



CITY OF NEW ORLEANS

BottomLineStat

August 2012 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Deposits Treasury
- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Sales Taxes and Occupational License Revenues / Collections
- Sanitation Fees Revenues / Collections

Expenditures

- Payroll and Overtime Analysis
- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Utilities Expense and Usage (Entergy)
- Fuel Expense and Usage

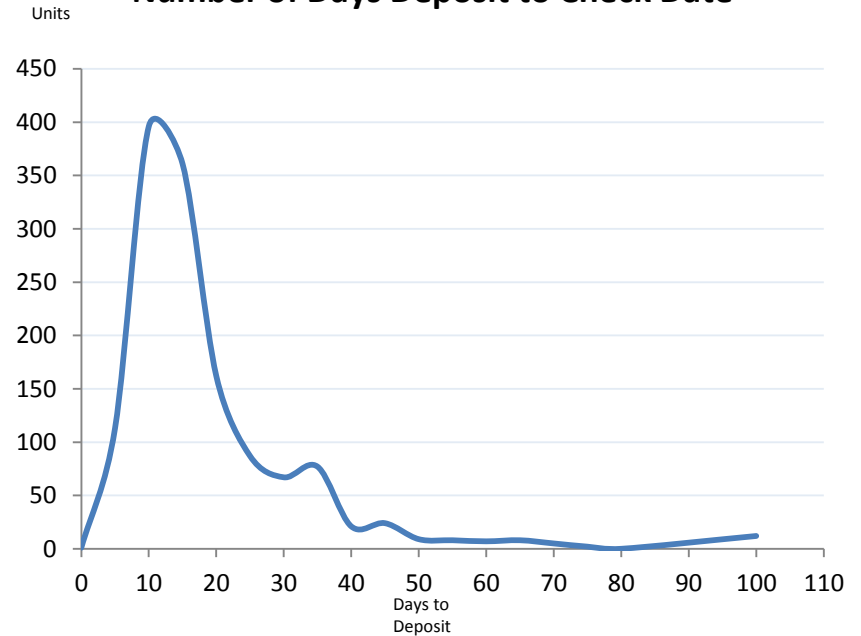
Revenue Analysis

Departmental Check Deposits Analysis

Total Checks Submitted by Departments to Treasury to be Deposited in June 2012
(Treasury Time to Deposit Checks Received Averages 1 day)

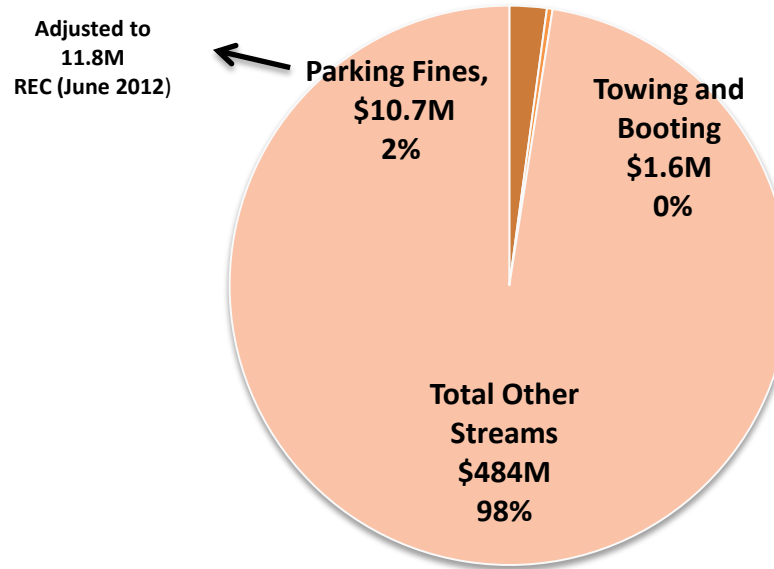
Department	Number of Checks	Number of Days Check Date - Deposit Date
CITY PLANNING	83	32
FIRE	136	30
FINANCE	5	29
DPW	130	23
PROPERTY MANAGEMENT	56	23
CLERK OF COUNCIL	9	21
POLICE	20	20
HR/ HOSP.	6	19
PARK & PARKWAYS	34	18
TREASURY	134	17
CAO	14	17
LIBRARY	176	14
TAXICAB	552	13
LAW	5	9

**Distribution of City Deposits June 2012 :
Number of Days Deposit to Check Date**



Parking Enforcement Revenues

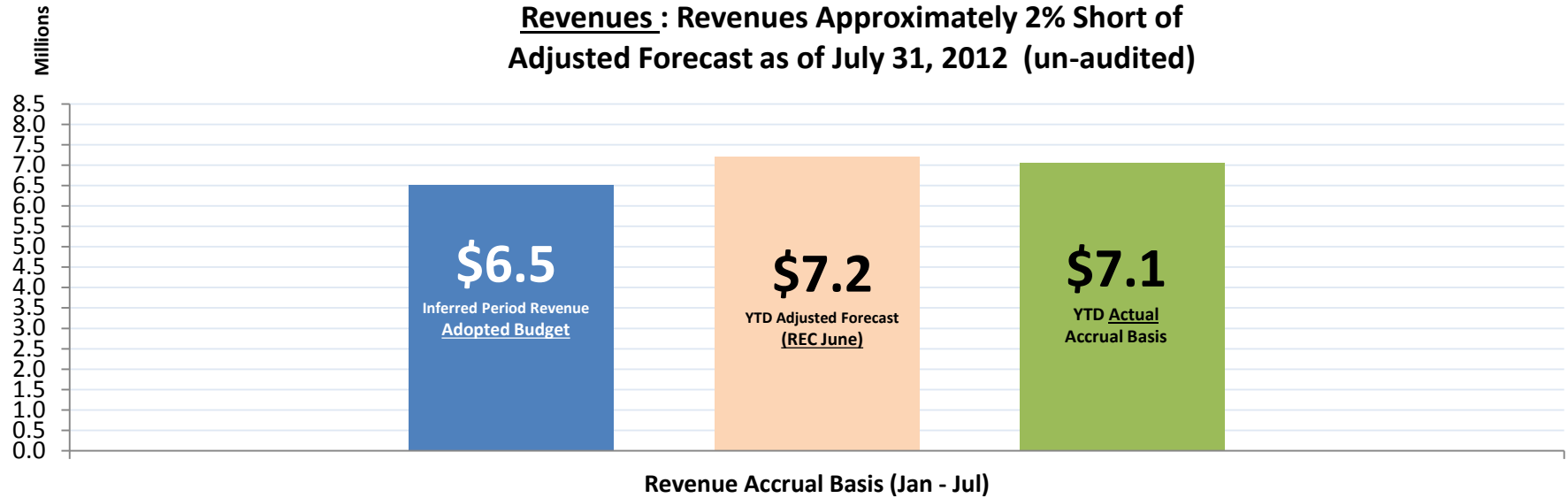
2% Adopted Budget GF Revenues for 2012



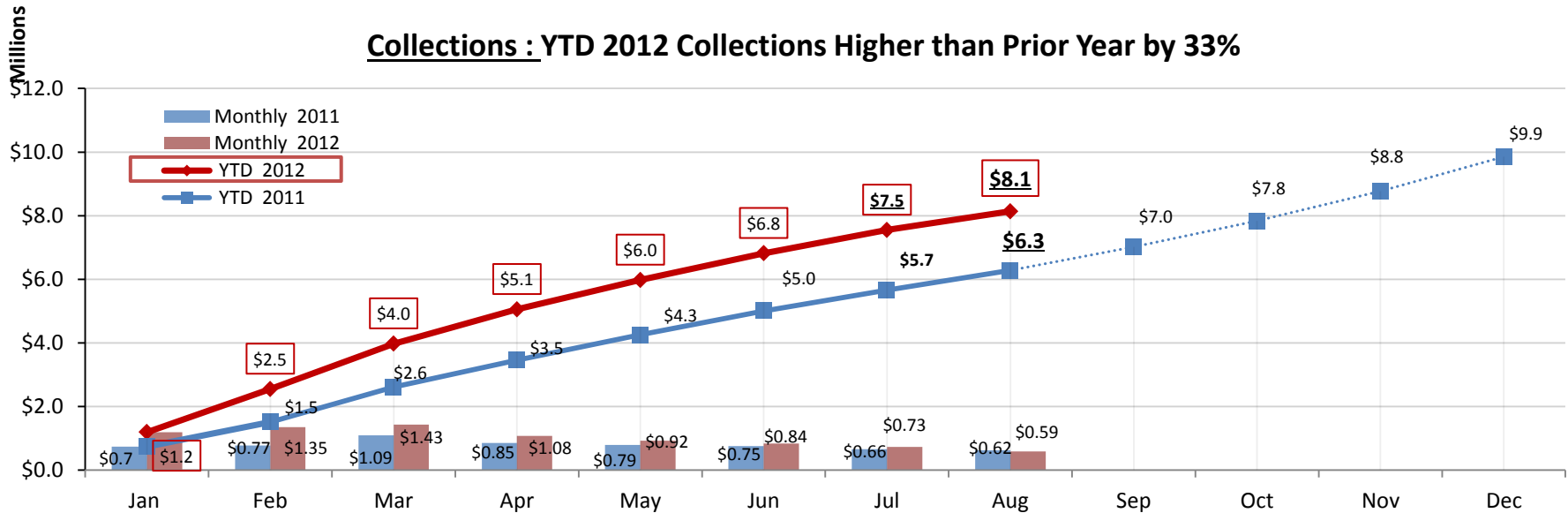
Enforcement Strategy	Target 2012	YTD Actual
Parking Tickets	328,694	202,125
Boots	3,195	4,983
Tows	10,190	8,006

Parking Enforcement Revenues

Revenues : Revenues Approximately 2% Short of Adjusted Forecast as of July 31, 2012 (un-audited)

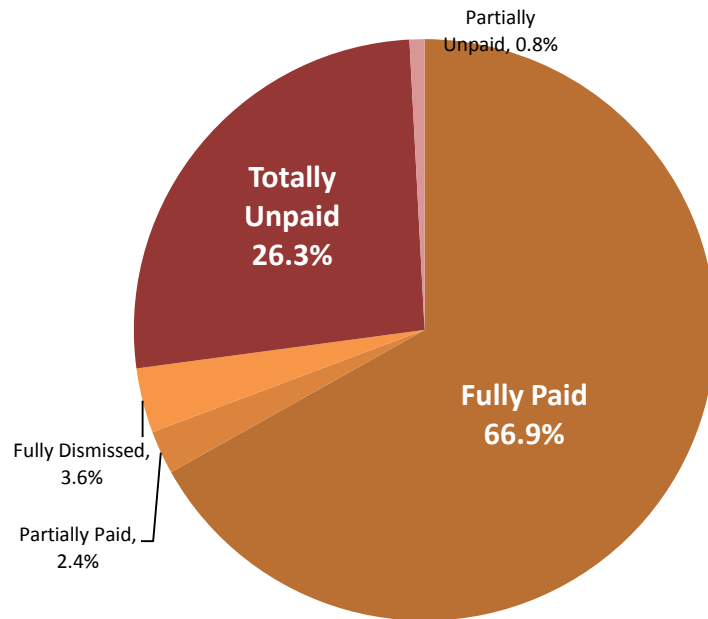


Collections : YTD 2012 Collections Higher than Prior Year by 33%

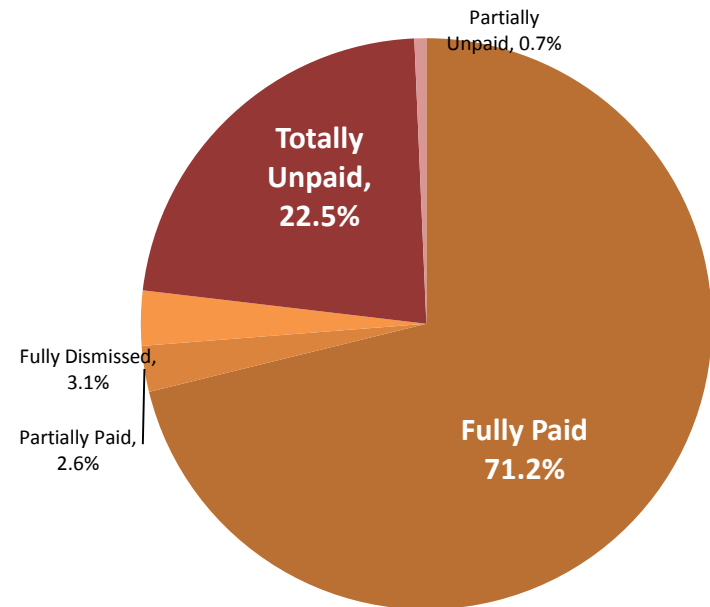


Parking Enforcement: Collection Rate

One Year Collection Rate
Tickets Issued August 2011

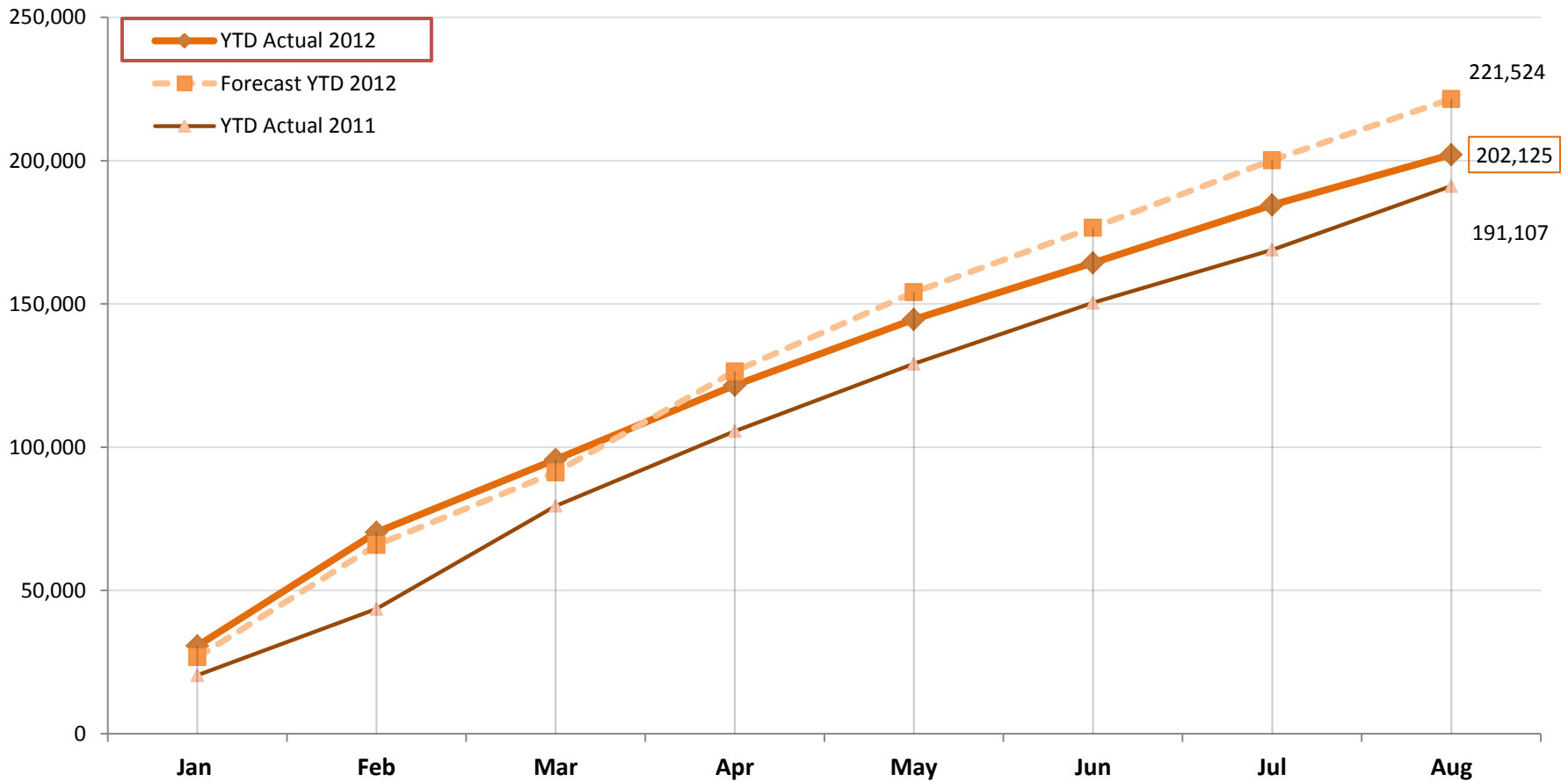


Two Year Collection Rate
Tickets Issued August 2010



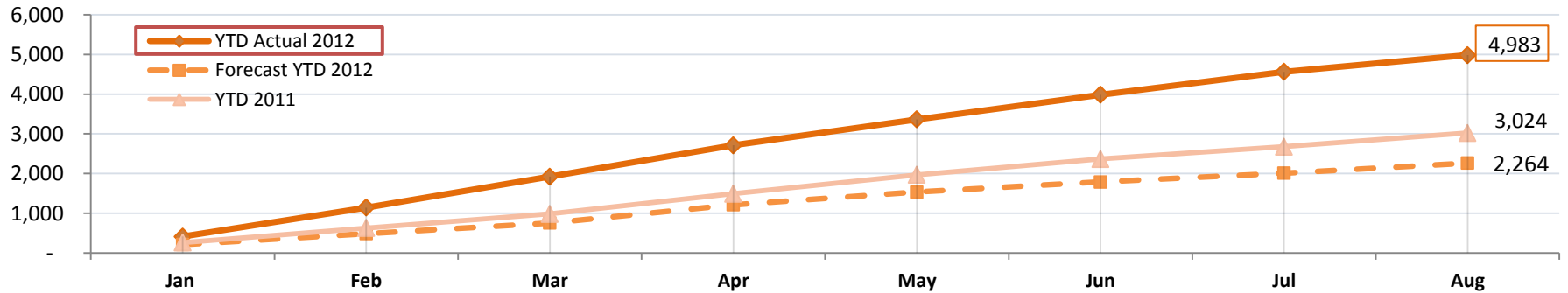
Parking Enforcement

YTD 2012 Tickets Issued Are Lower than
Projected by 9%

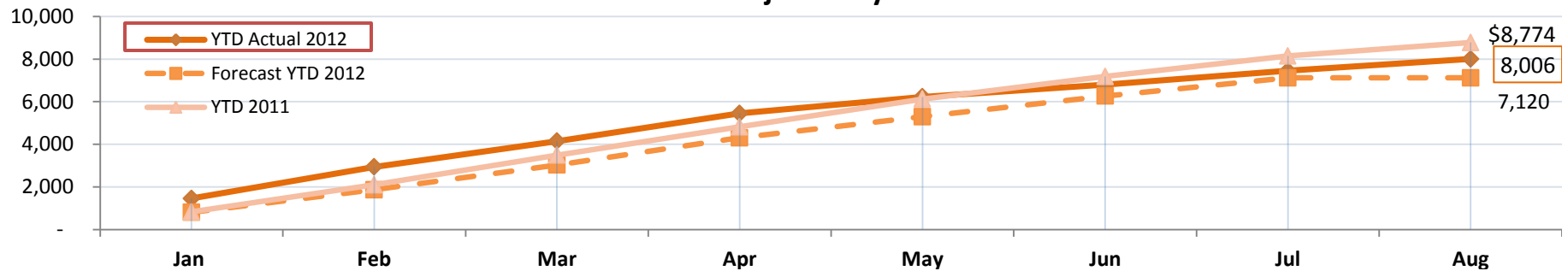


Parking Enforcement Revenues

**YTD 2012 Boots Issued Are Higher than
Projected by 120%**



**YTD 2012 Tows Issued Are Higher than
Projected by 12%**



**YTD 2012 Tows and Boots Collections Are Higher than Prior Year by 18%
(Gross Collections by ACS)**

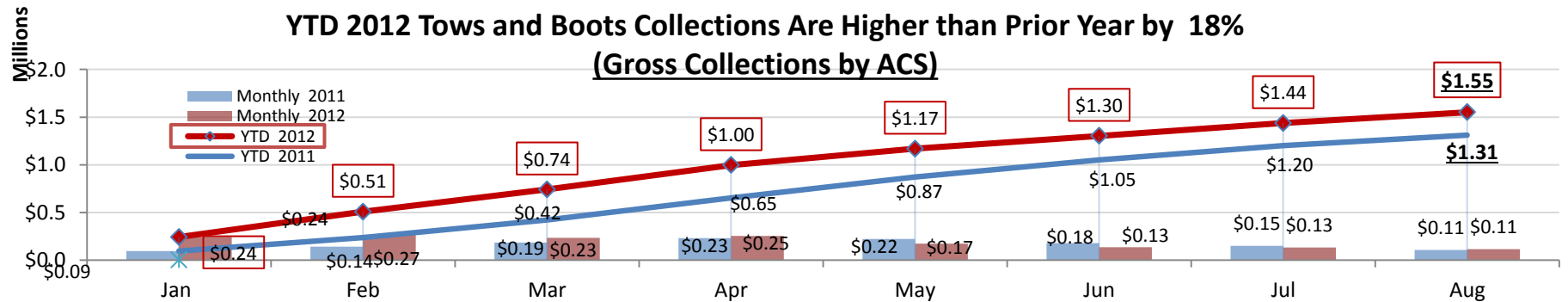
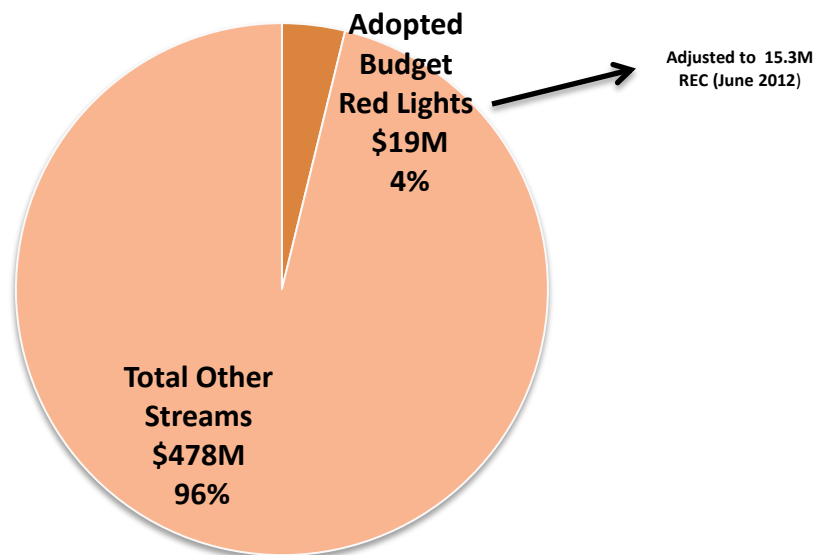


Photo Safety Management

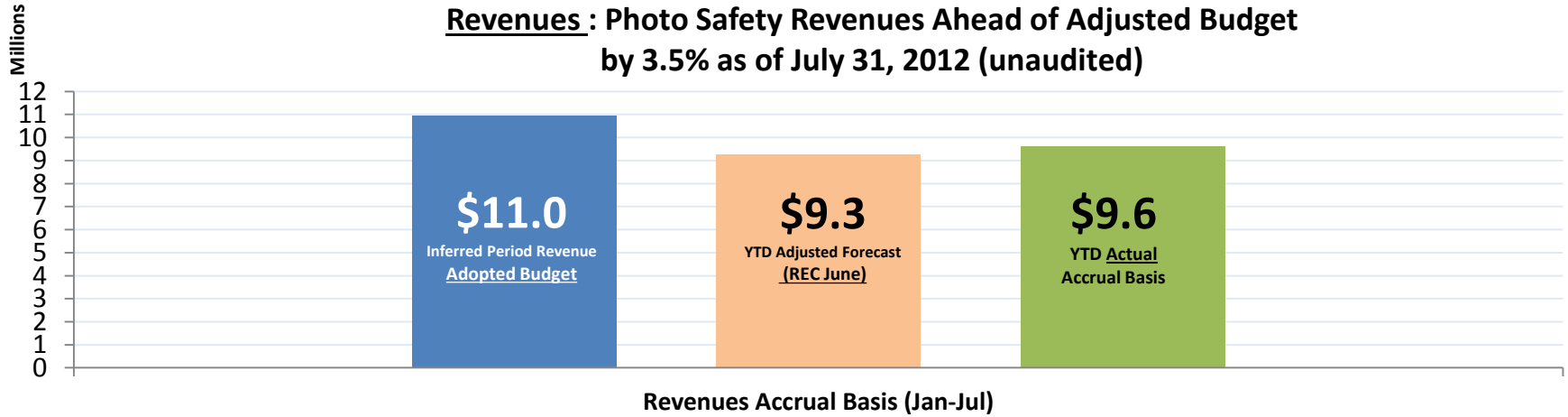
4% Adopted Budget GF Revenues for 2012



Management Controls	Target 2012	YTD Actual
Reduce Inoperable Flashers in School Zones	Less Than 21,000	21,682
Reach "0" Tickets that Exceed Enforceable Date	0	1

Photo Safety

Revenues : Photo Safety Revenues Ahead of Adjusted Budget by 3.5% as of July 31, 2012 (unaudited)



YTD Photo Safety Collections 2012 Approximately 4% Higher than 2011

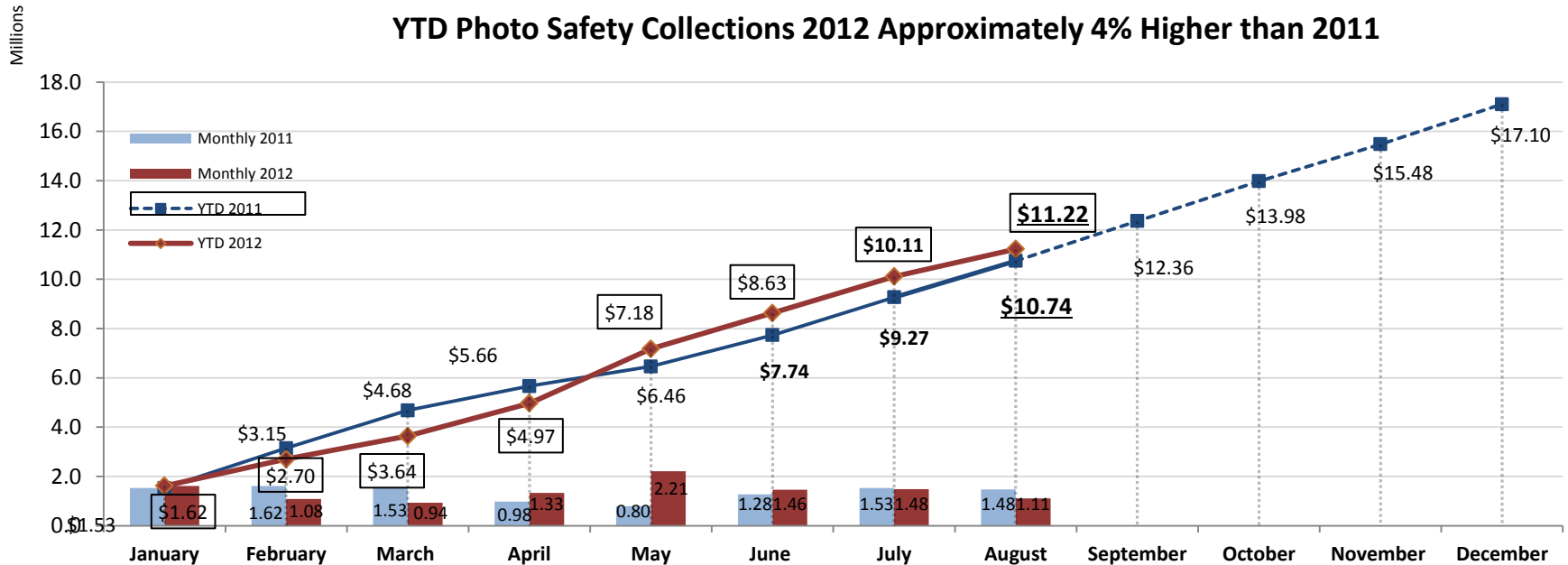
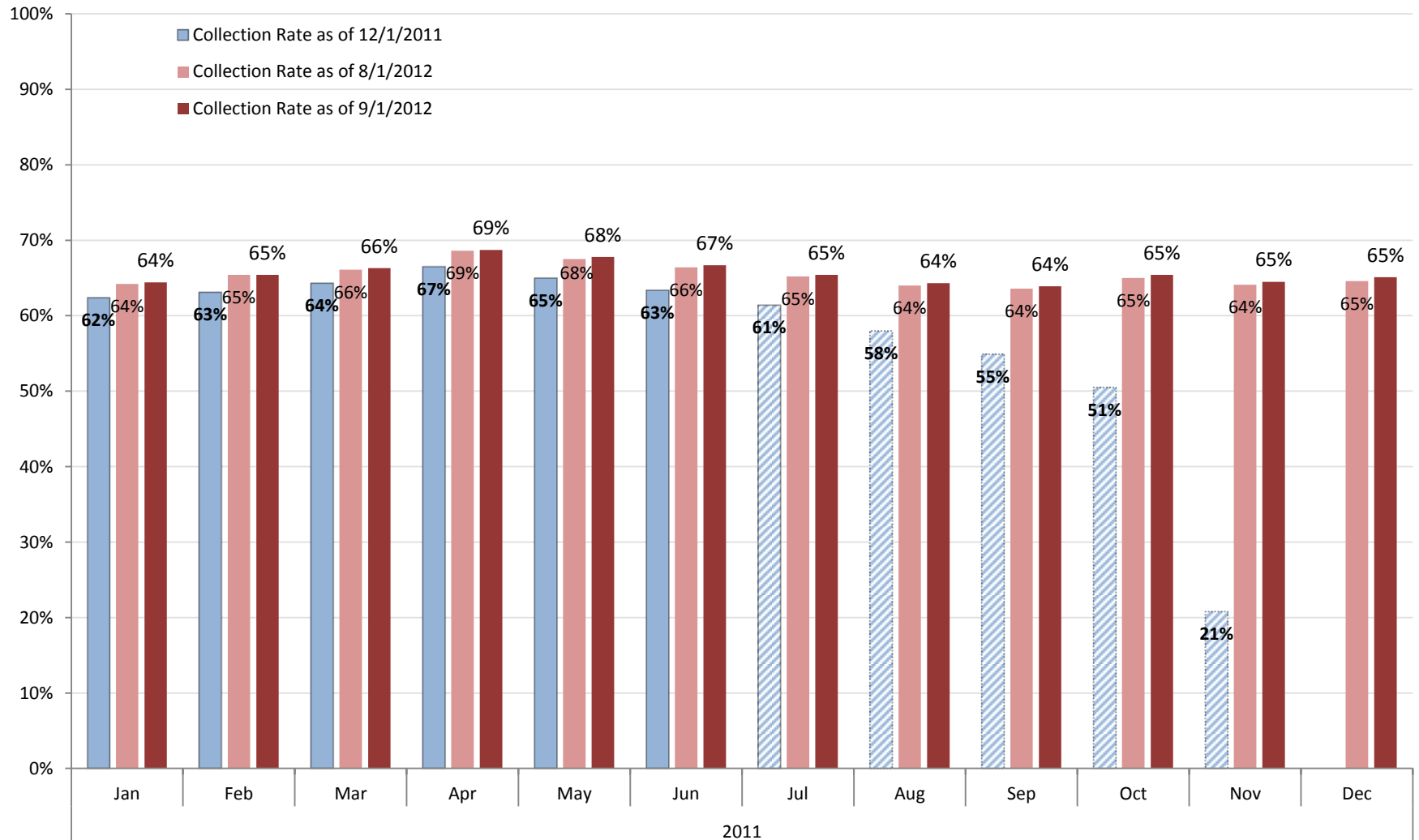


Photo Safety: Collection Rate

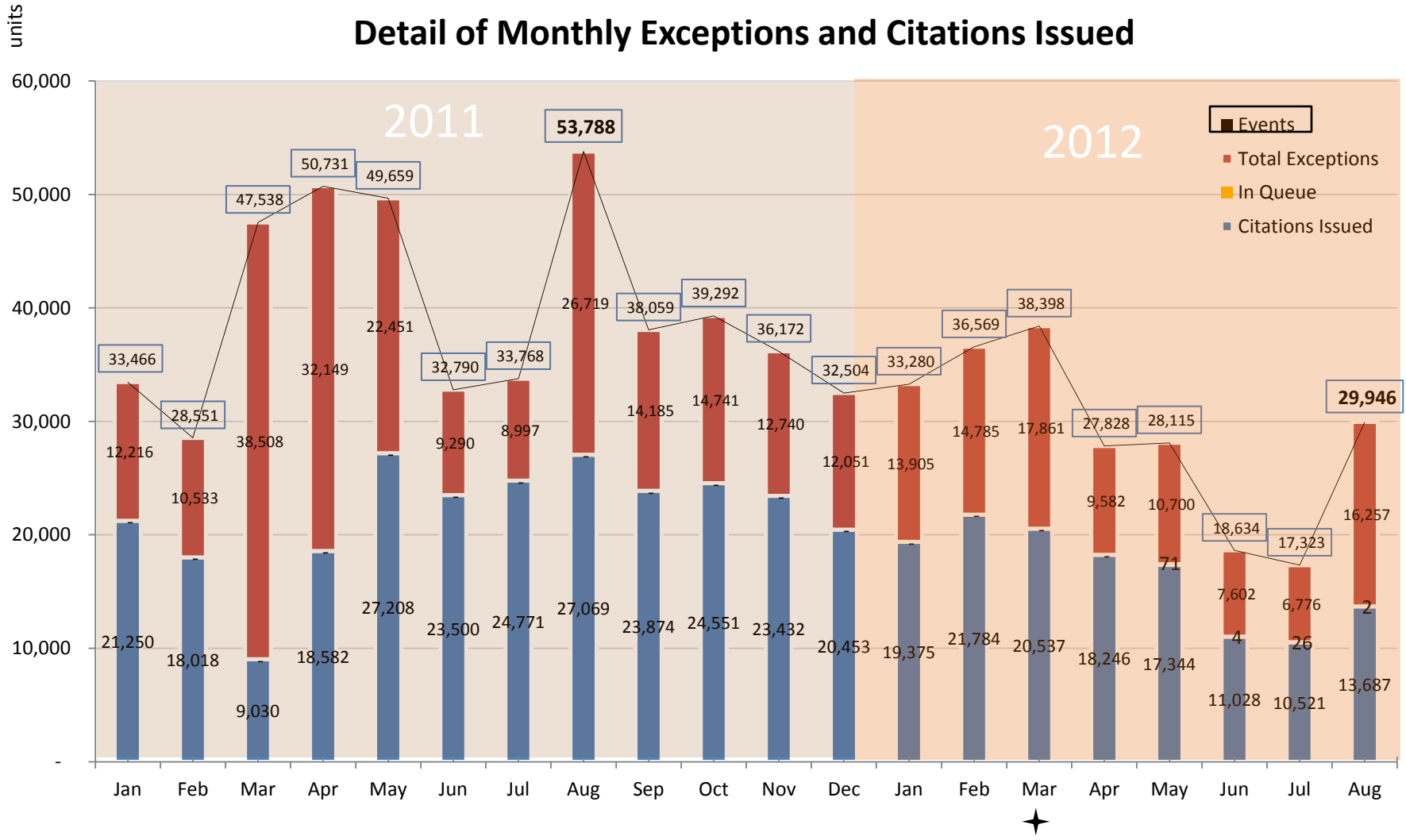
Photo Safety Collection Rate Analysis 2011



 Collection cycle 5 months or less at time information was gathered 12/1/2012

Photo Safety Citations

Detail of Monthly Exceptions and Citations Issued



★ New Photo Safety Violation Policy Being Deployed

Photo Safety Citations Exceptions : Expired Tickets

Increase in the Number of Citations in Queue in the Over 5 Days Category

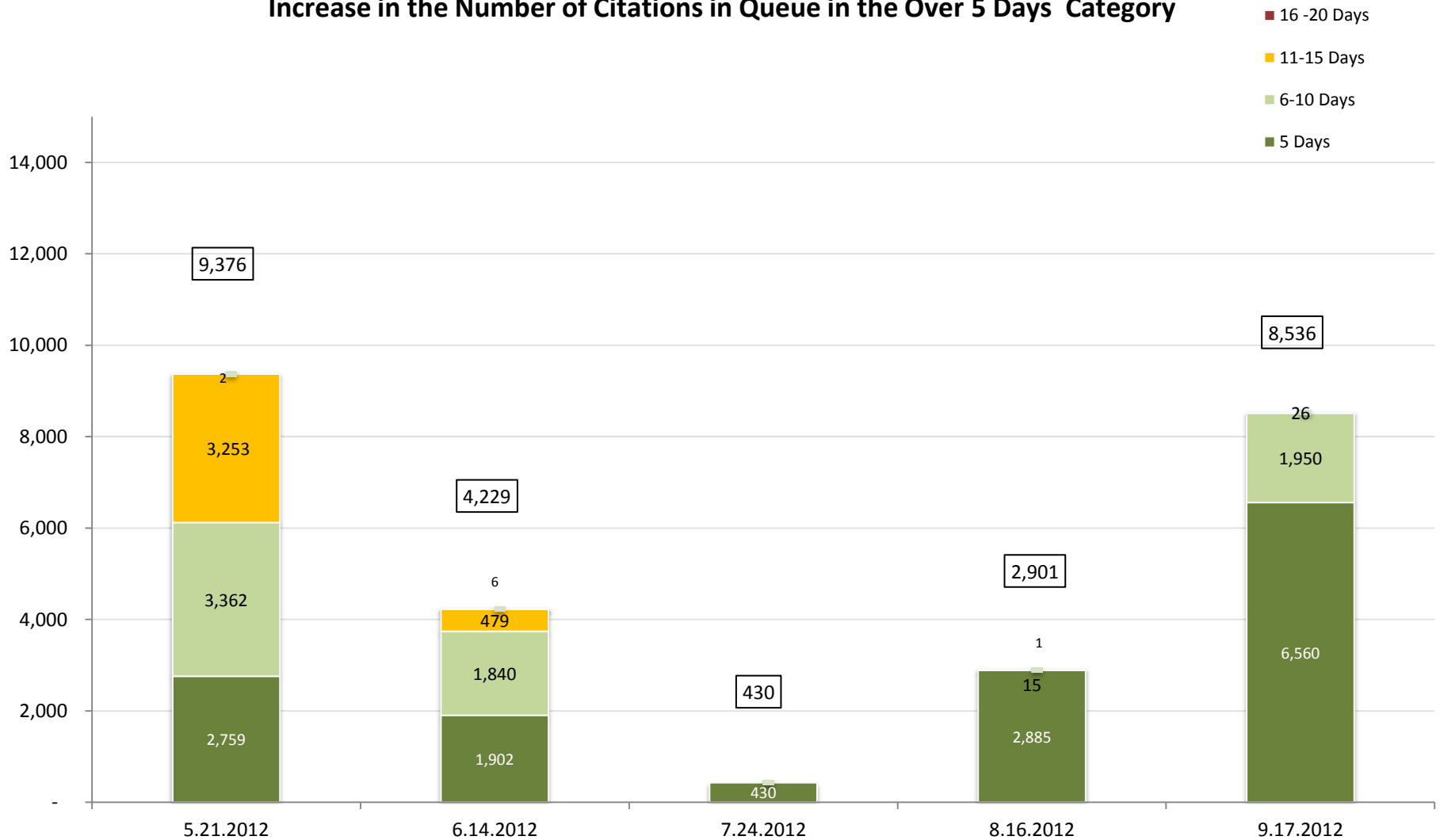


Photo Safety Citations Exceptions : Inoperable Flashers

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time
Increased in August (School Zone Cameras Timers Were Turned Off During the Summer Season)

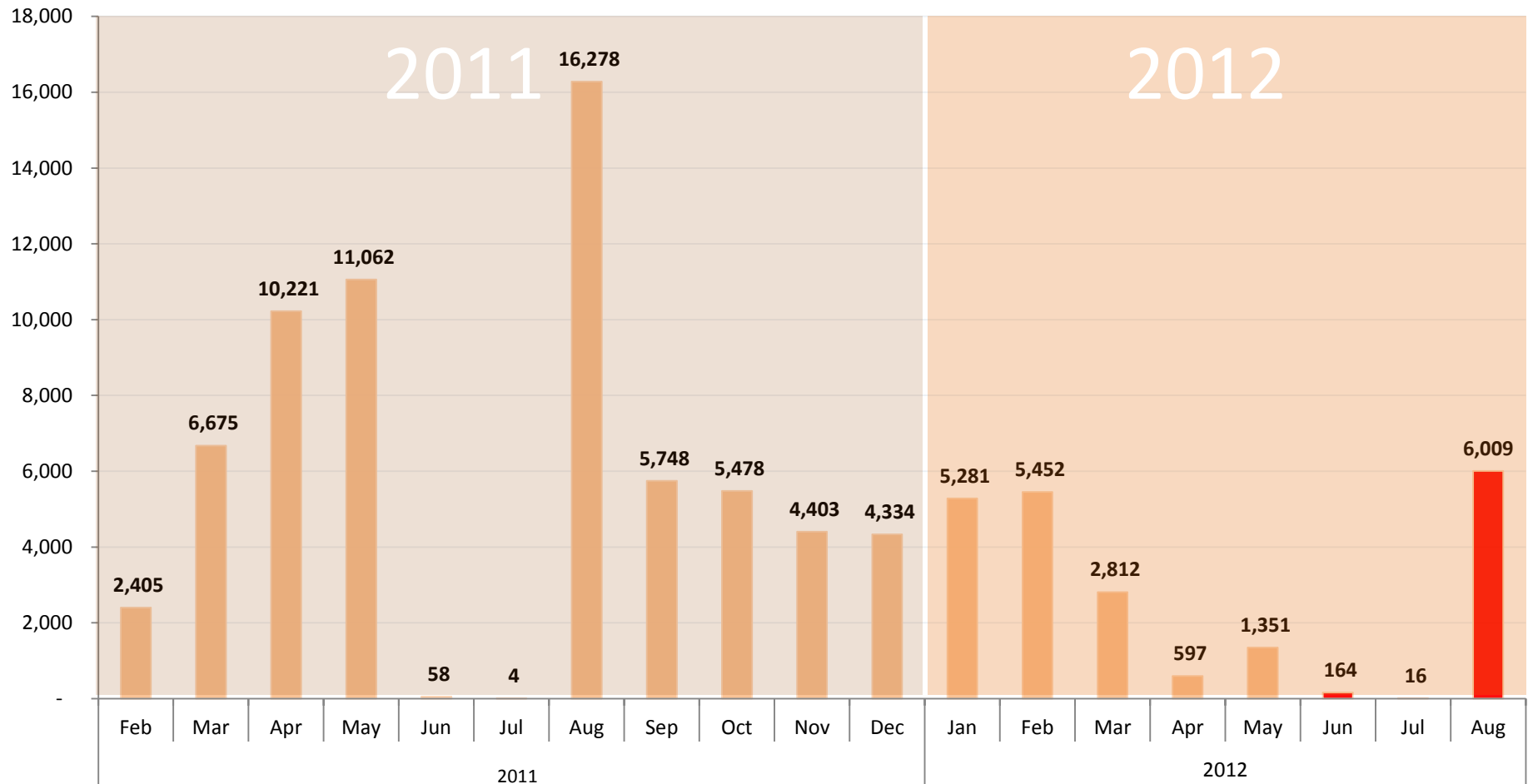


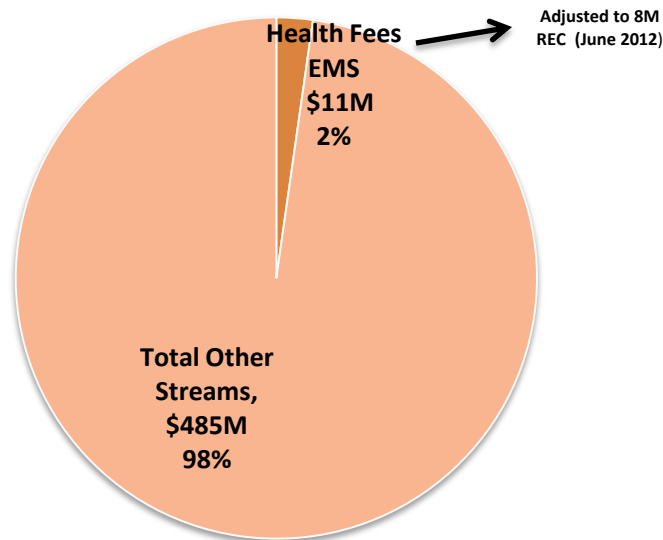
Photo Safety Citations Exceptions : Inoperable Flashers

Location	August	
	Exceptions % of Total Events	Number of Exceptions
NO98 EB PRYTANIA ST @ MCGEHEE SCHOOL	71%	736
NO90 NB CARROLLTON @ KIPP BELIEVE SCHOOL	75%	557
NO25 NB PARIS @ CRESCENT DR	55%	456
NO55 NB FRANKLIN AVE @ WISTERIA ST	36%	387
NO74 NB PACE BLVD @ ST JULIEN ELEMENTARY	81%	356
NO51 NB READ BLVD @ HAMMOND ST	49%	338
NO56 SB FRANKLIN AVE @ WISTERIA ST	54%	294
NO48 SB CANAL BLVD @ FRENCH ST	32%	285
NO57 EB BIENVILLE ST @ N ST PATRICK ST	61%	285
NO26 SB PARIS @ PRENTISS AVE	45%	272
NO47 NB CANAL BLVD @ FRENCH ST	20%	221
NO52 SB READ BLVD @ HAMMOND ST	31%	206
NO50 WB ST CHARLES AVE @ JENA ST	31%	159
NO49 EB ST CHARLES AVE @ CADIZ ST	36%	153
NO102 EB CAMP ST @ INTERNATIONAL SCHOOL	49%	152
NO54 SB JACKSON AVE @ COLISEUM ST	48%	141
NO53 NB JACKSON AVE @ CHESTNUT ST	45%	135
NO76 SB PACE BLVD @ ST JULIEN ELEMENTARY	55%	134
NO108 EB FRERET ST @ AUDUBON PRIMARY ACADEMY	77%	102
NO92 SB CARROLLTON AVE @ KIPP BELIEVE SCHOOL	40%	101

Note: Only Cameras Having 20% or More Exceptions / Events as a Results on inoperable Flashers Are Presented in this List

EMS Revenues

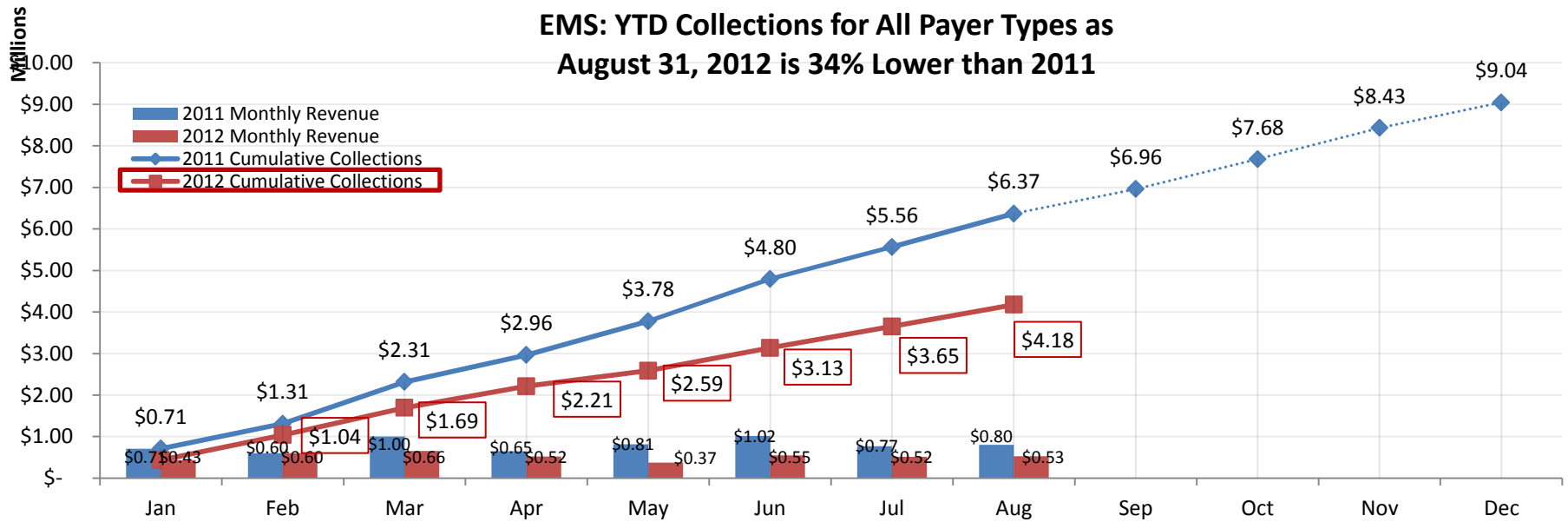
2% Adopted Budget GF Revenues for 2012



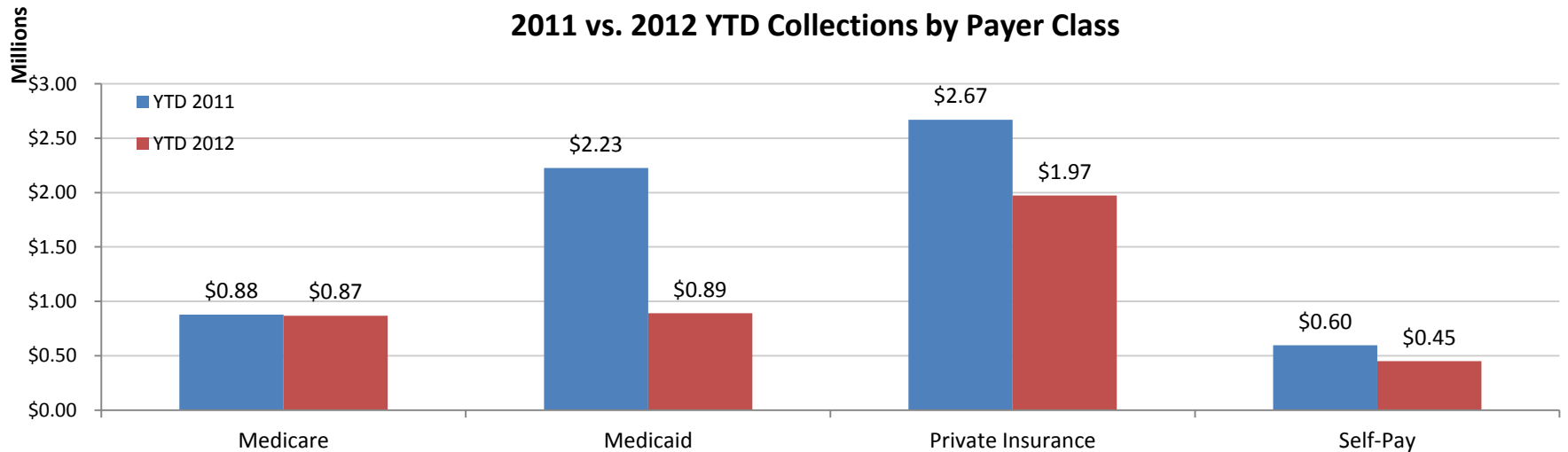
Collection Efforts	Target 2012	YTD Actual
Percentage of Selfpay Accounts in Payment Plan	Target Needed	N/A
Collection Efforts	Target Needed	N/A

EMS Collections

EMS: YTD Collections for All Payer Types as August 31, 2012 is 34% Lower than 2011

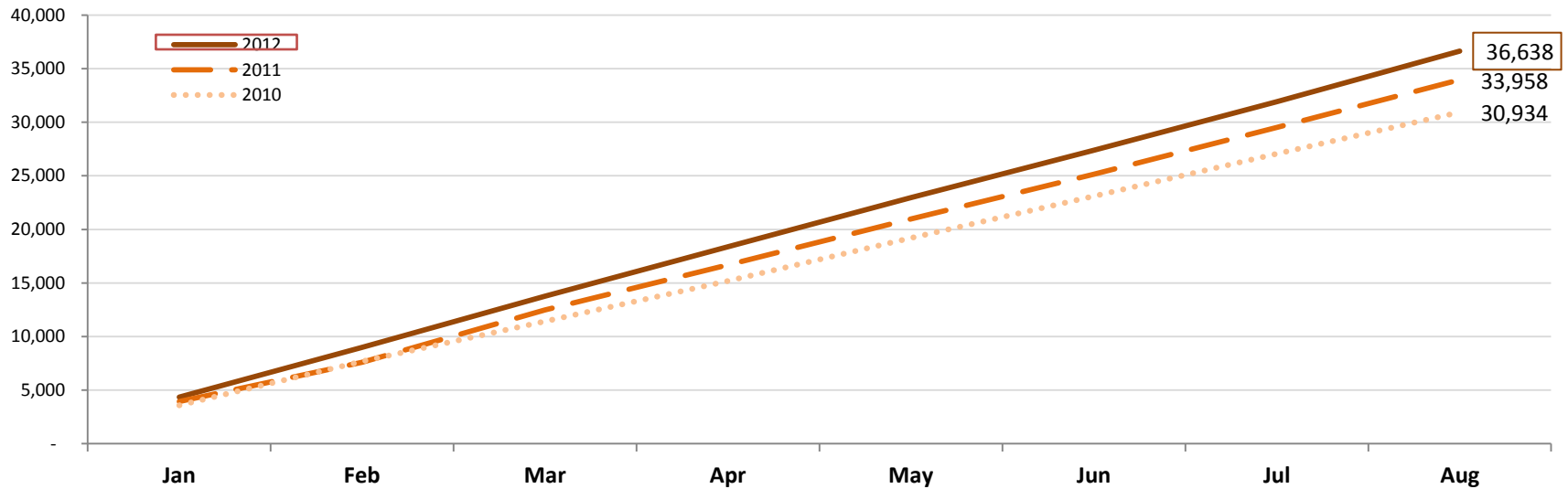


2011 vs. 2012 YTD Collections by Payer Class

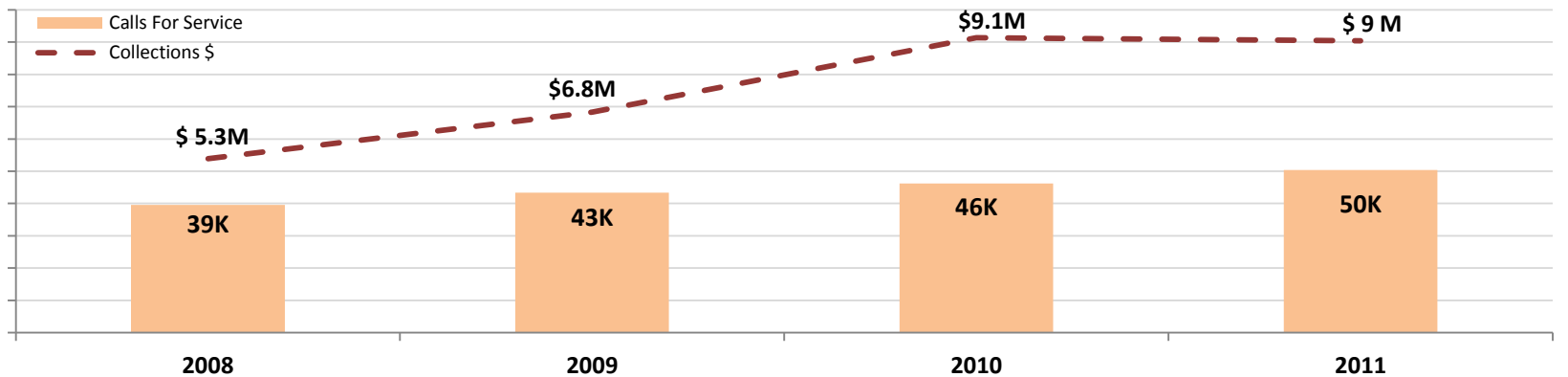


EMS Operations

Number of Calls for Service 2010 – 2012 (Jan – August)



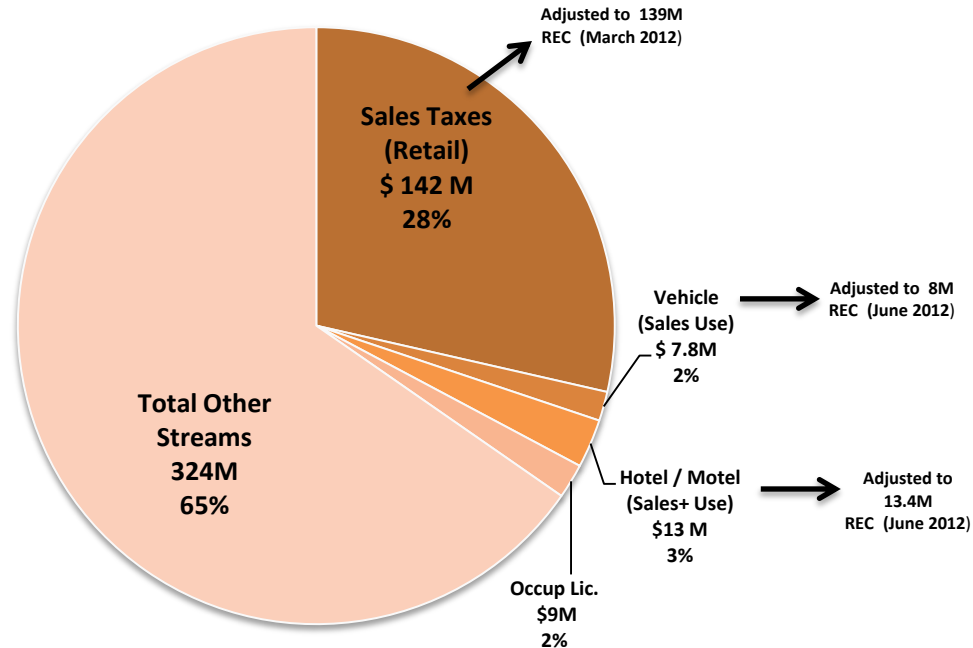
EMS Calls for Service vs. Collections 2008 -2011



Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2012

Occupational License : 2% Adopted Budget GF Revenues for 2012

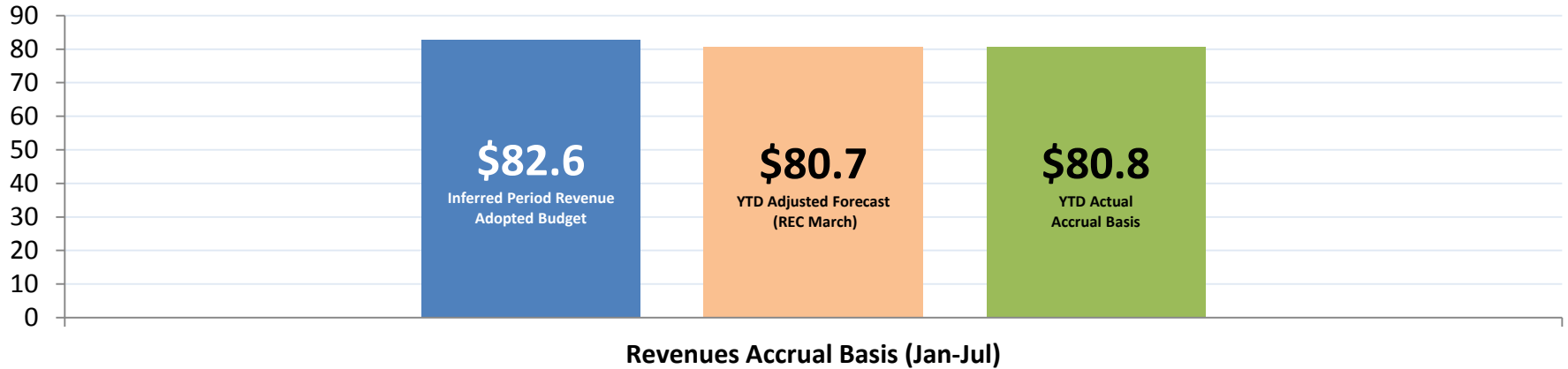


Collection Efforts	Target 2012	YTD Actual
Sales Tax Audits	105	97
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	11,466

Sales Tax (Retail Only)

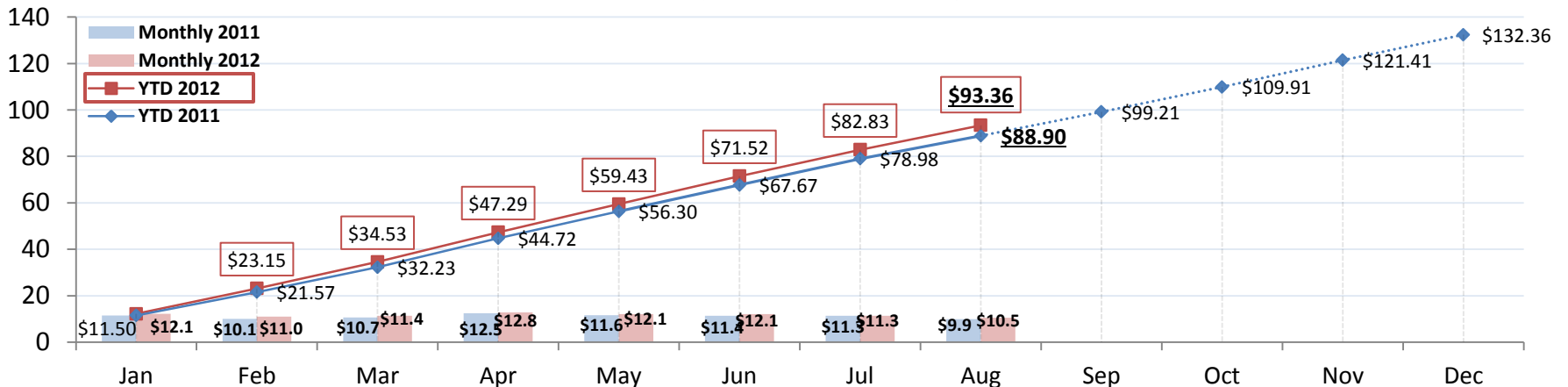
Revenues: General Sales Taxes (Excluding Vehicle and Hotel/Motel) as of July 31, 2012
in Line with Adjusted Forecast (un-audited)

Millions



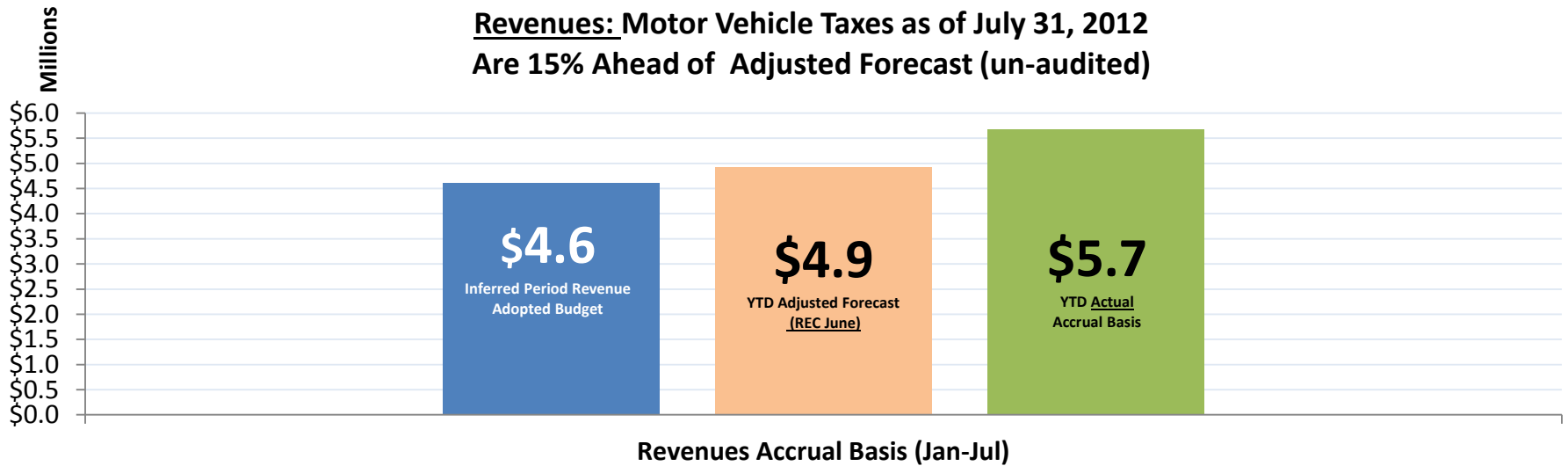
Collections: General Sales Taxes (excluding Vehicle and Hotel/Motel)
Collected as of August 31, 2012 are up 5% vs. 2011

Millions

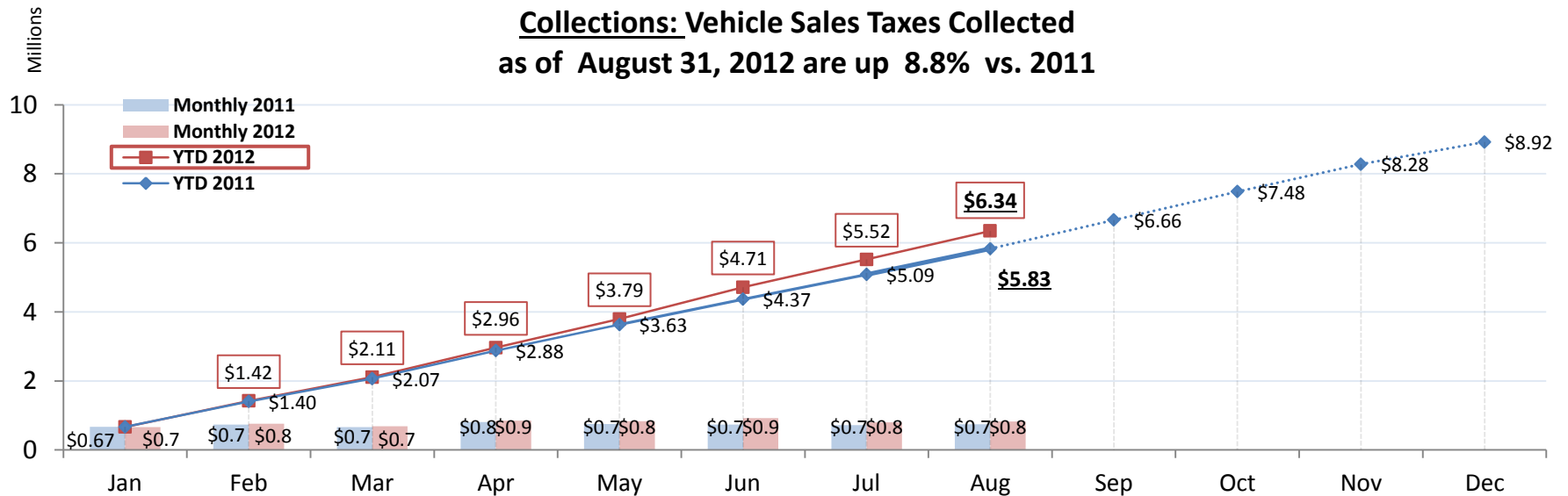


Vehicle Sales Taxes

**Revenues: Motor Vehicle Taxes as of July 31, 2012
Are 15% Ahead of Adjusted Forecast (un-audited)**

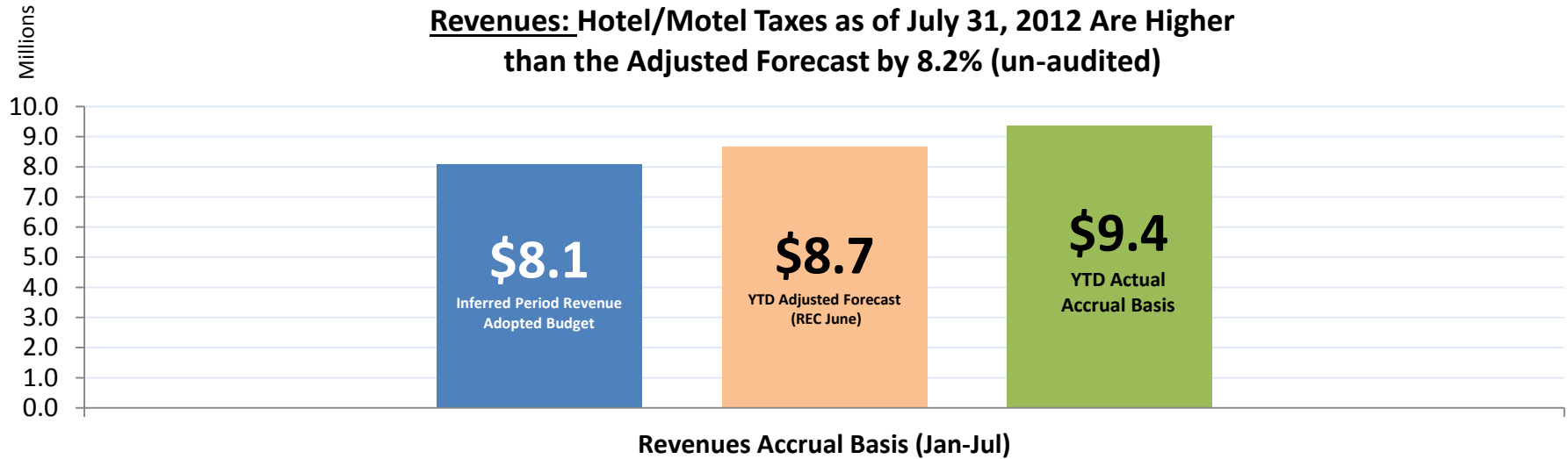


**Collections: Vehicle Sales Taxes Collected
as of August 31, 2012 are up 8.8% vs. 2011**

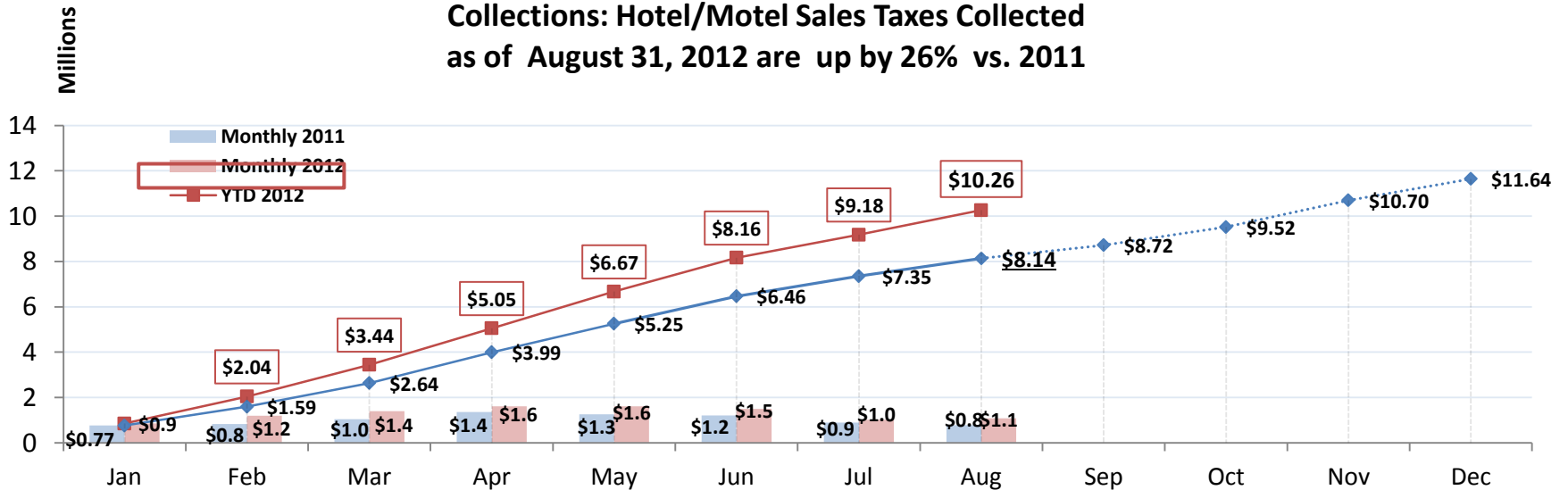


Hotel / Motel Sales Taxes

Revenues: Hotel/Motel Taxes as of July 31, 2012 Are Higher than the Adjusted Forecast by 8.2% (un-audited)

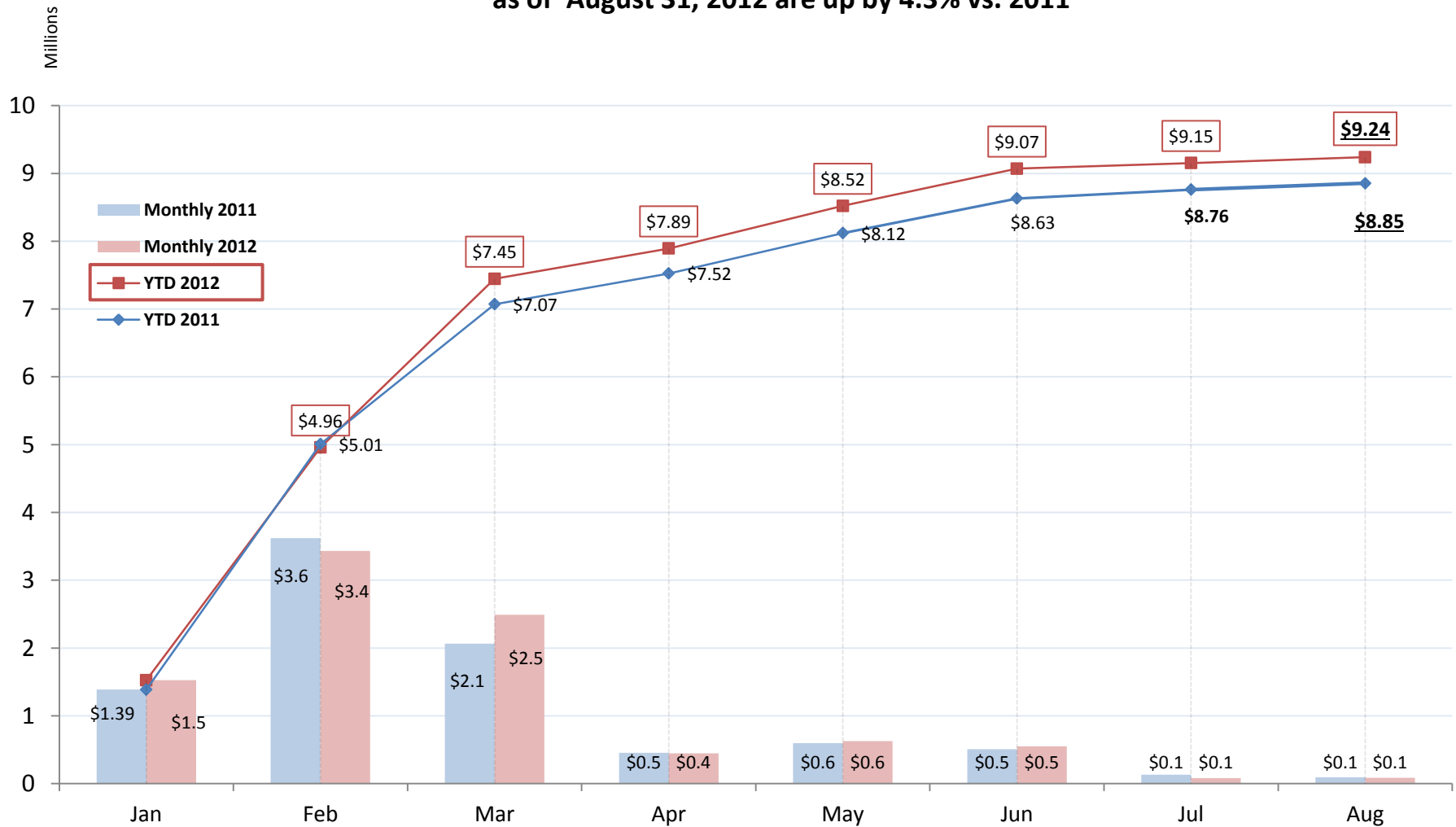


Collections: Hotel/Motel Sales Taxes Collected as of August 31, 2012 are up by 26% vs. 2011



Occupational Licenses

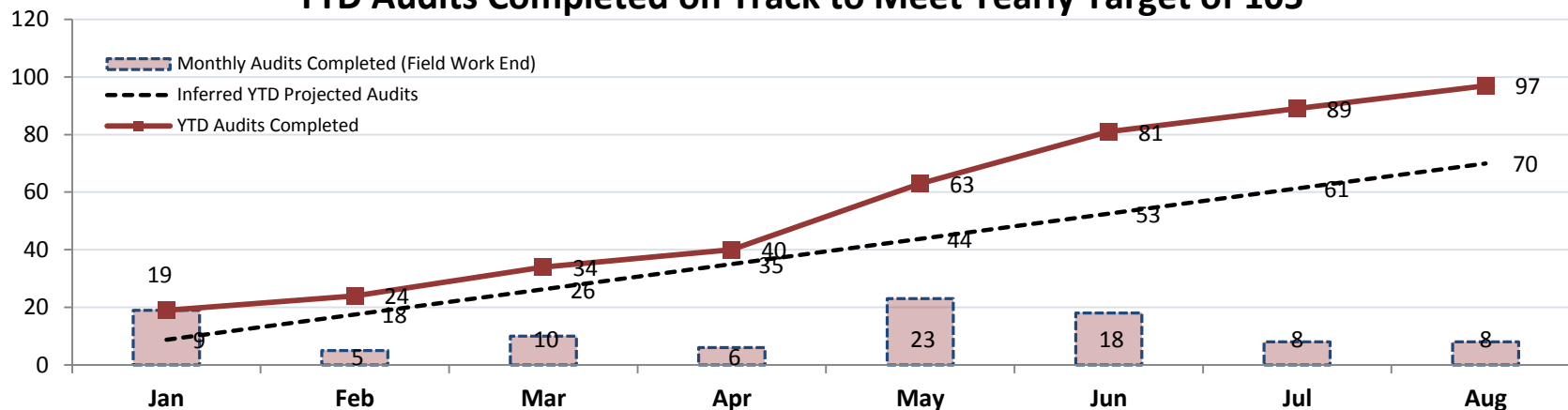
Revenues / Collections : Occupational Licenses Revenue
as of August 31, 2012 are up by 4.3% vs. 2011



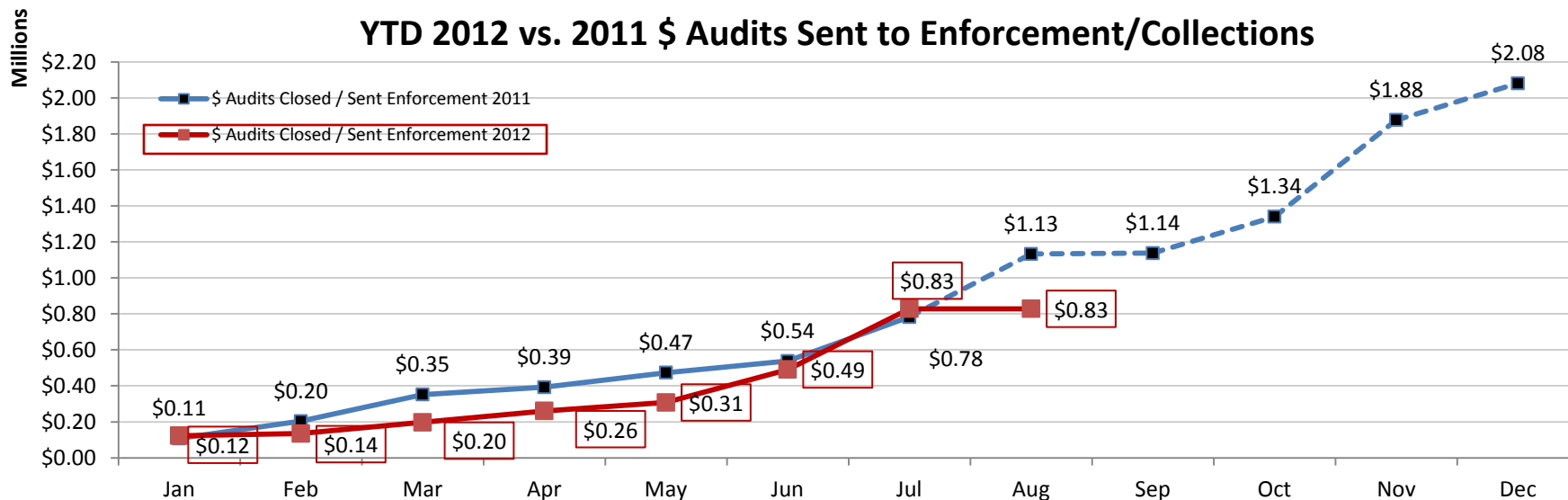
Bureau of Revenue Enforcement (Continued)

97 Audits Completed as of August 31, 2012 (Yearly Target 105)

YTD Audits Completed on Track to Meet Yearly Target of 105

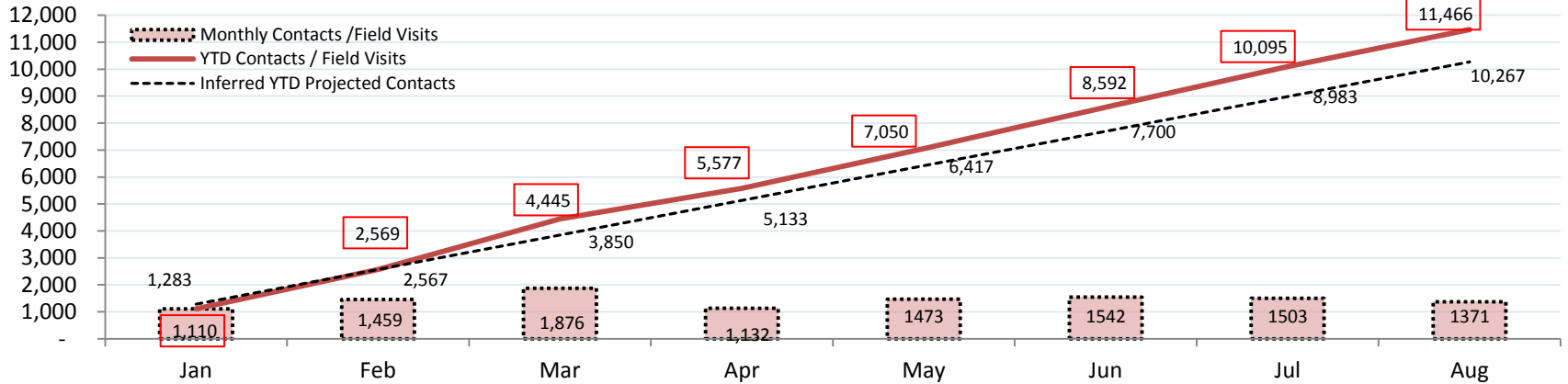


YTD 2012 vs. 2011 \$ Audits Sent to Enforcement/Collections

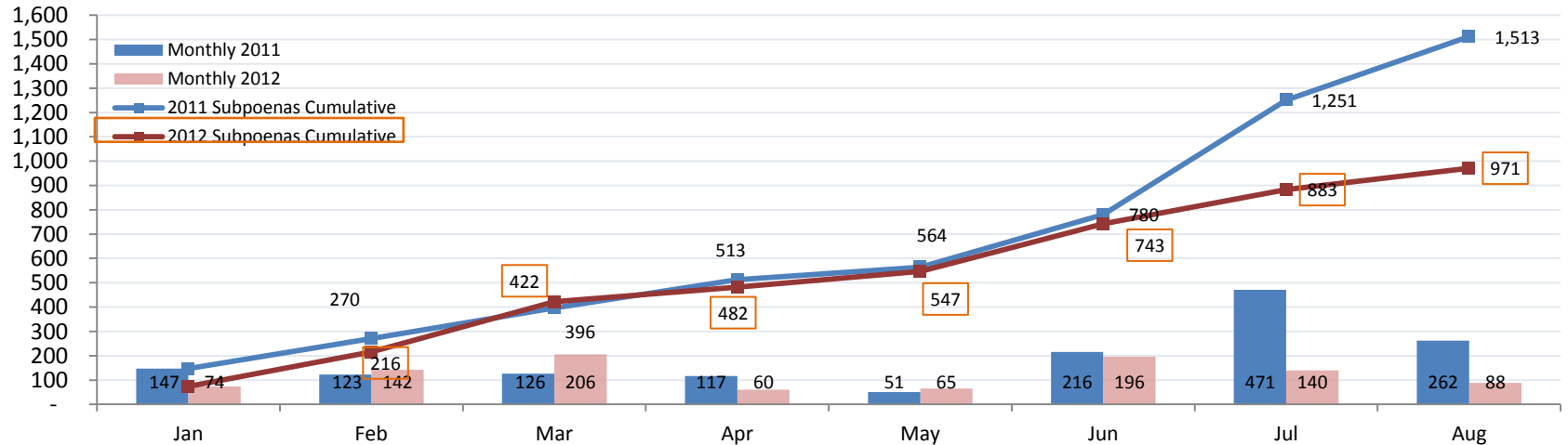


Bureau of Revenue Enforcement (Continued)

YTD Contacts/Field Visits on Track to Meet Yearly Target of 15,400

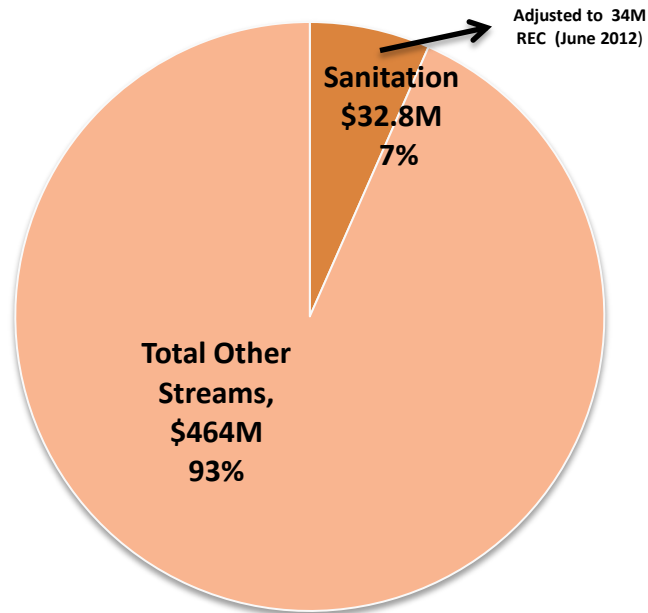


YTD Subpoenas Reached 971 as of 8.31.2012



Sanitation Revenues

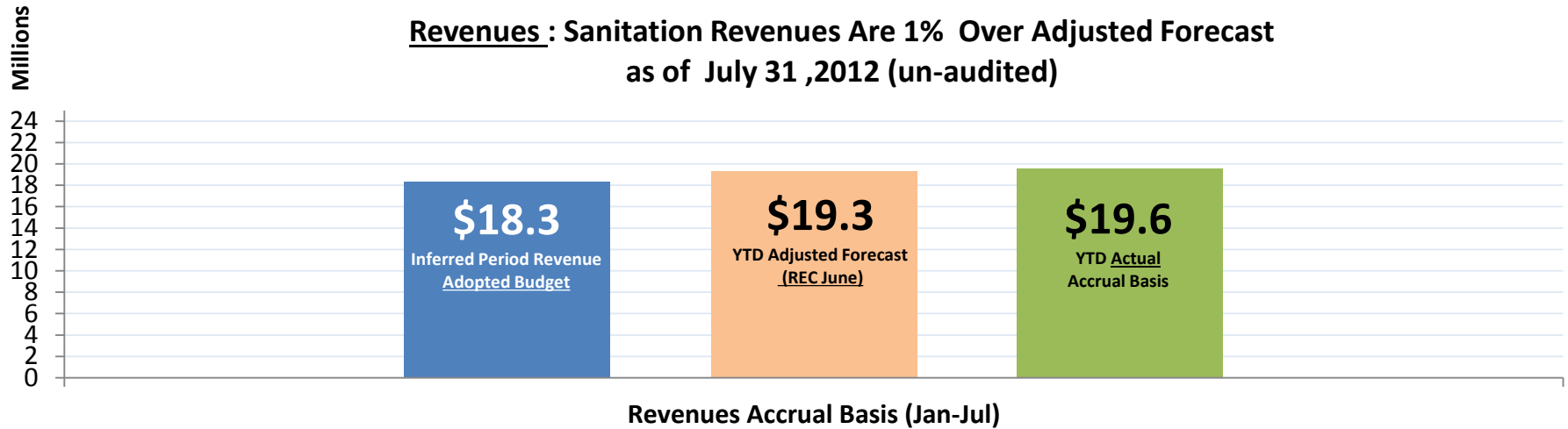
7% Adopted Budget GF Revenues for 2012



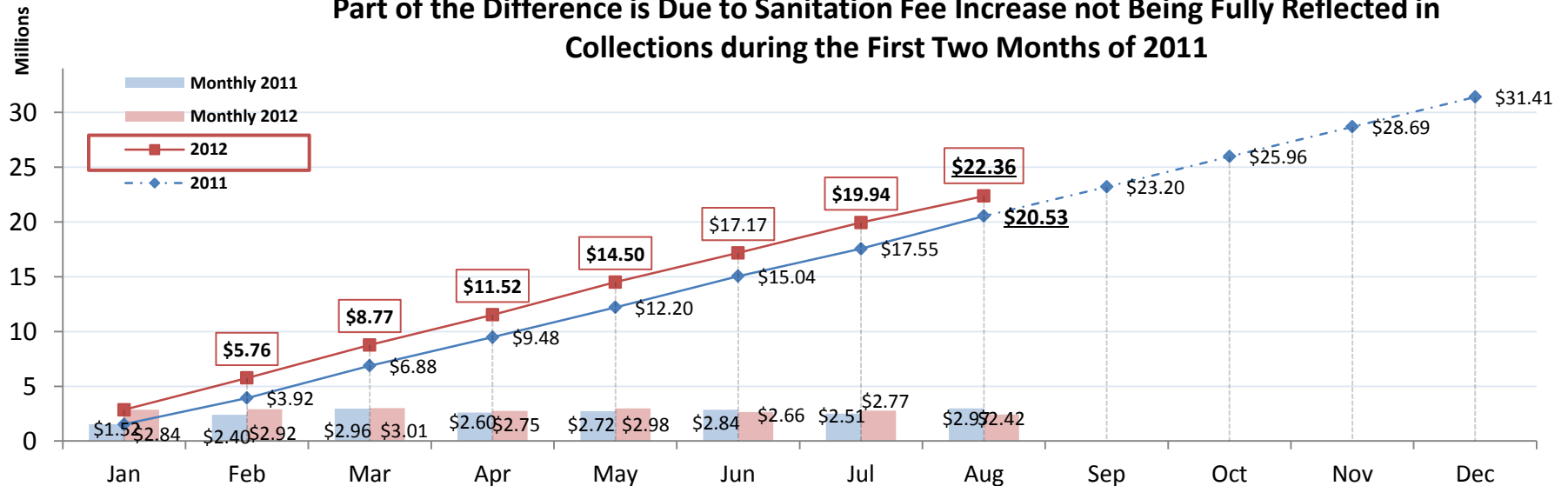
Collection Efforts	Target 2012	YTD Actual
Collection Agency	Over 50%	46%

Sanitation Revenues

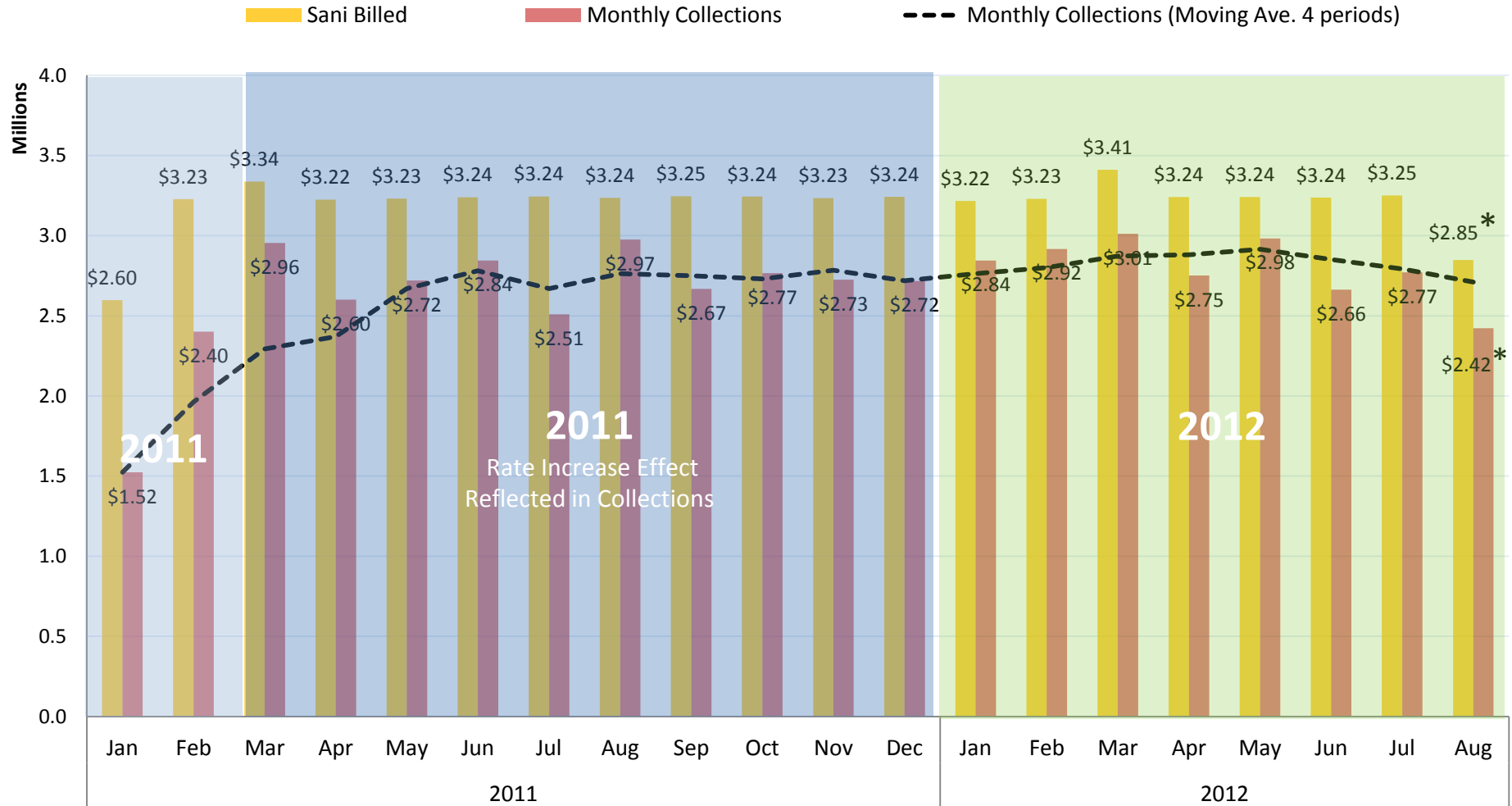
Revenues : Sanitation Revenues Are 1% Over Adjusted Forecast as of July 31 ,2012 (un-audited)



Collections : YTD 2012 Collections Are Higher than 2011.
Part of the Difference is Due to Sanitation Fee Increase not Being Fully Reflected in Collections during the First Two Months of 2011



Sanitation Collections

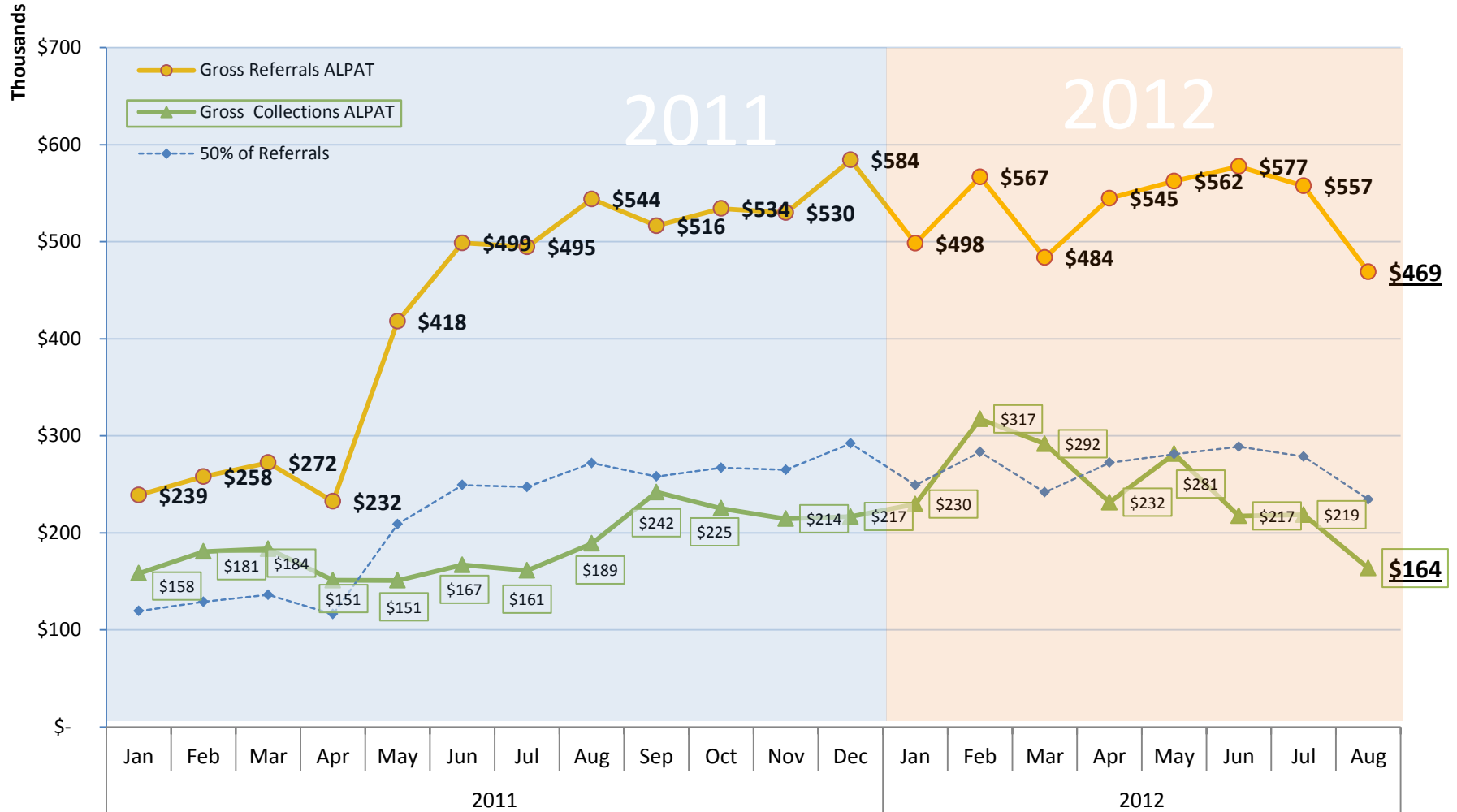


Sanitation Delinquency Collections

Collection Agency Performance

YTD Collections/YTD Referrals = 46% (Under 50% Goal)

August Collections / August Referrals = 35%



Expenditure Analysis

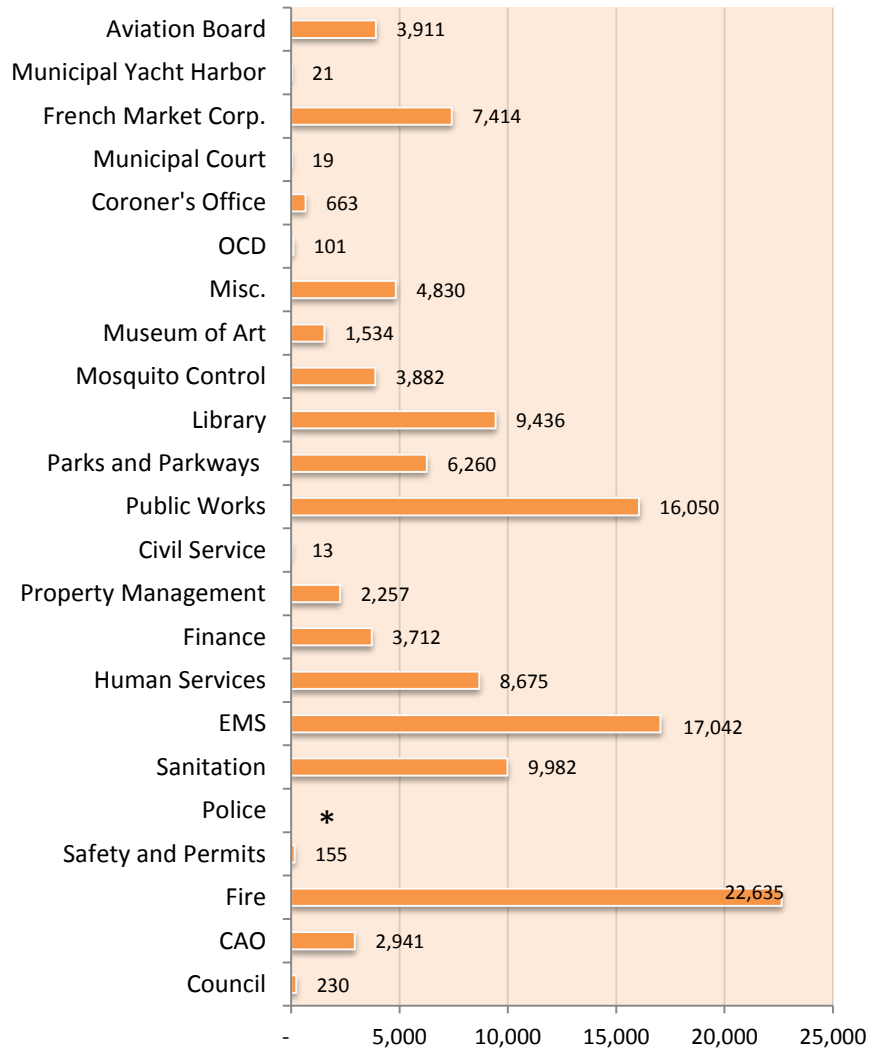
Payroll Expenditure Projections vs. Yearly Budget 2012

A	B	C	D	E
Departments	Yearly Projection for 2012 (as of 8.31.2012)	2012 Payroll Budget	Projected Surplus / Deficit	Projected Deficit is Overtime Related
Police	\$119,639,757	115,688,364	\$ (3,951,393)	*
Fire	\$82,897,195	81,654,628	\$ (1,242,567)	
EMS	\$9,637,202	8,670,446	\$ (966,756)	X
Clerk of Criminal District Court	\$4,032,427	3,659,977	\$ (372,450)	X
Parks and Parkways	\$5,664,963	5,496,398	\$ (168,565)	
Judicial Retirement	\$301,204	162,477	\$ (138,727)	
Coroner's Office	\$1,146,275	1,069,099	\$ (77,176)	X
Public Works	\$6,628,913	6,557,019	\$ (71,894)	X
Mosquito Control	\$2,065,794	2,018,827	\$ (46,967)	X
Vieux Carre	\$374,078	332,985	\$ (41,093)	
Property Management	\$4,162,642	4,142,344	\$ (20,298)	X
Municipal Court	\$414,140	394,939	\$ (19,201)	
Traffic Court	\$362,159	354,356	\$ (7,803)	
Mis Other	\$2,243,000	2,243,000	\$ -	
Civil Service	\$1,456,873	1,483,487	\$ 26,614	
Historic District	\$566,514	610,073	\$ 43,559	
Sanitation	\$1,715,971	1,781,588	\$ 65,617	
Council	\$5,280,454	5,389,979	\$ 109,525	
Juvenile Court	\$2,521,182	2,633,814	\$ 112,632	
Misc Mayor (OPA, SIT, EX)	\$1,843,872	1,962,242	\$ 118,370	
Inspector General	\$3,042,233	3,168,518	\$ 126,285	
NORDC	\$5,961,268	6,126,888	\$ 165,620	
Mayor's Office	\$5,893,095	6,091,549	\$ 198,454	
City Planning Commission	\$1,496,572	1,705,897	\$ 209,325	
Law	\$4,951,674	5,173,465	\$ 221,791	
Safety and Permits	\$4,529,394	4,767,986	\$ 238,592	
Human Services	\$2,249,476	2,516,468	\$ 266,992	
Finance	\$8,300,156	8,571,554	\$ 271,398	
Health	\$1,187,985	1,509,939	\$ 321,954	
CAO	\$7,197,993	7,844,910	\$ 646,917	
Grand Total	\$297,764,461	\$293,783,216	\$ (3,981,245)	

* Information under review

Overtime Analysis

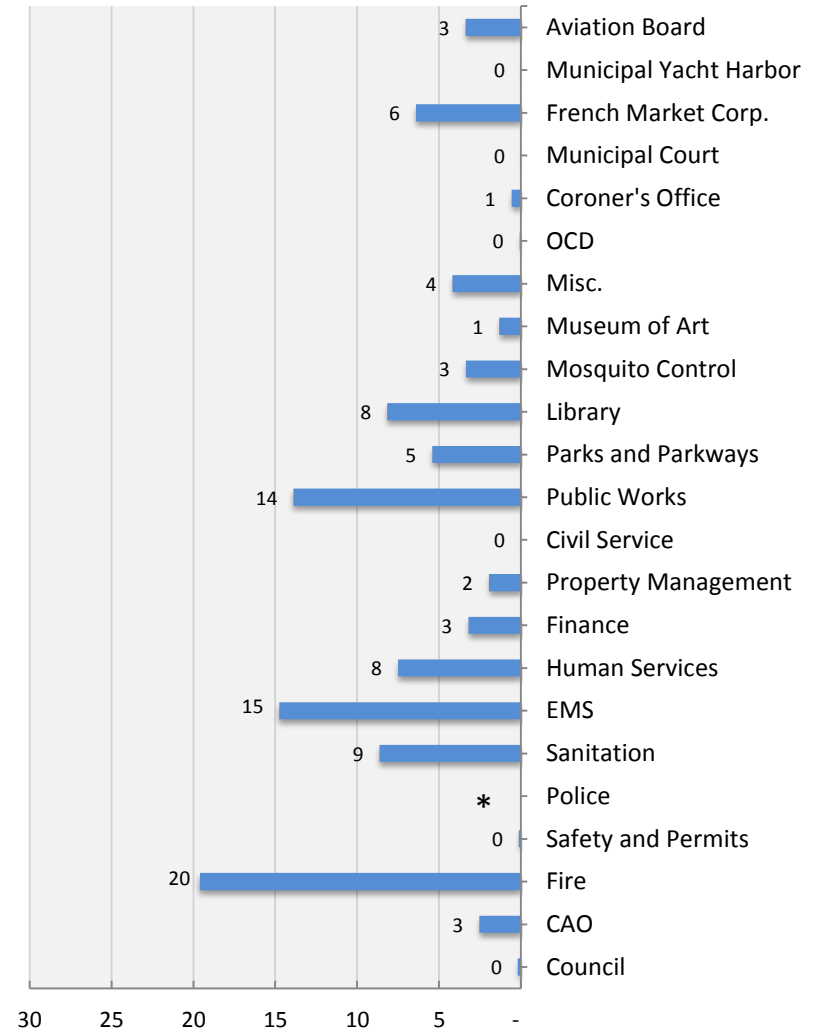
YTD Total Overtime Hours (8.25.2012)



* Information under review

Number of Hours Equivalent to FTE YTD

Based on 35 Weekly Hours per FTE

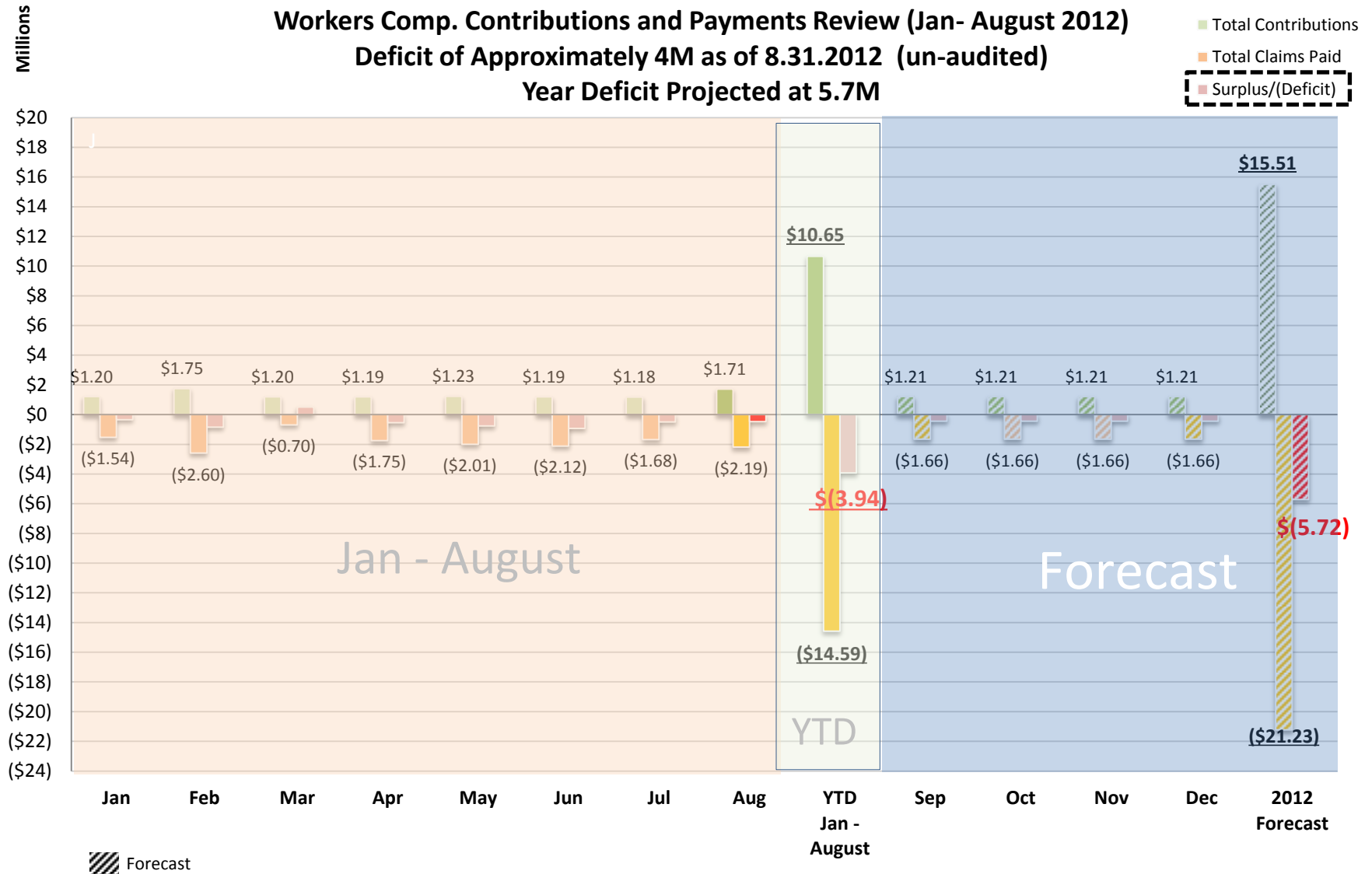


Workers Comp. Contributions vs. Payments

Workers Comp. Contributions and Payments Review (Jan- August 2012)

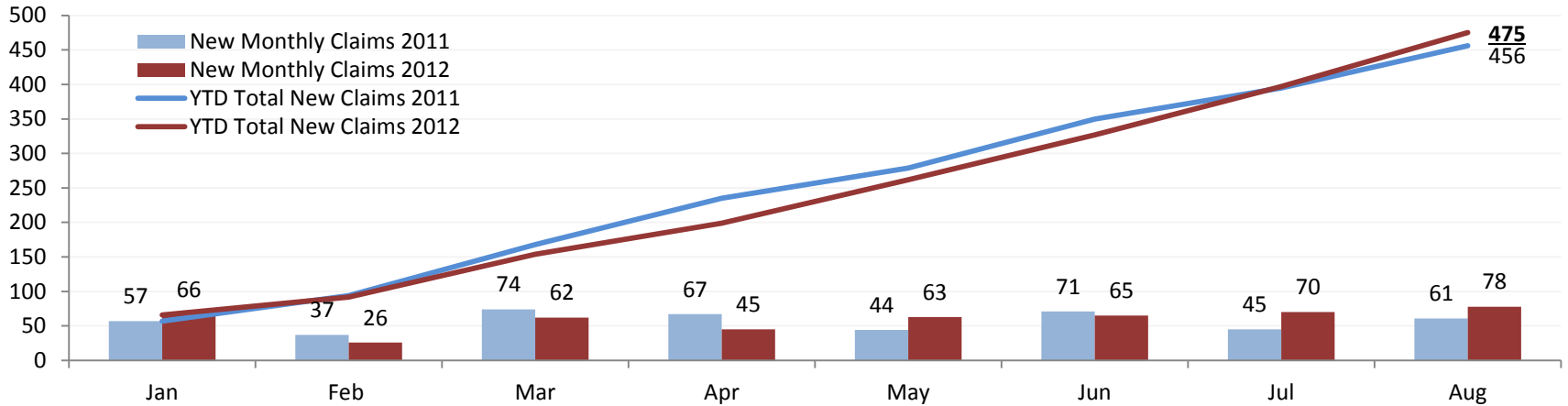
Deficit of Approximately 4M as of 8.31.2012 (un-audited)

Year Deficit Projected at 5.7M

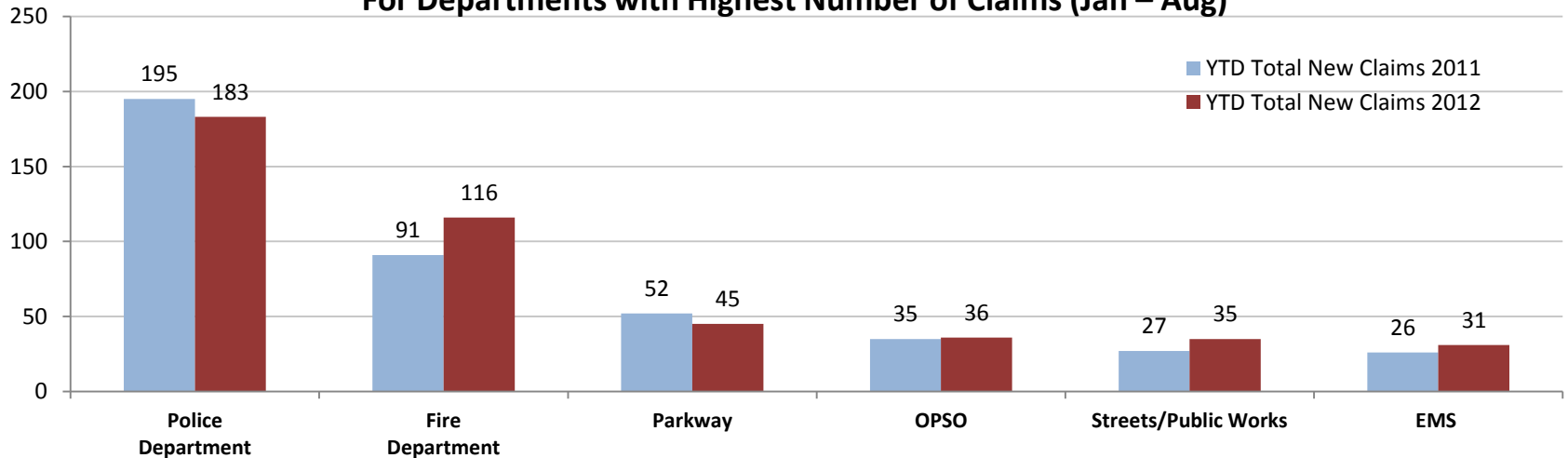


Workers Comp

New Workers Comp. Claims 2012 Vs. 2011

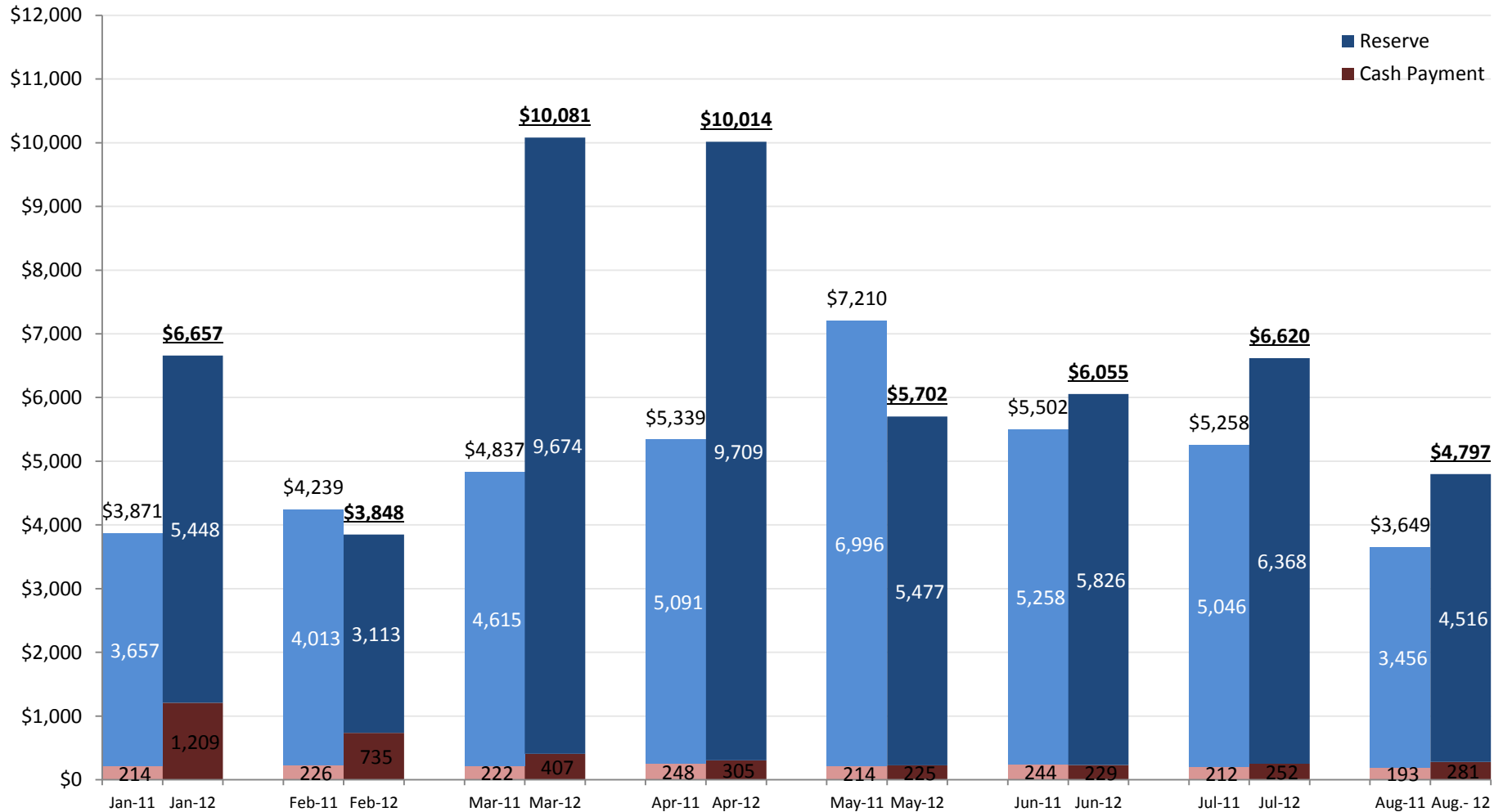


New Workers Comp. Claims 2012 Vs. 2011 For Departments with Highest Number of Claims (Jan – Aug)



Workers Comp

2012 Vs. 2011 Estimated Cost Per New Claim (Cash Payments + Reserve)
YTD Average Cost Per New Claim is \$6,748 vs. \$5,100 in 2011 (Jan-August)

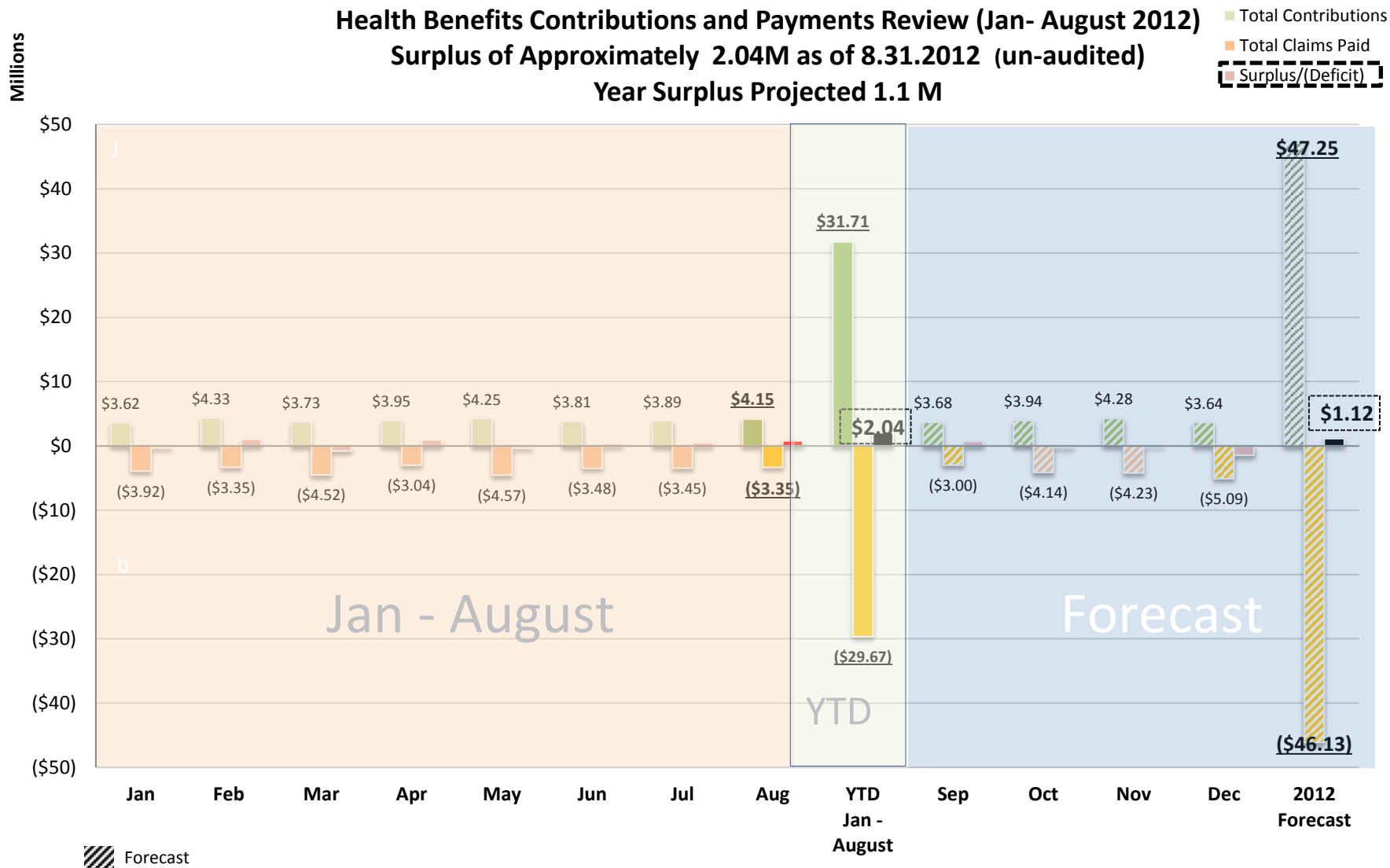


Health Benefits Contributions vs. Payments

Health Benefits Contributions and Payments Review (Jan- August 2012)

Surplus of Approximately 2.04M as of 8.31.2012 (un-audited)

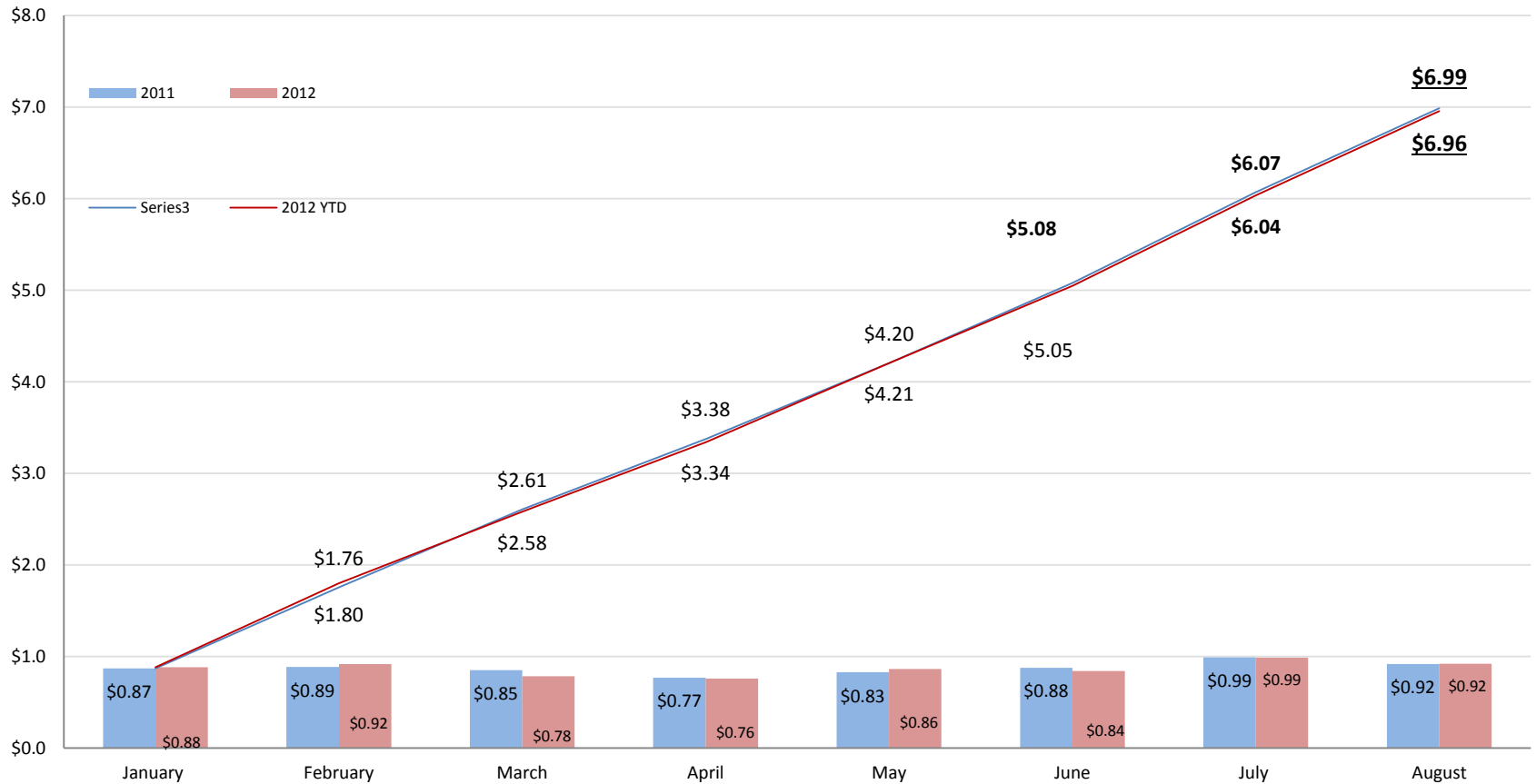
Year Surplus Projected 1.1 M



Utility

Millions

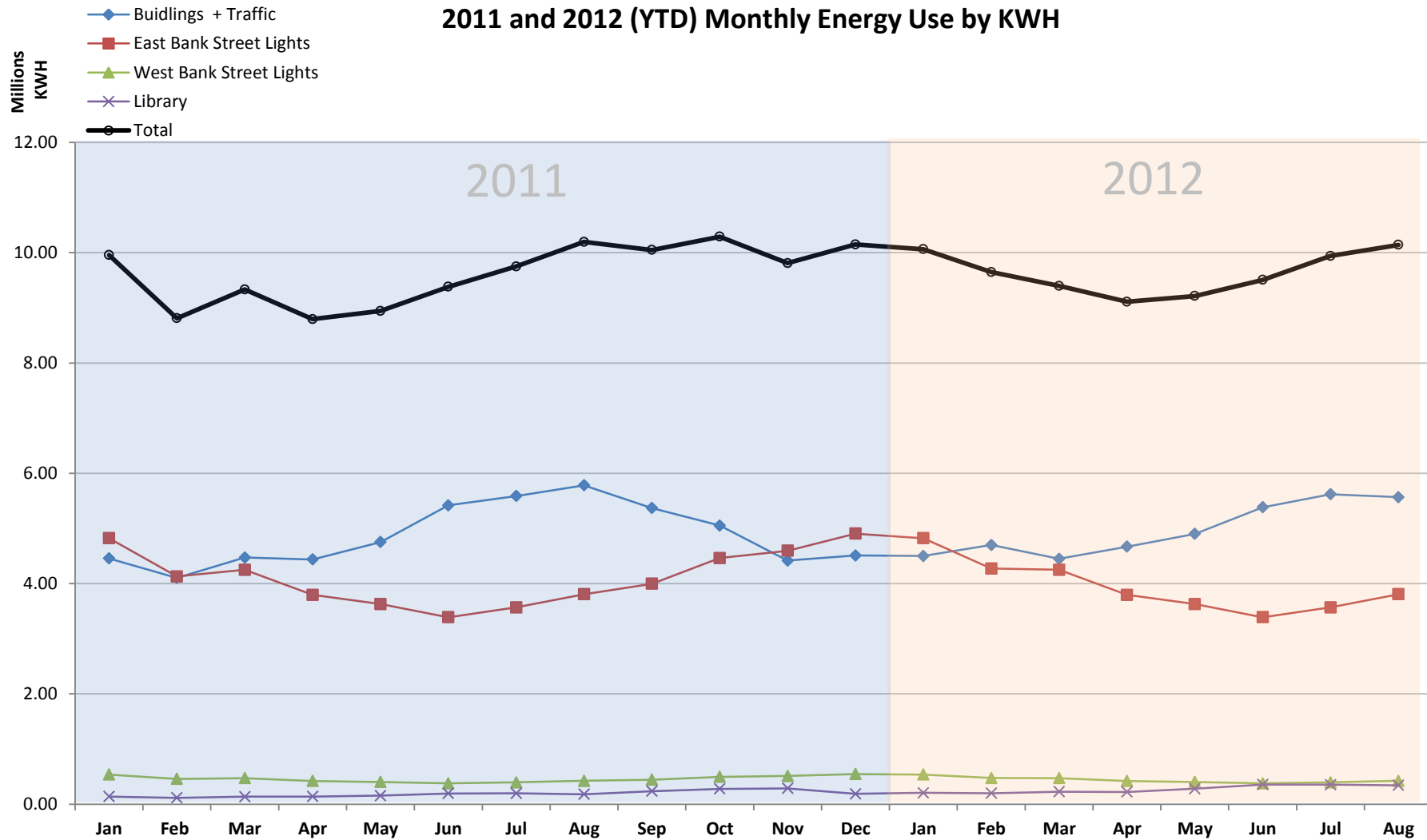
Utilities Expenditures (Entergy) for 2012 vs. 2011



\$6.99

\$6.96

Utility Usage



Fuel Usage

	2011 (Jan - July)		2012(Jan - July)		Year Over Year Change
	Gallons Used	% of Total	Gallons Used	% of Total	
POLICE	636,727	57%	595,342	56%	-6%
CRIMINAL SHERIFF	143,605	13%	132,518	12%	-8%
EMERGENCY MEDICAL SERVICES	76,159	7%	78,092	7%	3%
FIRE	41,642	4%	46,086	4%	11%
PARKWAY & PARK COMMISSION	40,872	4%	39,292	4%	-4%
PUBLIC WORKS	37,168	3%	40,257	4%	8%
SANITATION	22,806	2%	21,471	2%	-6%
DISTRICT ATTORNEY	19,861	2%	20,320	2%	2%
RECREATION	17,091	2%	19,166	2%	12%
SAFETY & PERMITS	15,254	1%	9,611	1%	-37%
N O MOSQUITO CONTROL BRD.	8,125	1%	7,304	1%	-10%
PROPERTY MANAGEMENT	7,847	1%	8,826	1%	12%
LA SPCA	7,493	1%	7,830	1%	4%
CRIMINAL DISTRICT COURT	7,162	1%	5,066	0%	-29%
OFFICE OF HOUSING & URBAN DEV.	6,471	1%	5,079	0%	-22%
COUNCIL	5,750	1%	5,337	0%	-7%
CORONER'S OFFICE	5,000	0%	4,488	0%	-10%
Other Departments	22,979	2%	22,289	2%	-3%
	1,122,013		1,068,374		