325.8%)	20,120 (-10.5%)

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12

Responsible Organization:
Department of Public Works

Data Source:
ATS and DPW Photo Safety Division
2.21.2014

Definitions:
Photo Safety Camera:
The City utilizes safety cameras to enforce traffic laws and maintain safe streets

School Zone Enforceable Time:
A common use of photo safety cameras is in school zones, which have reduced speed limits at the beginning and end of the school day.

Inoperable flashers:
The indication that the speed limit is reduced comes from flashers on school zone boundaries. If these flashers are not working properly, the speed limit reduction cannot be enforced.

Note:
No exceptions in June or July due to summer vacations

Photo Safety Citations Exceptions: Inoperable Flashers

All Cameras with 500 or more Exceptions

Camera #	Location	August-13	September-13	October-13	November-13	December-13	January-14	Six Month Total
N059	WB CANAL ST @ N. OLYMPIA ST	1,599	3,728	4,084	3,090	2,351	3,048	17,900
N092	SB CARROLLTON AVE @ KIPP BELIEVE SCHOOL	966	1,481	1,943	1,431	1,133	1,834	8,788
N060	EB CANAL ST @ S. ST PATRICK ST	0	0	623	2,467	2,138	1,748	8,715
N056	SB FRANKLIN AVE @ WISTERIA ST	172	983	2,127	860	929	1,748	7,049
N049	EB ST CHARLES AVE @ CADIZ ST	100	0	1,312	2,045	1,428	877	5,762
N058	WB BIENVILLE ST @ N OLYMPIA ST	184	1,218	1,886	400	835	1,238	5,761
N051	NB READ BLVD @ HAMMOND ST	0	0	33	1,156	829	1,468	3,486
N055	NB FRANKLIN AVE @ WISTERIA ST	1	0	1	998	1,071	1,140	3,211
N057	EB BIENVILLE ST @ N ST PATRICK ST	0	0	401	513	685	935	2,534
N088	WB OPELOUSAS AVE @ HOLY NAME OF MARY	87	404	801	484	242	390	2,408
N025	NB PARIS @ CRESCENT DR	2	1	1	773	594	717	2,088
N053	NB JACKSON AVE @ CHESTNUT ST	108	531	464	227	207	307	1,844
N098	EB PRYTANIA ST @ MCGEEH SCHOOL	140	16	338	290	253	595	1,632
N050	WB ST CHARLES AVE @ JENA ST	0	9	1	19	283	982	1,294
N074	NB PACE BLVD @ ST JULIEN ELEMENTARY	67	294	525	0	0	0	886
N0118	SB JACKSON AVE @ LAUREL ELEMENTARY	16	0	184	246	398	844	844
N026	SB PARIS @ PRENTISS AVE	0	1	1	505	2	195	704
N047	NB CANAL BLVD @ FRENCH ST	0	0	1	74	138	433	646
N052	SB READ BLVD @ HAMMOND ST	2	1	7	444	148	7	609
N086	EB OPELOUSAS AVE @ HOLY NAME OF MARY				226	126	249	601

Greater than 1500 flasher exceptions this month
 Between 1000 and 1500 flasher exceptions this month
 500 -1000 flasher exceptions this month
 Less than 500 flasher exceptions this month

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13

Greater than 1500 flasher exceptions this month
Between 1000 and 1500 flasher exceptions this month
500 -1000 flasher exceptions this month
Less than 500 flasher exceptions this month

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13

The Department of Public Works is currently working to convert the worst-performing school zone flashers from solar power to AC power.

Responsible Organization:
Department of Public Works

Data Source:
American Traffic Solutions
2.11.2014

Definitions:

Collected:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

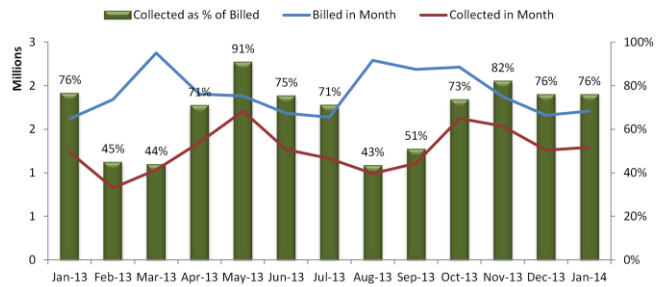
Billed:
The payment obligation created through the occurrence of a service or penalty event. The obligation may or may not have been fulfilled.

Note:

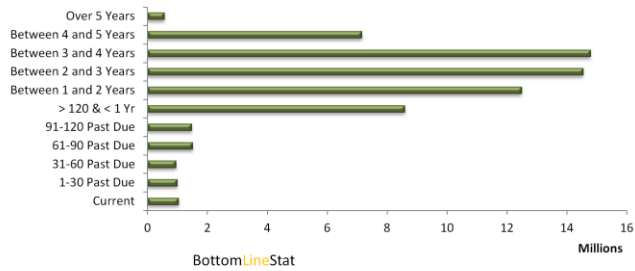
Receivable aging data only dates back to 2009. Collected funds shown here do not include any late fees, only original amount due.

Photo Safety Collections

Monthly Billed & Monthly Collected

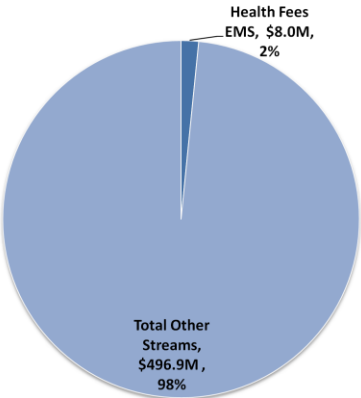


Age of Outstanding Receivables as of 2/11/2014



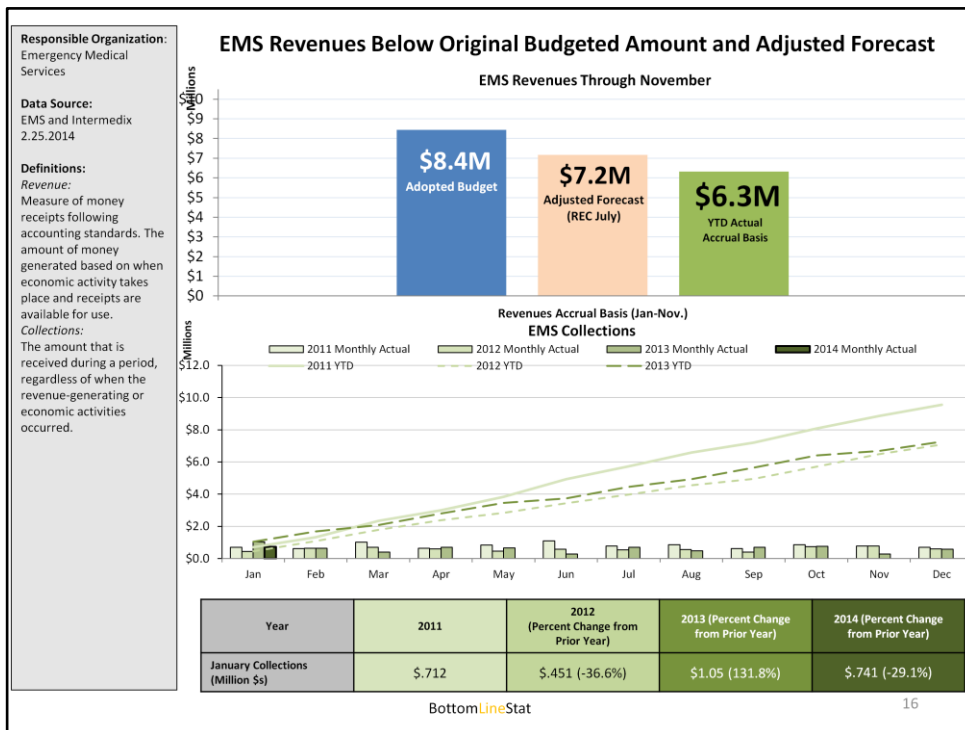
EMS Revenues

2% Adopted Budget GF Revenues for 2014

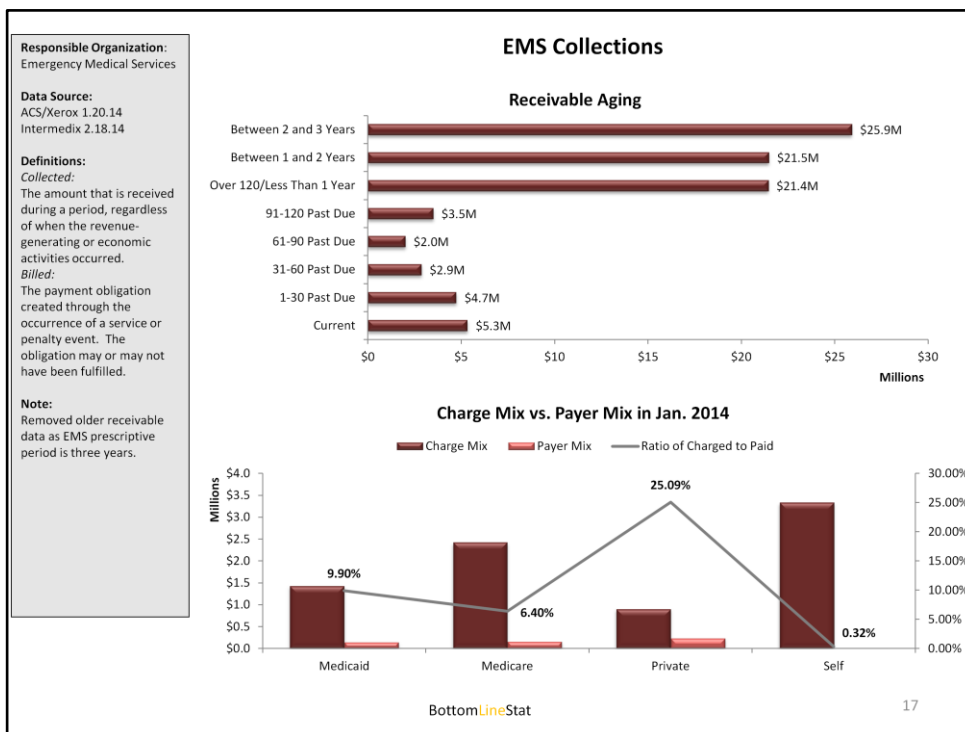


Source: Adopted Budget 2014

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The City's new Emergency Medical Services collections contractor is not yet fully in place. Once the transition is complete (due by the end of April), collections performance is expected to improve.



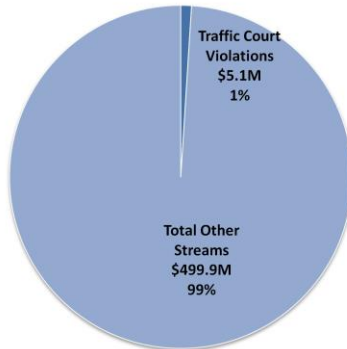
In many cases under “Self Pay,” the patient has Medicaid or Medicare but the contractor failed to identify this. The Department of emergency Medical Services hopes that with the new contract fully in place, these cases will be minimized.

EMS Vendor Transition Update

- EMS is currently switching from longtime vendor ACS/Xerox to Intermedix
- Transition should be complete by April 30th
- Monthly review calls are held to ensure smooth transition
- The next quarterly on-site visit is scheduled for April 10th
- Update on ACS/Xerox issues:
 - In conjunction with the City's legal department, EMS led a review call with ACS/Xerox to highlight past and ongoing performance issues
 - A follow up email was sent to ACS/Xerox memorializing these issues and establishing a bi-weekly review call with ACS/Xerox
 - Amendment has been edited and sent to ACS/Xerox for final signature
 - EOB's and remittance have begun to be routed to Intermedix as requested and agreed to but it is a slow process; follow up on this item is on-going
- City outstanding items:
 - Credit Card acceptance
 - Finance reviewing avenues available to allow EMS to accept credit card payments

Traffic Court

1% Adopted Budget GF Revenues for 2014



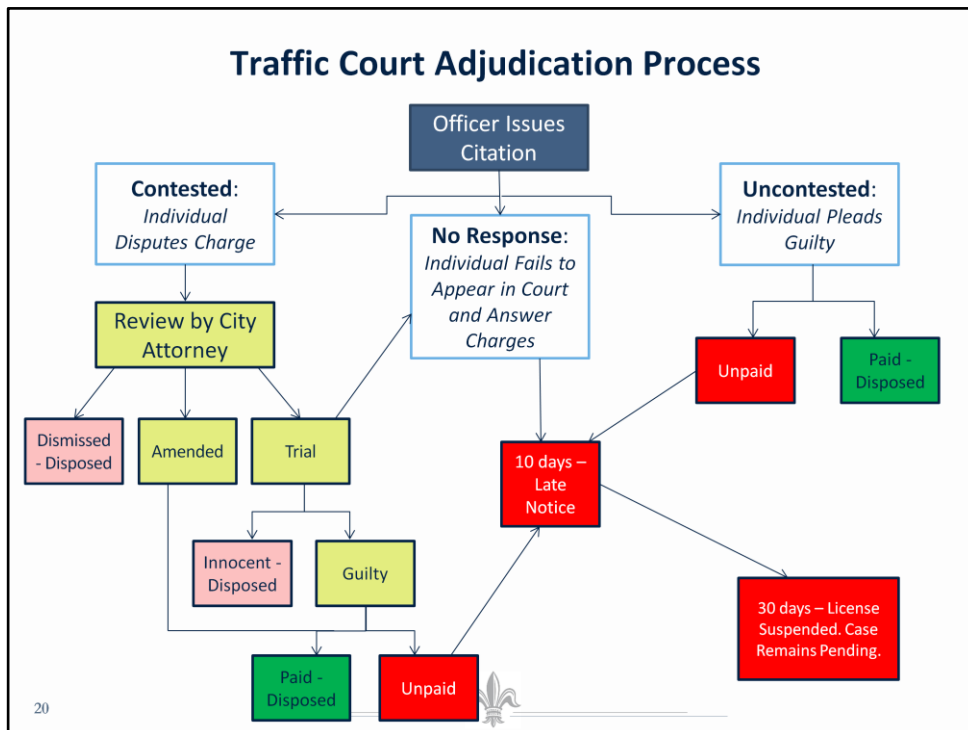
Action Item

Responsible Party	Action Item	Due	Status
Debra Hall, Allen Square	Develop and implement a comprehensive collections plan	Ongoing	
Traffic Court	Develop policy to handle cases where a charged individual fails to appear at court	Ongoing	

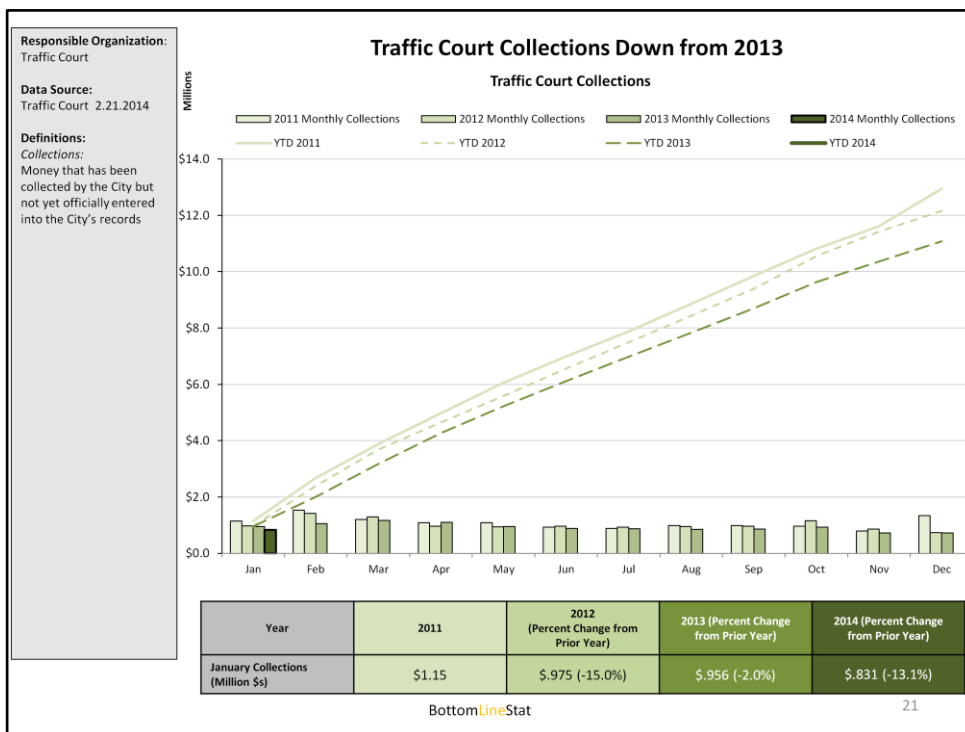
Source: Adopted Budget 2014

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19



This chart demonstrates the potential paths that a traffic violation can take to adjudication. The City and Traffic Court are currently testing the effectiveness of suspending licenses as a tool to encourage outstanding payments.

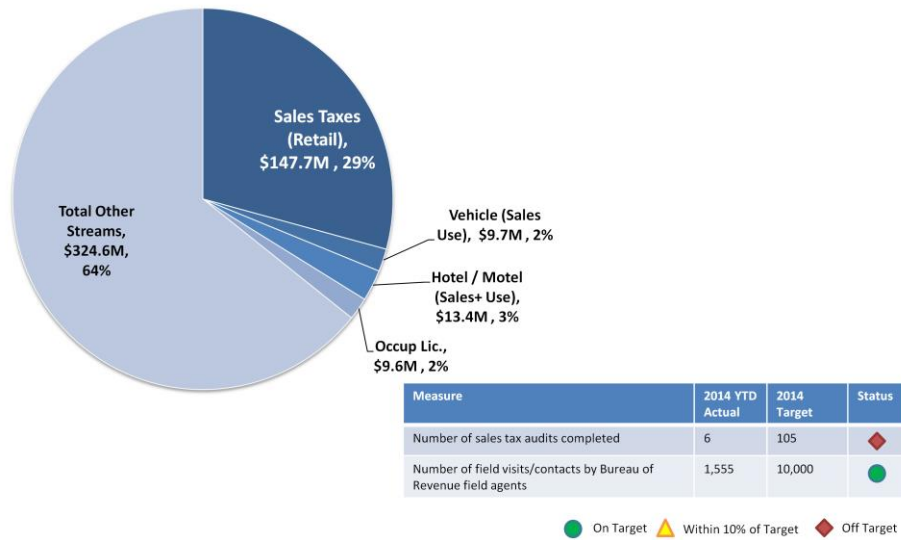


Collections are down at least in part because of decreased ticket issuance.

Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 34% of Adopted Budget GF Revenues for 2014

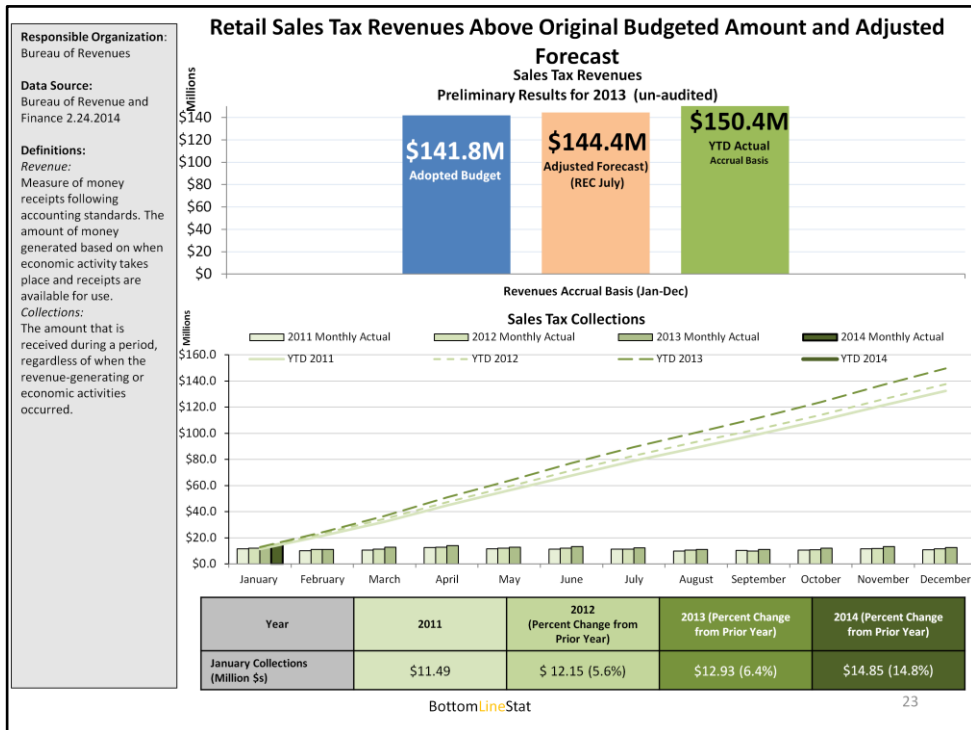
Occupational License : 2% Adopted Budget GF Revenues for 2014



Source: Adopted Budget 2014

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22



Sales tax revenues are largely up due to new businesses in New Orleans and an improved economy throughout the nation.

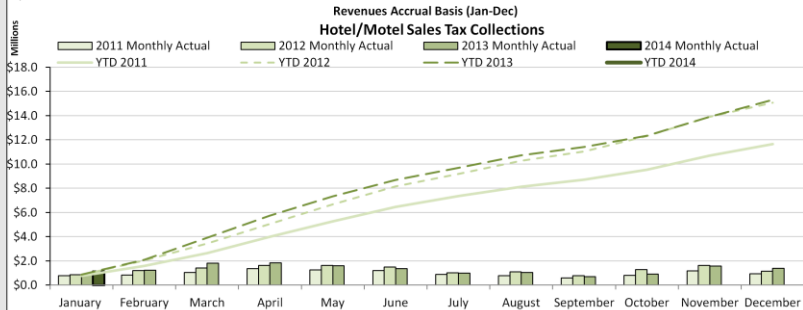
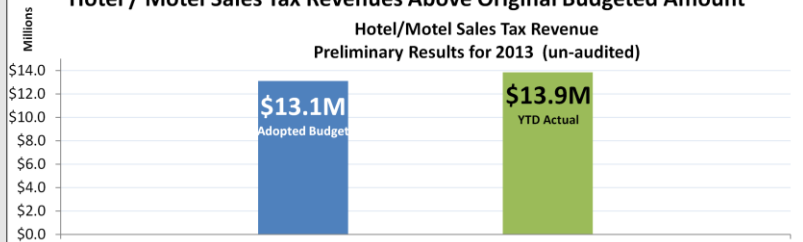
Responsible Organization:
Bureau of Revenues

Data Source:
Bureau of Revenue and Finance 2.24.2014

Definitions:
Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use.
Collections:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

Hotel / Motel Sales Tax Revenues Above Original Budgeted Amount

Hotel/Motel Sales Tax Revenue
Preliminary Results for 2013 (un-audited)



Year	2011	2012 (Percent Change from Prior Year)	2013 (Percent Change from Prior Year)	2014 (Percent Change from Prior Year)
January Collections (Million \$s)	\$.766	\$.851 (11.0%)	\$.867 (1.9%)	\$1.13 (30.3%)

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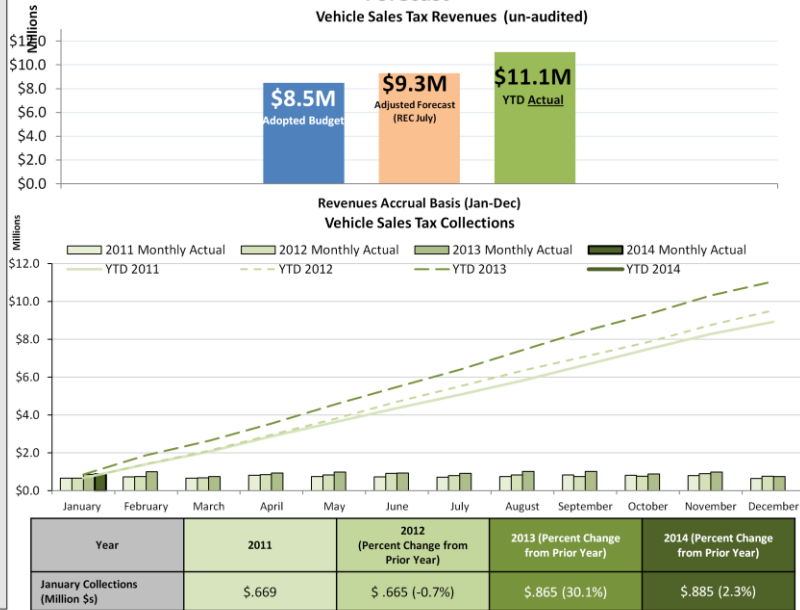
24

Responsible Organization:
Bureau of Revenues

Data Source:
Bureau of Revenue and
Finance 2.24.2014

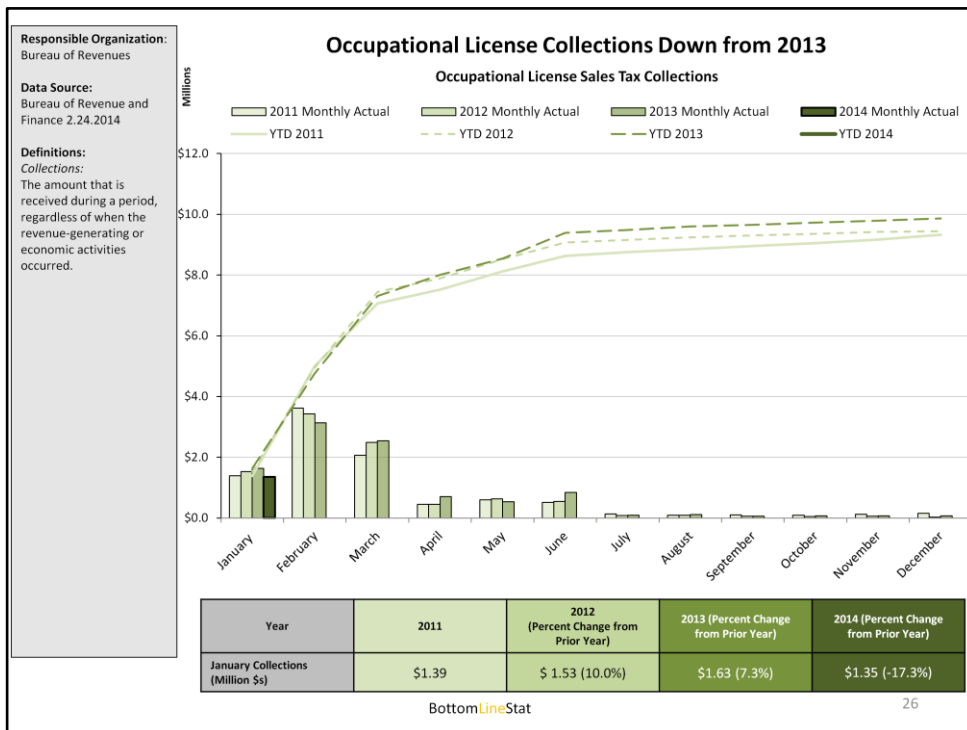
Definitions:
Revenue:
Measure of money receipts following accounting standards. The amount of money generated based on when economic activity takes place and receipts are available for use.
Collections:
The amount that is received during a period, regardless of when the revenue-generating or economic activities occurred.

Vehicle Sales Tax Revenues Above Original Budgeted Amount and Adjusted Forecast

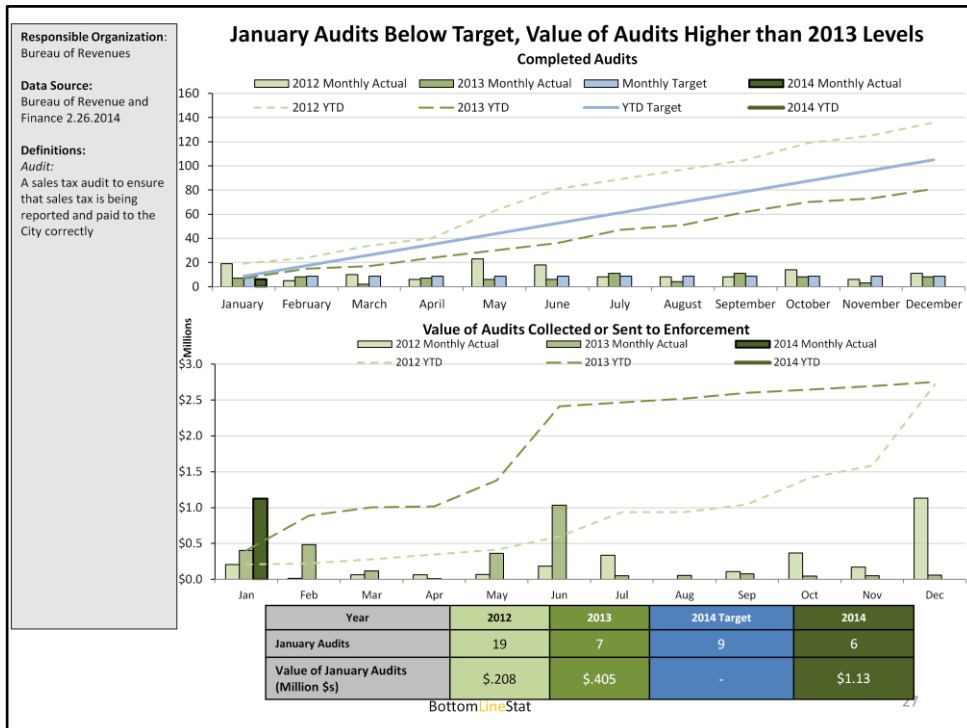


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25



The decrease in January collections is likely due more to payments coming in later in the year rather than a decrease in occupational licenses.



The Bureau of Revenues is currently hiring new auditors.

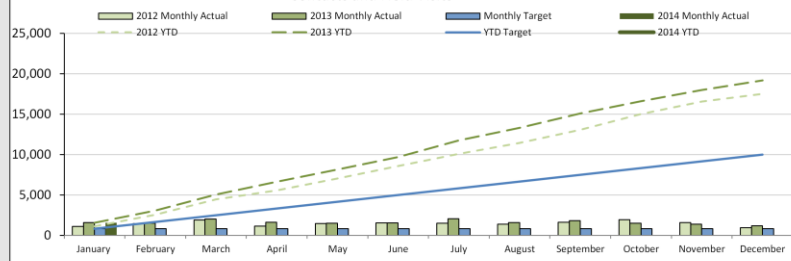
Responsible Organization:
Bureau of Revenues

Data Source:
Bureau of Revenue
2.24.2014

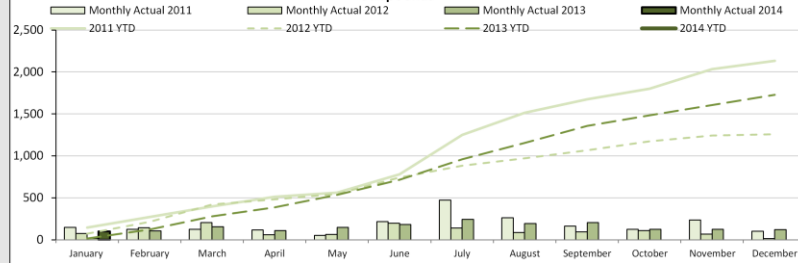
Definitions:
Contact/Field Visit:
Compliance checks to local businesses related to occupational licenses and sales tax payments
Subpoena:
A legal order requiring the recipient to provide necessary tax information to ensure compliance

Contacts and Field Visits Well Above Target

Contacts and Field Visits



Subpoenas



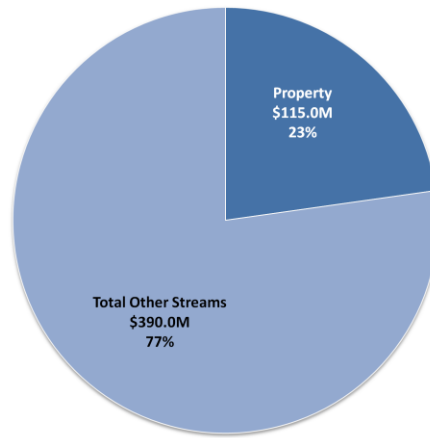
Year	2011	2012	2013	2014 Target	2014
January Contacts/Field Visits	-	1,110	1,566	833	1,555
January Subpoenas	147	74	17	-	101

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28

Property Tax Revenues

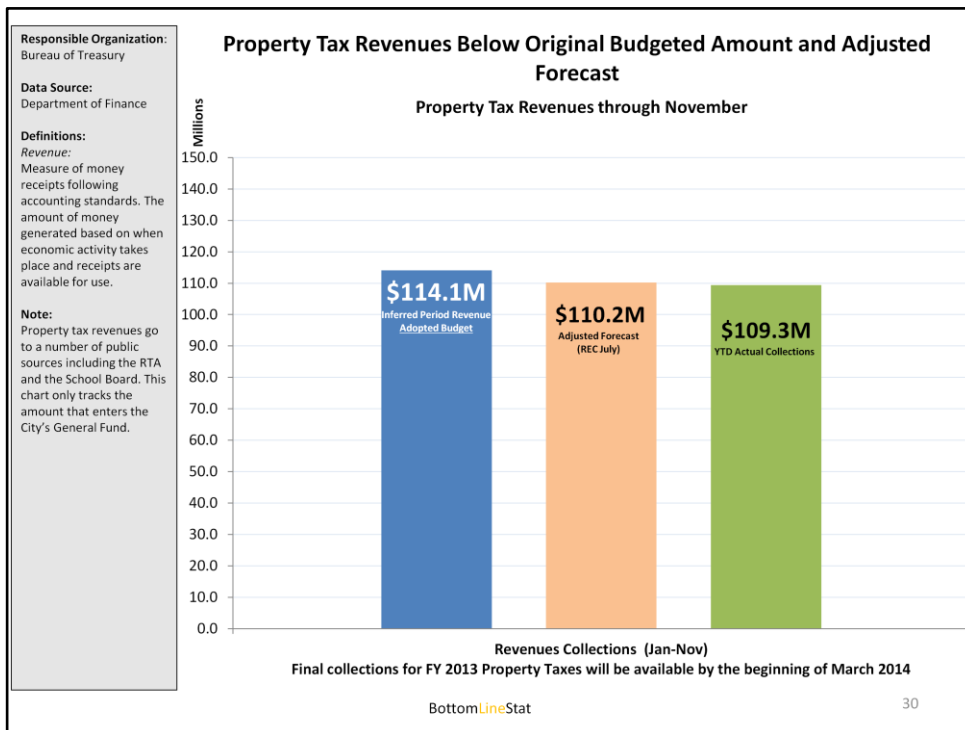
23% Adopted Budget GF Revenues for 2014



Source: Adopted Budget 2014

BottomLineStat

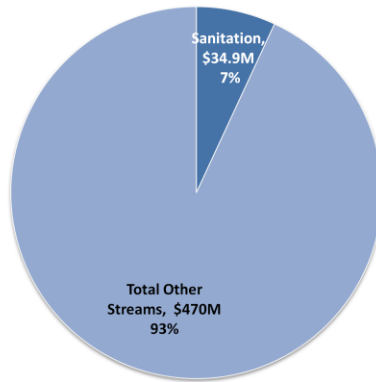
29



Because of the schedule used for property tax collection, final revenues will not be known until March.

Sanitation Revenues

7% Adopted Budget GF Revenues for 2014



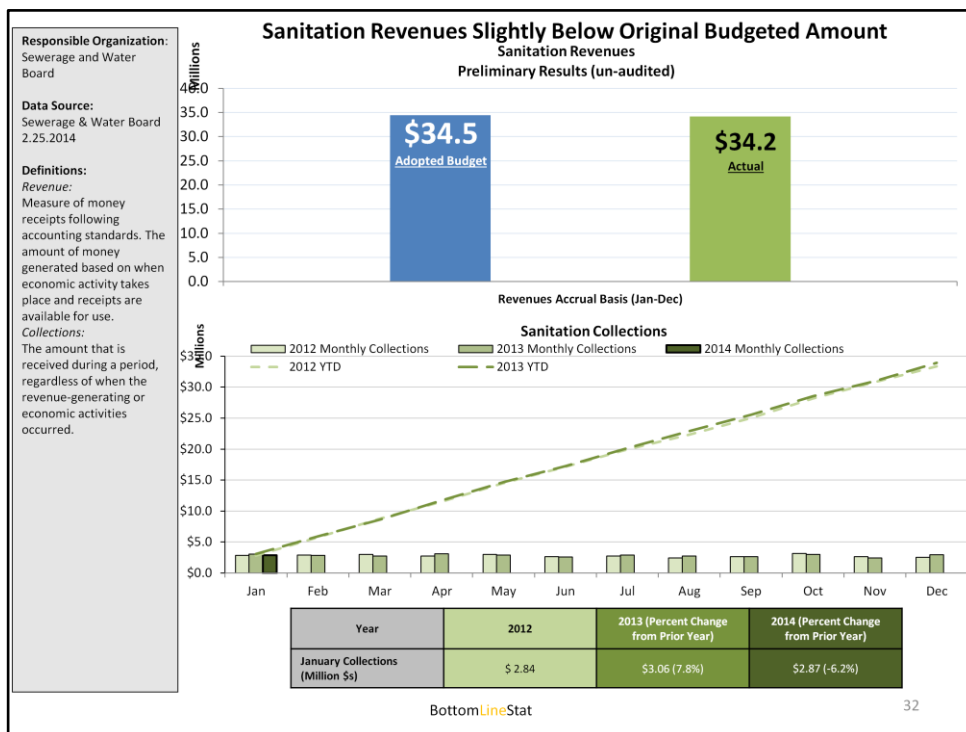
Measure	2014 YTD Actual	2014 Target	Status
Percent of sanitation referrals collected	41%	50%	Off Target

● On Target
 ▲ Within 10% of Target
 ◆ Off Target

Source: Adopted Budget 2014

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31



The City is currently working with the Sewerage and Water board to develop and refine enforcement mechanisms.

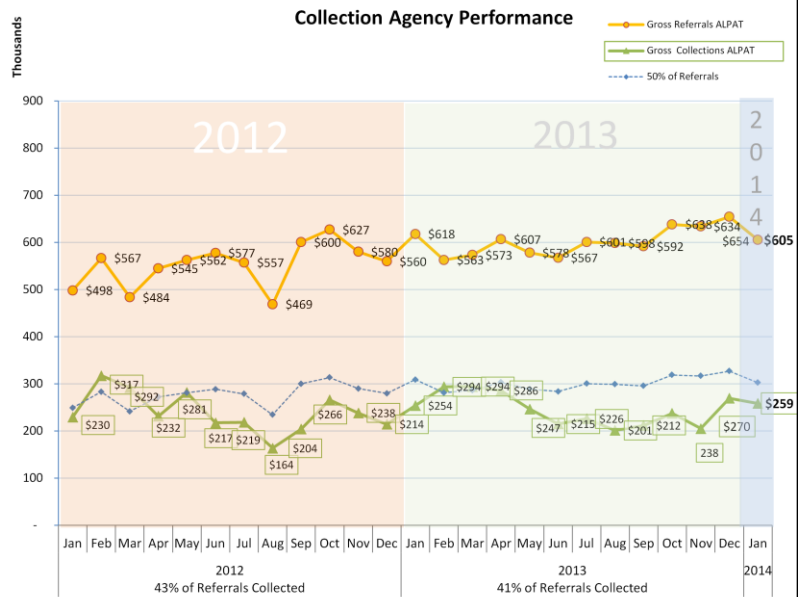
Responsible Organization:
Sewerage and Water
Board/ALPAT

Data Source:
ALPAT
2.25.2013

Definitions:

ALPAT:
The City's contracted
collection agency for
sanitation charges
Referrals:
The total sanitation billing
amount referred to ALPAT
for collection
Collections:
The total sanitation
charges collected due to
enforcement by ALPAT

41 % of Referrals Were Collected in January



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33

Capital Fund

Responsible Organization:
Real Estate and Records

Data Source:
Capital Projects, Real
Estate and Records

Definitions:
Surplus Properties:
Properties that no longer
serve a regular function to
the City and are sent to
sale

Sale of Surplus Properties

Properties Identified for Sale at Future Auction
Vacant Lot at 3601 General Taylor St.
Vacant Lot at 1400 S. Broad St.
Vacant Lot at 2600 S. Broad St.
Vacant Lot at 2019 Third St.
Lot at the corner of Bellaire Dr. and Fleur de Lis Ave.
3 Lots on Chef Menteur Highway, bounded by Crowder Blvd. and Flake Ave.
Elysian Fields Firehouse
Wilson Avenue Apartments

The date of the upcoming auction has not been set.

Expenditure Analysis

**Responsible
Organization:**
CAO

Data Source:
Data from ITI and
summarized by OPA/
Department of
Finance

Definitions:
Overtime:
Hours worked beyond
the regularly
scheduled amount

2014 Overtime by Department General Fund Only

Total Overtime Through January	
Organization	January
POLICE	\$248,493
HEALTH & EMERGENCY MEDICAL SERVICES	\$89,203
FIRE	\$76,514
PUBLIC WORKS	\$24,248
FINANCE	\$17,894
HUMAN SERVICES	\$15,490
SANITATION	\$15,001
PROPERTY MANAGEMENT	\$11,965
PARKWAY & PARK COMMISSION	\$5,892
MISCELLANEOUS	\$5,319
SAFETY & PERMITS	\$3,588
CORONER'S OFFICE	\$3,098
N O MOSQUITO CONTROL BRD.	\$2,851
CHIEF ADMINISTRATIVE OFFICE	\$2,023
COUNCIL	\$243
OFFICE OF INSPECTOR GENERAL	\$104
VIEUX CARRE COMMISSION	\$38
Grand Total	\$521,964

Responsible Organization:
CAO

Data Source:
Accounting and Risk Units
2.17.2014

Definitions:

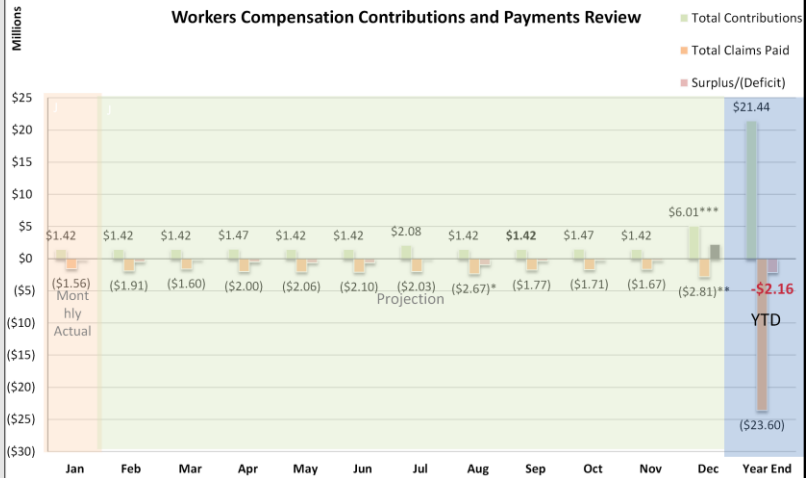
Workers Compensation:
The City's self insurance program to support employees in the case of work-related injuries

Contributions:
The total amount paid into the workers comp. system by City employees

Claims Paid:
The amount paid from the workers comp system due to employee injuries.

Workers Compensation Deficit Projected at \$2.2 Million

Workers Compensation Contributions and Payments Review



*Includes a \$300K annual payment to the department of labor for workers comp requirements

Includes a **\$1.1M charge (estimate) for the Secondary Injury Fund assessment for 2013

***Includes Sheriff contributions to WC fund

BottomLineStat

39

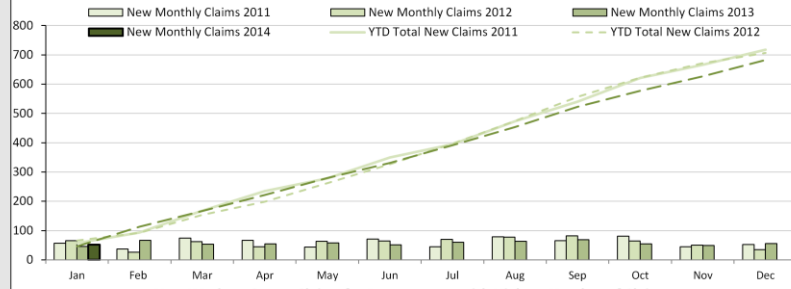
Responsible Organization:
CAO

Data Source:
Risk Unit
2.17.2014

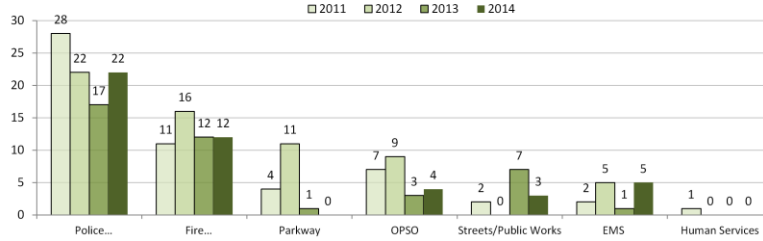
Definitions:
Workers Compensation:
The City's self insurance
program to support
employees in the case of
work-related injuries
Claim:
An on-the-job injury
requiring payment from
workers compensation

New Workers Compensation Claims up Slightly from 2013

New Workers Compensation Claims

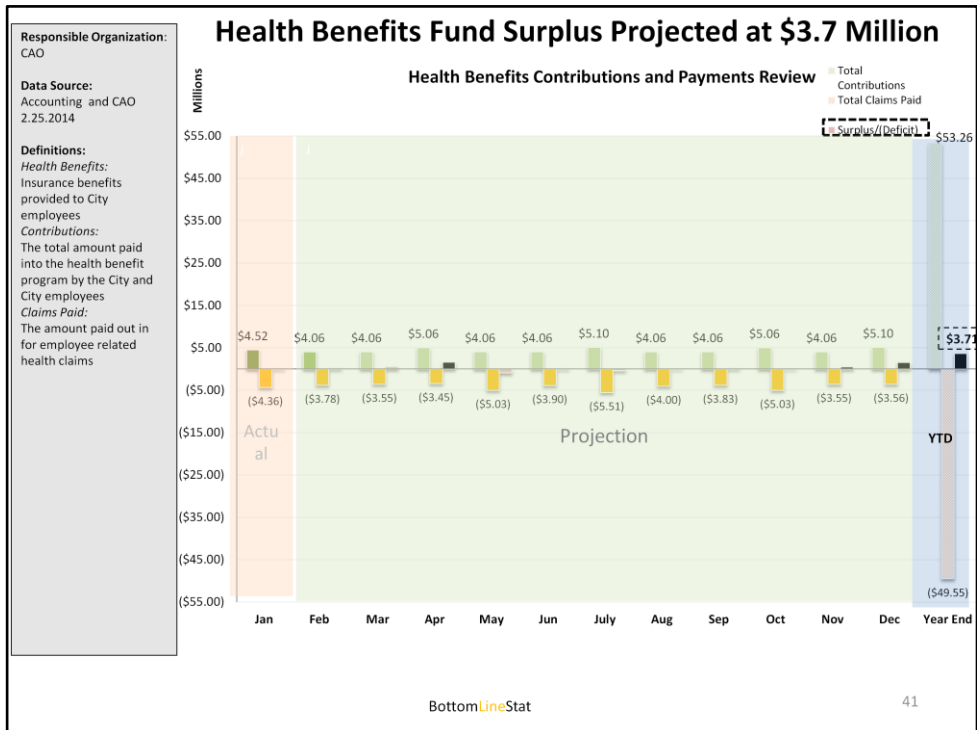


New Workers Comp. Claims for Departments with Highest Number of Claims



Year	2011 (Percent Change from Prior Year)	2012 (Percent Change from Prior Year)	2013 (Percent Change from Prior Year)	2014 (Percent Change from Prior Year)
New January Claims	66	57 (16%)	46 (-30%)	52 (13%)

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The projected surplus increased from \$2.69 million in the previous month.

Fuel Usage (in Gallons)					
Responsible Organization: Equipment Maintenance Division	2011	2012	2013	2014	Change 2014/2013
	January (YTD)	January (YTD)	January (YTD)	January (YTD)	
Data Source: Equipment Maintenance Division 2.20.2014					
Definitions: <i>Fuel Usage:</i> The amount of fuel used by various City organizations					
POLICE	84,888	81,057	75,508	71,042	-6%
CRIMINAL SHERIFF	19,608	18,241	17,753	16,753	-6%
EMERGENCY MEDICAL SERVICES	10,259	10,372	12,052	11,252	-7%
PUBLIC WORKS	4,912	5,226	5,961	5,491	-8%
FIRE	6,139	6,935	6,067	5,449	-10%
PARKWAY & PARK COMMISSION	5,486	4,976	5,667	4,465	-21%
SANITATION	2,793	2,921	3,405	3,519	3%
DISTRICT ATTORNEY	2,701	2,703	2,866	2,820	-2%
RECREATION	2,392	2,217	2,765	1,971	-29%
SAFETY & PERMITS	1,828	1,368	1,324	1,280	-3%
LA SPCA	1,029	898	1,091	1,273	17%
OFFICE OF HOUSING & URBAN DEV.	828	680	1,003	1,121	12%
PROPERTY MANAGEMENT	1,099	1,230	1,971	1,060	-46%
COUNCIL	737	674	646	983	52%
EQUIPMENT MAINTENANCE DIVISION	57	24	668	917	37%
N O MOSQUITO CONTROL BRD.	1,010	697	613	644	5%
CORONER'S OFFICE	688	646	582	553	-5%
All Other Departments (Less than 500 Gallons)	3,847	3,679	3,198	2,928	-8%
	150,301	144,545	143,139	133,519	-7%

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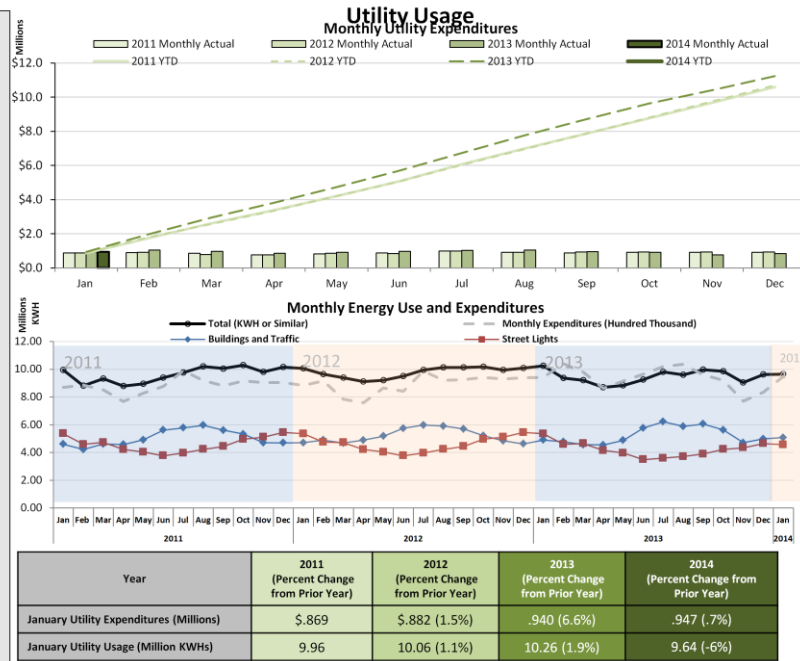
42

The Equipment Maintenance Division's fuel usage increased because they provided fuel for other departments.

Responsible Organization:
CAO

Data Source:
CAO 2.21.2014

Definitions:
Utility Expenditures:
Spending on electricity
and gas to power City
buildings



BottomLineStat

44

Responsible
Organization:
CAO

Data Source:
CAO 2.21.2014

Definitions:
Utility Usage:
The amount of
electricity and gas
used to power City
buildings

Utility Usage (continued)

	2011 January (YTD)	2012 January (YTD)	2013 January (YTD)	2014 January (YTD)	Change 2014/2013
Street Lights	5,358,953	5,358,205	5,357,571	4,565,548	-14.8%
All Others	1,801,618	1,683,966	1,611,687	1,617,328	0.4%
NORDC	319,088	393,332	523,809	628,637	20.0%
1300 Perdido	627,591	621,535	645,501	621,529	-3.7%
Museum of Art	288,919	478,173	538,248	492,615	-8.5%
Criminal Sherif	547,111	483,710	407,702	409,739	0.5%
Police	299,582	311,568	352,861	379,812	7.6%
Library	139,633	205,585	275,599	337,122	22.3%
District Attorne	239,520	238,320	258,480	268,629	3.9%
Fire Departmer	240,649	199,638	186,365	214,622	15.2%
Traffic Signals	93,961	89,557	97,571	100,312	2.8%
	9,956,625	10,063,589	10,255,394	9,635,893	-6.0%