



CITY OF NEW ORLEANS

BottomLineStat

May 2013 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Traffic Court
- Sales Taxes and Occupational License Revenues / Collections
- Sanitation Fees Revenues / Collections

Capital Fund

- Surplus Real Estate Sales

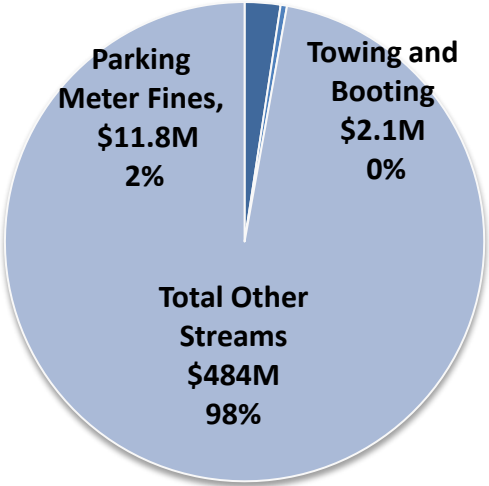
Expenditures

- Payroll Budget vs. Actual
- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Fuel Usage
- Utilities Expense and Usage (Entergy)

Revenue Analysis

Parking Enforcement Revenues

2% Adopted Budget GF Revenues for 2013



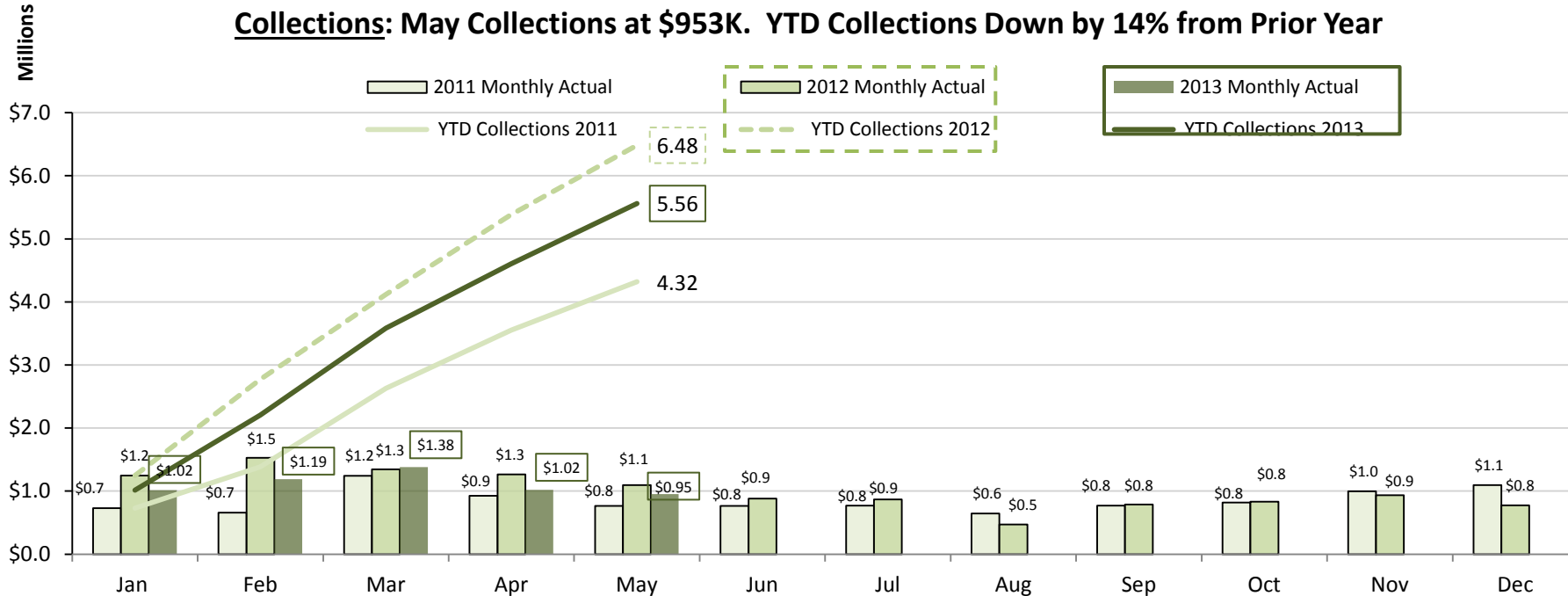
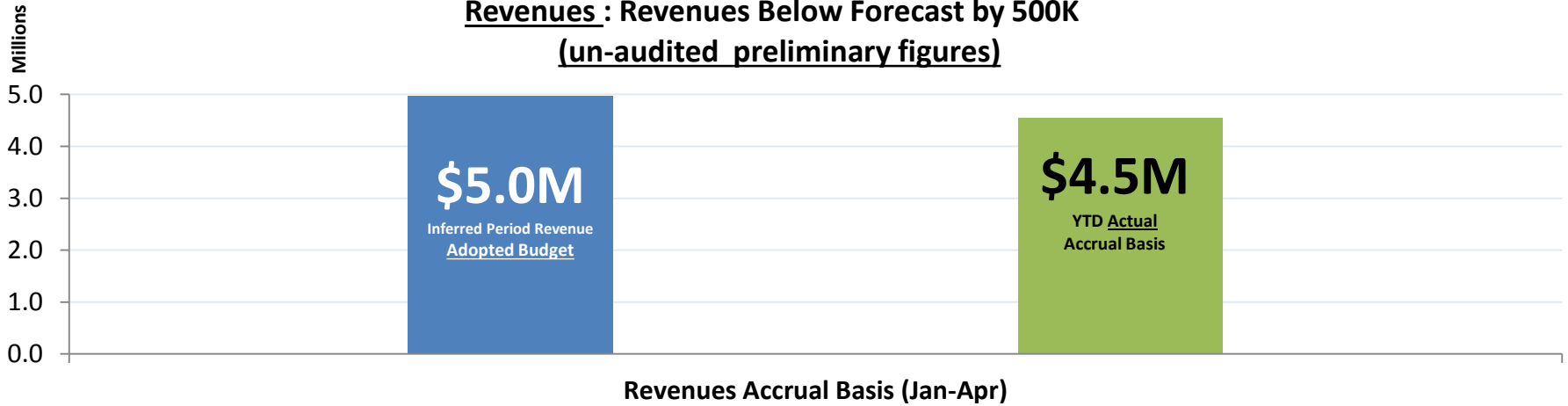
Number of Issuances	Projection 2013	YTD Actual
Parking Tickets	305,000	150,507
Boots	5,000	2,557
Tows	13,700	5,738

***Update**

Responsible Party	Issue	Status
Mark Jernigan	PCO Turnover Strategy	Open

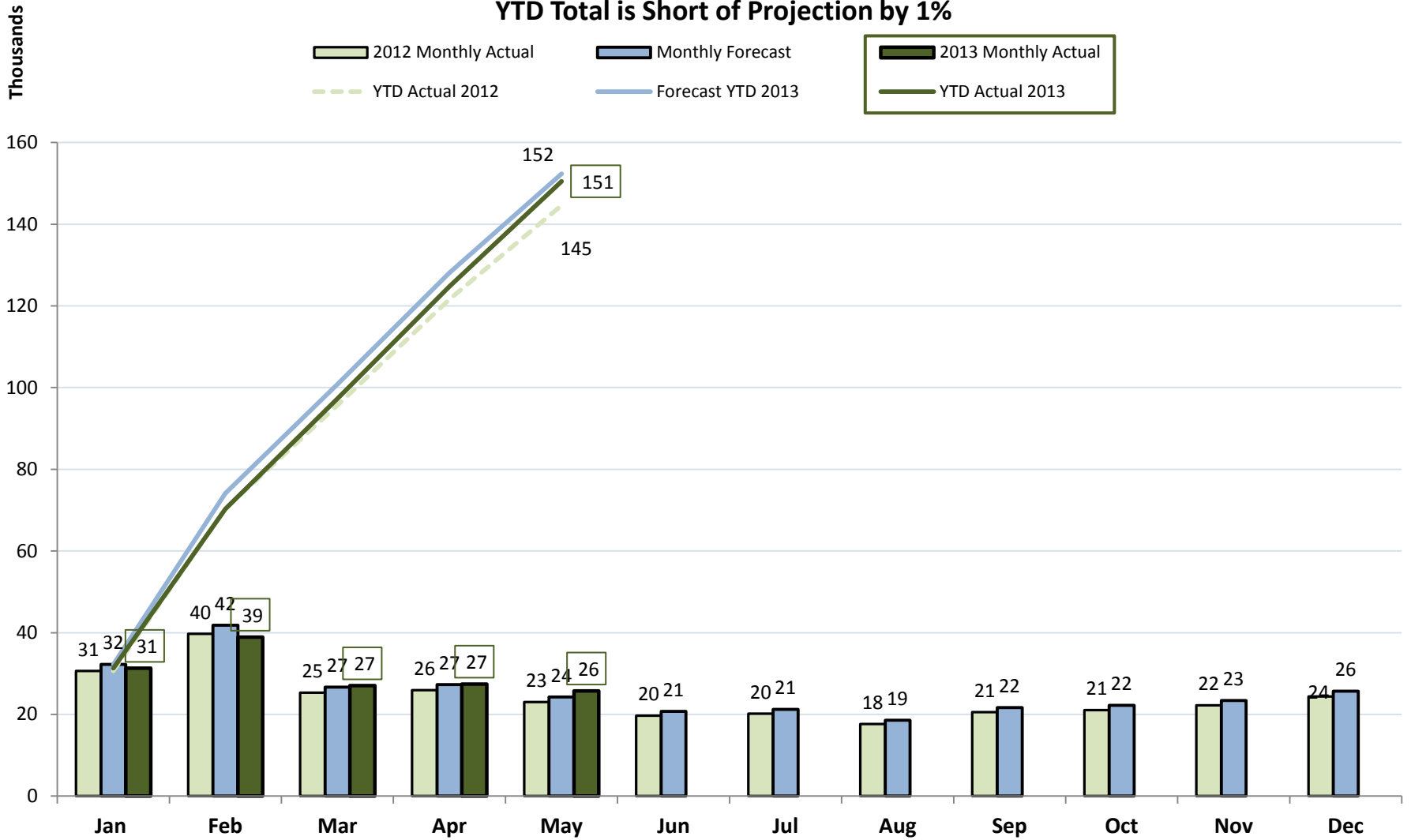
Parking Enforcement Revenues

Revenues : Revenues Below Forecast by 500K
(un-audited preliminary figures)



Parking Enforcement

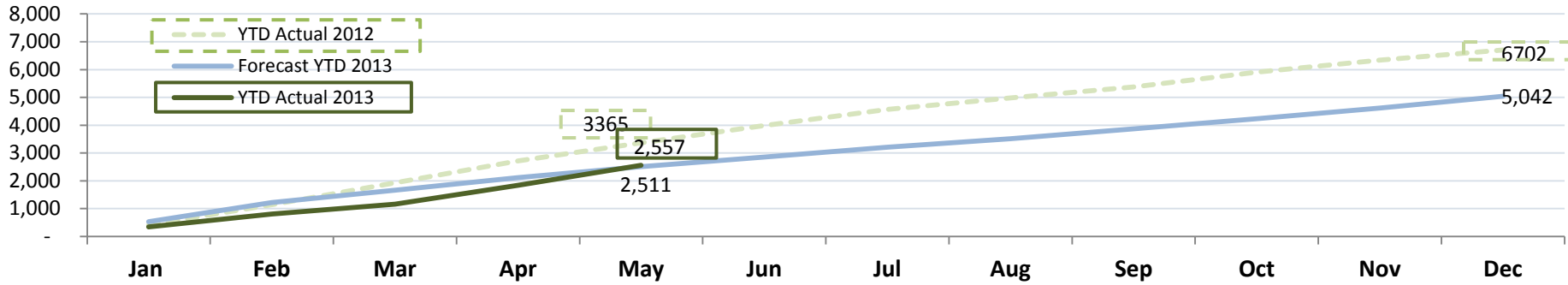
May Tickets Issued at 25.7K.
YTD Total is Short of Projection by 1%



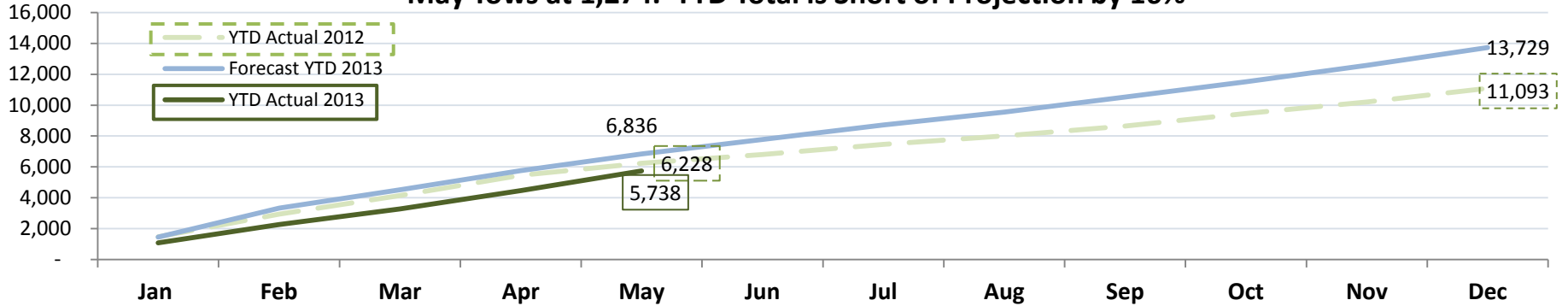
Source: DPW Parking Division and ACS 6.17.2013

Parking Enforcement Revenues

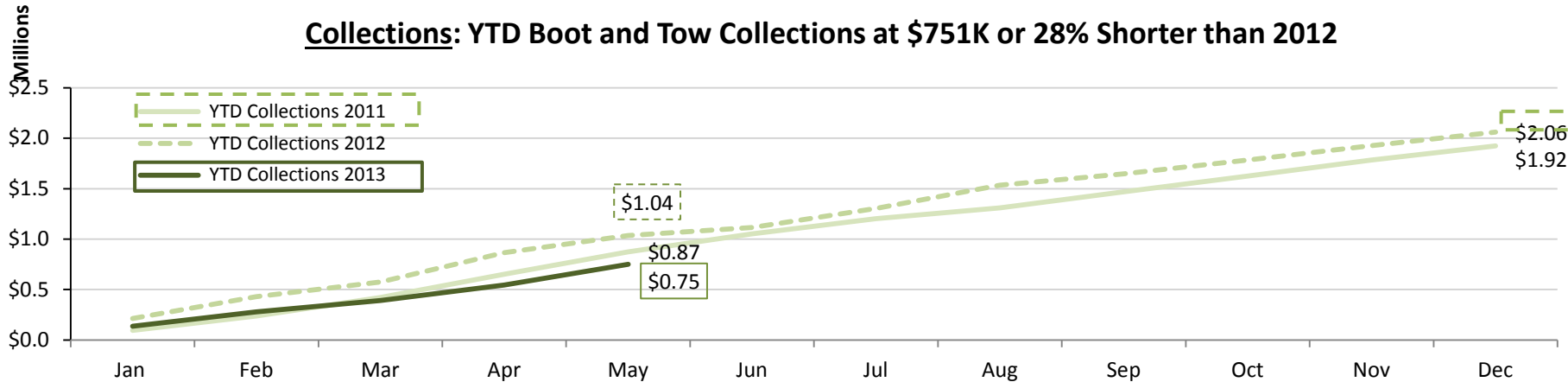
May Boots at 722. YTD Total is Above Projection by 1.8%



May Tows at 1,274. YTD Total is Short of Projection by 16%



Collections: YTD Boot and Tow Collections at \$751K or 28% Shorter than 2012



DPW Staffing

PCOs on the Ground

— Average Number of PCOs/Day - - - Estimated Number of PCOs/Day Needed to Meet Projection



Daily Boot Reads

All Work Days

— Daily Reads — Linear (Daily Reads)

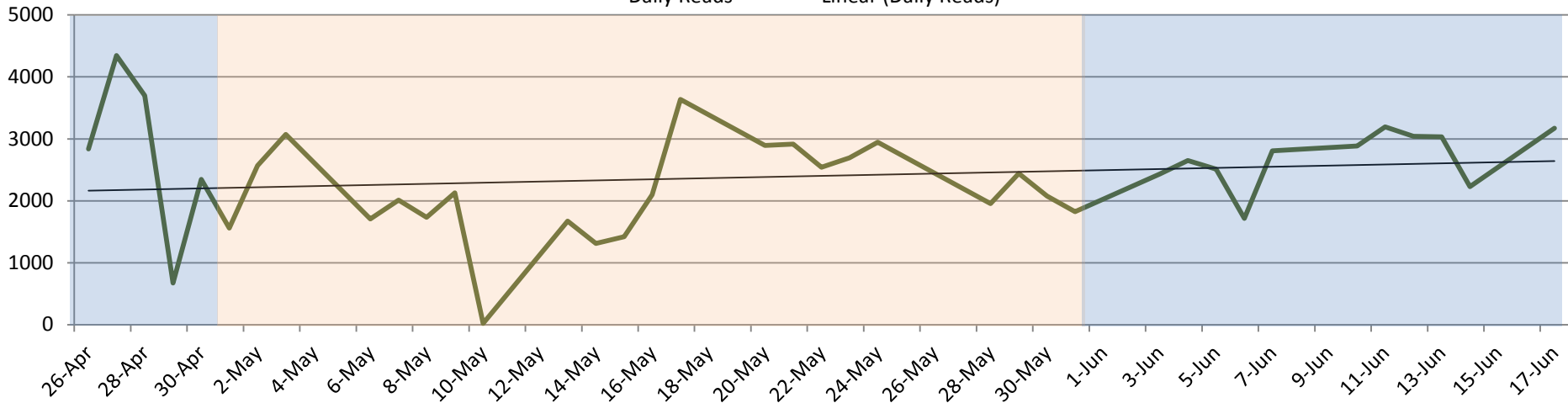
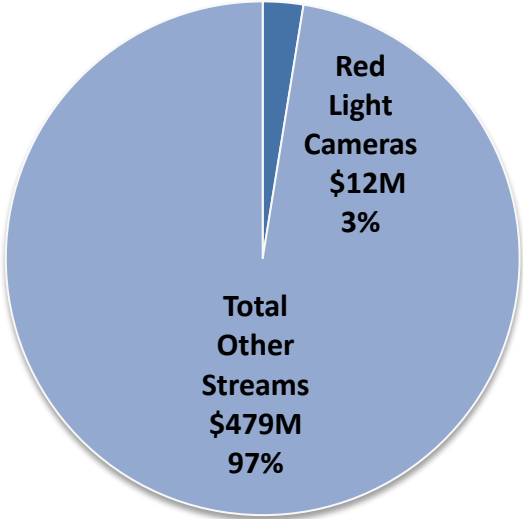


Photo Safety Management

3% Adopted Budget GF Revenues for 2013



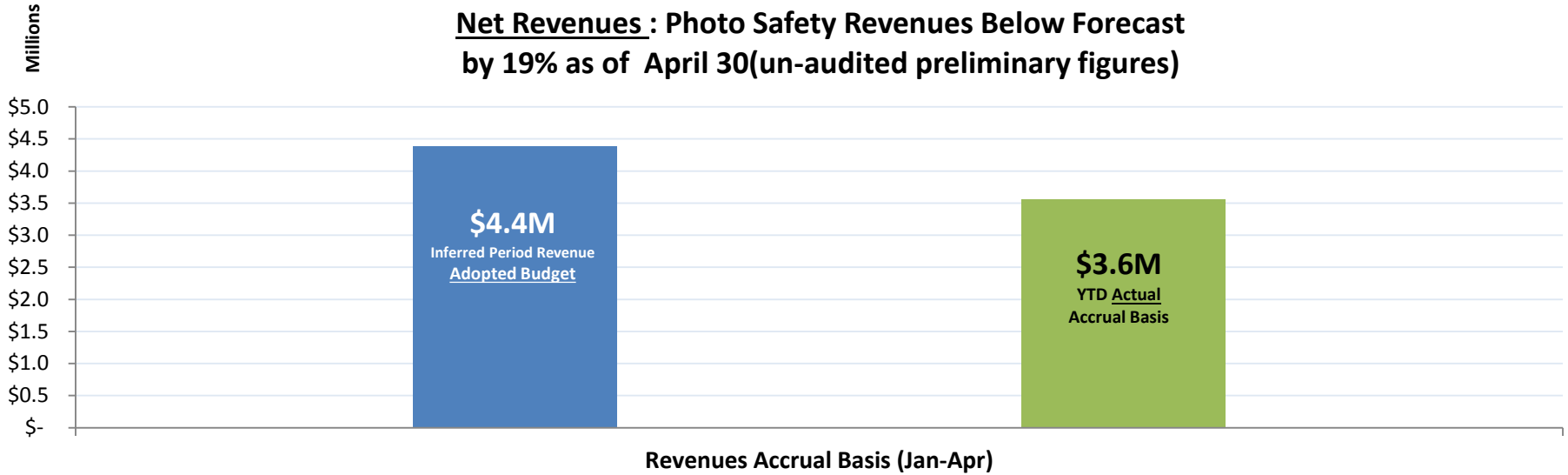
Management Controls	Target 2013	YTD Actual
Flashers Inoperable	Less Than 30,000	73,347
Violation Date Past Enforceable Date	-	0

***Update**

Responsible Party	Issue	Status
Mark Jernigan	Strategy to fix inoperable flashers	Open

Photo Safety

Net Revenues : Photo Safety Revenues Below Forecast by 19% as of April 30(un-audited preliminary figures)



**Collections: May Collections at Approximately \$1.5M
YTD Collections 16% Below Same Period in 2012**

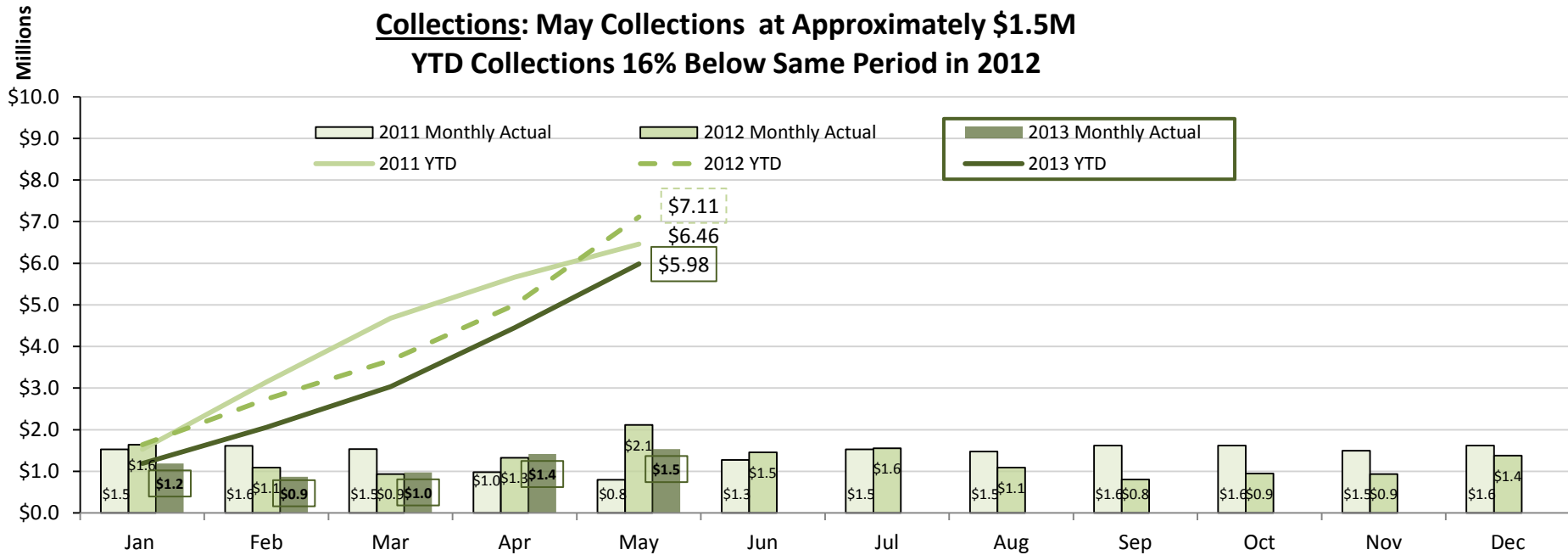


Photo Safety Citations

Detail of Monthly Exceptions and Citations Issued

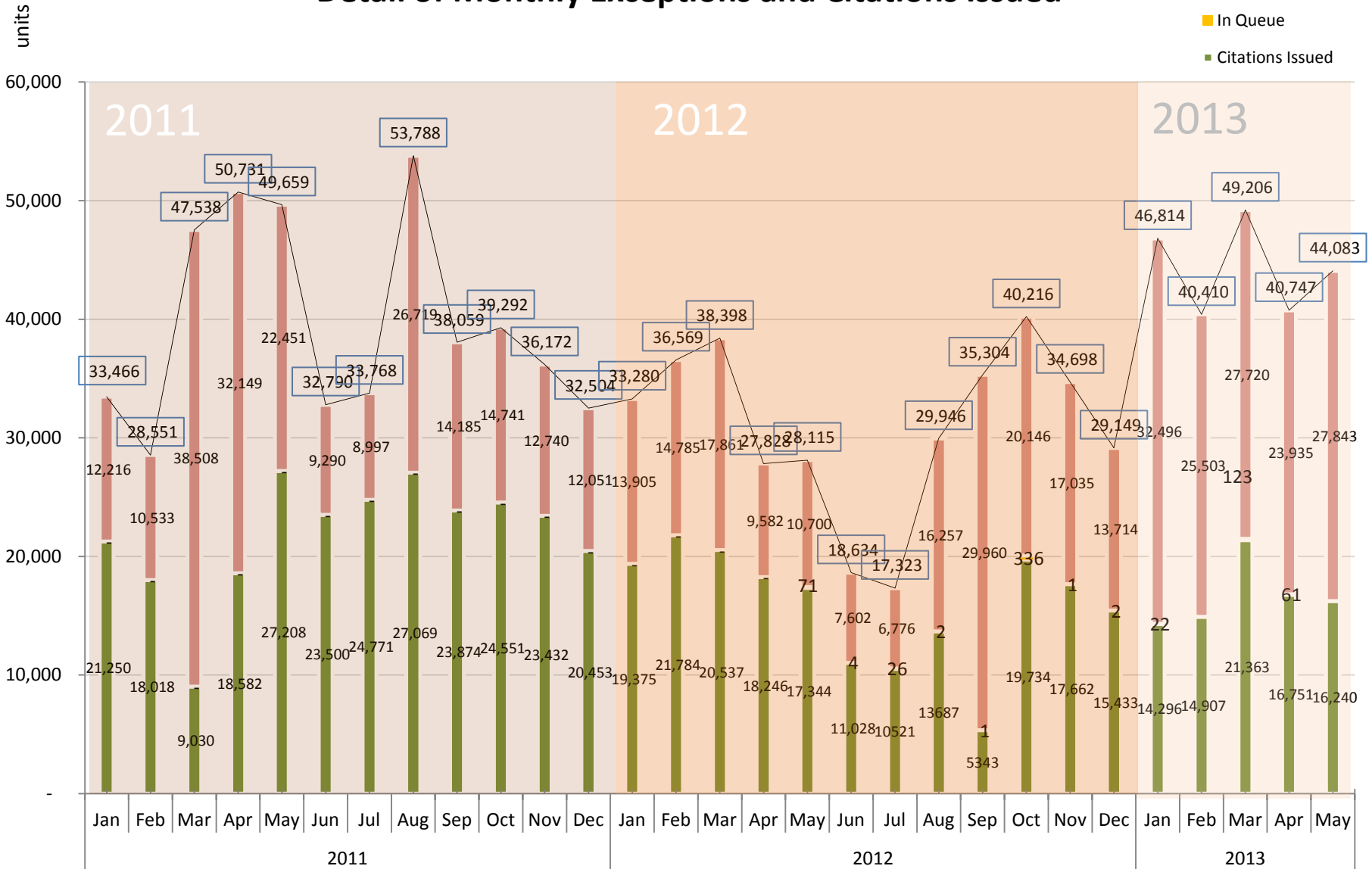


Photo Safety Citations Exceptions : Inoperable Flashers

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time

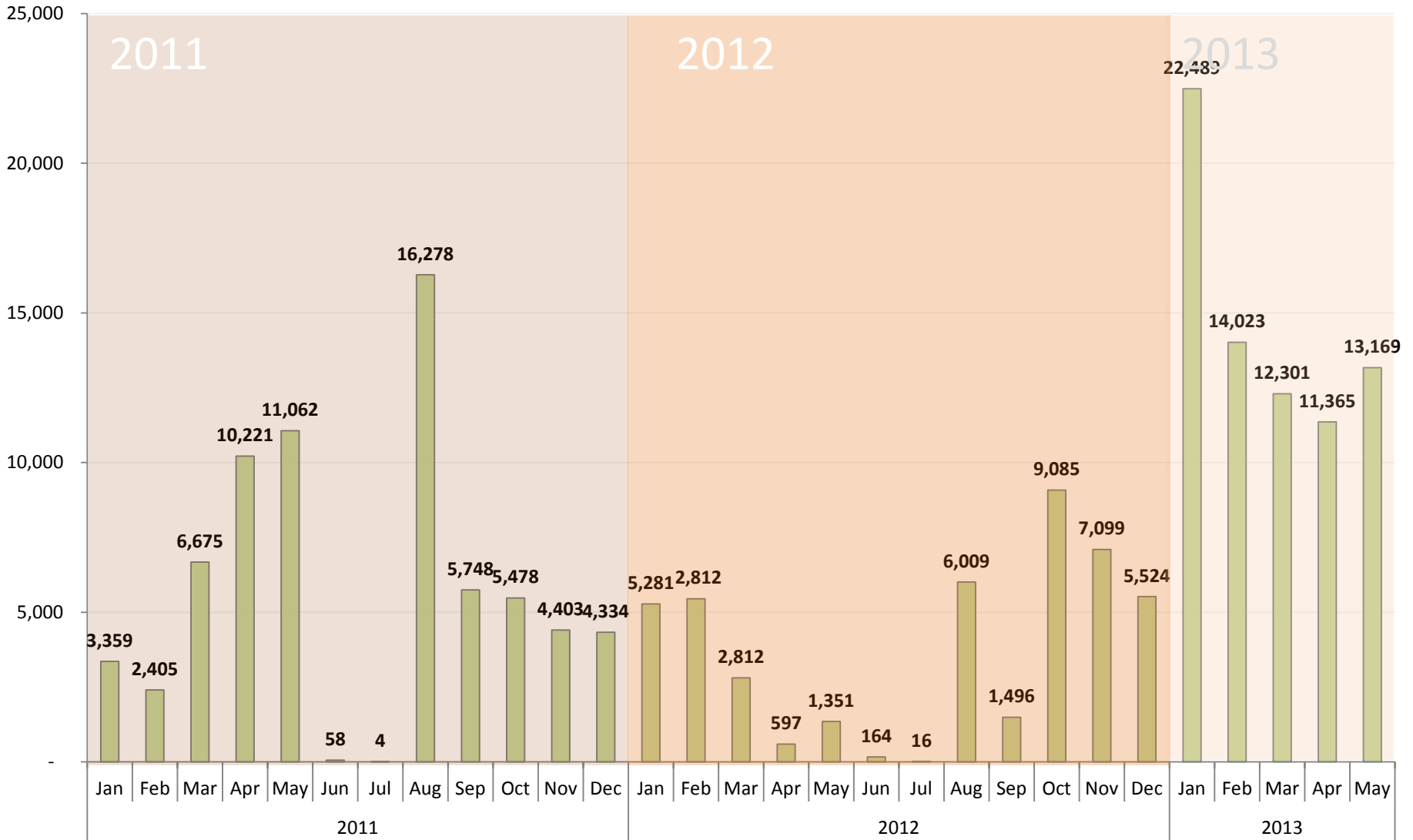


Photo Safety Citations Exceptions : Inoperable Flashers All Cameras with 1,000 or more Exceptions (Jan – May)

Camera #	Location	January	February	March	April	May	Total (Jan-May)
NO59	WB CANAL ST @ N. OLYMPIA ST	1296	1809	1317	1697	3361	9480
NO60	EB CANAL ST @ S. ST PATRICK ST	1346	1179	294	2643	1800	7262
NO49	EB ST CHARLES AVE @ CADIZ ST	2187	1459	1014	555	1551	6766
NO56	SB FRANKLIN AVE @ WISTERIA ST	1998	673	632	1163	1167	5633
NO102	EB CAMP ST @ INTERNATIONAL SCHOOL	1146	1166	1161	1021	569	5063
NO48	SB CANAL BLVD @ FRENCH ST	671	1522	2632	0	0	4825
NO58	WB BIENVILLE ST @ N OLYMPIA ST	1565	1293	563	787	483	4691
NO92	SB CARROLLTON AVE @ KIPP BELIEVE SCHOOL	2019	596	130	293	1375	4413
NO53	NB JACKSON AVE @ CHESTNUT ST	683	772	795	795	640	3685
NO57	EB BIENVILLE ST @ N ST PATRICK ST	1557	678	136	749	267	3387
NO88	WB OPELOUSAS AVE @ HOLY NAME OF MARY	858	249	133	611	604	2455
NO74	NB PACE BLVD @ ST JULIEN ELEMENTARY	547	543	405	297	487	2279
NO50	WB ST CHARLES AVE @ JENA ST	1290	483	76	0	0	1849
NO55	NB FRANKLIN AVE @ WISTERIA ST	1153	0	223	0	0	1376
NO76	SB PACE BLVD @ ST JULIEN ELEMENTARY	547	436	165	89	22	1259
NO116	NB JACKSON AVE @ LAUREL ELEMENTARY	18	9	345	310	480	1162
NO47	NB CANAL BLVD @ FRENCH ST	680	145	278	5	6	1114

Greater than 1500 flasher exceptions this month

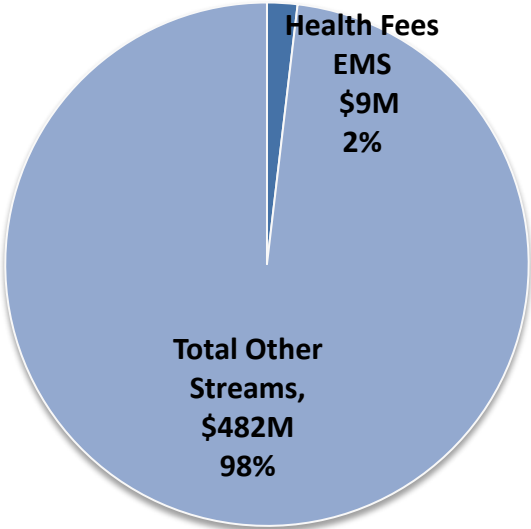
Between 1000 and 1500 flasher exceptions this month

500 -1000 flasher exceptions this month

Less than 500 flasher exceptions this month

EMS Revenues

2% Adopted Budget GF Revenues for 2013

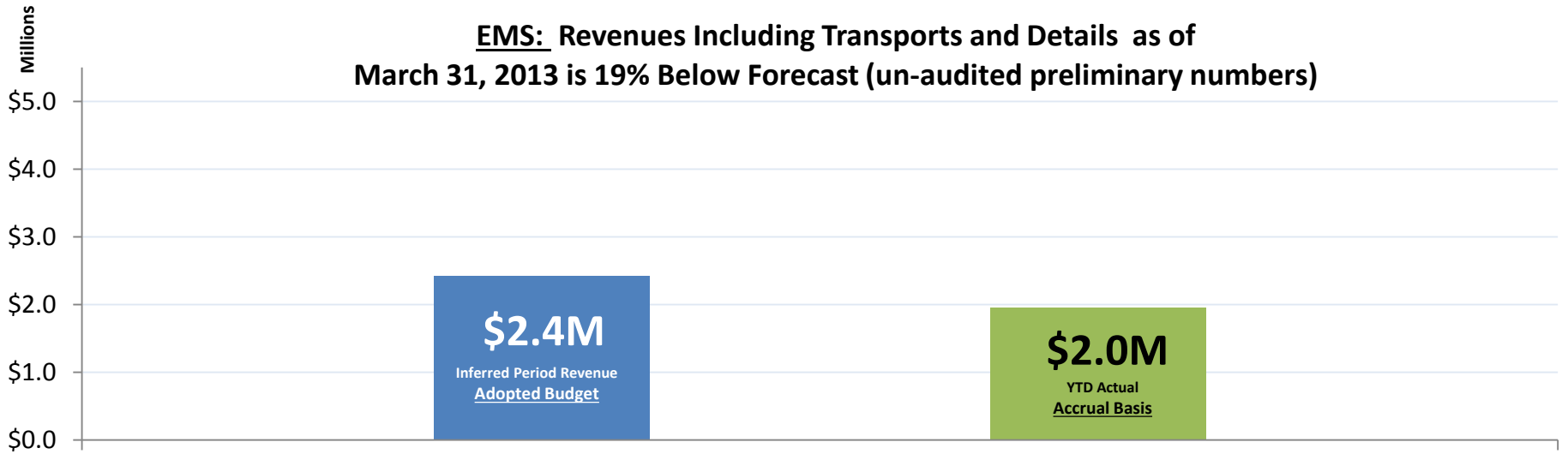


***Update**

Responsible Party	Issue	Status
Jeff Elder	Collections Challenges Update	Open

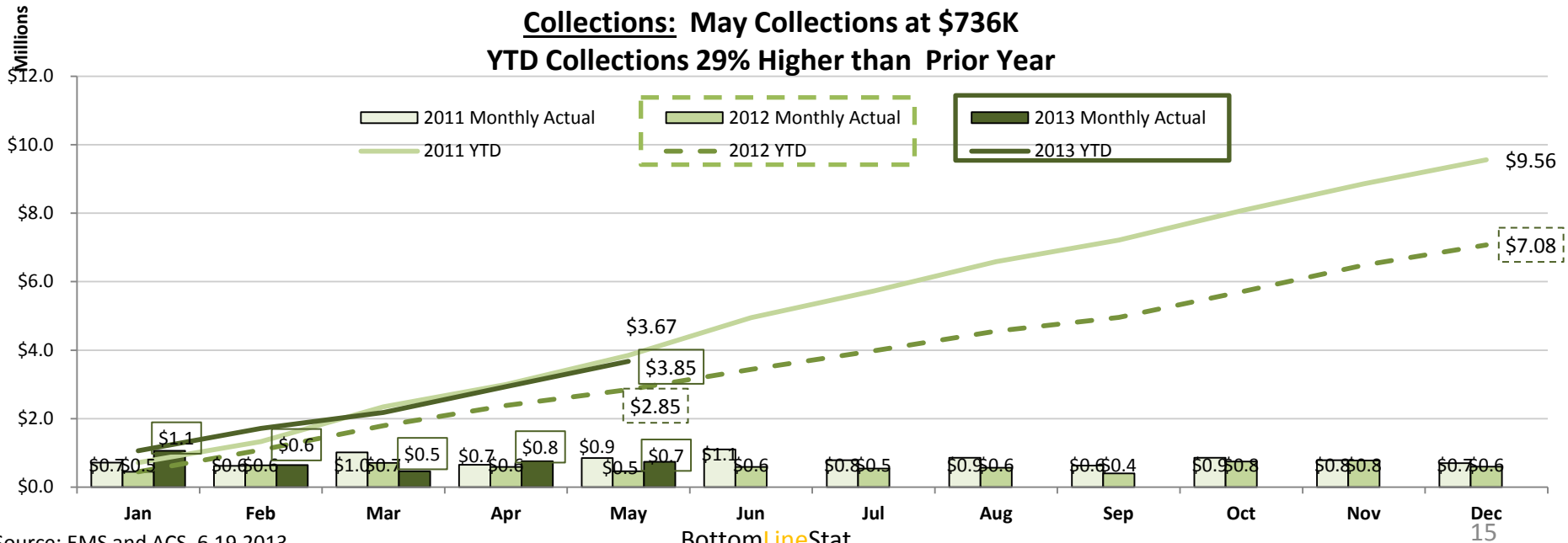
EMS Collections

EMS: Revenues Including Transports and Details as of March 31, 2013 is 19% Below Forecast (un-audited preliminary numbers)



Revenues Accrual Basis (Jan-March)

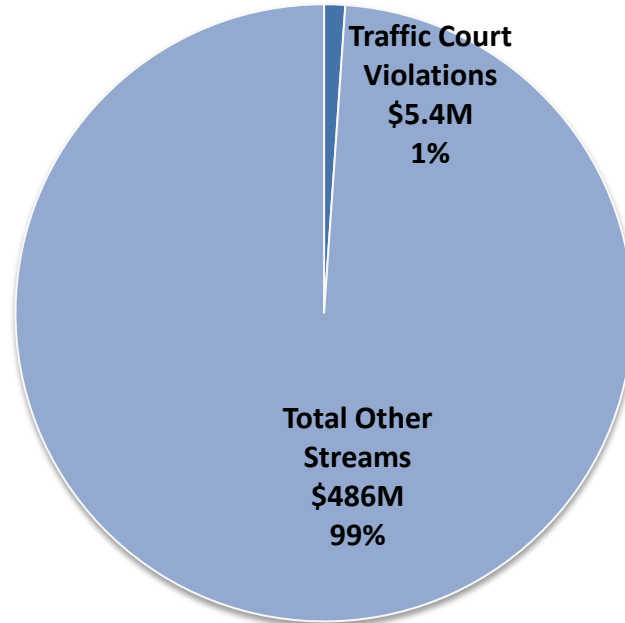
Collections: May Collections at \$736K
YTD Collections 29% Higher than Prior Year



Source: EMS and ACS 6.19.2013

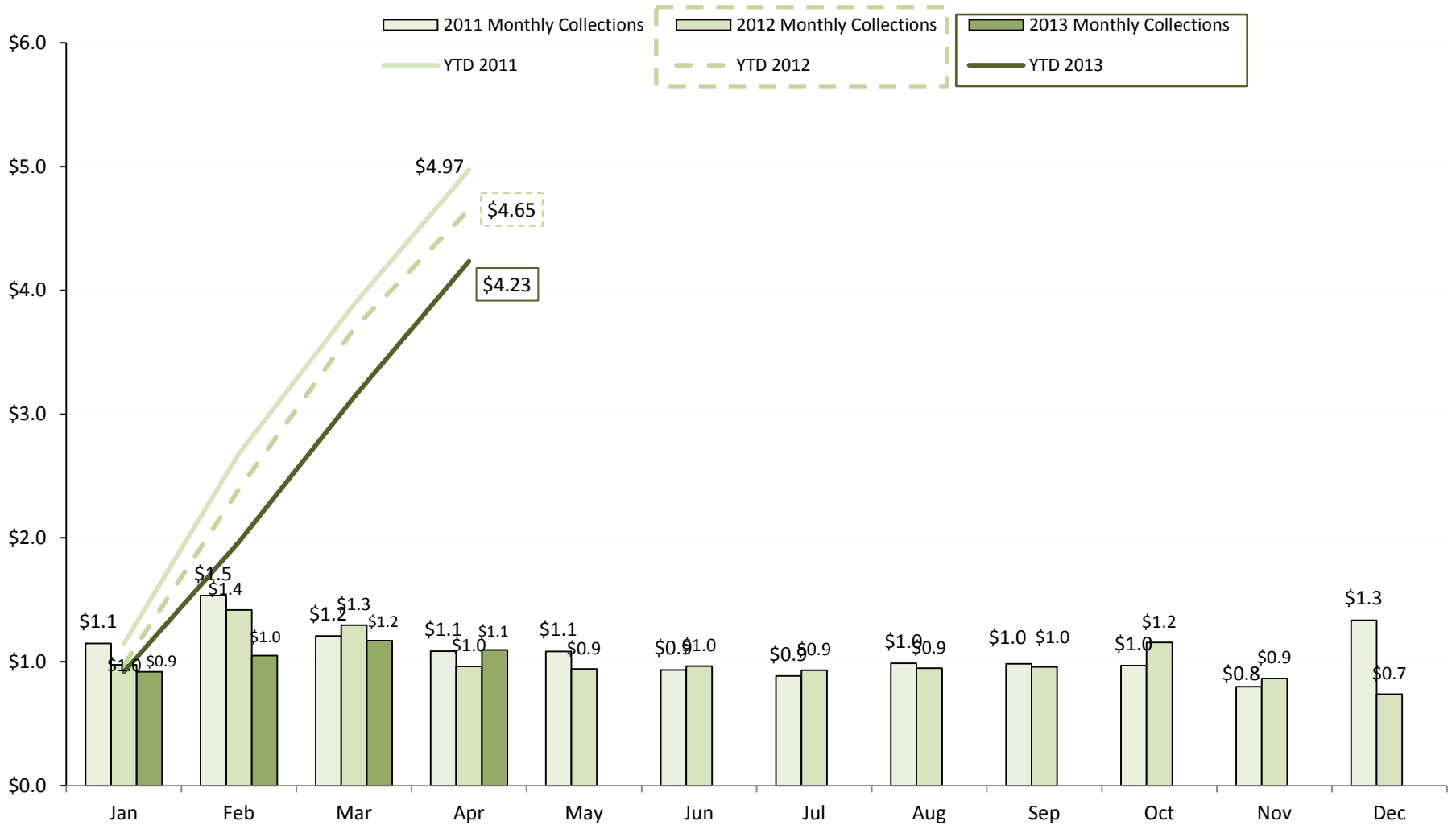
Traffic Court

1% Adopted Budget GF Revenues for 2013



Collections: April Collections at \$1M YTD Collection 9% Lower than Prior Year

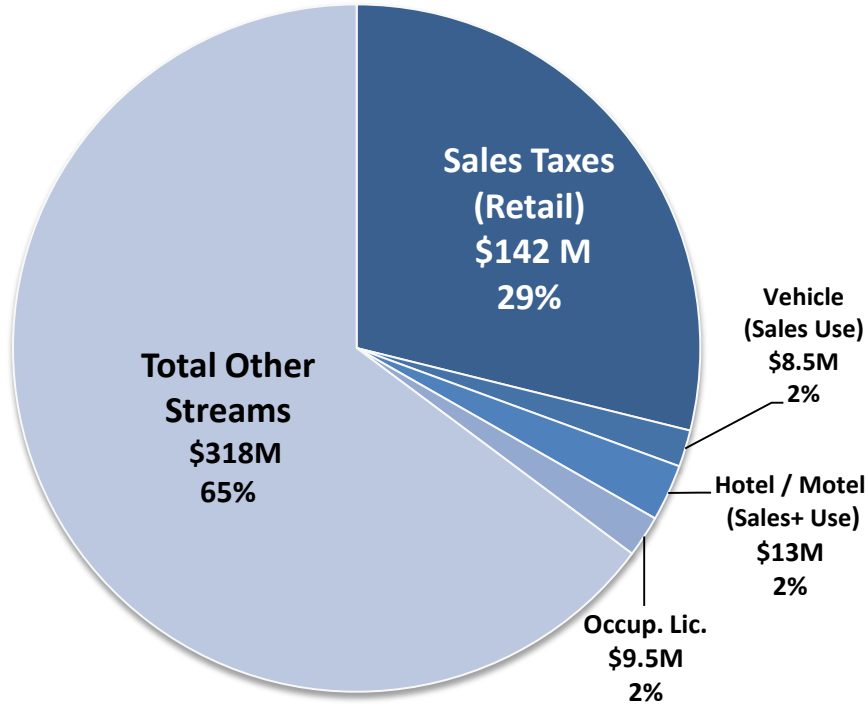
Millions



Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2013

Occupational License : 2% Adopted Budget GF Revenues for 2013



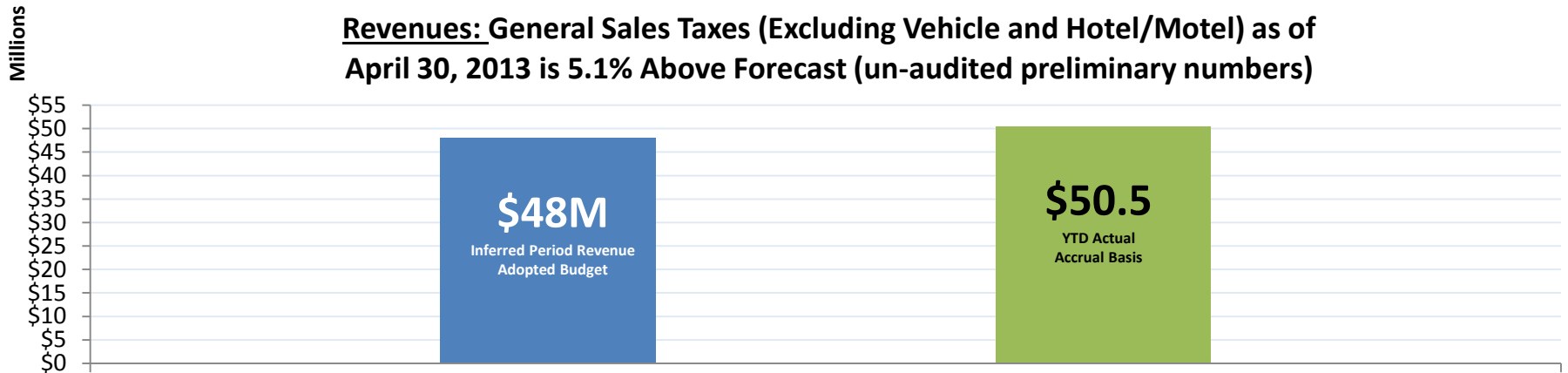
Collection Efforts	Target 2013	YTD Actual
Sales Tax Audits	105	30
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	8,166

***Update**

Responsible Party	Issue	Status
Norman Foster	Revenue Collection Software Update	Open

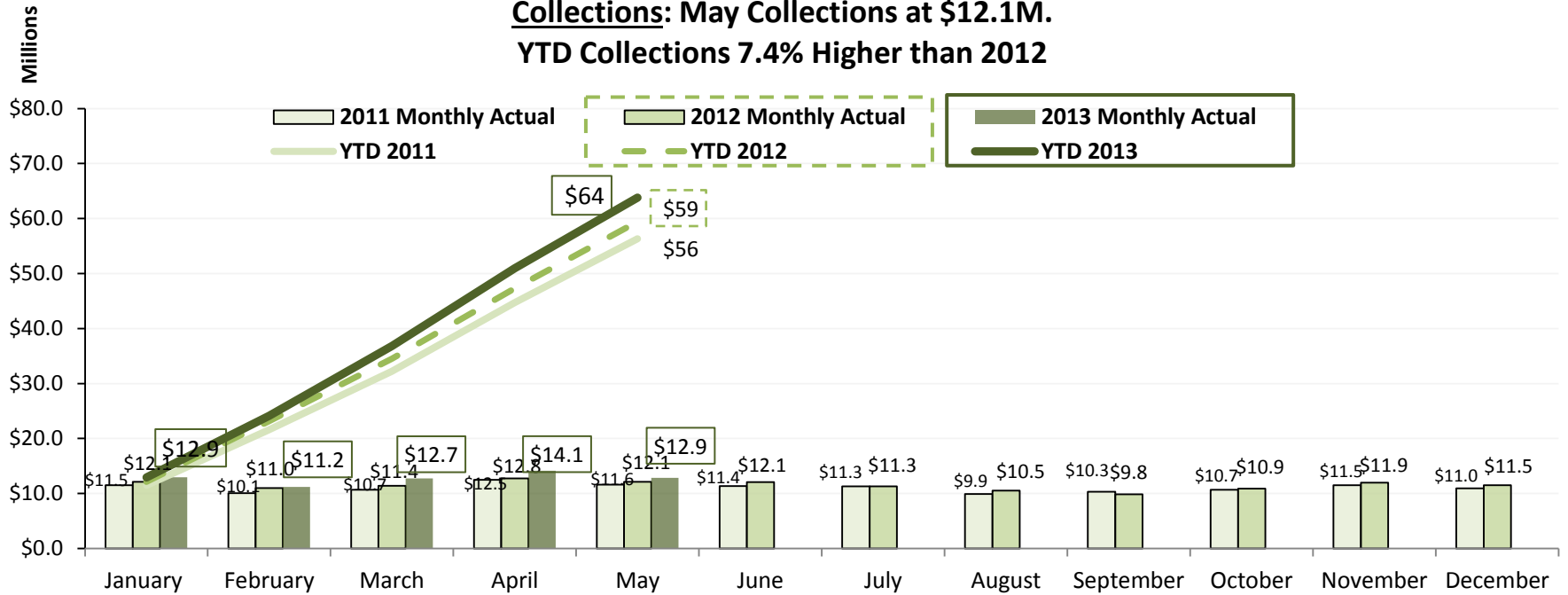
Sales Tax (Retail Only)

Revenues: General Sales Taxes (Excluding Vehicle and Hotel/Motel) as of April 30, 2013 is 5.1% Above Forecast (un-audited preliminary numbers)



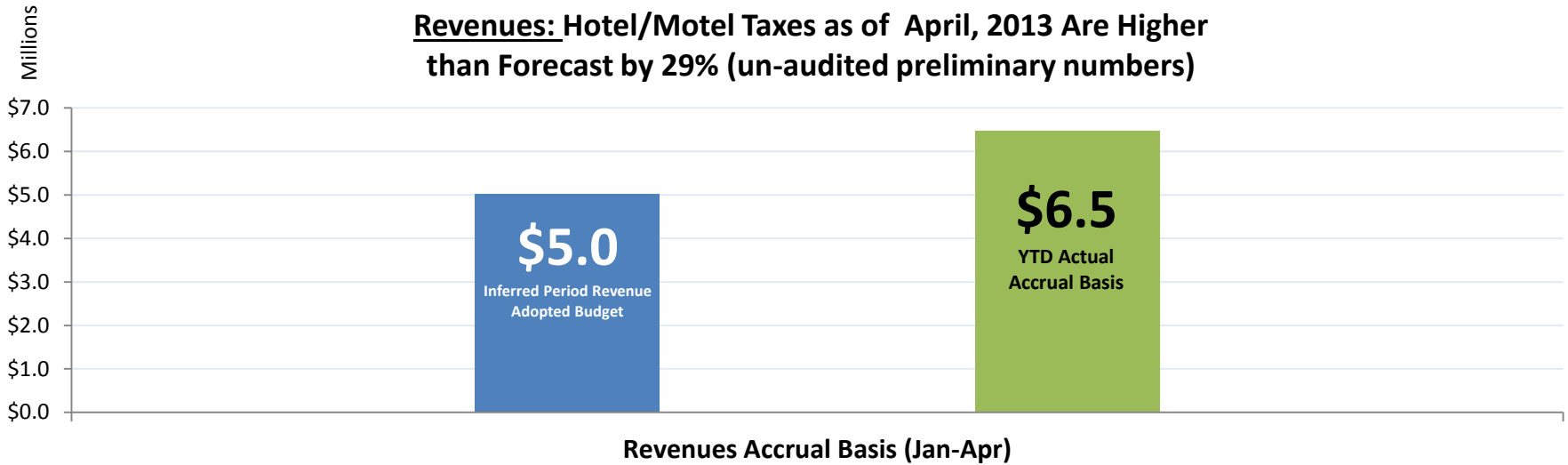
Revenues Accrual Basis (Jan-Apr)

**Collections: May Collections at \$12.1M.
YTD Collections 7.4% Higher than 2012**

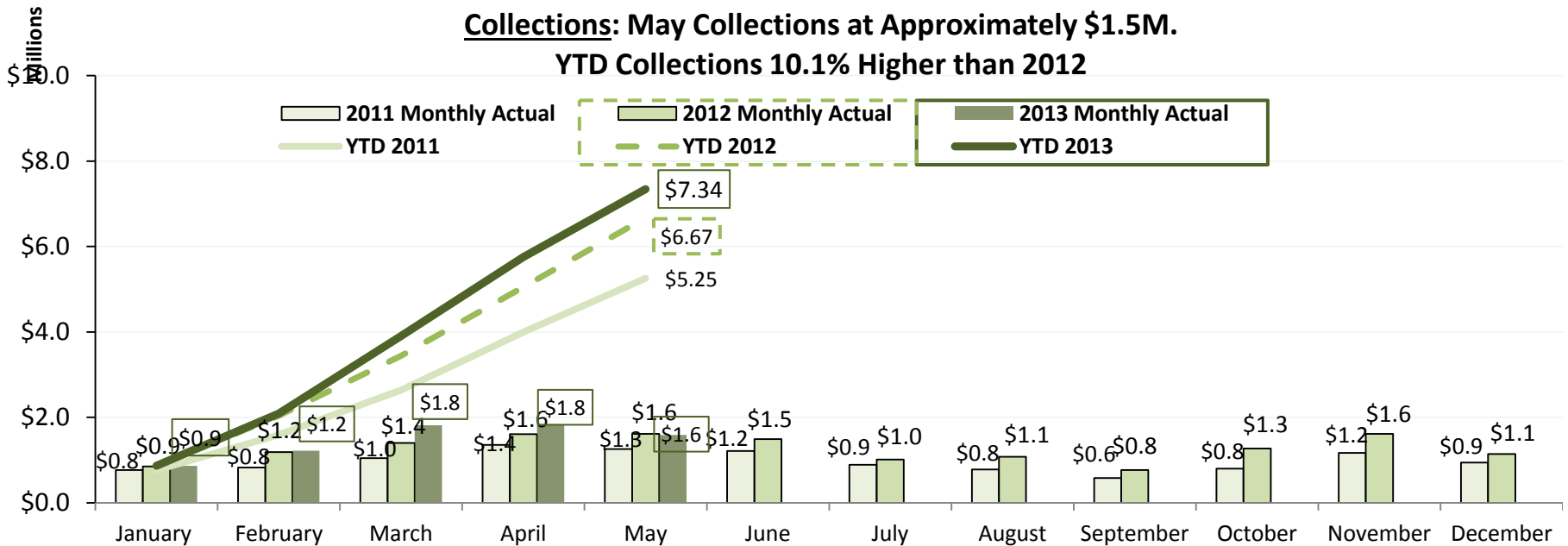


Hotel / Motel Sales Taxes

Revenues: Hotel/Motel Taxes as of April, 2013 Are Higher than Forecast by 29% (un-audited preliminary numbers)

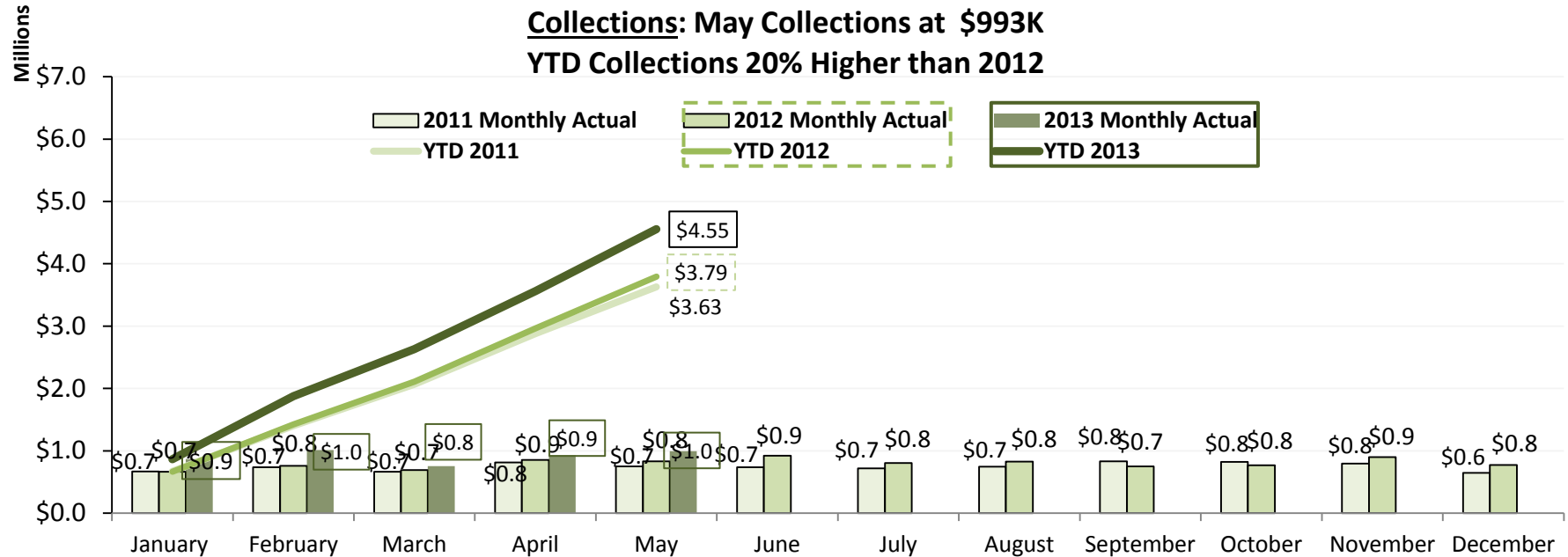
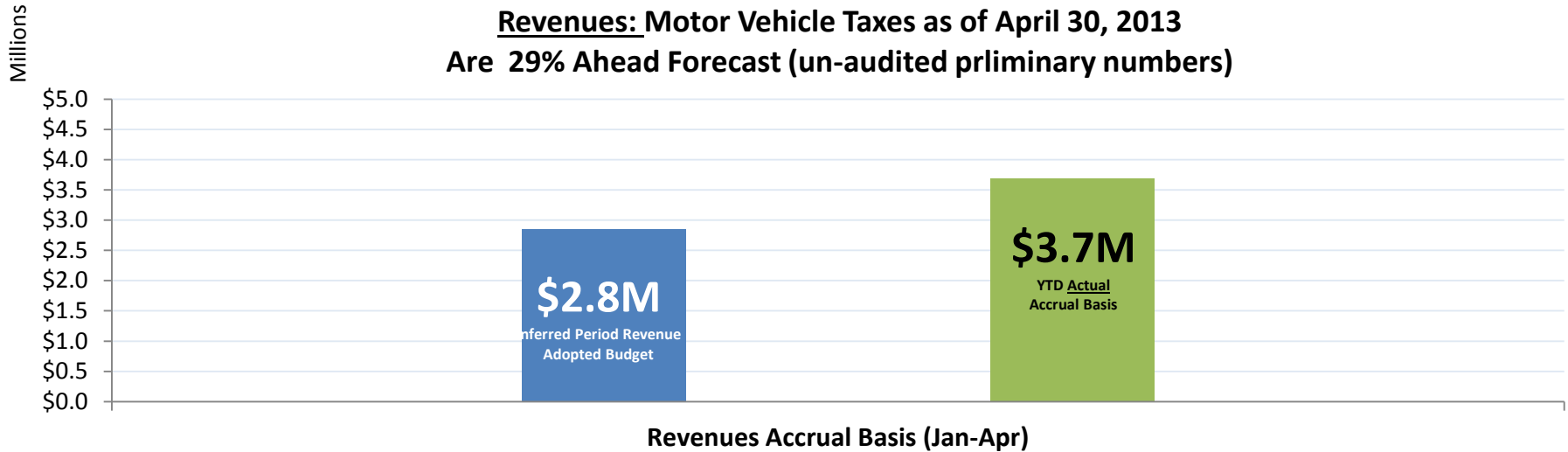


Collections: May Collections at Approximately \$1.5M. YTD Collections 10.1% Higher than 2012



Vehicle Sales Taxes

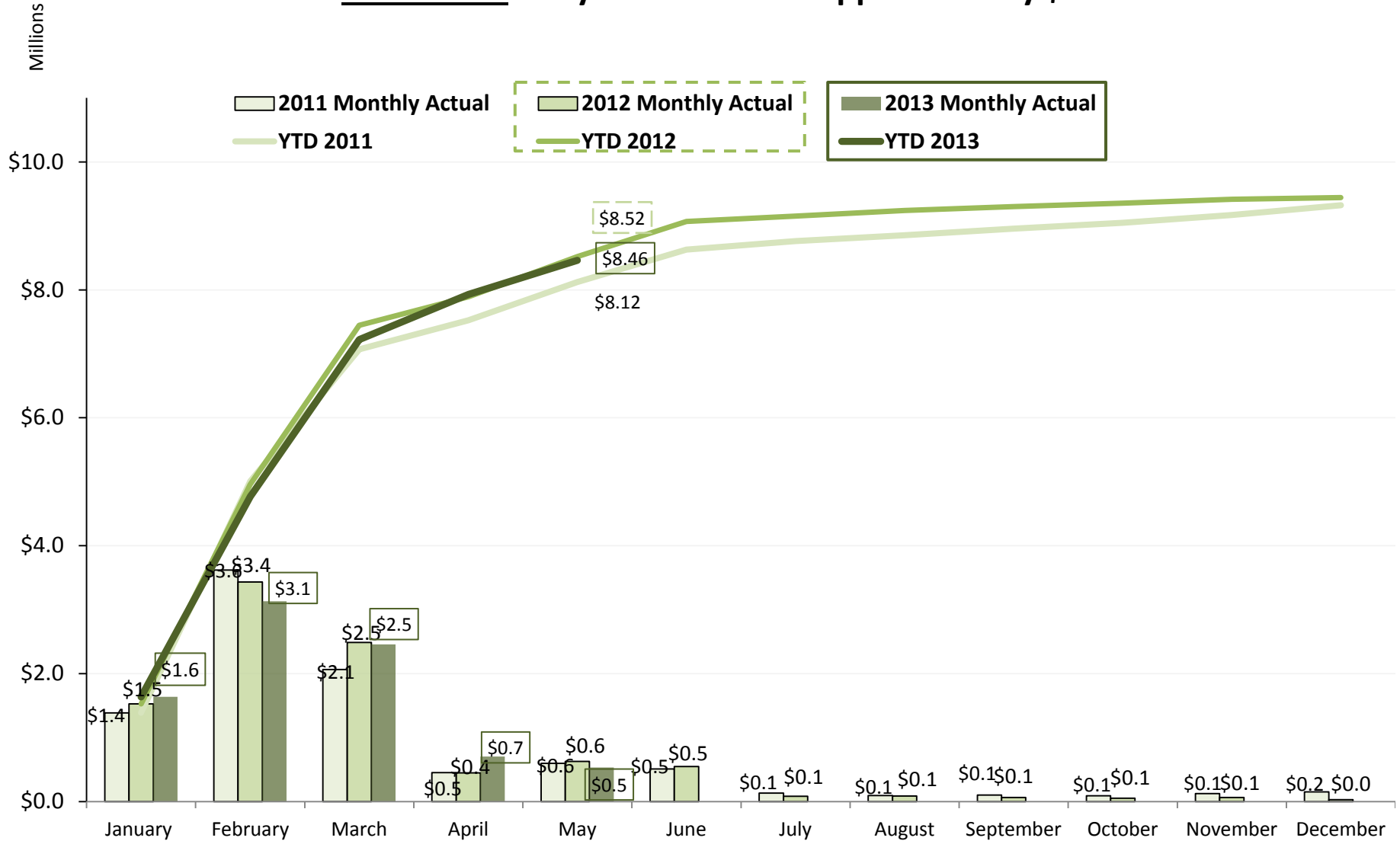
Revenues: Motor Vehicle Taxes as of April 30, 2013
Are 29% Ahead Forecast (un-audited preliminary numbers)



Source: Bureau of Revenue and Finance 6.19.2013

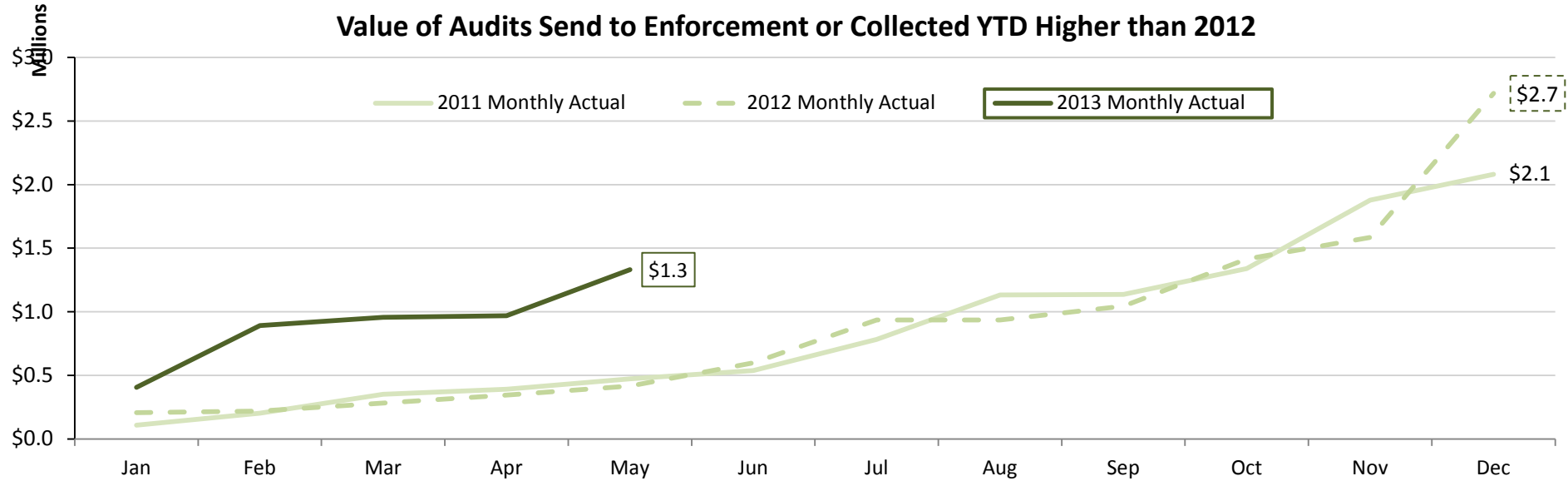
Occupational Licenses

Collections: May Collections at Approximately \$533K

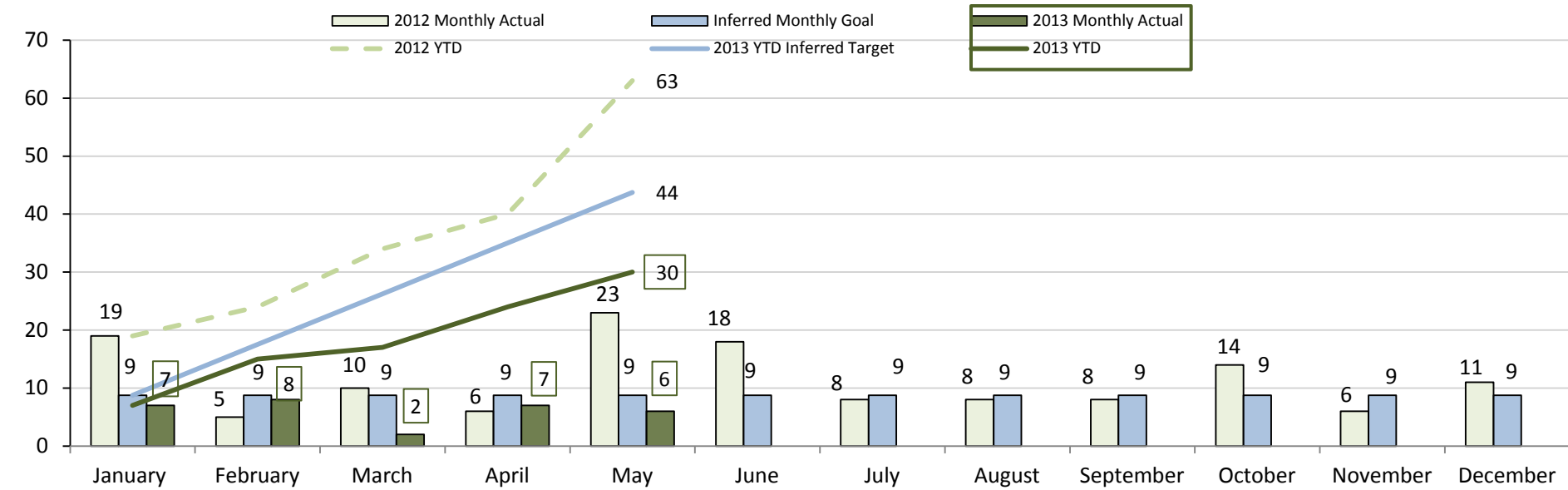


Bureau of Revenue Enforcement (Continued)

Value of Audits Send to Enforcement or Collected YTD Higher than 2012

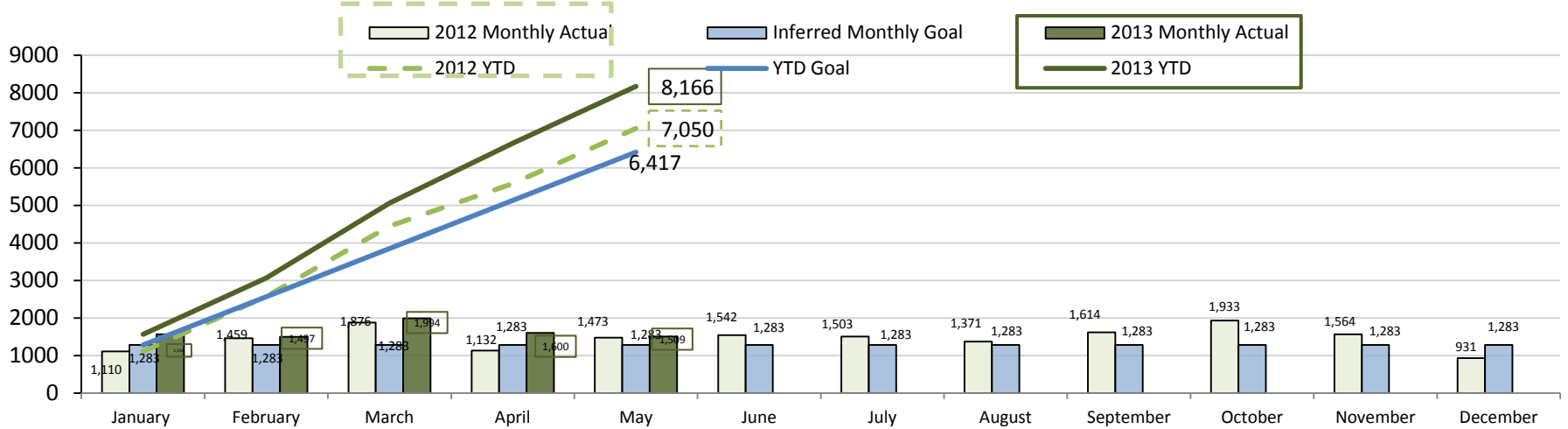


Audits Completed YTD Below Inferred Goal

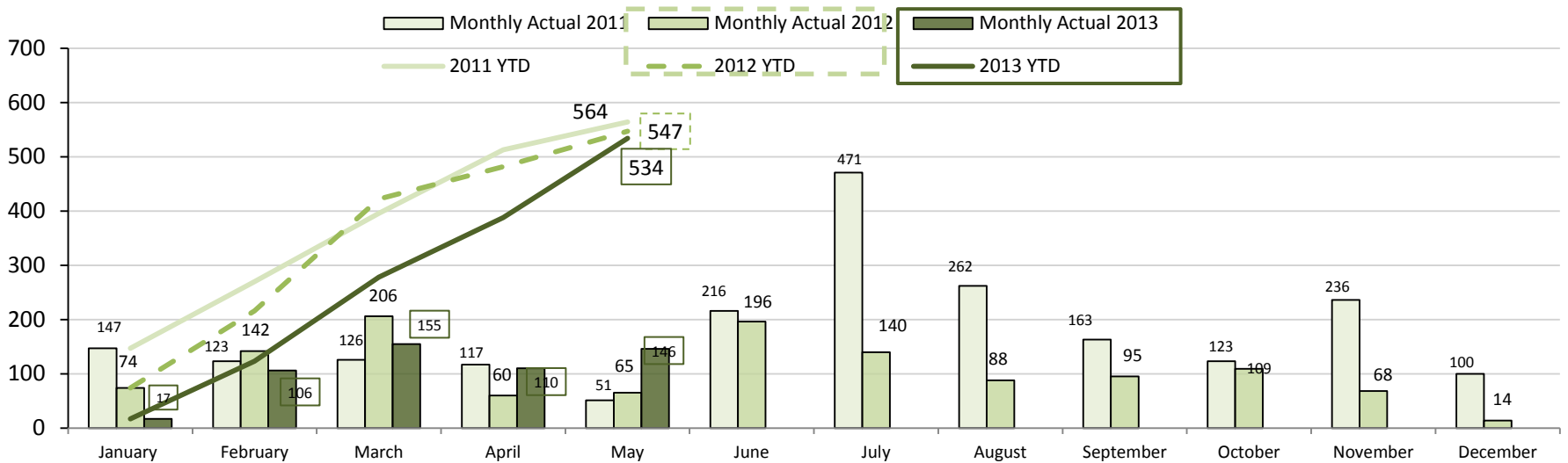


Bureau of Revenue Enforcement (Continued)

Contacts and Field Visits Ahead of Goal

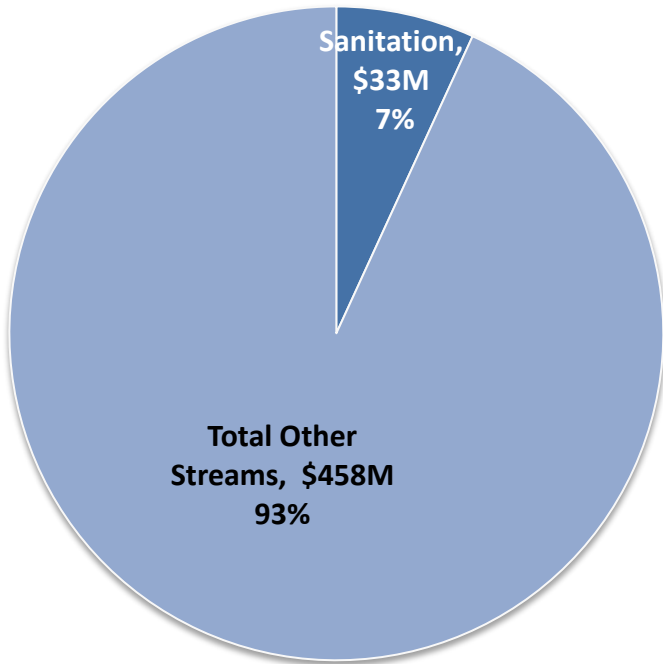


146 Subpoenas Were Issued in May 2013



Sanitation Revenues

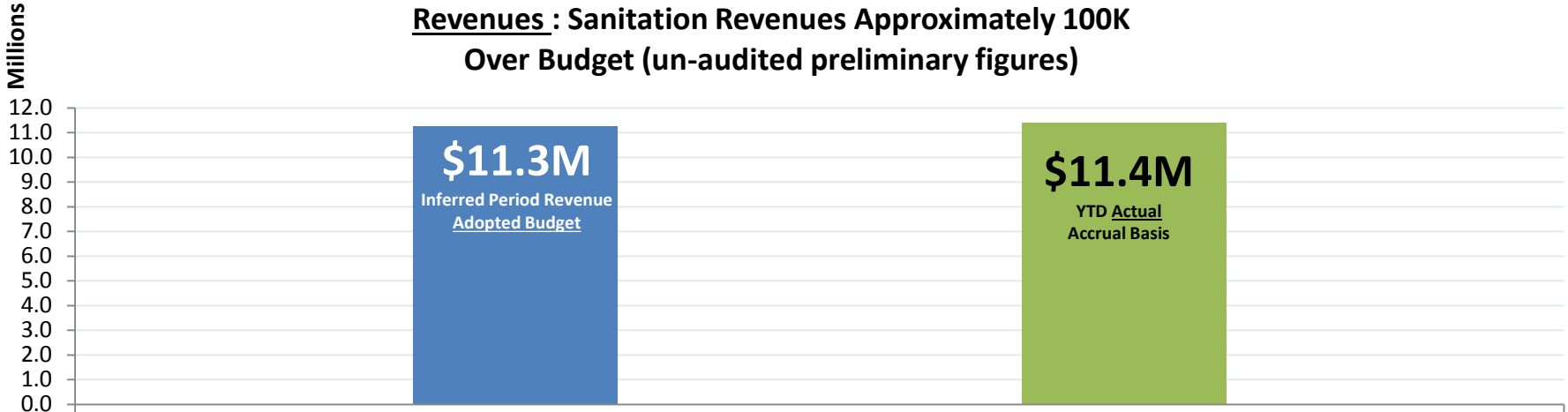
7% Adopted Budget GF Revenues for 2013



Collection Efforts	Target 2013	YTD Actual
Collection Agency	Current Period Collections = 50% of Current Period Referrals	47%

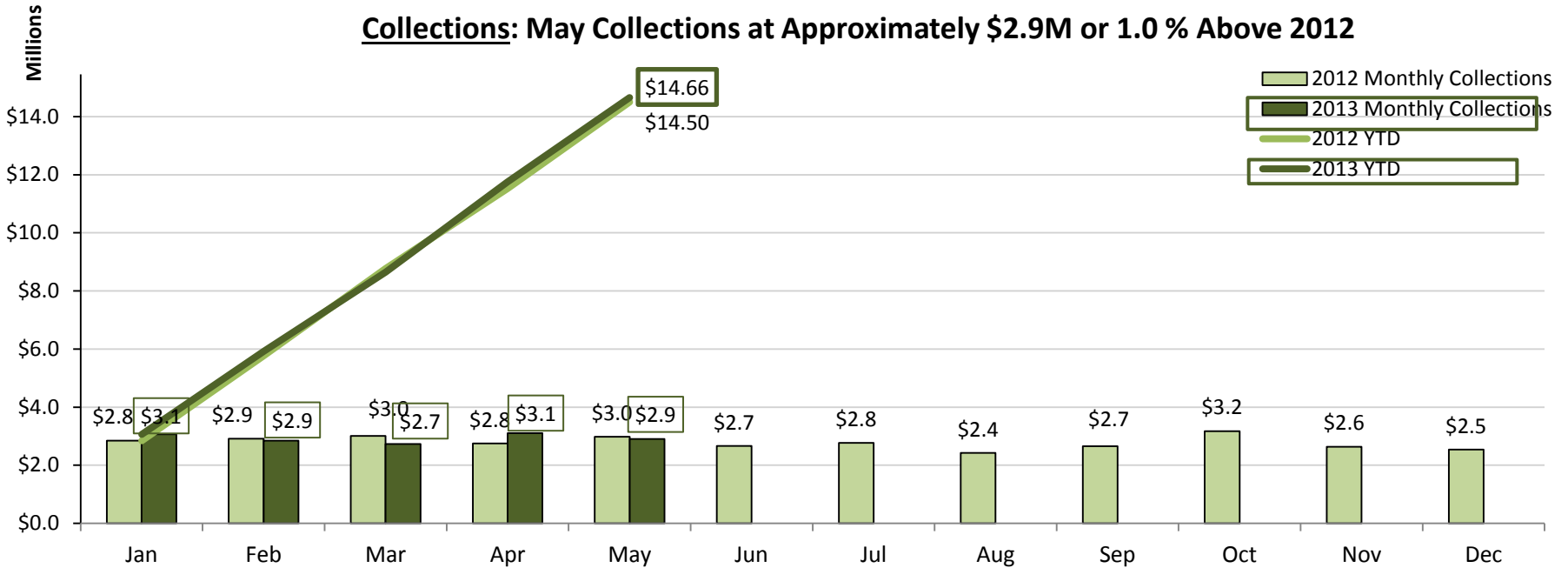
Sanitation Revenues

**Revenues : Sanitation Revenues Approximately 100K
Over Budget (un-audited preliminary figures)**



Revenues Accrual Basis (Jan-Apr)

Collections: May Collections at Approximately \$2.9M or 1.0 % Above 2012



Sanitation Delinquency Collections

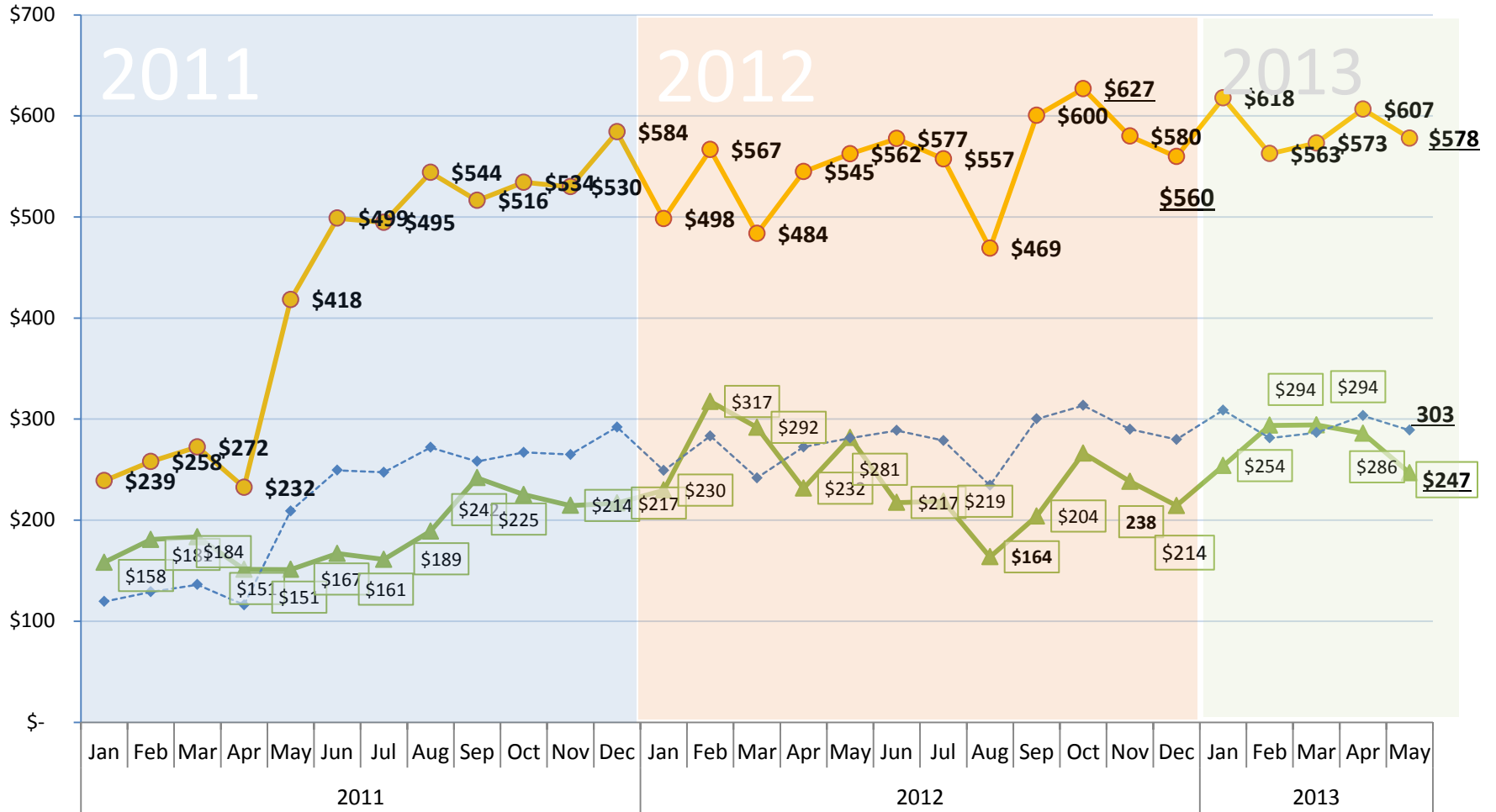
Collection Agency Performance

YTD Collections/YTD Referrals = 47% (Under 50% Goal)

May Collections / May Referrals = 43%

Thousands

- Gross Referrals ALPAT
- ▲ Gross Collections ALPAT
- ◆ 50% of Referrals

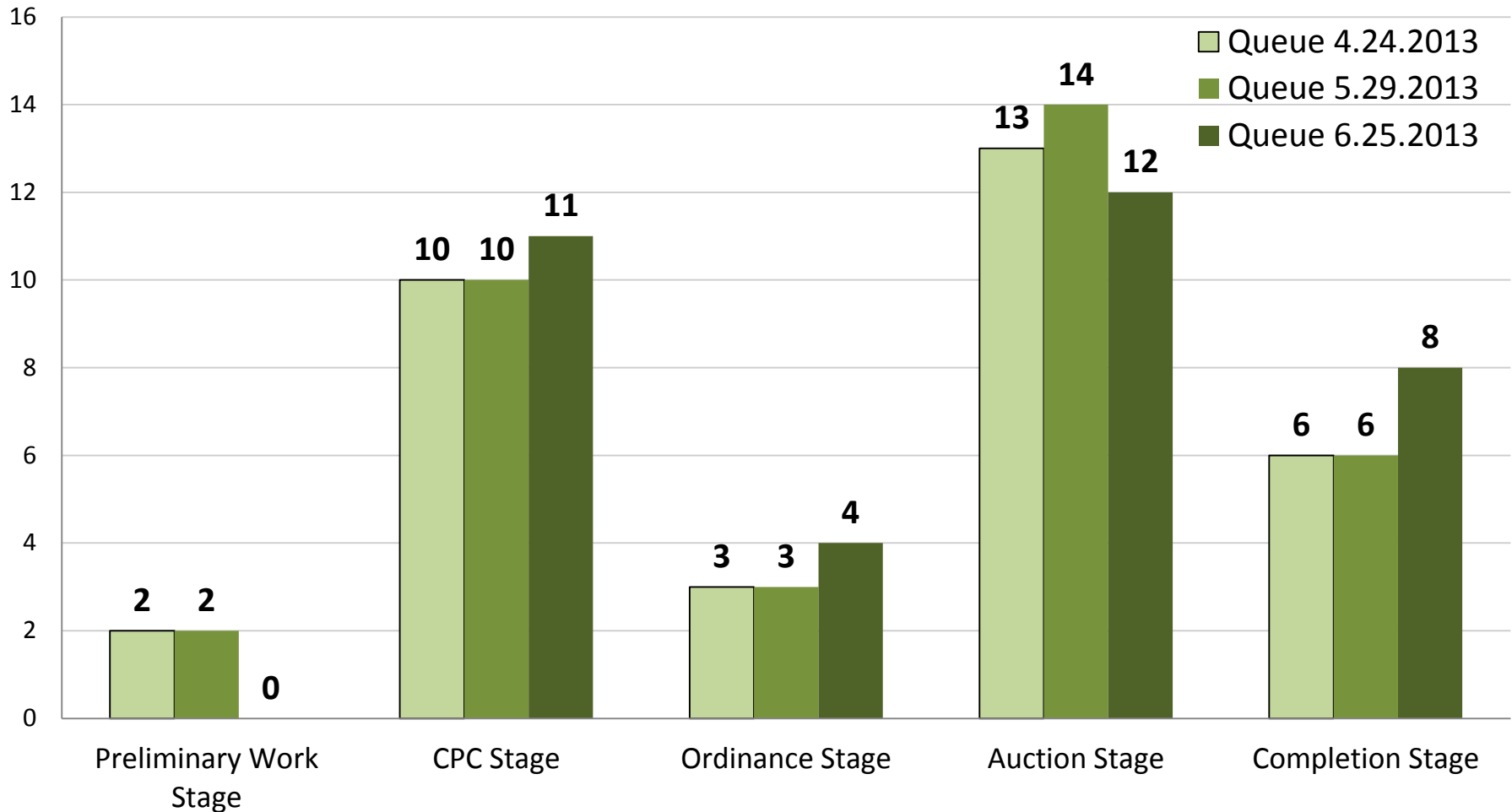


Capital Fund

Sale of Surplus Properties

Preliminary Proceeds of \$293,219 in 2012 and \$317,200 in 2013 YTD

Progress of 35 Surplus City Properties Going Through the Sales Process



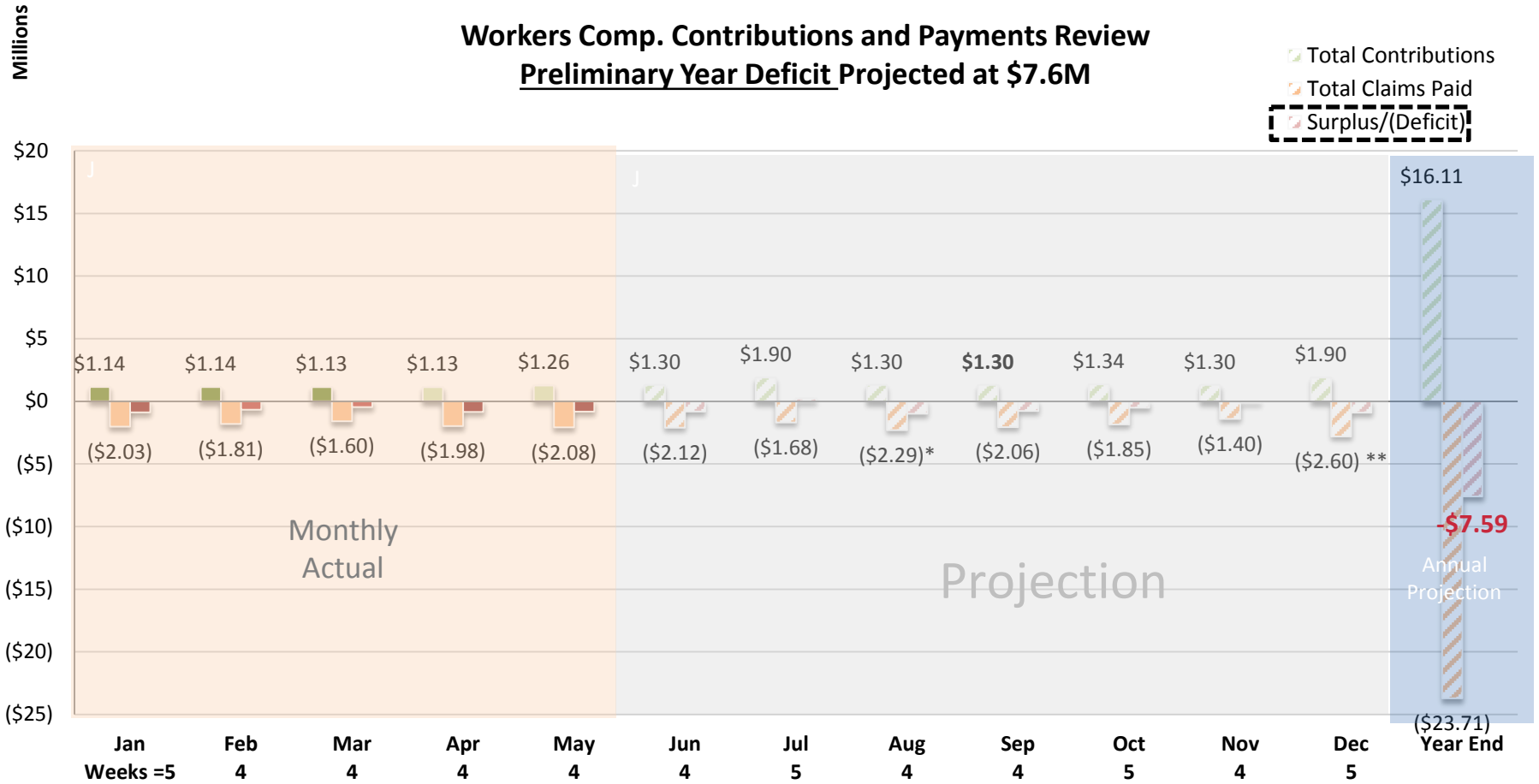
Note: Proceeds do not represent the sales price of properties sold during the year, but cash collections to date from the sale of surplus properties

Expenditure Analysis

Payroll Budget vs. Projection

Departments	Yearly Projection for 2013 (as of 5.31.2013)	2013 Payroll Appropriation	Projected Surplus / Deficit May	Projected Surplus / Deficit April
Parks and Parkways	\$5,637,389	5,217,580	\$ (491,751)	\$ (419,809)
Fire	\$83,710,760	83,486,218	\$ (462,805)	\$ (224,542)
Miscellaneous	\$2,555,206	2,097,041	\$ (446,758)	\$ (458,165)
Clerk of Criminal District Court	\$3,931,791	3,659,978	\$ (241,326)	\$ (271,813)
Coroner's Office	\$1,235,385	1,069,099	\$ (224,549)	\$ (166,286)
EMS	\$9,675,140	9,483,020	\$ (147,971)	\$ (192,120)
Mosquito Control	\$1,881,571	1,870,054	\$ (125,683)	\$ (11,517)
Safety and Permits	\$4,715,508	4,490,853	\$ (68,809)	\$ (224,655)
City Planning Commission	\$1,541,014	1,476,221	\$ (68,106)	\$ (64,793)
Municipal Court	\$404,484	380,028	\$ (45,174)	\$ (24,456)
Sanitation	\$1,743,651	1,655,112	\$ (41,756)	\$ (88,539)
Vieux Carre	\$373,043	332,985	\$ (39,291)	\$ (40,058)
Judicial Retirement	\$287,207	263,238	\$ (8,293)	\$ (23,969)
Civil Service	\$1,355,643	1,357,233	\$ 5,762	\$ 1,590
Historic District	\$599,578	610,073	\$ 12,056	\$ 10,495
Traffic Court	\$338,709	389,640	\$ 26,942	\$ 50,931
Inspector General	\$3,125,058	3,203,630	\$ 67,004	\$ 78,572
Juvenile Court	\$2,406,909	2,505,297	\$ 114,290	\$ 98,388
Human Services	\$1,871,108	1,985,331	\$ 143,464	\$ 114,223
Health	\$1,150,349	1,327,396	\$ 164,870	\$ 177,047
Finance	\$7,862,376	8,044,911	\$ 184,476	\$ 182,535
Council	\$5,698,828	5,864,979	\$ 215,169	\$ 166,151
Mayor's Office	\$5,999,311	6,256,759	\$ 219,730	\$ 257,448
Property Management	\$4,351,530	4,505,305	\$ 446,488	\$ 153,775
Law	\$4,418,935	4,818,147	\$ 468,509	\$ 399,212
NORDC	\$6,493,627	6,548,144	\$ 488,387	\$ 54,517
Public Works	\$7,182,483	7,004,666	\$ 593,128	\$ (177,817)
CAO	\$7,665,954	8,440,216	\$ 669,467	\$ 774,262
Police	\$123,833,836	123,107,424	\$ 894,410	\$ (726,412)
Grand Total	\$302,046,383	\$301,450,578	\$2,301,880	-\$595,805

Workers Comp. Contributions vs. Payments

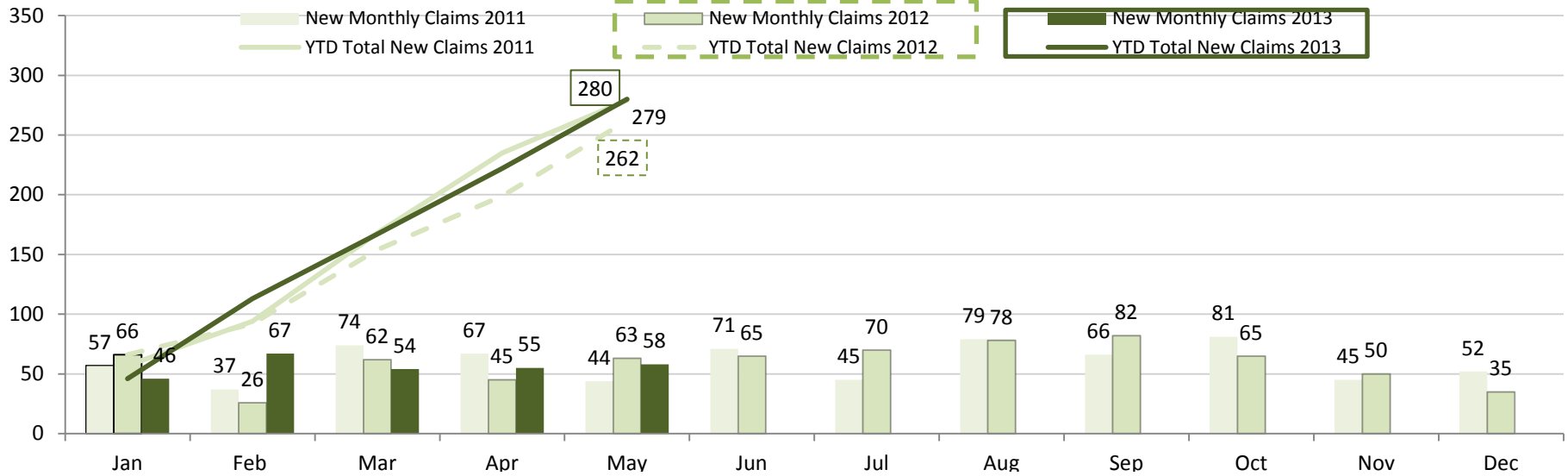


*Includes a **\$400K (estimated)** annual payment to the department of labor for workers comp requirements

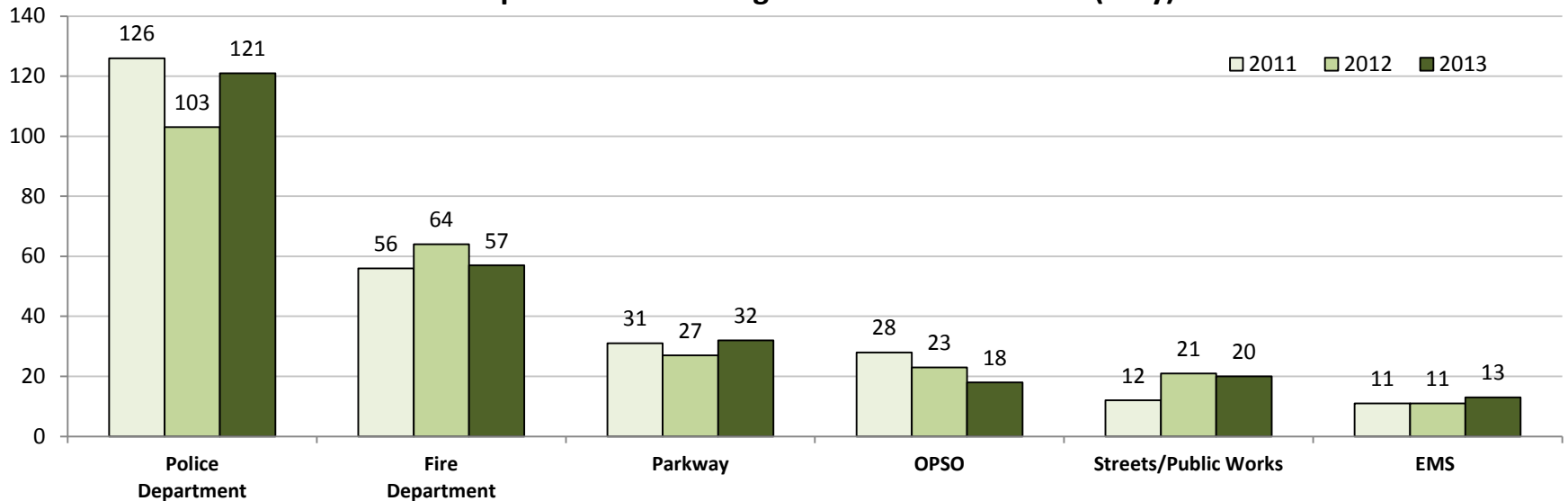
Includes a **\$1.2M charge (estimate) for the Secondary Injury Fund assessment for 2013

Workers Comp. (Continued)

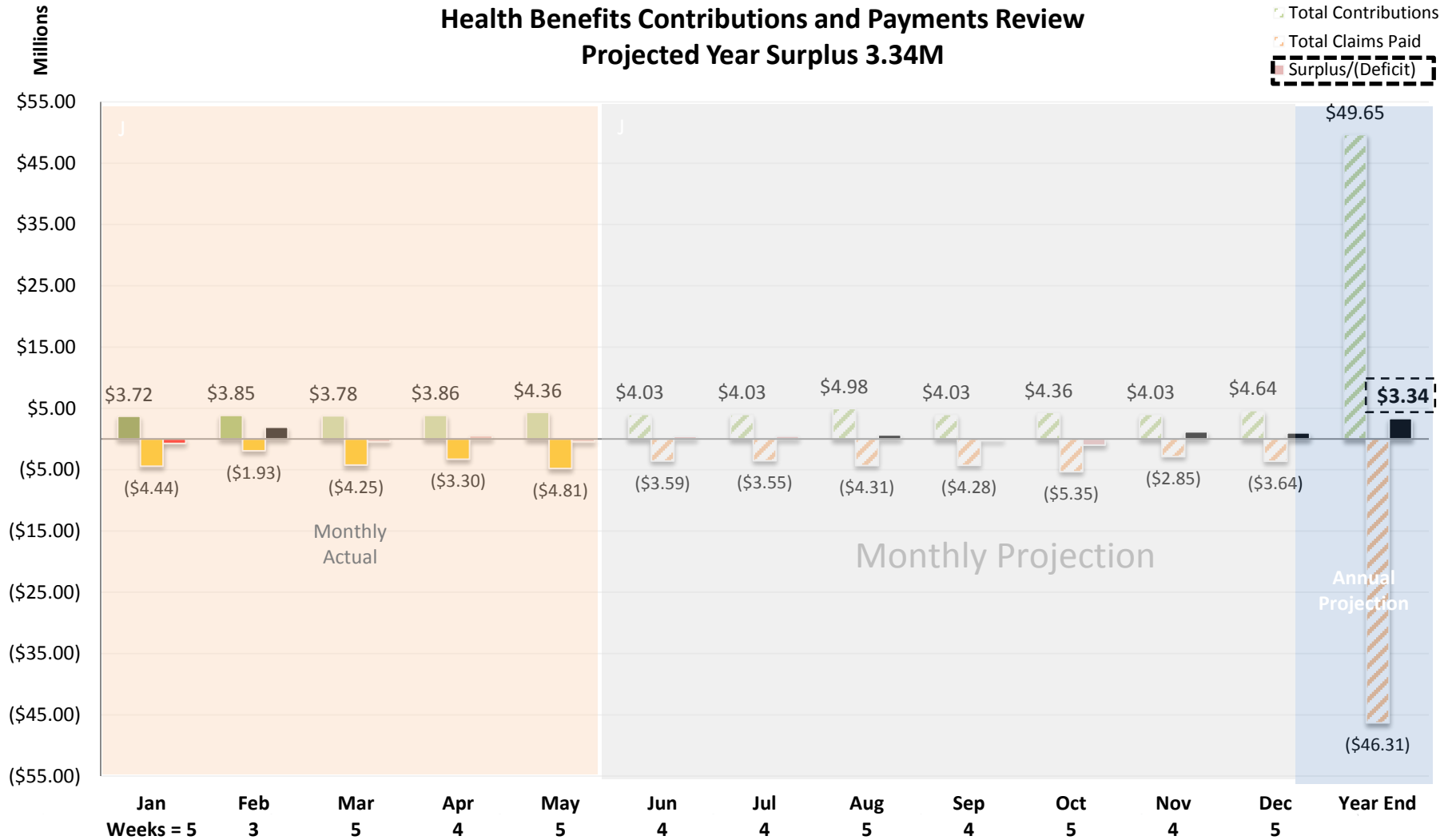
New Workers Comp. Claims 2013, 2012 and 2011



New Workers Comp. Claims 2013,2012 and 2011 For Departments with Highest Number of Claims (May)



Health Benefits Contributions vs. Payments



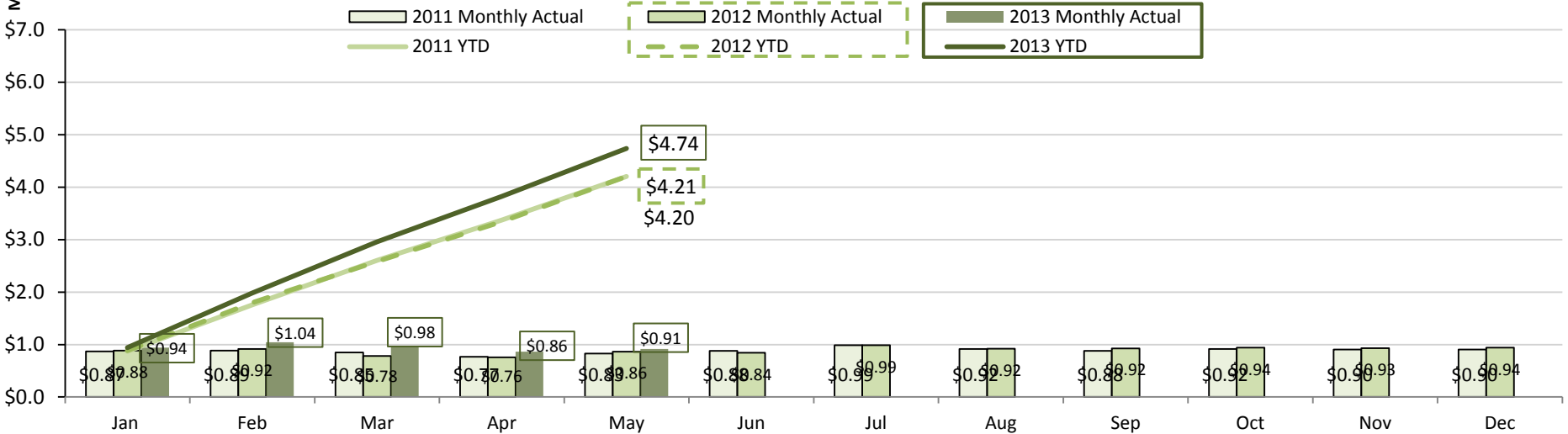
Note: Analysis assumes a 3% increase in healthcare costs.

Fuel Usage (in Gallons)

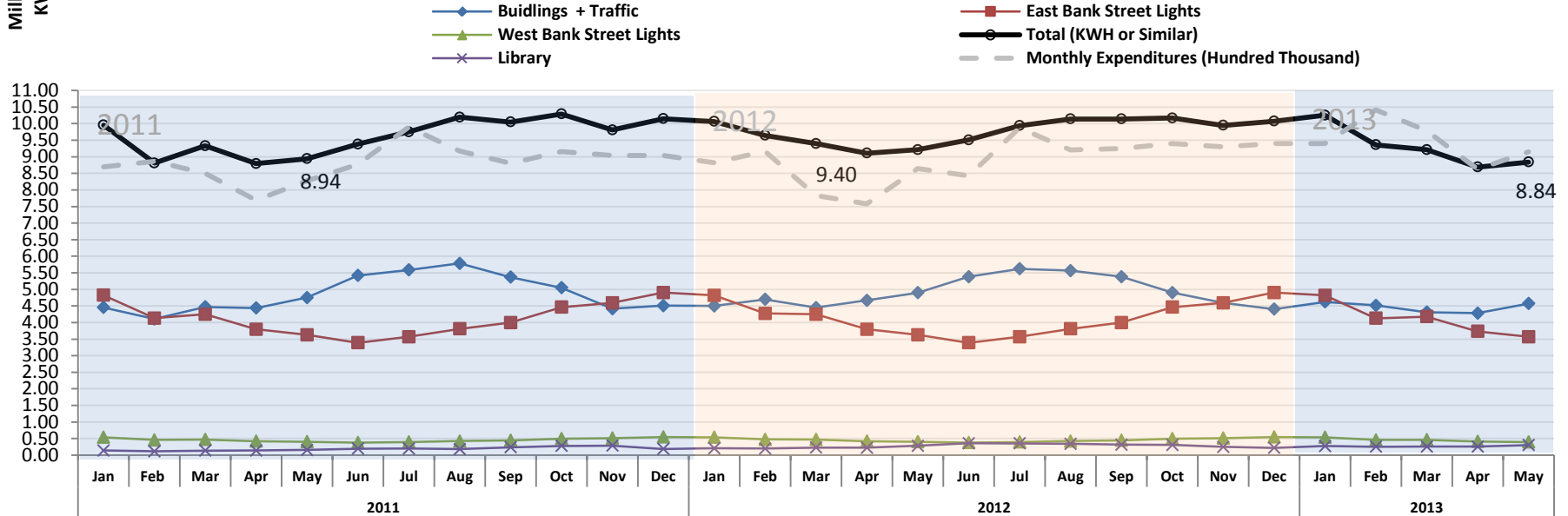
	2011 May (YTD)	2012 May (YTD)	2013 May (YTD)	Change 2013/2012
POLICE	450,540	425,008	368,618	-13%
CRIMINAL SHERIFF	101,551	95,733	88,226	-8%
EMERGENCY MEDICAL SERVICES	53,465	55,777	56,228	1%
FIRE	30,569	32,691	30,600	-6%
PUBLIC WORKS	26,402	29,168	28,608	-2%
PARKWAY & PARK COMMISSION	28,755	27,310	26,504	-3%
SANITATION	16,678	15,961	16,937	6%
DISTRICT ATTORNEY	14,074	14,799	14,305	-3%
RECREATION	10,727	12,786	11,010	-14%
SAFETY & PERMITS	11,230	7,088	6,896	-3%
PROPERTY MANAGEMENT	5,353	6,315	6,740	7%
LA SPCA	5,280	5,048	5,673	12%
OFFICE OF HOUSING & URBAN DEV.	4,659	3,567	4,784	34%
N O MOSQUITO CONTROL BRD.	5,151	4,410	4,653	6%
COUNCIL	4,209	3,813	3,988	5%
CORONER'S OFFICE	3,390	3,133	2,938	-6%
EQUIPMENT MAINTENANCE DIVISION	362	206	2,305	1018%
FIRST CITY COURT	2,104	1,764	2,222	26%
OFFICE OF EMERGENCY PREPAREDNESS	756	2,211	2,095	-5%
LIBRARY	1,596	1,454	1,939	33%
CRIMINAL DISTRICT COURT	5,019	3,827	1,571	-59%
OTHER DEPARTMENTS (1,000 Gallons or Less)	10,711	10,115	8,805	-13%
	792,581	762,182	695,644	-9%

Utility Usage

Monthly Utility Expenditures (2011 - 2013)



Monthly Energy Use by KWH (Jan 2011 - May 2013)



Utility Usage (continued)

Utility Charges from Entergy Are Up by 13% YTD
If the Trend Continues with No Change in Consumption, Total Yearly Charges
Could Exceed the Budgeted Amount by \$1.3M
(Scenarios Under Different Growth Rates)

Millions

\$20.0

\$18.0

\$16.0

\$14.0

\$12.0

\$10.0

\$8.0

\$6.0

\$4.0

\$2.0

\$0.0

■ 2013 Budget

□ Scenario 1: 2013 YTD + (2012 (Jun-Dec) 5% Growth)

■ Scenario 2: 2013 YTD + (2012 (Jun-Dec) 15% Growth)

■ Scenario 3: 2013 YTD + (2012 (Jun-Dec) 20% Growth)

\$11.00

\$11.54

\$12.33

\$12.52

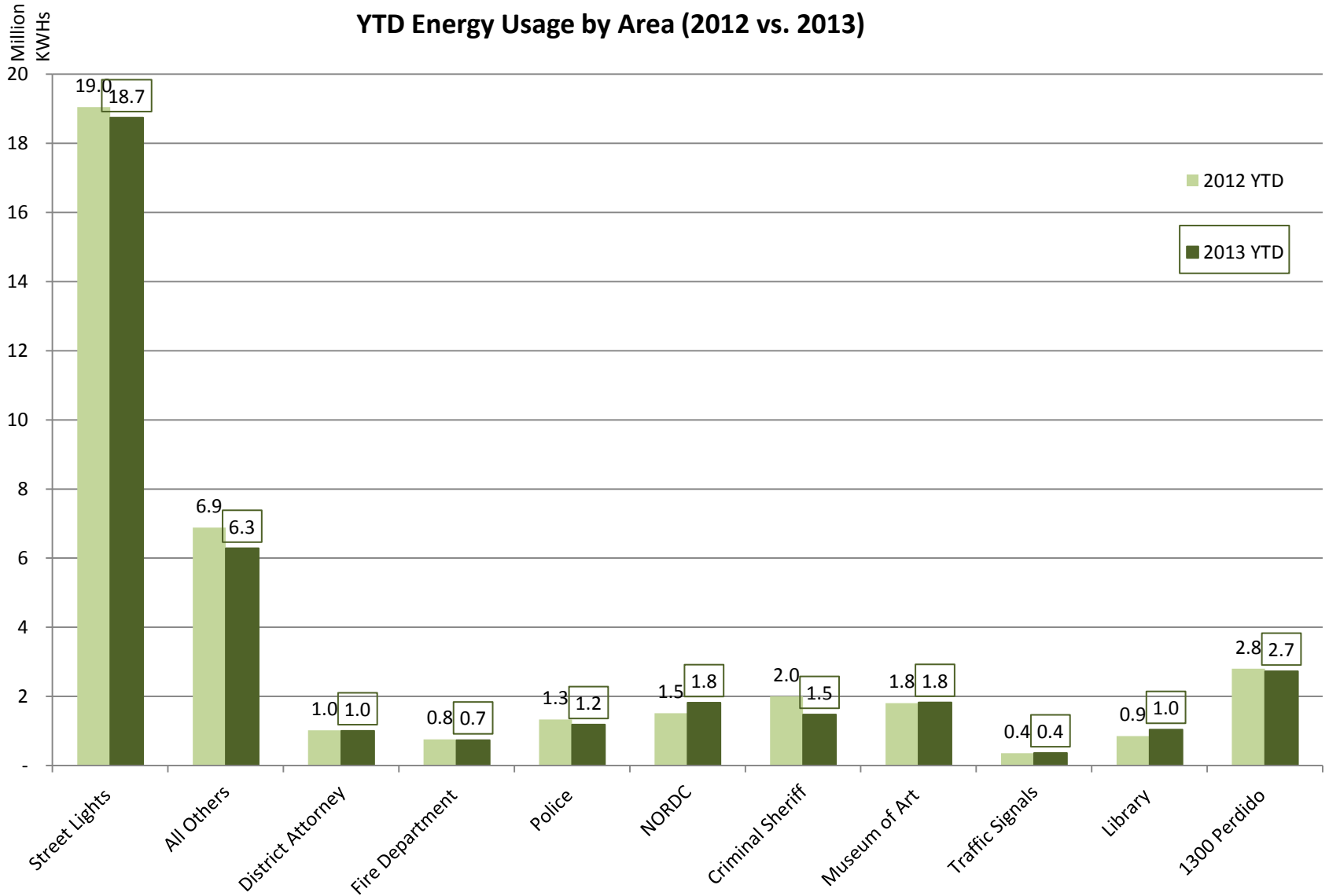
Scenario 1

Scenario 2

Scenario 3

Utility Usage (continued)

YTD Energy Usage by Area (2012 vs. 2013)



Utility Optimization Strategy and Preliminary Estimates of Potential Savings

Streetlights

- Confirm accurate inventory for billing
 - Discrepancy estimated at 3,000 or \$286K in potential savings per year
 - DPW and streetlight contractor to reconcile difference
- Confirm savings from LED replacements
 - 8,518 LED & induction bulbs reported to Entergy through June 10
 - Initial 1,680 bulbs reflect \$25K in cost avoidance from March to May (actual decrease in base charges plus fuel charges avoided with lower kwh)
 - Remaining bulbs will be reflected in June & July statements; DPW & Entergy working to resolve some lights reported with missing information

Buildings

- Confirm accurate inventory of facilities in usage & disconnect utilities at facilities no longer in use
 - Entergy has cancelled 34 accounts with potential cost avoidance of \$87K per year; changes will be reflected in April billing statement
 - Entergy has adjusted rates on 110 accounts with potential cost avoidance of \$115K per year; changes will be reflected in April billing statement
- Coastal & Environmental Affairs Office pursuing a benchmarking project to monitor and improve energy-efficiency in City-owned buildings