



CITY OF NEW ORLEANS

BottomLineStat

December 2012 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Deposits Treasury
- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Sales Taxes and Occupational License Revenues / Collections
- Sanitation Fees Revenues / Collections

Expenditures

- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Fuel Expense and Usage
- Utilities Expense and Usage (Entergy)
- Wireless (Communications) Cost and Usage

Revenue Analysis

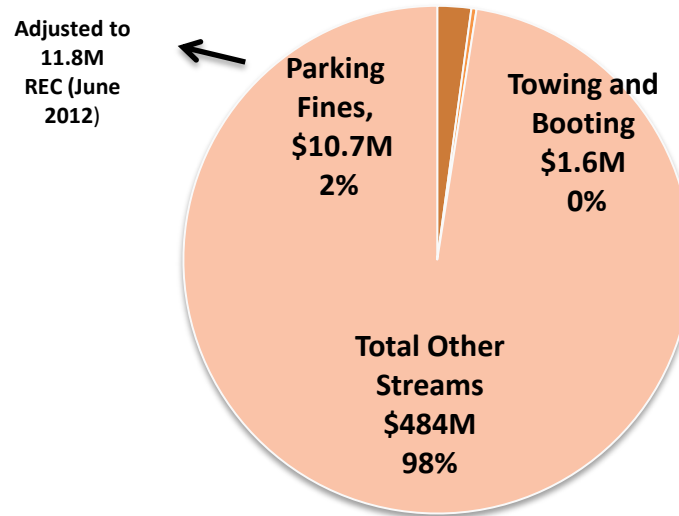
Departmental Check Deposits Analysis

Total Checks Submitted by Departments to Treasury to be Deposited (July to October)
(Treasury Time to Deposit Checks Received Averages 1 day)

	July			August			September			October			Period Average		
	Aver. Days Check Date - Deposit Date	# Checks	Deposits /Months	Aver. Days Check Date - Deposit Date	# Checks	Deposits /Months	Aver. Days Check Date - Deposit Date	# Checks	Deposits /Months	Aver. Days Check Date - Deposit Date	# Checks	Deposits /Months	Aver. Days Check Date - Deposit Date	# Checks	Deposits /Months
HUMAN SERVICE							52	3	1				52	3	1
MOSQUITO CONTROL				39	18	1				44	21	1	41	20	1
FIRE				60	180	1	21	202	1	25	196	2	34	193	1
CITY PLANNING	46	21	1	32	65	2	43	46	2	16	29	2	34	40	2
CLERK OF COUNCIL	49	9	1				25	11	1	16	6	1	31	9	1
LAW	11	5	1	69	6	1	28	7	1	23	14	1	31	8	1
POLICE	38	20	1	24	20	1	32	20	1	29	39	2	31	25	1
PUBLIC WORKS	22	122	2	24	115	2	31	90	1	25	83	2	25	103	2
CIVIL SERVICE	24	5	2										24	5	2
PROPERTY MANAGEMENT	36	36	4	15	28	4	19	30	4	20	58	8	23	38	5
CAO	29	47	2	17	44	2	23	47	2	14	18	2	22	39	2
PARK & PARKWAYS	15	21	3	11	10	2	34	33	4	8	11	2	22	19	3
OCD	14	16	2	16	13	2	29	19	2	14	5	1	19	13	2
LIBRARY	18	196	4	14	121	4	22	233	4	20	93	2	19	161	4
HOSPITALIZATION	15	8	1										15	8	1
TREASURY	19	164	8	13	223	7	16	317	8	12	403	9	14	277	8
SAFETY & PERMITTS				11	77	1	19	119	3	7	57	1	14	84	2
TAXICAB	14	366	9	15	586	5	13	331	7	9	178	3	13	365	6

Parking Enforcement Revenues

2% Adopted Budget GF Revenues for 2012



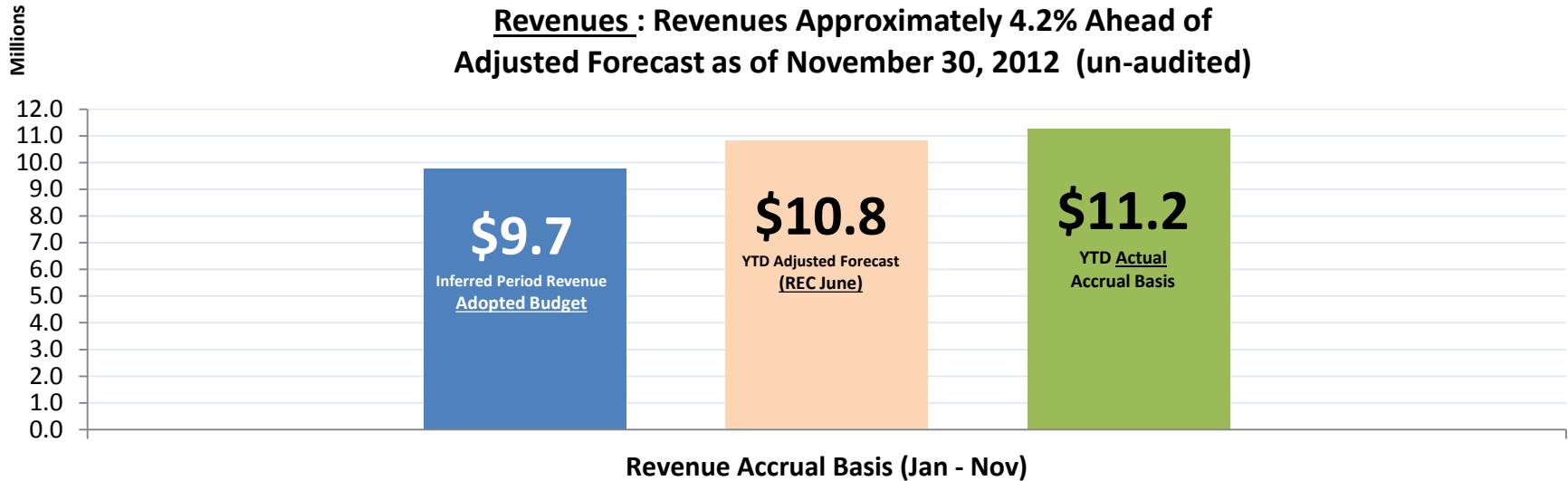
Enforcement Strategy	Target 2012	YTD Actual
Parking Tickets	328,694	290,405
Boots	3,195	6,702
Tows	10,190	11,093

***Update**

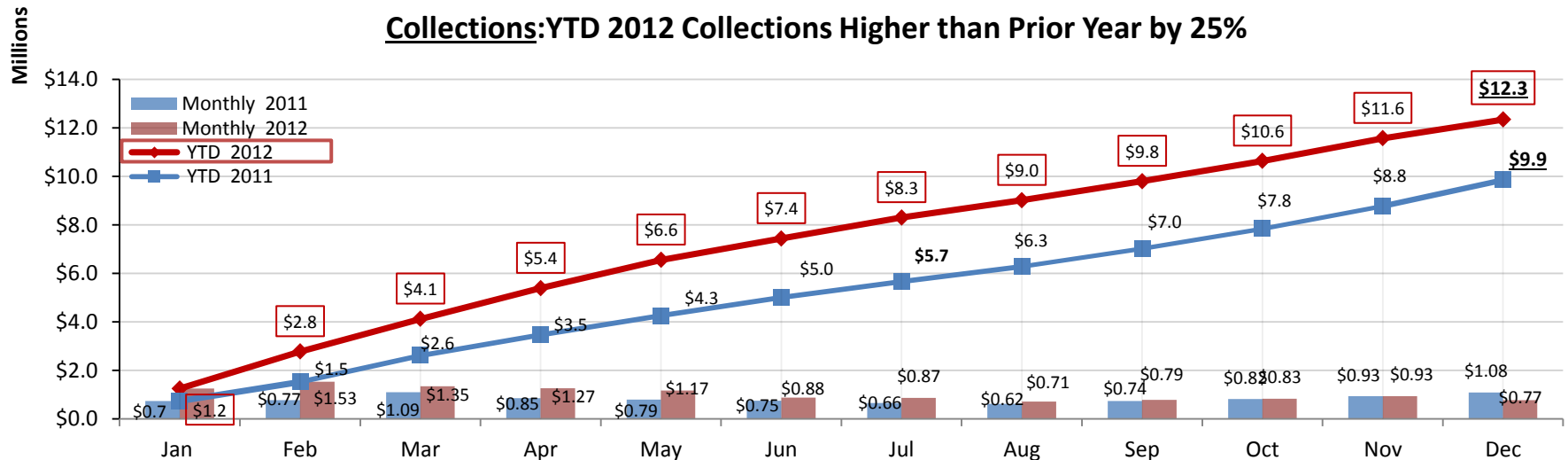
Responsible Party	Issue	Status
Mark Jernigan	PCO Turnover Strategy	Open

Parking Enforcement Revenues

Revenues : Revenues Approximately 4.2% Ahead of Adjusted Forecast as of November 30, 2012 (un-audited)

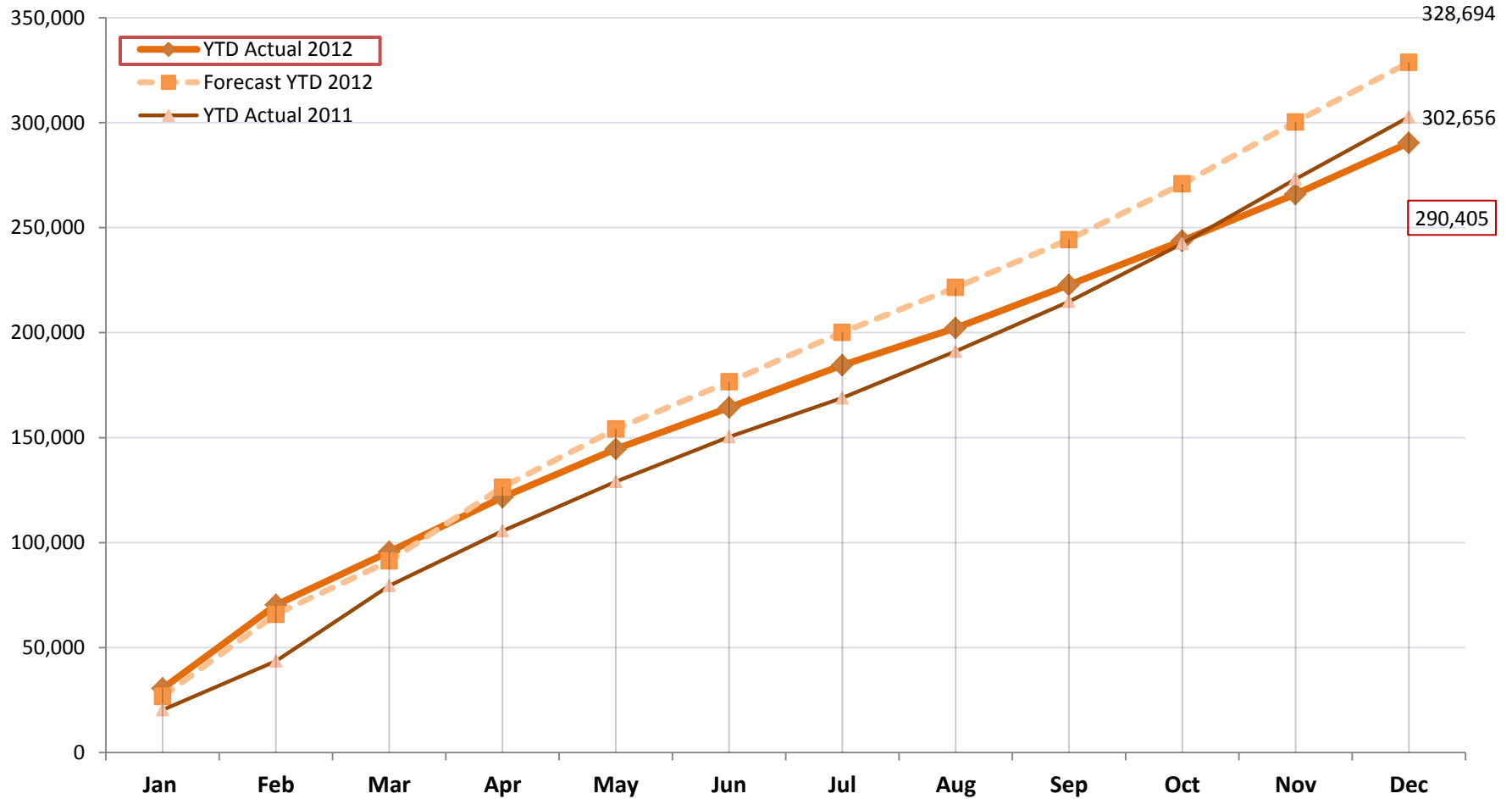


Collections: YTD 2012 Collections Higher than Prior Year by 25%



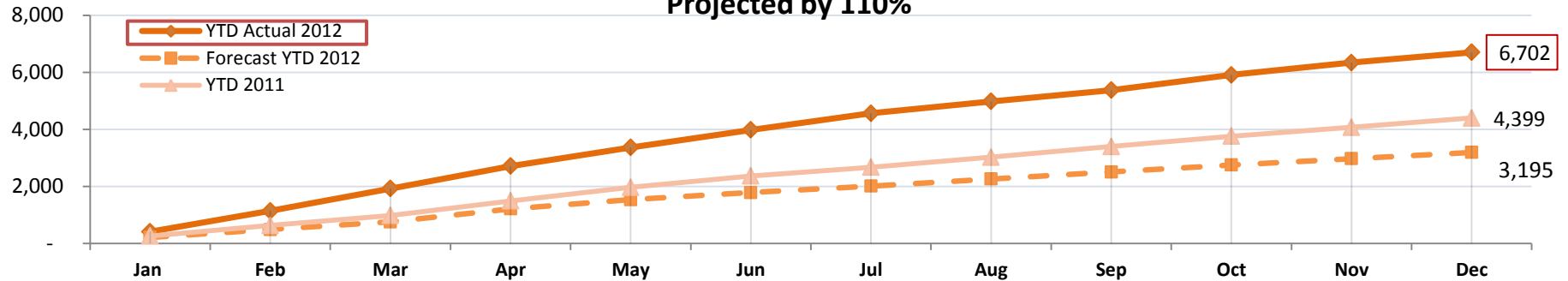
Parking Enforcement

**YTD 2012 Tickets Issued Are Lower than
Prior Year by 4%**

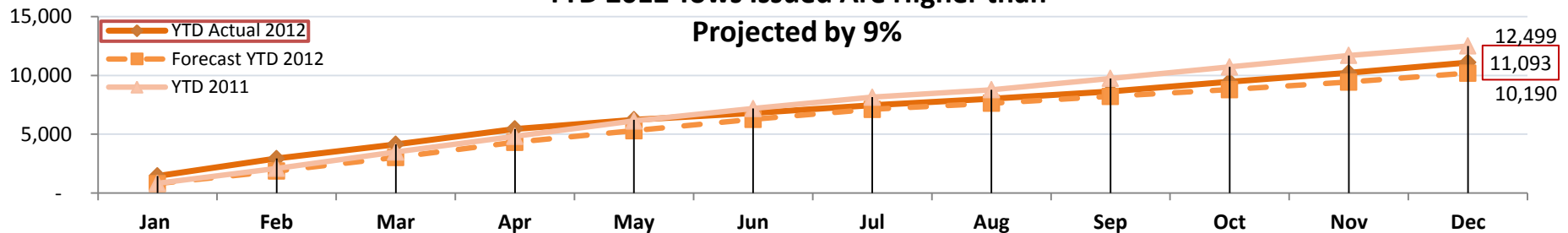


Parking Enforcement Revenues

YTD 2012 Boots Issued Are Higher than Projected by 110%



YTD 2012 Tows Issued Are Higher than Projected by 9%



YTD 2012 Tows and Boots Collections Are Higher than Prior Year by 11%

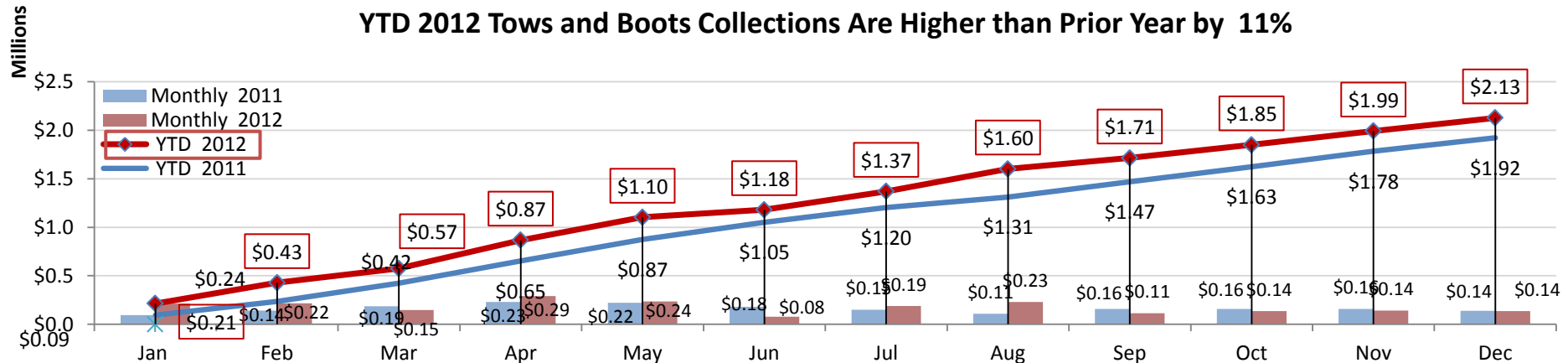
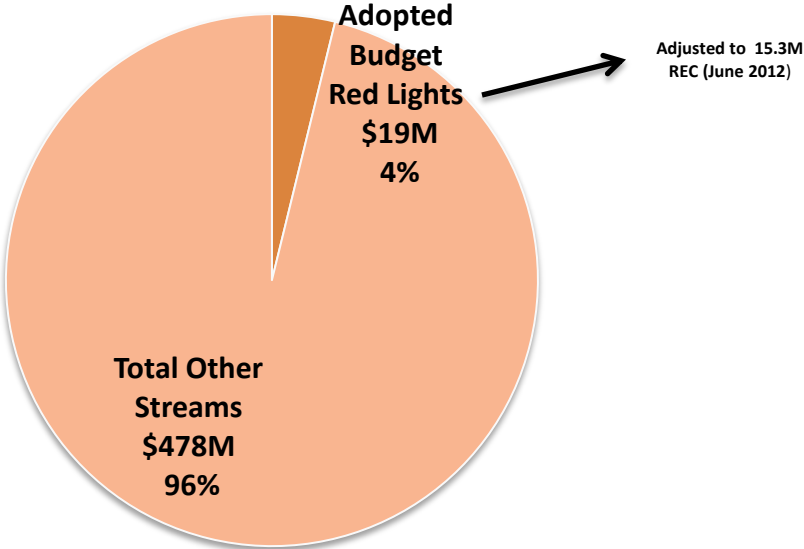


Photo Safety Management

4% Adopted Budget GF Revenues for 2012



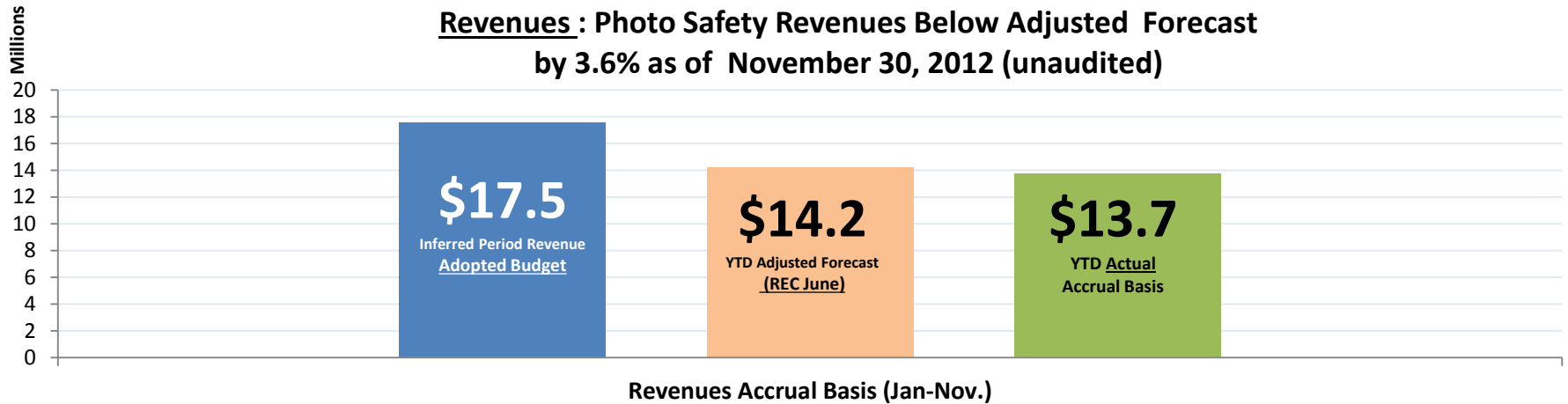
Management Controls	Target 2012	YTD Actual
Reduce Inoperable Flashers in School Zones	Less Than 21,000	44,886
Reach "0" Tickets that Exceed Enforceable Date	0	1

***Update**

Responsible Party	Issue	Status
Mark Jernigan	Strategy to fix inoperable flashers	Open

Photo Safety

Revenues : Photo Safety Revenues Below Adjusted Forecast by 3.6% as of November 30, 2012 (unaudited)



YTD Photo Safety Collections 2012 Approximately 10% Lower than 2011



Photo Safety Citations

Citations Yield Lower in 2012 vs. 2011

	Red Light		Fixed Speed		Intersection Speed		Total	
	2011	2012	2011	2012	2011	2012	2011	2012
Events	92,113	102,582	336,065	237,732	48,143	29,710	476,321	370,024
Citations	40,435	43,560	186,496	127,343	34,989	20,714	261,920	191,617
% Citations	44%	42%	55%	54%	73%	70%	55%	52%

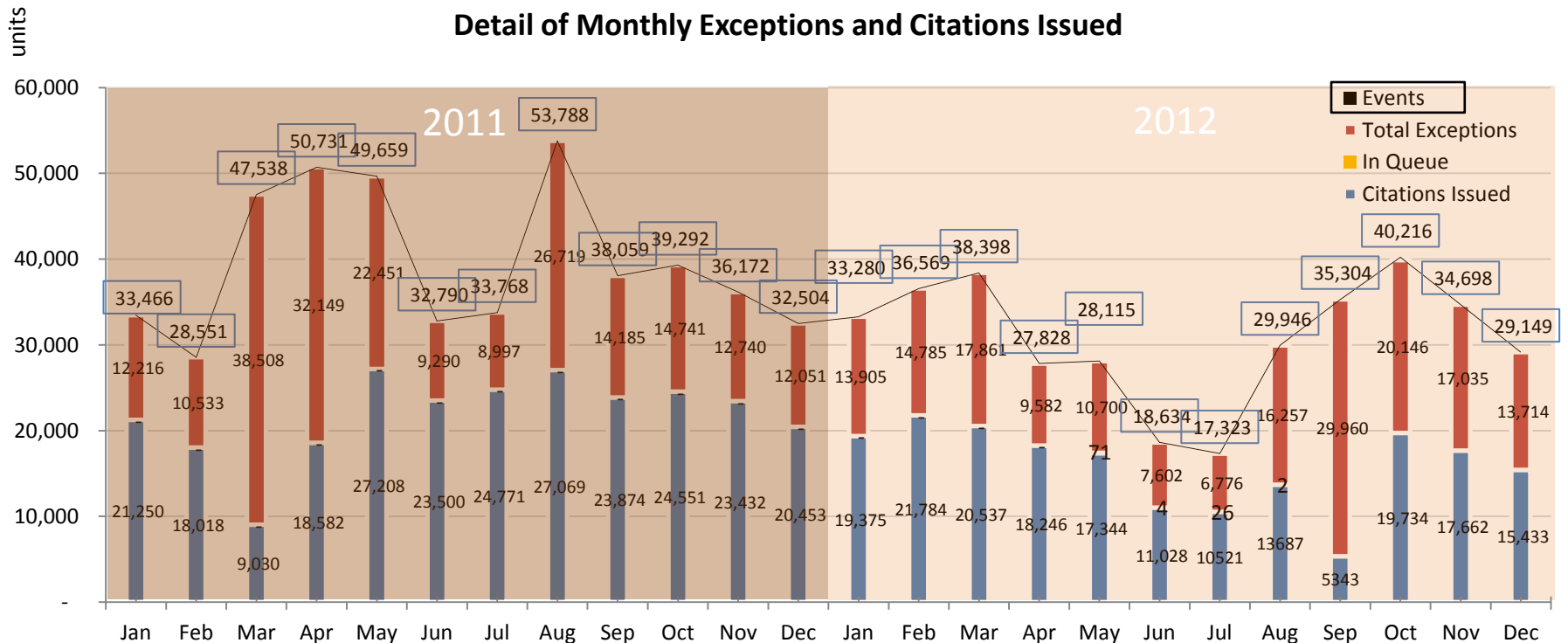


Photo Safety Citations Exceptions : Inoperable Flashers

Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time 2012 vs 2011

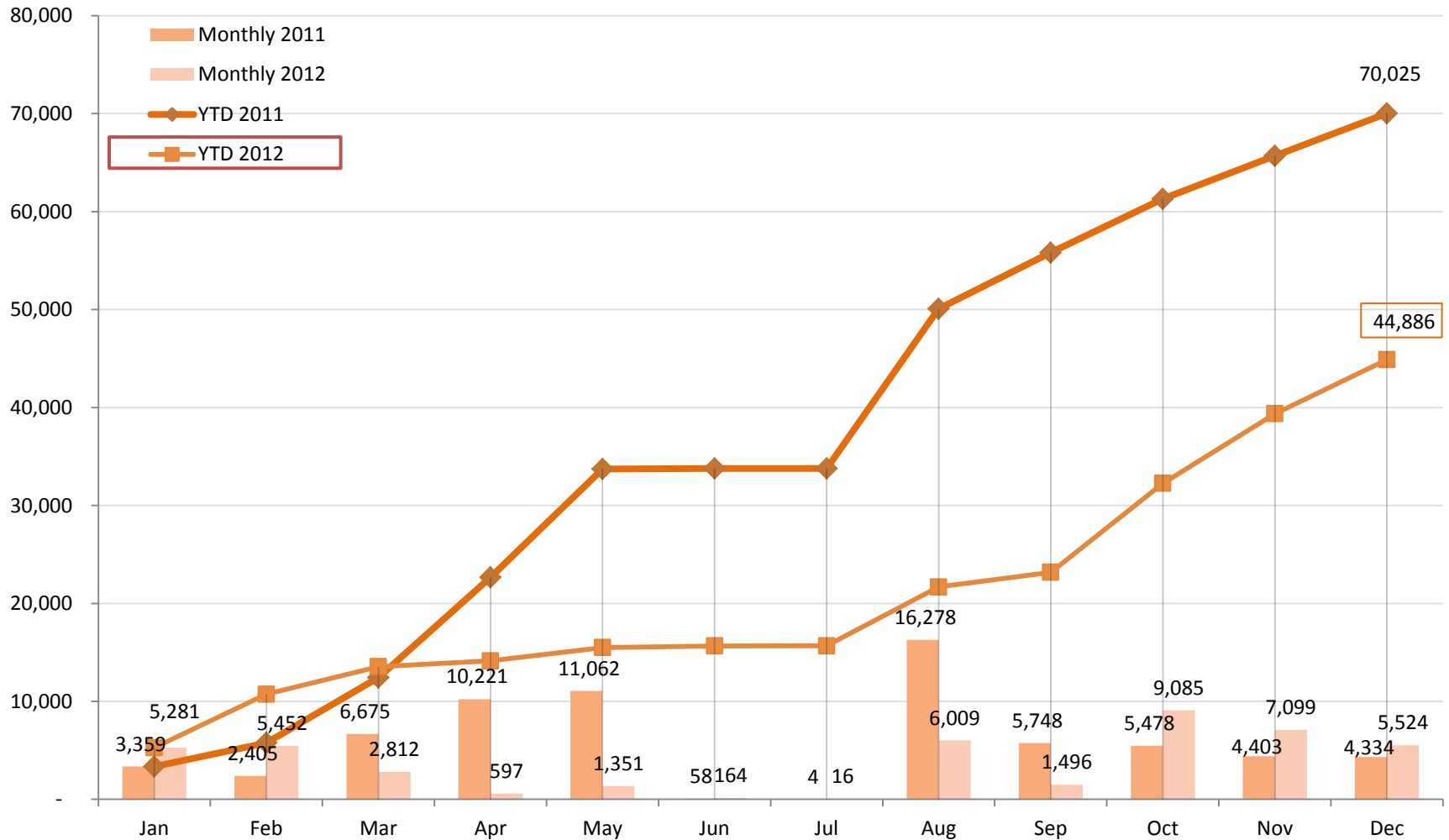
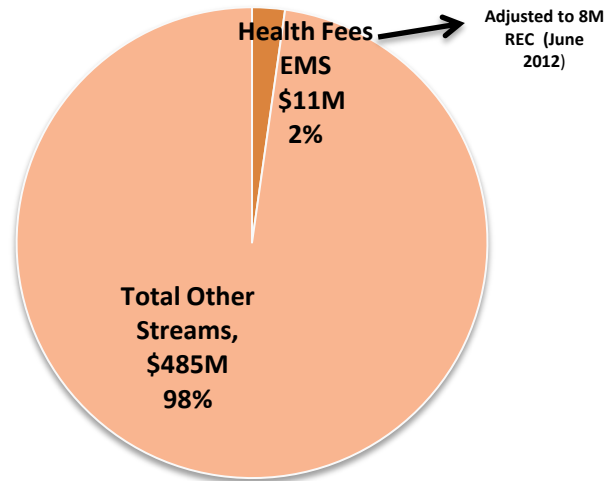


Photo Safety Citations Exceptions : Inoperable Flashers

Dec-12				
Camera	Location	Events	Flasher Exception	Exception %
NO49	EB ST CHARLES AVE @ JENA ST (3)	1,509	1318	87%
NO56	SB FRANKLIN AVE @ WISTERIA ST (2)	998	826	83%
NO102	EB CAMP ST @ INTERNATIONAL SCHOOL	761	722	95%
NO58	WB BIENVILLE ST @ N. OLYMPIA ST (4)	672	586	87%
NO51	NB READ BLVD @ HAMMOND ST (1)	698	416	60%
NO76	SB PACE BLVD @ ST JULIEN ELEMENTARY	400	382	96%
NO74	NB PACE BLVD @ ST JULIEN ELEMENTARY	389	371	95%
NO53	NB JACKSON AVE @ CHESTNUT ST (1)	446	220	49%
NO118	SB JACKSON AVE @ LAUREL ELEMENTARY	359	187	52%
NO54	SB JACKSON AVE @ COLISEUM ST	306	147	48%
NO110	WB FRERET ST @ AUDUBON PRIMARY ACADEMY	118	100	85%
NO47	NB CANAL BLVD @ FRENCH ST	1,008	51	5%
NO55	NB FRANKLIN AVE @ WISTERIA ST (1)	410	49	12%
NO60	EB CANAL ST @ S. ST PATRICK ST (3)	957	30	3%
NO112	EB HAMMOND ST @ RESURRECTION OF OUR LORD SCHC	54	21	39%
NO50	WB ST CHARLES AVE @ JENA ST (4)	406	13	3%
NO92	SB CARROLLTON AVE @ KIPP BELIEVE SCHOOL	225	12	5%
NO52	SB READ BLVD @ HAMMOND ST	367	12	3%
NO45	WB CANAL ST @ N. OLYMPIA ST	752	10	1%
NO88	WB OPELOUSAS AVE @ HOLY NAME OF MARY	103	7	7%
Other Cameras (Less than 5 flasher exceptions)		8,818	44	0.5%
Total School Zone		19,756	5,524	28%

EMS Revenues

2% Adopted Budget GF Revenues for 2012



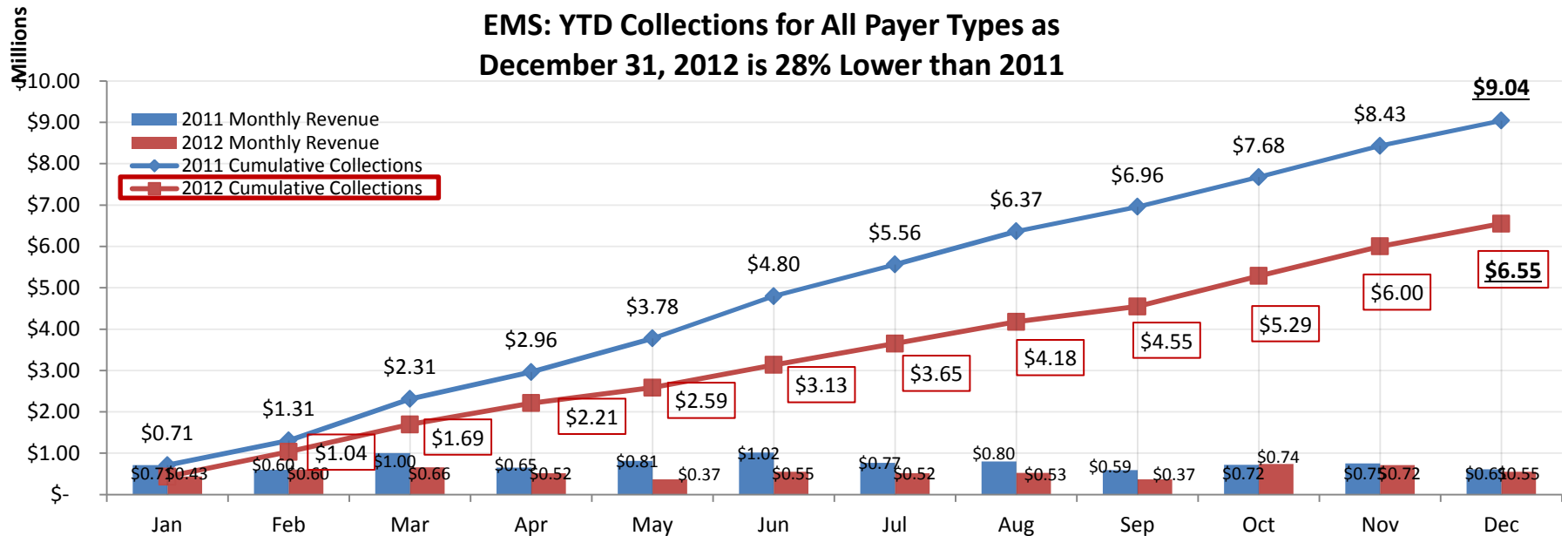
Collection Efforts	Target 2012	YTD Actual
Percentage of Selfpay Accounts in Payment Plan	Target Needed	N/A
Collection Efforts	Target Needed	N/A

***Update**

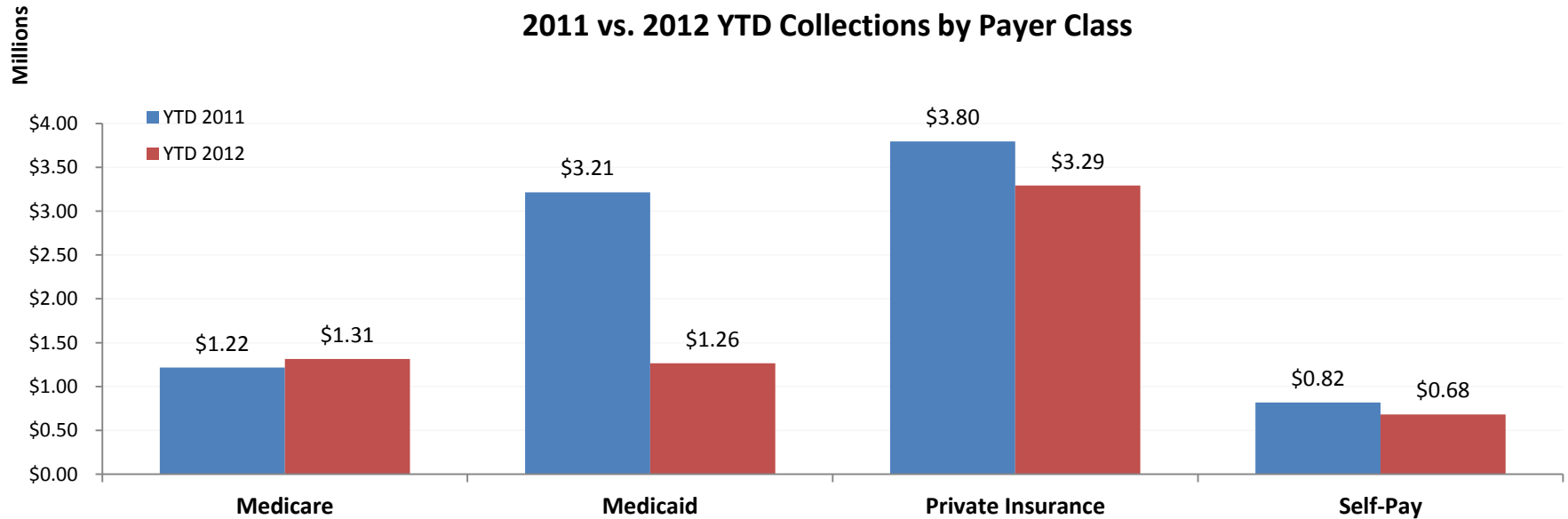
Responsible Party	Issue	Status
Jeff Elder	Collections Challenges Update	Open

EMS Collections

**EMS: YTD Collections for All Payer Types as
December 31, 2012 is 28% Lower than 2011**

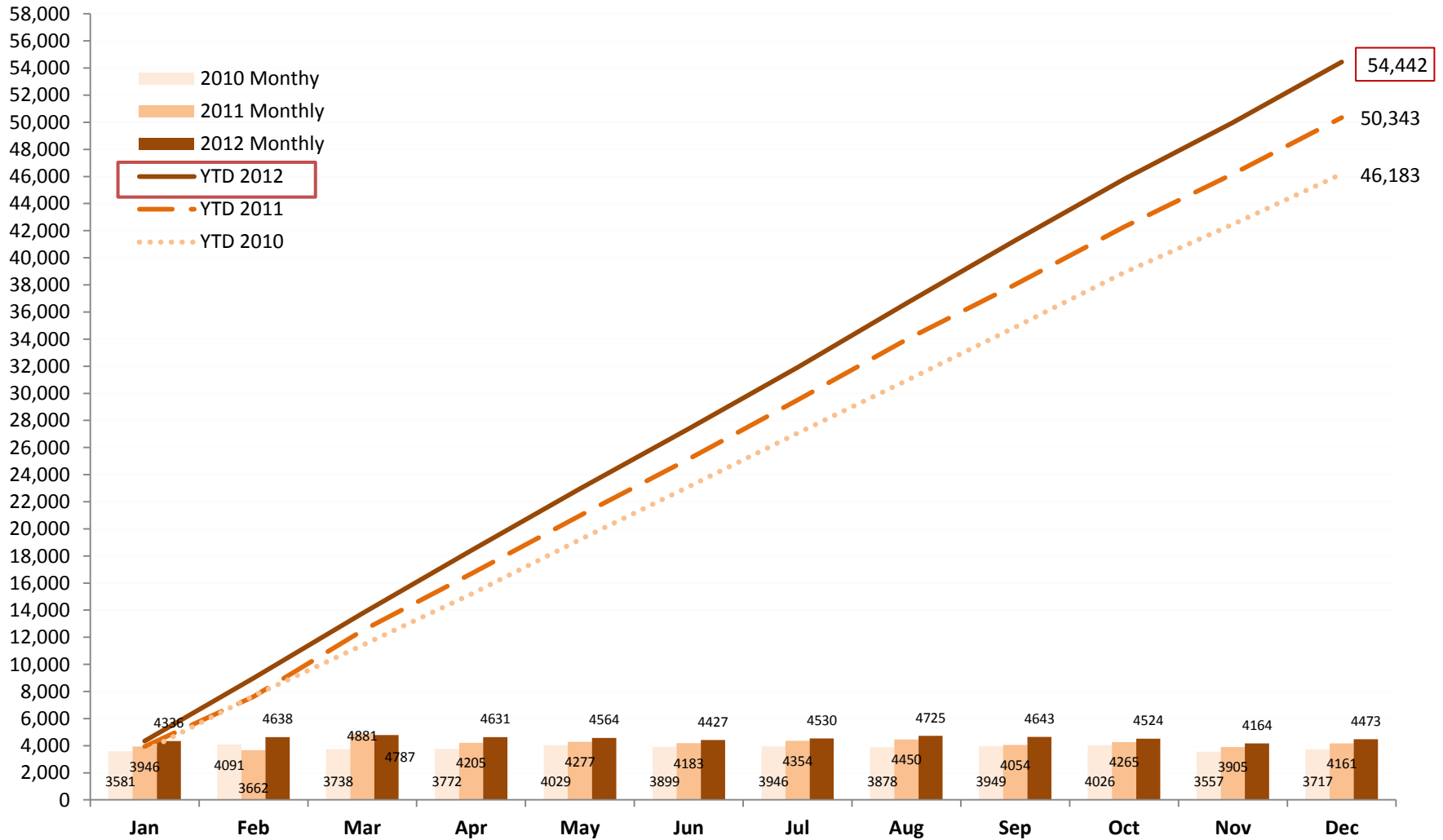


2011 vs. 2012 YTD Collections by Payer Class



EMS Workload

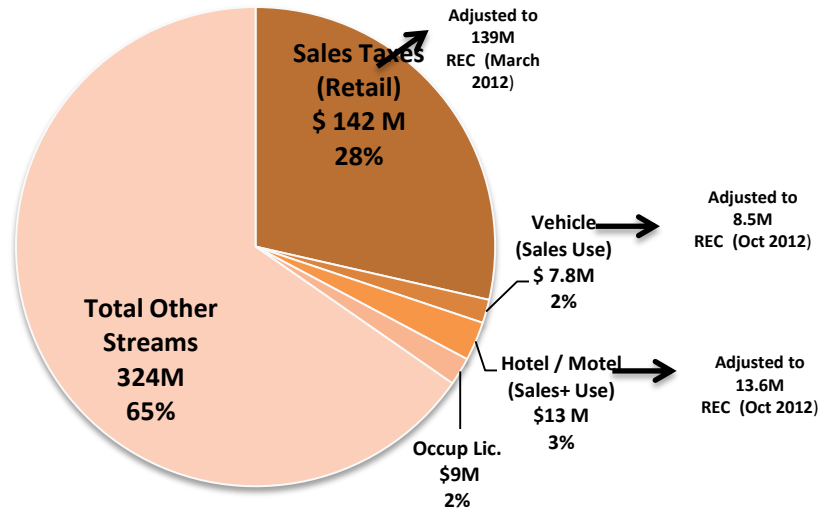
Number of Calls for Service 2010 – 2012 (Jan –Dec)



Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2012

Occupational License : 2% Adopted Budget GF Revenues for 2012



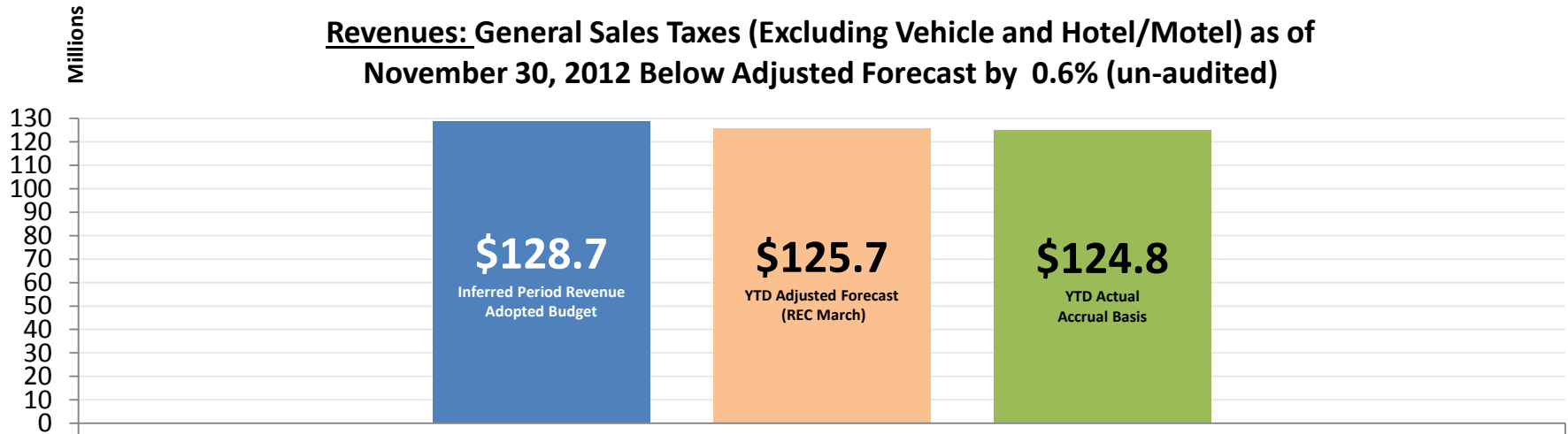
Collection Efforts	Target 2012	YTD Actual
Sales Tax Audits	105	136
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	17,508

***Update**

Responsible Party	Issue	Status
Norman Foster	Revenue Collection Software Update	Open

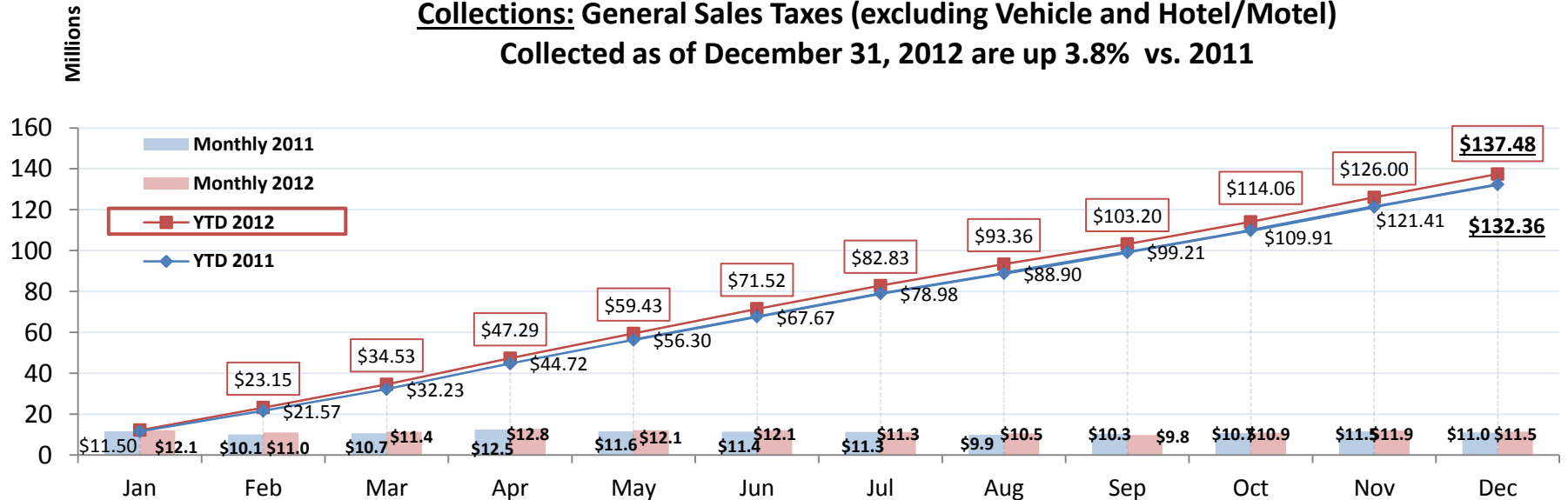
Sales Tax (Retail Only)

Revenues: General Sales Taxes (Excluding Vehicle and Hotel/Motel) as of November 30, 2012 Below Adjusted Forecast by 0.6% (un-audited)



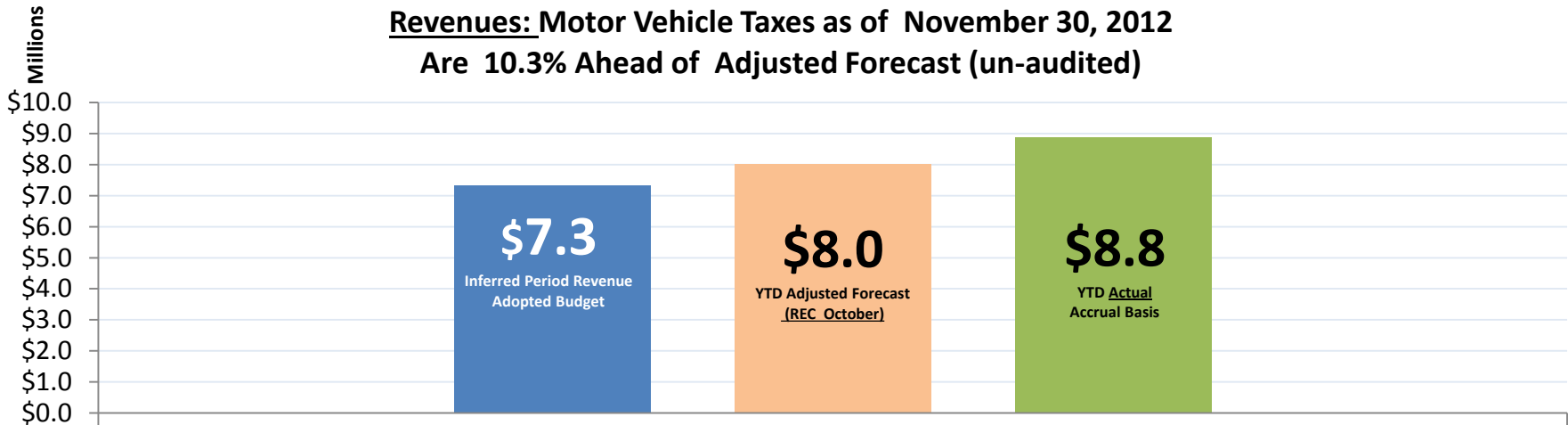
Revenues Accrual Basis (Jan-Nov.)

Collections: General Sales Taxes (excluding Vehicle and Hotel/Motel)
Collected as of December 31, 2012 are up 3.8% vs. 2011



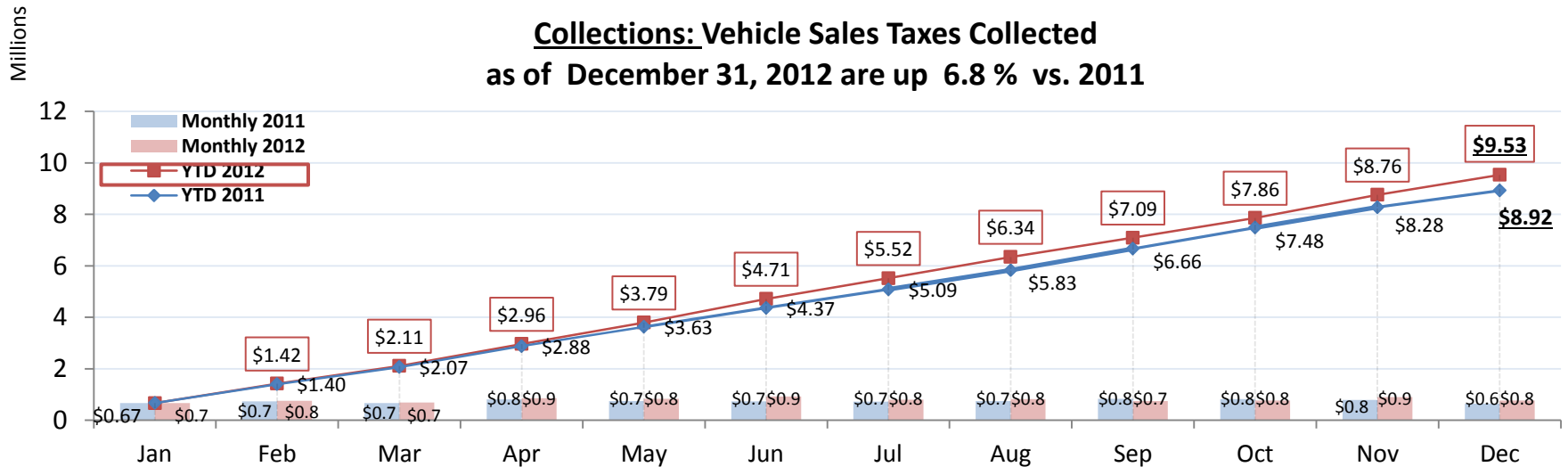
Vehicle Sales Taxes

Revenues: Motor Vehicle Taxes as of November 30, 2012
Are 10.3% Ahead of Adjusted Forecast (un-audited)



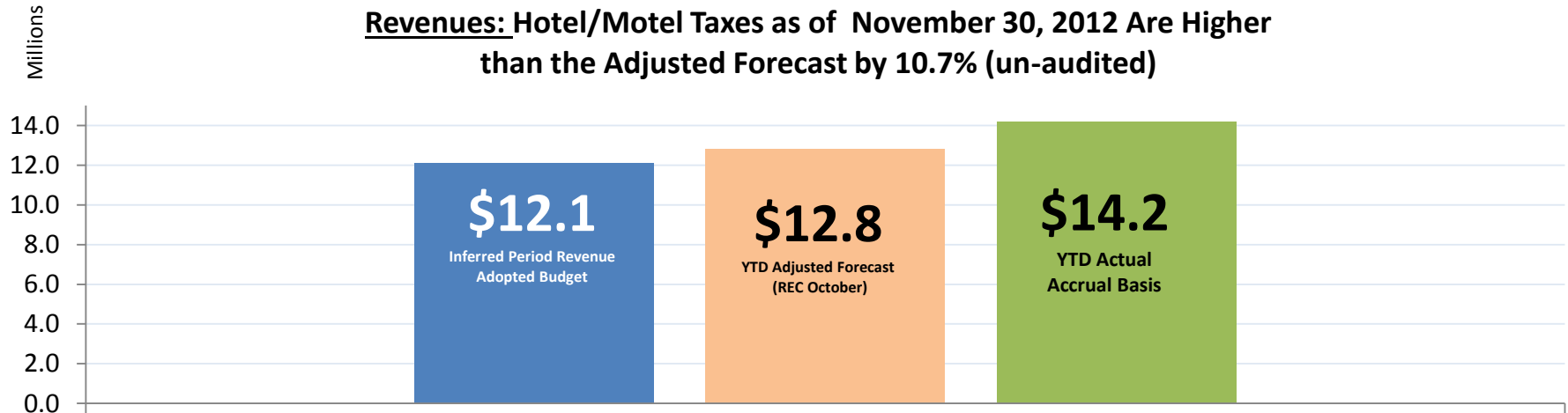
Revenues Accrual Basis (Jan-Nov.)

Collections: Vehicle Sales Taxes Collected
as of December 31, 2012 are up 6.8 % vs. 2011

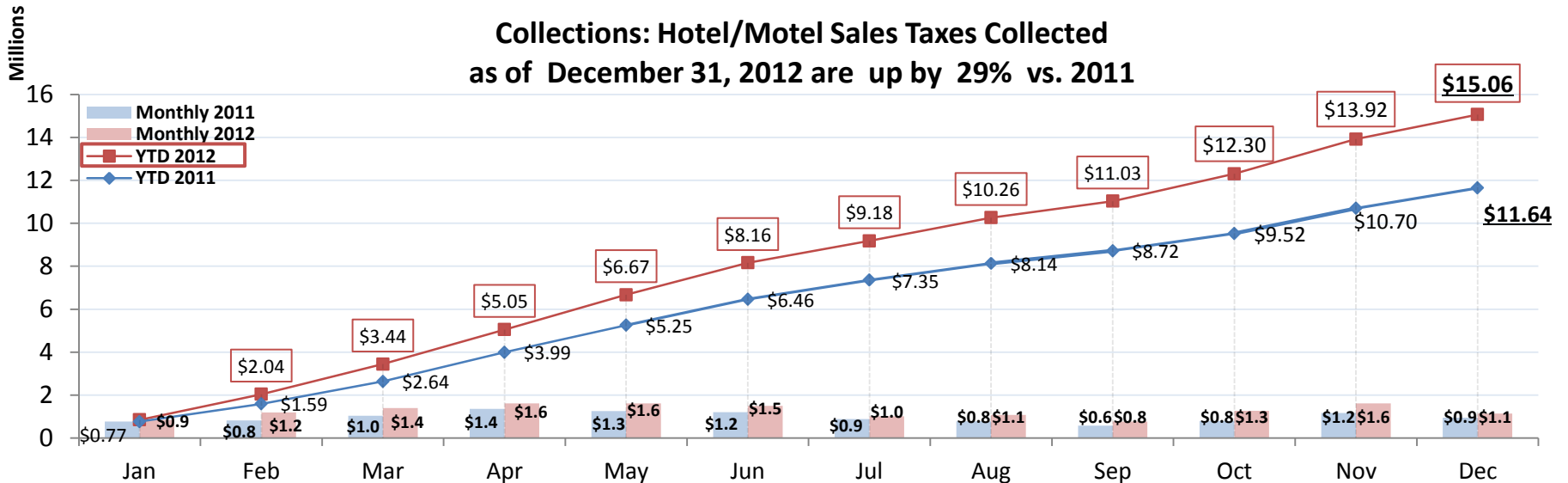


Hotel / Motel Sales Taxes

Revenues: Hotel/Motel Taxes as of November 30, 2012 Are Higher than the Adjusted Forecast by 10.7% (un-audited)

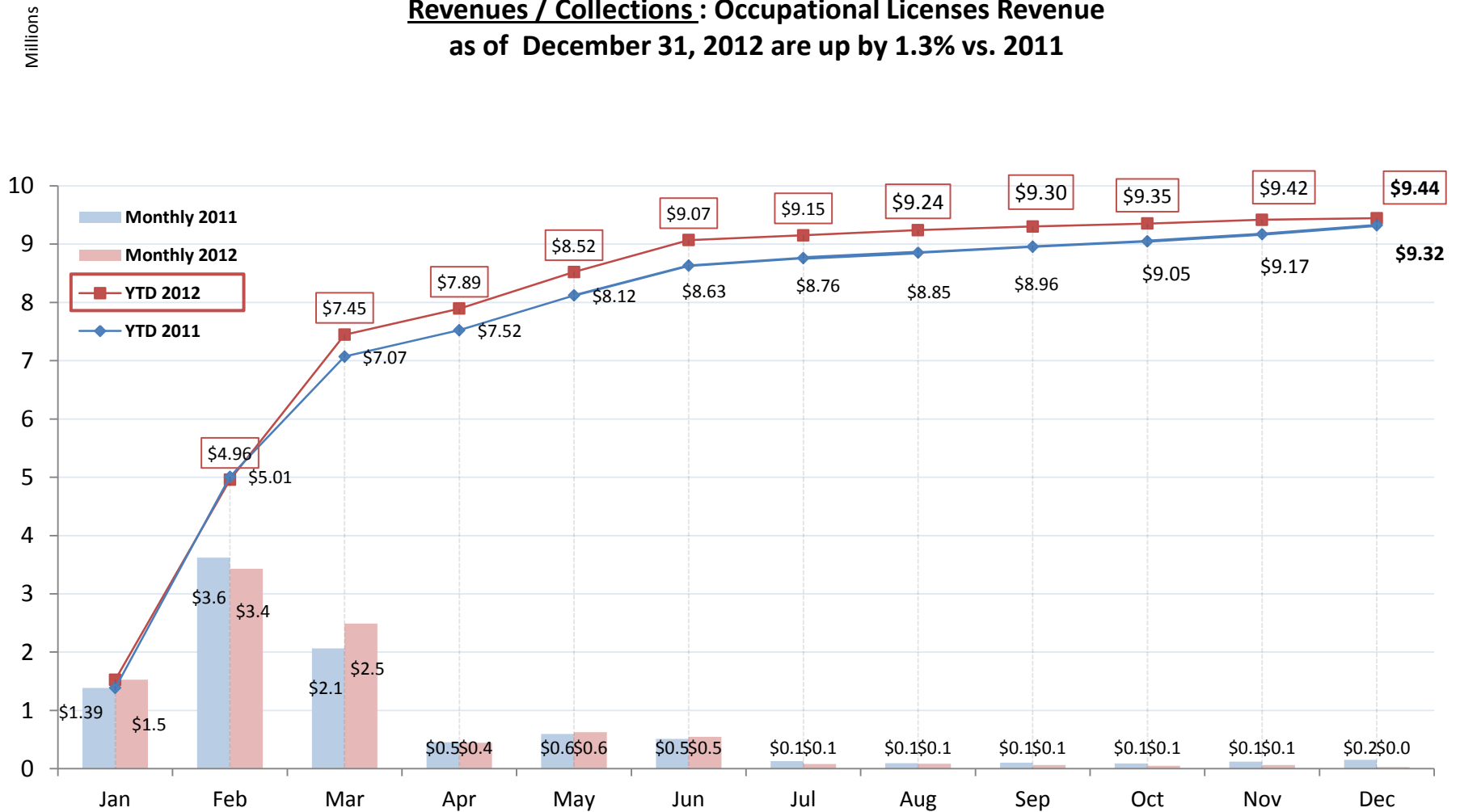


Revenues Accrual Basis (Jan-Nov.)



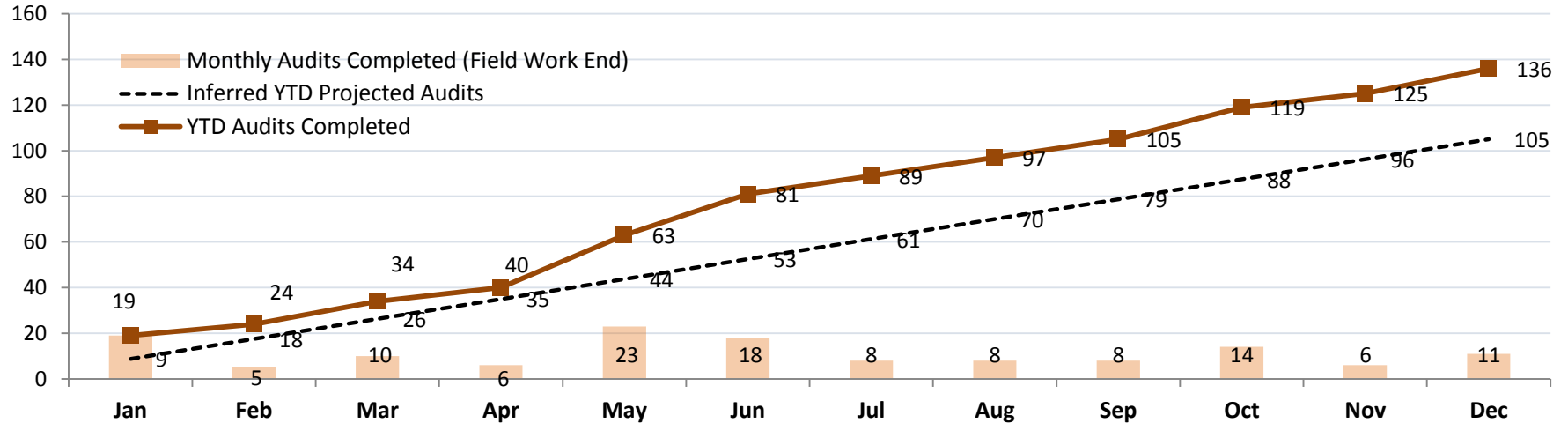
Occupational Licenses

**Revenues / Collections : Occupational Licenses Revenue
as of December 31, 2012 are up by 1.3% vs. 2011**

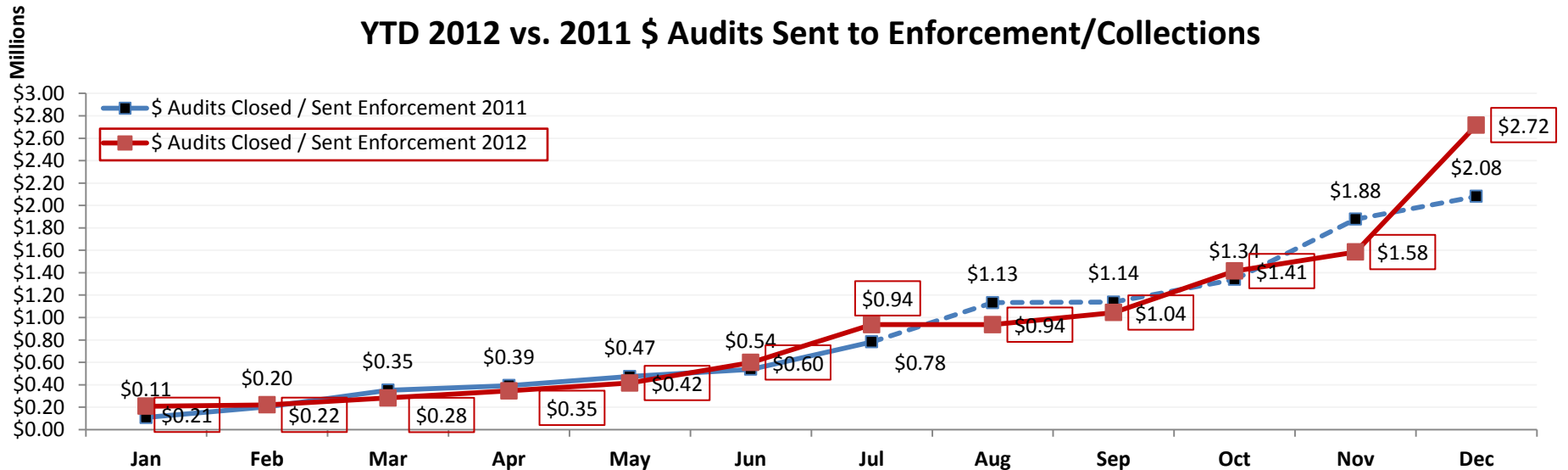


Bureau of Revenue Enforcement (Continued)

2012 Audits Completed Exceeded Target by 30%

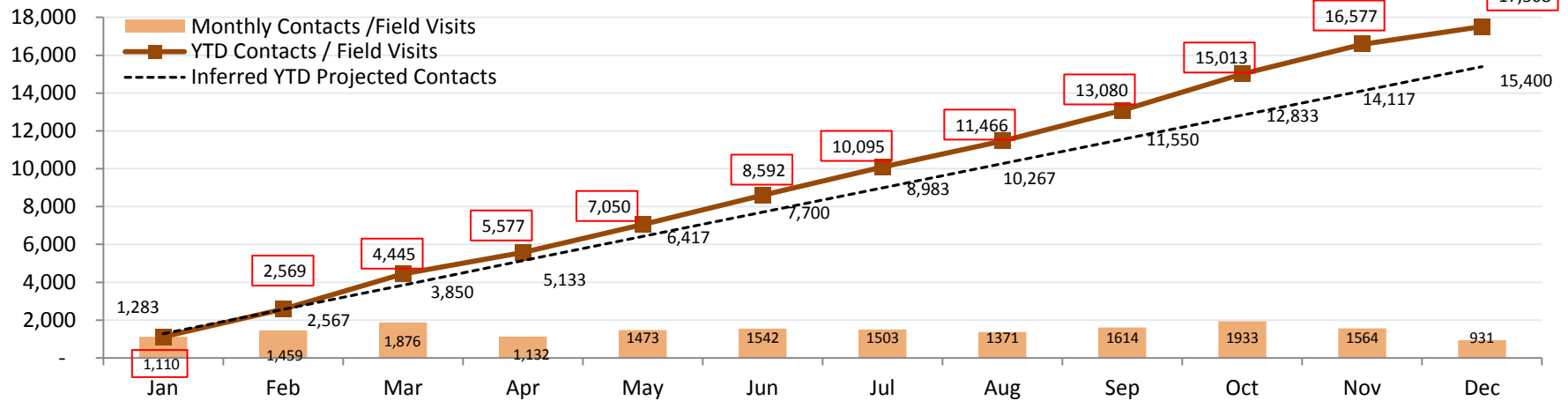


YTD 2012 vs. 2011 \$ Audits Sent to Enforcement/Collections

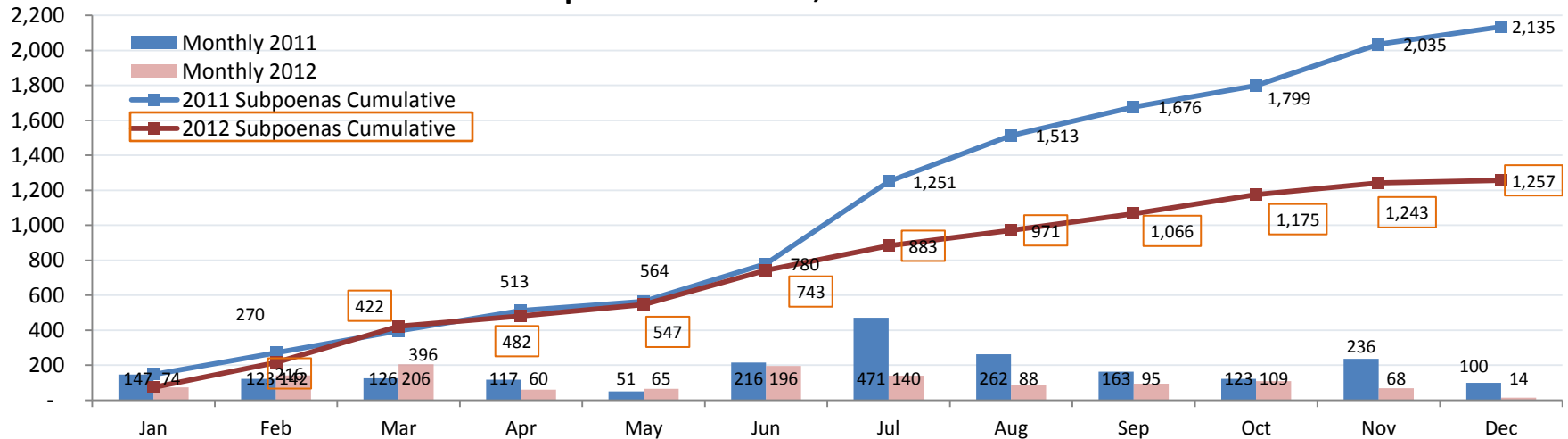


Bureau of Revenue Enforcement (Continued)

YTD Contacts/Field Visits Met Yearly Target

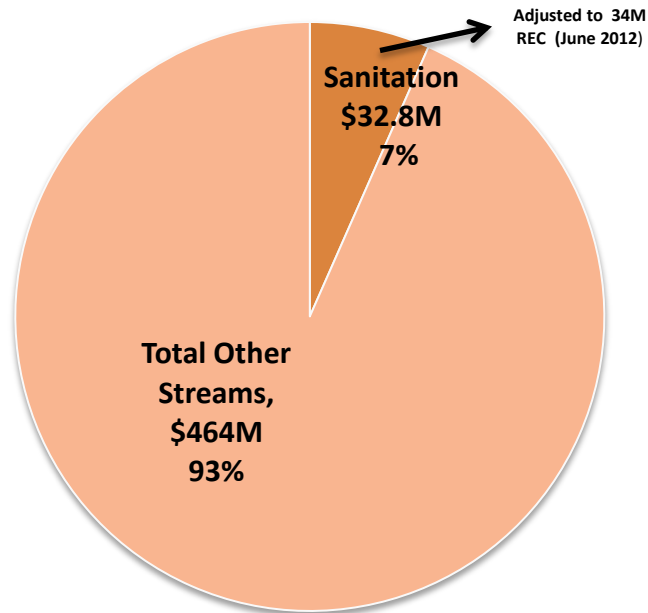


YTD Subpoenas Reached 1,257 as of 12.31.2012



Sanitation Revenues

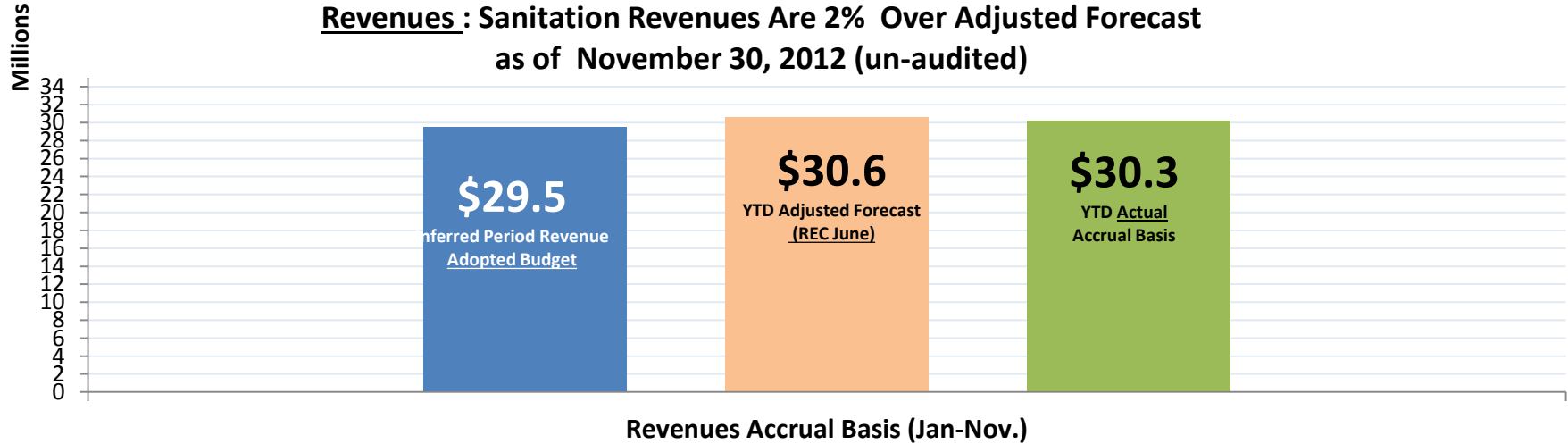
7% Adopted Budget GF Revenues for 2012



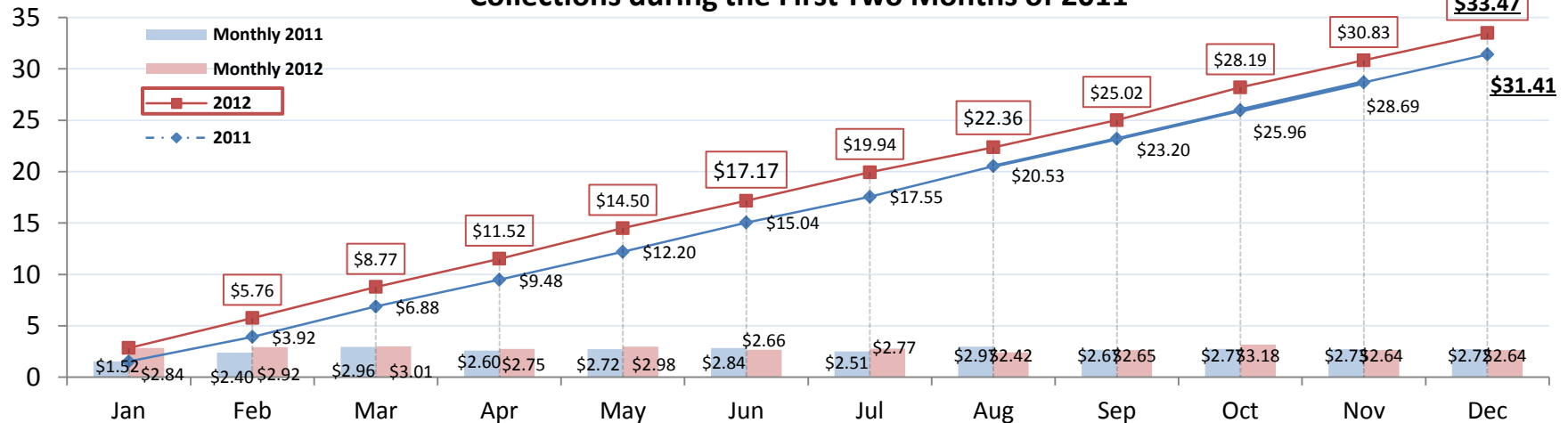
Collection Efforts	Target 2012	YTD Actual
Collection Agency	Over 50%	43%

Sanitation Revenues

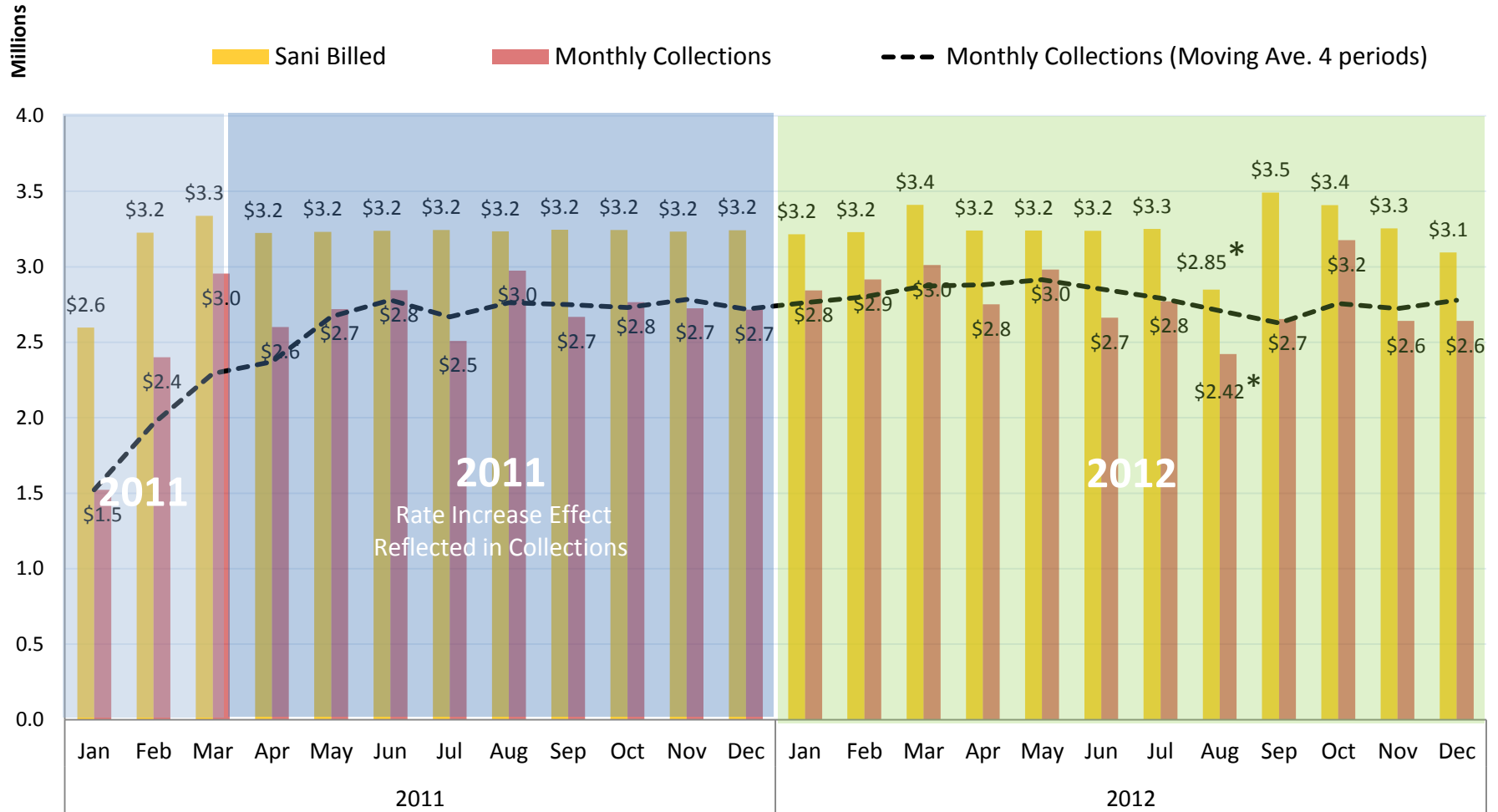
Revenues : Sanitation Revenues Are 2% Over Adjusted Forecast as of November 30, 2012 (un-audited)



Collections : YTD 2012 Collections Are Higher than 2011.
Part of the Difference is Due to Sanitation Fee Increase not Being Fully Reflected in Collections during the First Two Months of 2011



Sanitation Collections



* Billing and Collection Cycle for August Excludes one Week as a Results of Hurricane Isaac

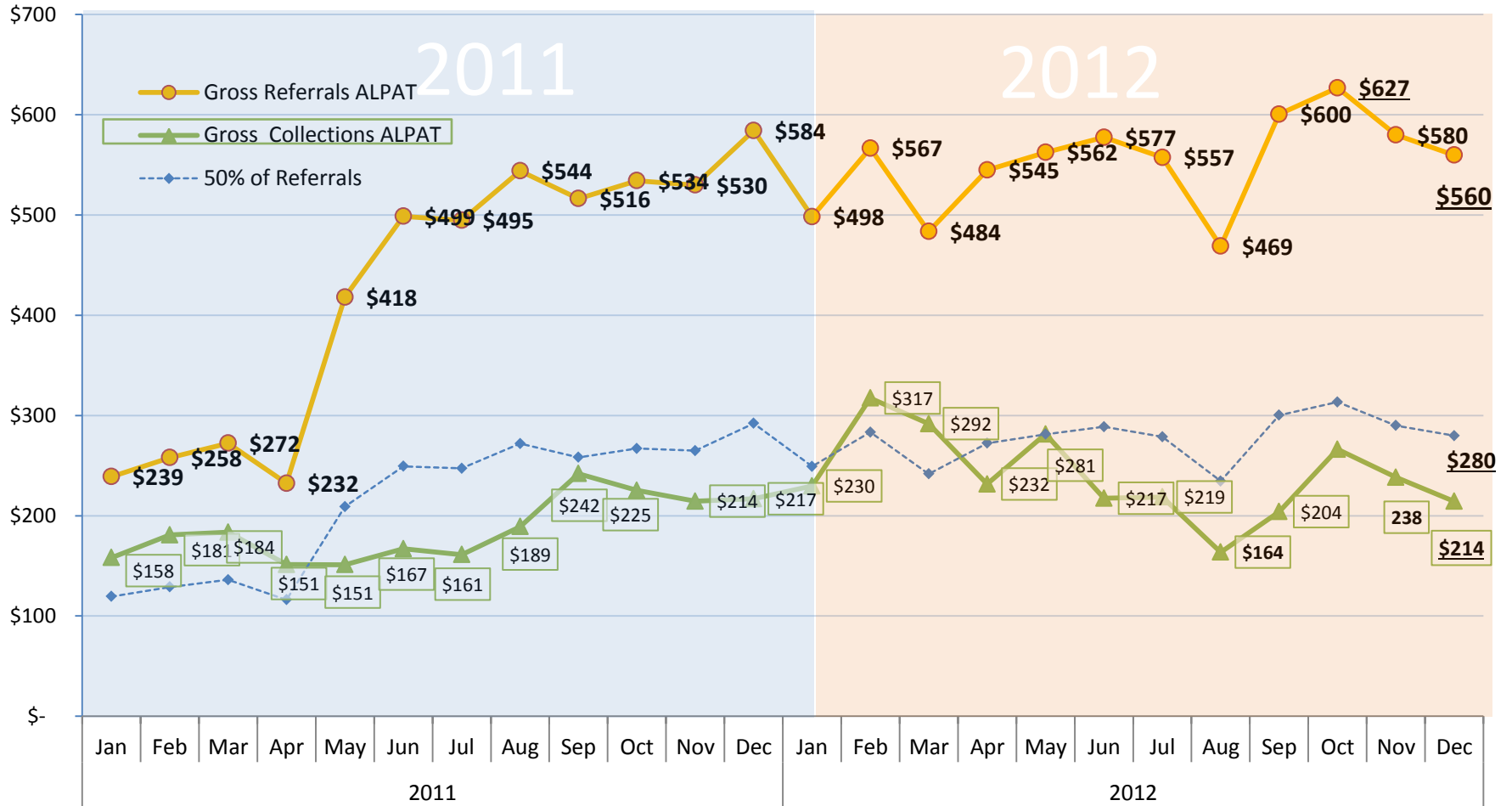
Sanitation Delinquency Collections

Collection Agency Performance

YTD Collections/YTD Referrals = 43% (Under 50% Goal)

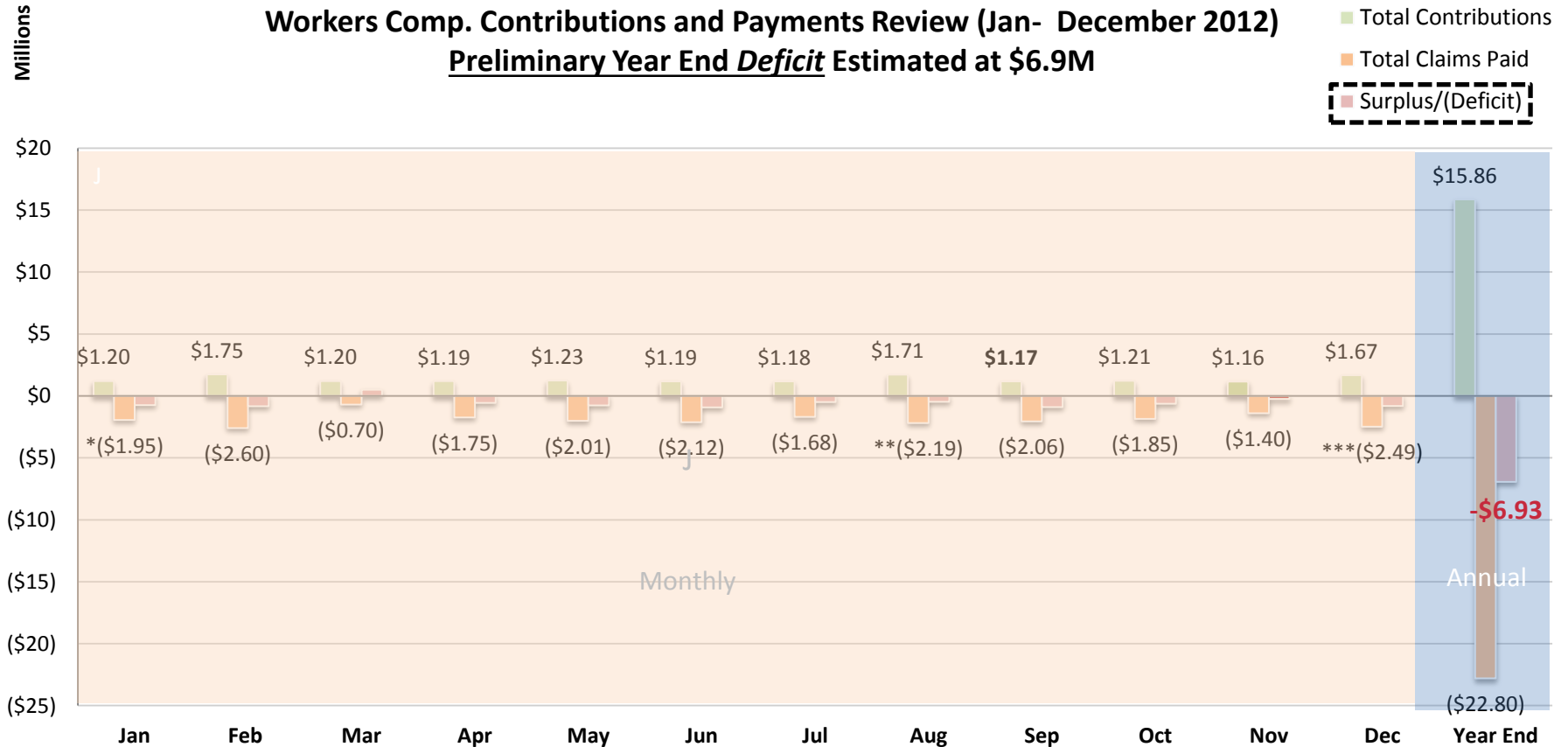
November Collections / November Referrals = 38%

Thousands



Expenditure Analysis

Workers Comp. Contributions vs. Payments



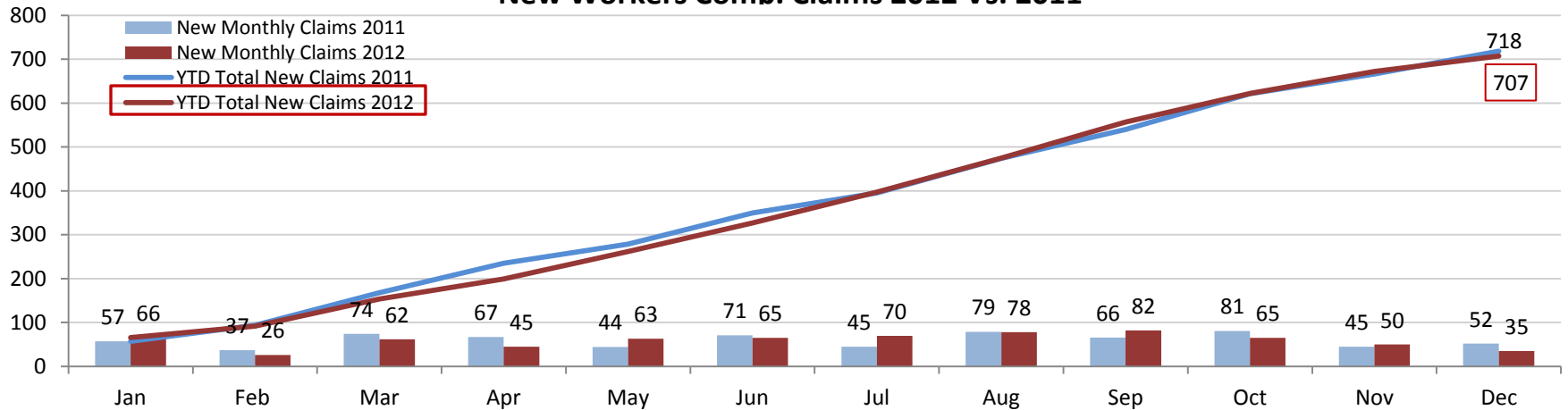
*Includes \$405K adjustment. It relates to a change in accounting methodology. In the past, expenditures were only recorded for cleared checks. Now (starting 2012), expenditures are recorded for checks drafted. This adjustment relates to checks cut in 2011 that cleared later in 2012. The auditors did not catch this adjustment and was not booked against 2011. We are correspondingly booking the expenditure in 2012.

**Includes a \$292K adjustment. It relates the City's annual payment to the department of labor for workers comp requirements

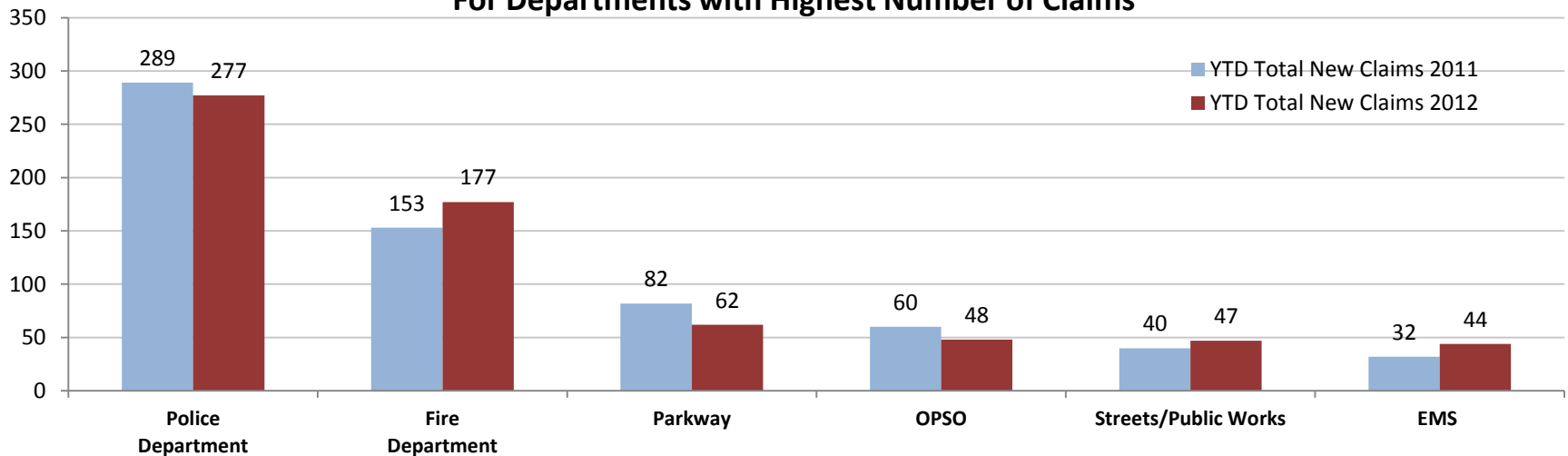
***Includes a \$932K charge for the Secondary Injury Fund assesment for 2012

Workers Comp.

New Workers Comp. Claims 2012 Vs. 2011

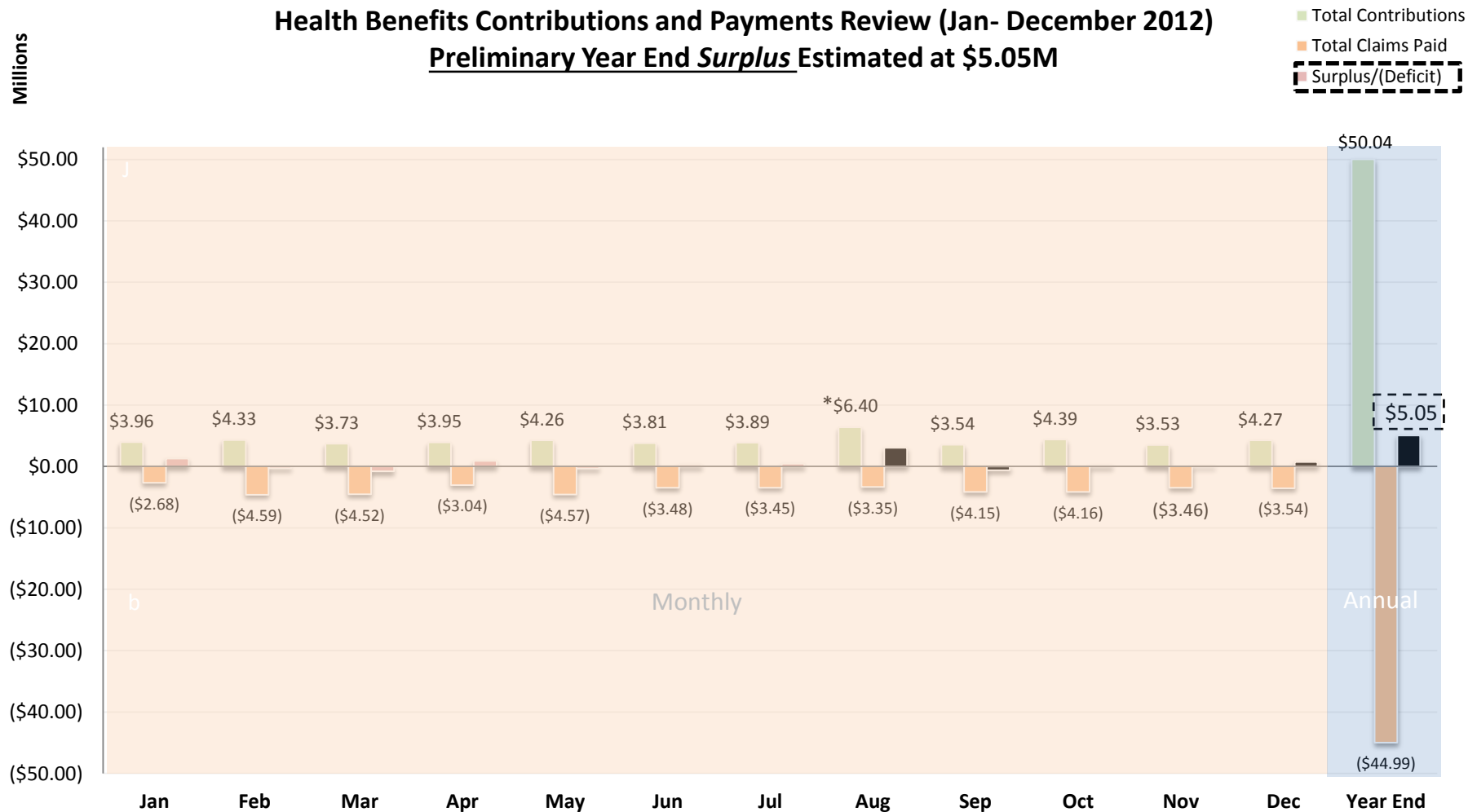


New Workers Comp. Claims 2012 Vs. 2011 For Departments with Highest Number of Claims



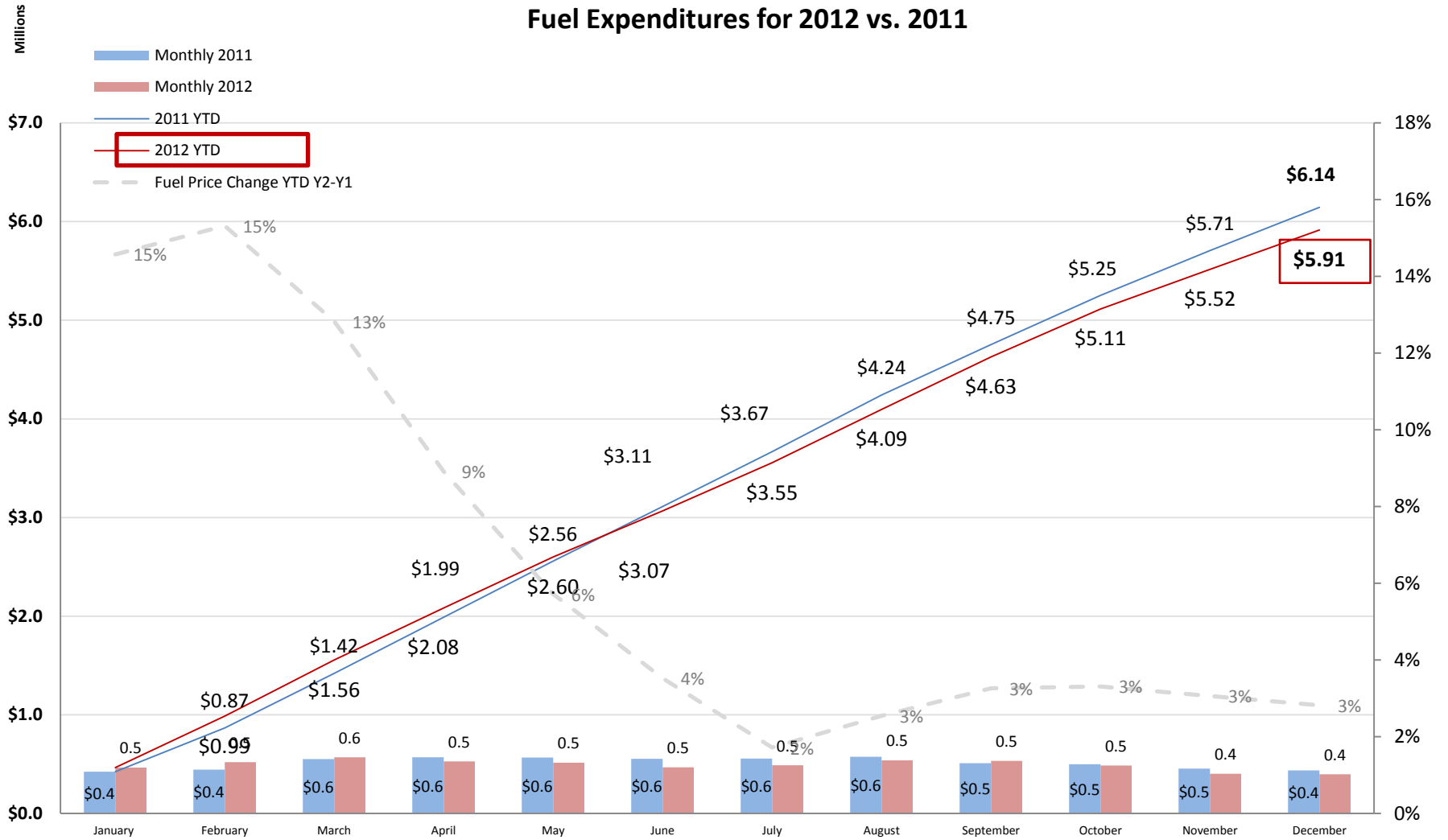
Health Benefits Contributions vs. Payments

Health Benefits Contributions and Payments Review (Jan- December 2012) Preliminary Year End *Surplus* Estimated at \$5.05M



Fuel Expenditures

Fuel Expenditures for 2012 vs. 2011

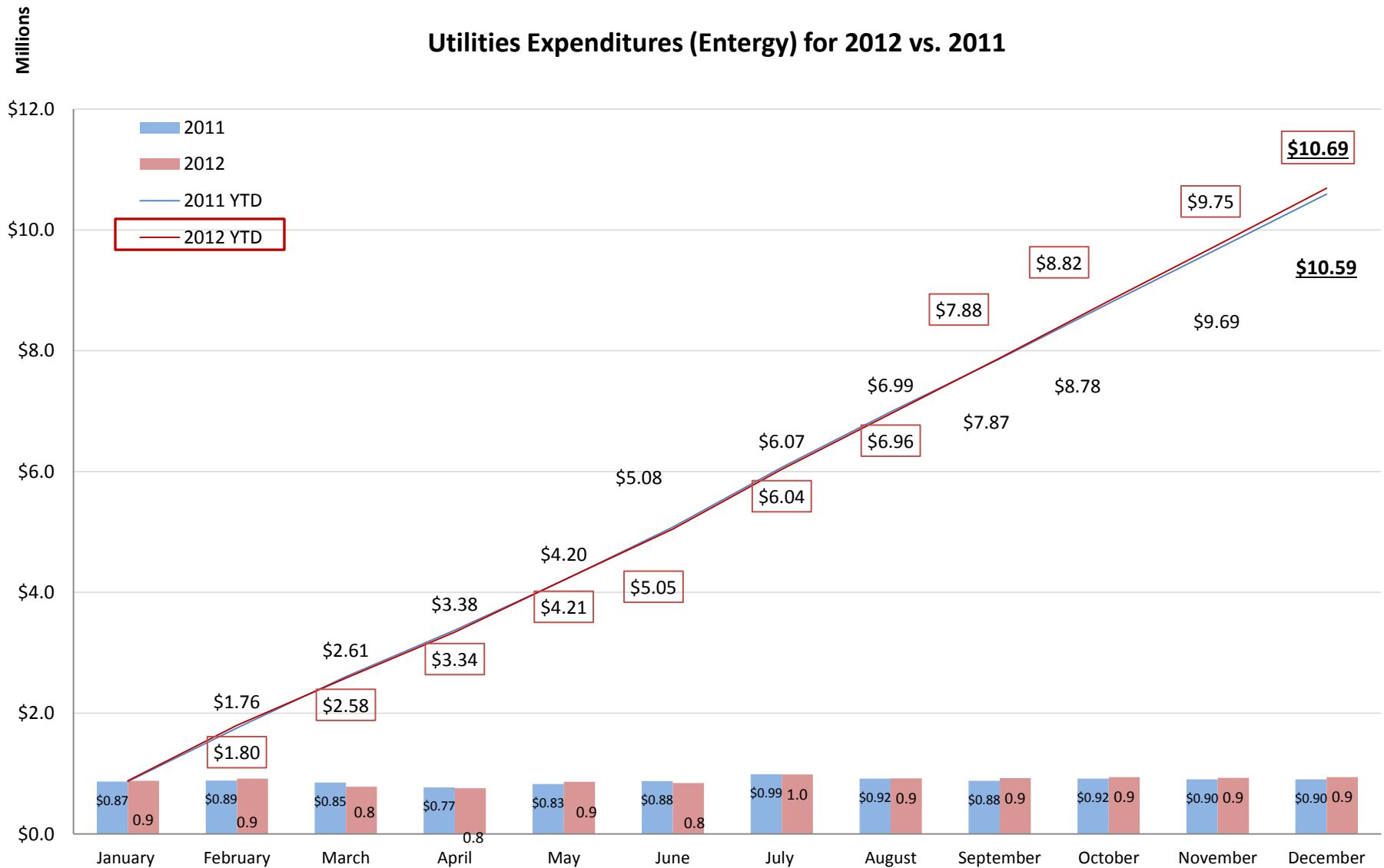


Fuel Usage

	2010	2011	2012	Change 2012/2010
POLICE	1,228,999	1,078,749	985,054	-20%
CRIMINAL SHERIFF	227,981	248,875	226,949	0%
EMERGENCY MEDICAL SERVICES	113,670	130,273	132,750	17%
FIRE	56,185	77,316	76,367	36%
PARKWAY & PARK COMMISSION	65,301	69,810	69,149	6%
PUBLIC WORKS	54,871	62,477	65,045	19%
SANITATION	43,996	35,534	37,482	-15%
DISTRICT ATTORNEY	37,527	34,298	34,411	-8%
RECREATION	23,023	30,449	33,064	44%
SAFETY & PERMITS	38,609	23,349	15,717	-59%
PROPERTY MANAGEMENT	9,950	13,938	15,352	54%
LA SPCA	10,435	13,079	14,396	38%
N O MOSQUITO CONTROL BRD.	11,840	12,928	11,625	-2%
COUNCIL	9,687	9,383	9,029	-7%
OFFICE OF HOUSING & URBAN DEV.	13,339	10,582	8,954	-33%
CORONER'S OFFICE	7,061	8,743	7,378	4%
CRIMINAL DISTRICT COURT	14,486	12,605	6,568	-55%
OFFICE OF EMERGENCY PREPAREDNESS	2,829	1,796	4,911	74%
FIRST CITY COURT	5,230	5,078	4,839	-7%
LIBRARY	4,411	3,635	3,972	-10%
HEALTH	5,804	4,357	3,300	-43%
LAW	3,122	3,029	3,082	-1%
TRAFFIC COURT	3,163	3,126	3,021	-4%
JUVENILE COURT	5,152	3,681	2,883	-44%
CLERK OF CRIMINAL DIST COURT	1,815	2,184	2,863	58%
MAYOR	2,646	1,793	2,785	5%
MUNICIPAL COURT	3,383	2,902	1,870	-45%
OTHER DEPARTMENTS	6,940	5,445	5,125	-26%
	2,004,514	1,903,967	1,782,814	-11%

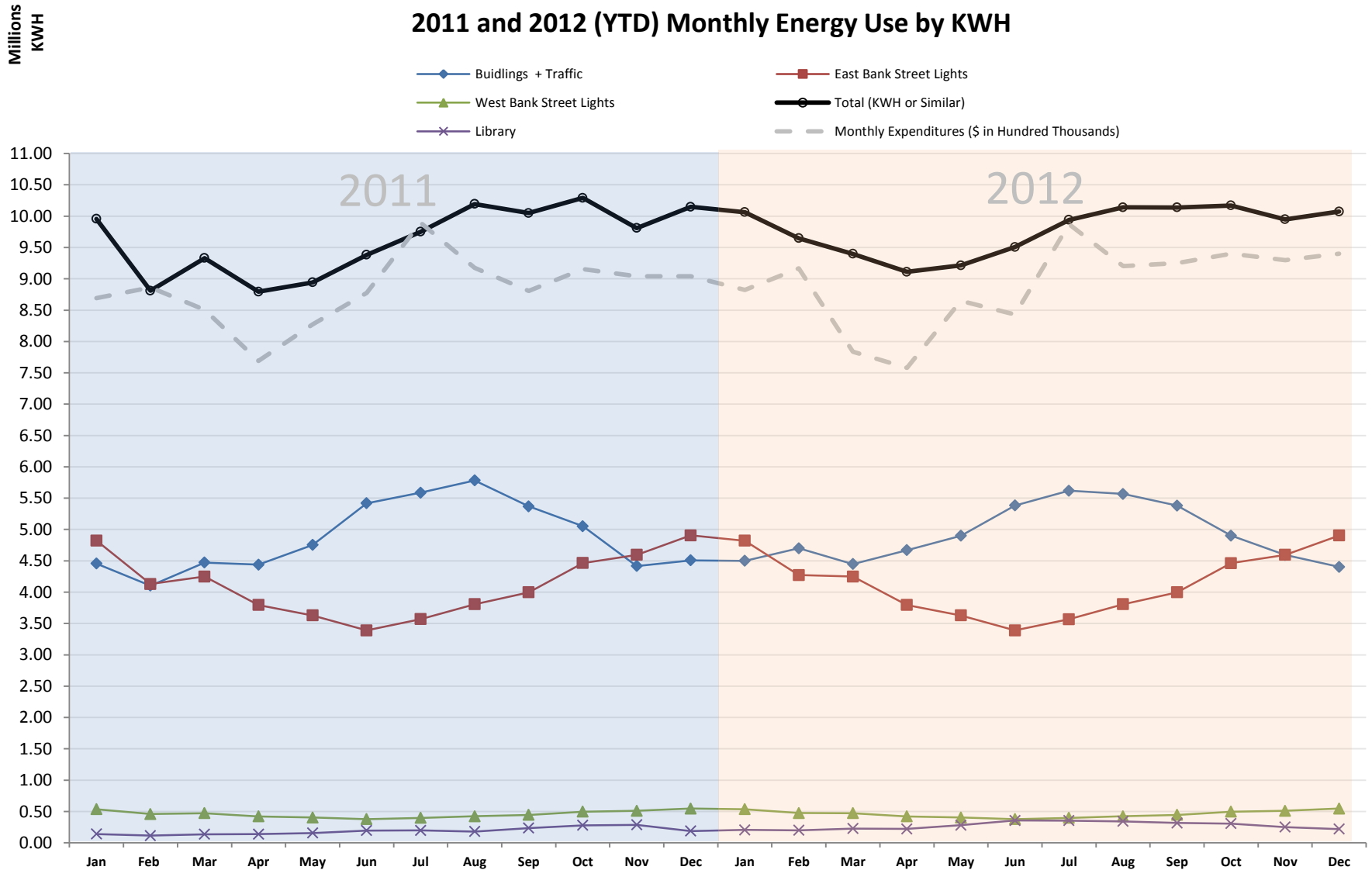
Utility

Utilities Expenditures (Entergy) for 2012 vs. 2011



Utility Usage

2011 and 2012 (YTD) Monthly Energy Use by KWH



Utility Optimization Strategy and Preliminary Estimates of Potential Savings

Streetlights

- Confirm accurate inventory for billing
 - **Discrepancy estimated at 3,000 or \$286K in potential savings per year**
- Confirm savings from LED replacements
 - **1,680 bulbs replaced. Resulting savings estimated at \$96K per year**

Buildings

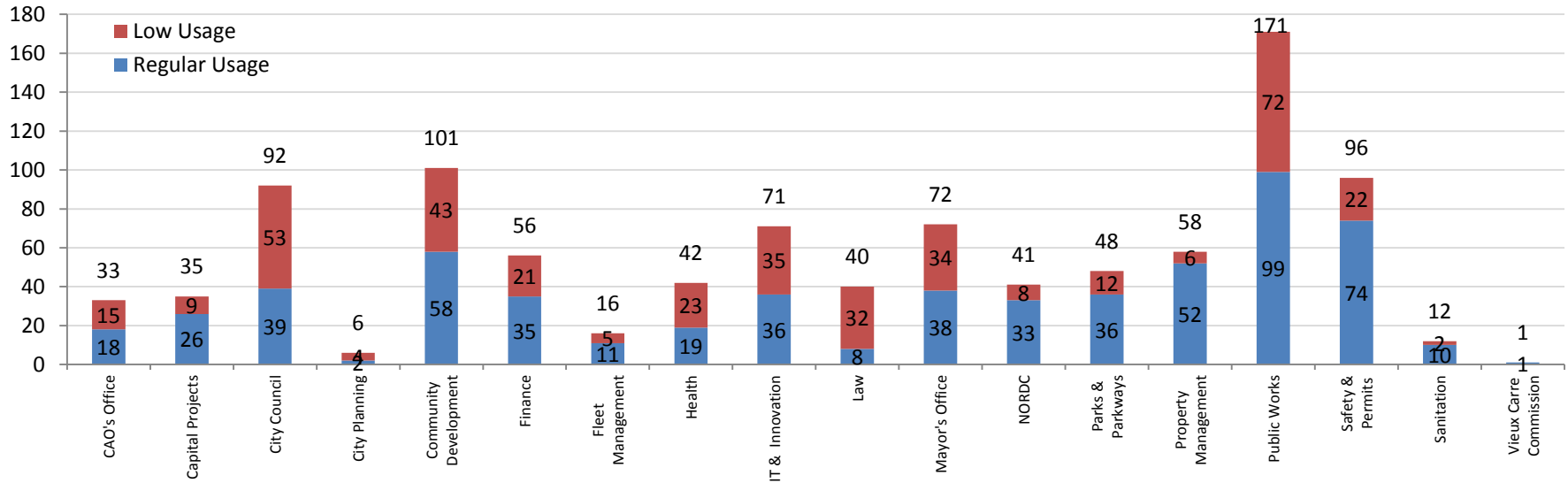
- Confirm accurate inventory of facilities in usage & disconnect utilities at facilities no longer in usage
 - **Revised survey reflects potential annual savings of \$120K per year. Innovation team following-up with departments before communicating accounts to cancel with Entergy**

Crime & Traffic Cameras

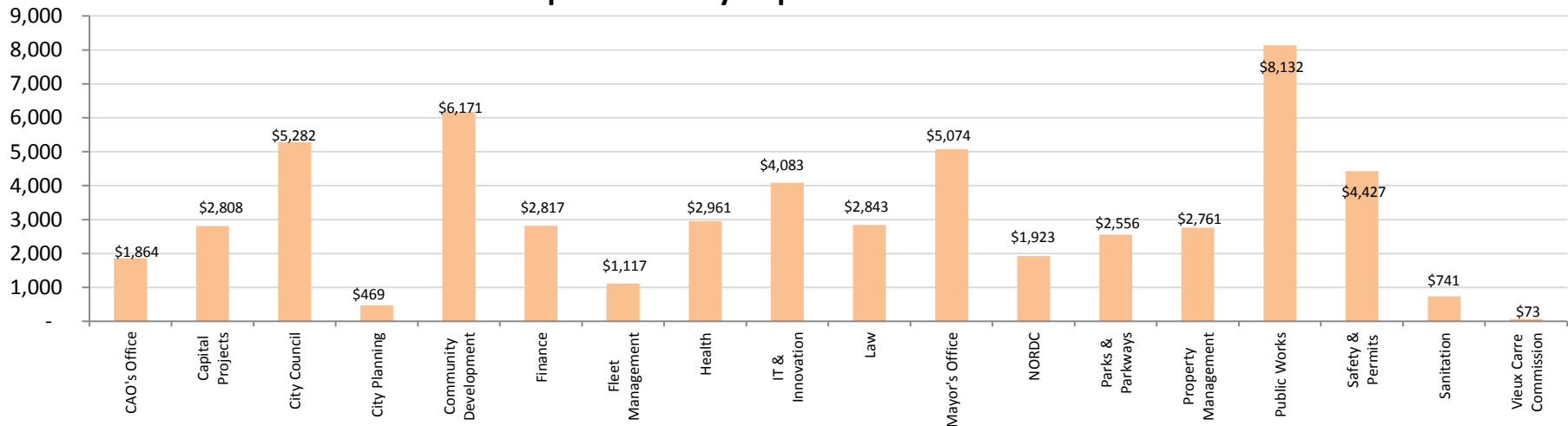
- Utilize Entergy to disconnect non-working cameras
 - **Estimated savings at \$57K per year**

Wireless (Communications)

Wireless Units by Department as of 12.31.2012*



Wireless Expenditures by Department for December 2012*



* Excludes Public Safety Devices