

CITY OF NEW ORLEANS

ReqtoCheckSTAT

Reporting Period: February 28th 2013

Context

In order to deliver critical services for its citizens—such as constructing roads, rehabilitating homes, or picking up trash—the City often engages with private companies with specialized expertise. Because these and other services are so critical, Mayor Landrieu has made it a priority for vendors to be selected fairly, for contracts to be negotiated expeditiously and in the best interests of New Orleanians, and for vendors to be paid in a timely manner.

What is ReqtoCheckStat?

In order to improve the performance, accountability, and transparency of the City's contracting system, Mayor Landrieu asked the Office of Performance and Accountability to design a performance management program for the entire process of contracting out services—from the requisition of budgeted funds to the issuance of check for services rendered. The result is ReqtoCheckStat, a performance management system where key City officials review data to assess how the City is meetings its goals and to hold departments accountable for their results. ReqtoCheckStat, which takes place monthly, are working meetings, intended to provoke constructive dialogue on what is working, what is not, and what the City needs to do to improve.

Can I participate?

This meetings are open to the public. Members of the public are invited to submit questions, which will be addressed by City officials.

ReqtoCheck: 2013 Performance Plan

Citywide Result Area: Open and Effective Government

Goal: Ensure sound fiscal management and transparency, promote effective, customer-driven services and foster active citizen engagement in City government.

Objective: Exercise effective management and accountability for the City's physical resources oversight

Strategy: Manage vendor relationships and provide oversight of City contracts

Key Outcome Measure: A	Average number of respondents to bids and RFPs
Key Performance Indicate	ors

Key Performance Indicators	2013 Target
Average number of days to approve requisitions for the purchase of goods or services by the budget office.	2
Percentage of bids/rfps with 3 or more proposals	70%
Percent of contracts drafted and reviewed by the Law Department and signed by the City Attorney in 30 days or less	80%
Percent of invoices paid within 30 days for bonds, 45 days for revolver funds, and 60 days for DCDBG funds by Capital Projects	80%
Percent of Capital/Grants Fund invoices processed within 7 business days of being received by Accounts Payable	90%
Percent of General Fund invoices processed within 7 business days of being received by Accounts Payable	70%

Citywide Result Area: Economic Development

Goal: Spur the growth of a diverse, inclusive economy that creates good-paying jobs and provides equal access to economic prosperity.

Objective: Promote business growth and job creation

Strategy: Promote an environment of equal opportunity for a diverse supplier pool

Key Outcome Measure: Job growth (metro)

Key Performance Indicators		2013 Target
Percent of city contract value awarded to Disadvantaged Business Enterpris	es (Supplier Diversity)	35%

Procurement Process Overview

Requisition

Department identifies

need, and creates a

Requisition to use

budgeted funds is

approved by different

requisition

offices

• Approved requisition is

reviewed by the Bureau of Purchasing

Procurement

/ DBE

 Requisition is converted to Purchase Order (PO), Bid or Request for Proposal (RFP), depending upon scope of work and dollar amount

Contract Creation and Routing

 Department routes contract materials through the system in order to obtain a contract

Contract is reviewed for form, legality by Law Department

Contract

Processing

and Approval

 CAO, City Attorney, Executive Counsel, Mayor/ Council review and approve contract

Payment

- Department reviews
 invoice and submits
 payment voucher to
 Accounts Payable (AP) to
 process payment
 - Accounts Payable processes requests and makes payment

^{*}See a more detailed process map on slide 36

Procurement and Contracting Related IT Systems: February Systems Availability

Feb-13	
System	% Days Available
BuySpeed ** &*** GF and Agency (Procurement/Bids/Payments)	95%
ECMS * Contract Routing	95%
AFIN Capital and Grants (Procurement/Bids/Payments)	100%
Great Plains GF and Agency (Payments)	95%

96% - 100%		
90% - 95%		
0 - 89%		
Availability Affected by		
Other System		

5

% Day system availability was calculated as the total number of days the system did not suffer any downtime by the total number of working days in February

Action Items *

Responsible Partie	Area 🔻	Action Item	Status 🔻	Detailed Status
	ITI	Update regarding check information that is currently not being	In Process	Periscope has asked us to sync the test database with a
Allen Square		exchanged between BuySpeed and Great Plains		modified version of our production database. Once complete,
Alleli Square				they will test a solution they have developed in that test
				environment. We are in the process of syncing the test
				environment to their specifications.
Allen Square	ITI		In Process	This is mostly caused by sending email with large attachments
				that exceed our email size limitations. ITI manually clears the
				large email when notified of the problem, but the solution lies in
		Update regarding email notification from ECMS. Email is not reaching		transforming City-wide practices from attaching information in
		users in a timely manner		messages to instead using a link to the information. It is ITI's
				understanding that Purchasing has adopted the new practice.
				ITI is now working to develop training to move everyone to this
				practice.
Allen Square	ITI	Update on new bid electronic information not reaching potential vendors	In Process	This problem is the same as the above problem regarding notifications in ECMS.

Source: ITI and Finance 3.1.2013

Requisition Approval

- Requisition Approved and Processed per Period
- Requisition Approval Queue by Approval Level
- Approval Time of Requisitions

Action Items *

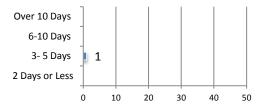
Responsible Parties I	Area 💌		Status 🔻	Detailed Status
Andrew Kopplin and Brian Firstley	Requisitions	Initialize review of services provided by the Budget Office to introduce service level agreements (SLAs) a. Type of services provided b. Expected time to complete or follow up with departments		Definitation of SLAs still outstanding. Meeting to be scheduled by the CAO.
Brian Firstley	Requisitions	Draft process / protocol to add org codes / users to systems (Brian + Task Force) a. What do departments need? b. Who do they need to reach out?		Budget provided draft to OPA. OPA provided feedback to Budget. Feedback is being incorporated in the draft by OPA. OPA is currently reviewing the draft and will provide to finance and ITI for their feedback.

Approval Queue Decreased to 126 Requisitions as of 2.28.2013

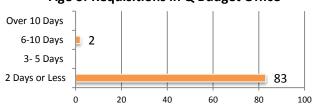
Requisition Approval Queue General Fund for Period Ending 2.28.2013



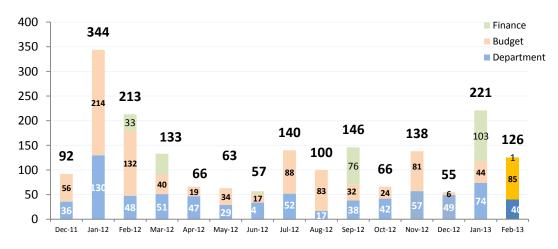
Age of Requisitions in Q Finance Office



Age of Requisitions in Q Budget Office



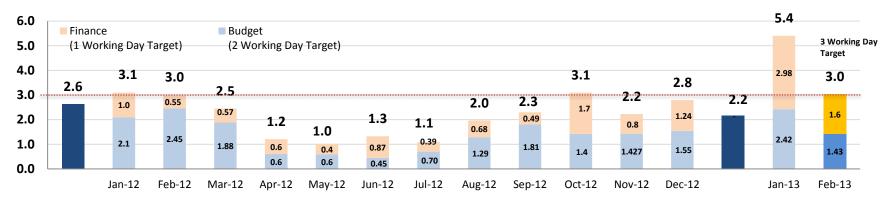
Requisitions in Q to be Approved



Source: City of New Orleans Procurement System 2.28.2012

Number of Days to Approve Requisitions on Target

Average Number of Days to Approve Requisitions by Reporting Period (Budget Office and Department of Finance)



Requisition Approval Distribution by Year

Budget Approval				
Days to Approve	2011(*)	2012	Jan-13	Feb-13
2 or less	70.6%	81.3%	64%	75 %
3 Days	4.7%	5.6%	7 %	10%
4-5 Days	8.2%	7.2%	9%	10%
6-10 Days	10.4%	4.6%	17 %	3%
11-15 Days	4.4%	1.1%	3%	1%
Over 15 Days	1.7%	0.2%		1%

Finance Approval				
Days to Approve	2011(*)	2012	Jan-13	Feb-13
2 or less	98.0%	90.4%	66%	83%
3 Days	1.1%	5.2%	9%	3%
4-5 Days	1.0%	2.9%	2%	7 %
6-10 Days		1.4%	13%	1%
11-15 Days			10%	3%
Over 15 Days				3%

Source: City of New Orleans Procurement System 1.31.2013

^{* 2011} information only available since May, 2011

Requisition to Procurement

- Processing of Requisition by Bureau of Purchasing
- Status of Requisitions Awaiting Buyer Response
- Time to Convert Requisition to PO
- Status of Requests for Proposals
- Status of Bids

Requisition

DBE Information

Action Items *

Responsible Partie	Area 🗓	Action Item	Status 💌	Detailed Status
Arkebia Matthews	DBE	Introduce RFQ and RFP information in ReqtoCheck	Closed	Completed
Mary Kay Kleinpeter	Requisitions	Share the report provided by the procurement consultants with the ReqtoCheck group. Schedule an external meeting with Andy to review the recommendations	Open	Open

The Number of Requisitions in Queue Waiting to be Processed by the Bureau of Purchasing Decreased to 219

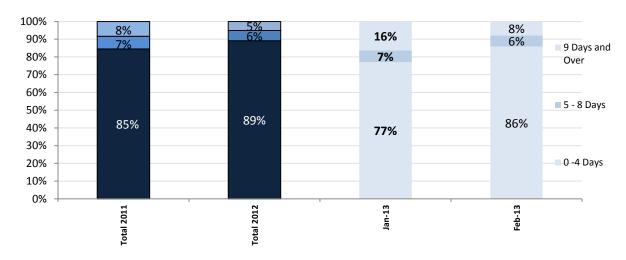
Bureau of Purchasing Requisition Processing General Fund for Period Ending 2.28.2013



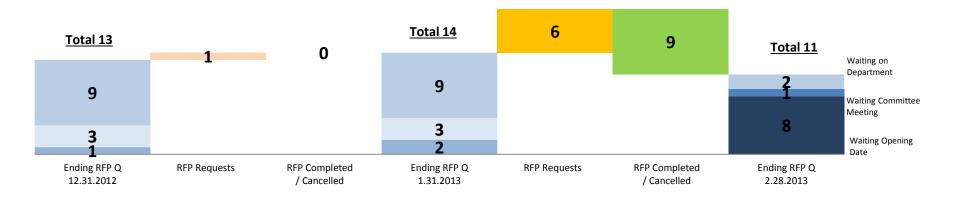
Status of Reqs Awaiting Buyer Processing			
Status	Count		
Completed 3.13.2013	40		
Need Contract	94		
Processing Procurement	39		
Waiting for Support	46		
Grand Total	219		

Waiting for Support				
Status	Count			
MAYOR'S OFFICE	13			
CITY COUNCIL	8			
AVIATION BOARD	7			
CAPITAL PROJECTS	6			
NORDC	3			
SANITATION	2			
EMD	1			
FINANCE	1			
FIRE DEPARTMENT	1			
HEALTH	1			
PARKS & PARKWAYS	1			
POLICE	1			
PROPERTY MGMT.	1			
Grand Total	46			

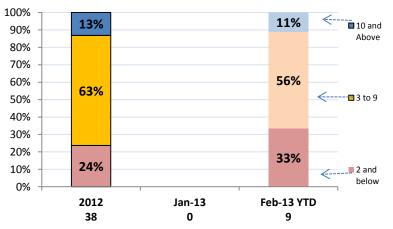
The Bureau of Purchasing Processed Requisitions in Four Days or Less 86% of the Time



The Number of RFPS in Process at 11 as of 2.28.2013



Number of Proposals Received for RFPs Completed YTD 2012 (as of 2.28.2013)

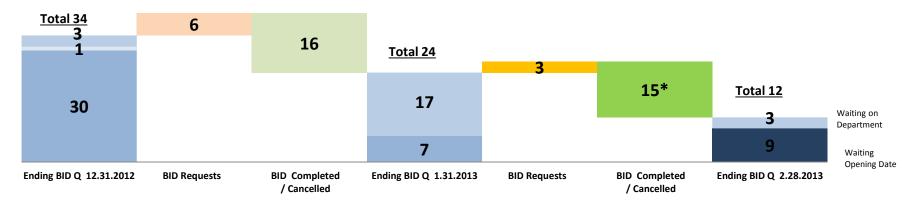


Awaiting Committee Meeting				
Department Brief Description				
Police	Survey			

Waiting on Support / Response from Departments						
Department Brief Description Comment						
Neighborhood 1	Online Auction Services N.O. East	Awaiting Decision				
Aviation Board	Environmental & Spill Response	Awaiting Decision				

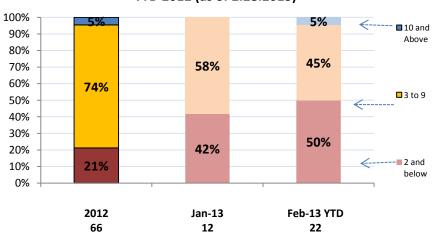
Source : Bureau of Purchasing 2.28.2013 – 3.13.2013

The Number of Bids in Process at 12 as of 2.28.2013



^{*} Includes closed and cancelled bids

Number of Proposals Received for Bids Completed YTD 2012 (as of 2.28.2013)

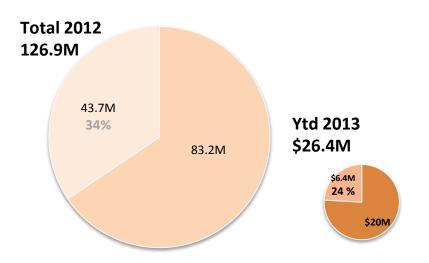


Waiting on Support / Response from Departments							
Department	Department Brief Description Comment						
Finance	JOC 5	Decision					
Finance	JOC 6	Decision					
Aviation Board	Limousine Service Spaces Lease	Decision					

Source : Bureau of Purchasing 2.28.2013 – 3.13.2013

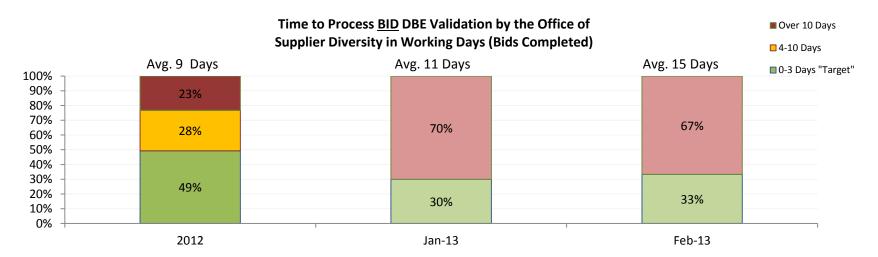
Bids: 2012 and 2013 YTD Percentage of DBE Committed Award Value (Goal 35%)

Data excludes bids for which DBE contracting requirements have been waived



By Department

Feb-13									
Department	Estimated Contract Value			E Commitment	DBE Percentage				
PIZZA D' ITALIA	\$	257,000	\$	95,604	37.2%				
POLICE	\$	706,225	\$	247,179	35.0%				
MAYOR'S OFFICE	\$	609,975	\$	208,877	34.2%				
CAO-CAPITAL PROJECTS	\$	24,851,199	\$	5,825,140	23.4%				
Grand Total		26,424,399		6,376,800	24%				



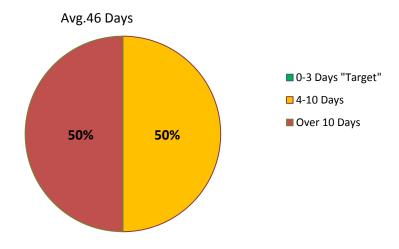
Source : Office of Supplier Diversity 3.13.2013

RFP and RFQs: 2012 and 2013 YTD Percentage of DBE Committed Award Value (Goal 35%)

Data excludes RFPs and RFQs for which DBE contracting requirements have been waived

Feb-13							
Department	Esti	mated Contract Value		DBE Commitment	DBE Percentage		
PUBLIC WORKS	\$	2,000,000	\$	700,000	35.0%		
Grand Total	\$	2,000,000	\$	700,000	35%		

Time to Process RFP and RFQs DBE Validation by the Office of Supplier Diversity in Working (RFPs and RFQs Completed)



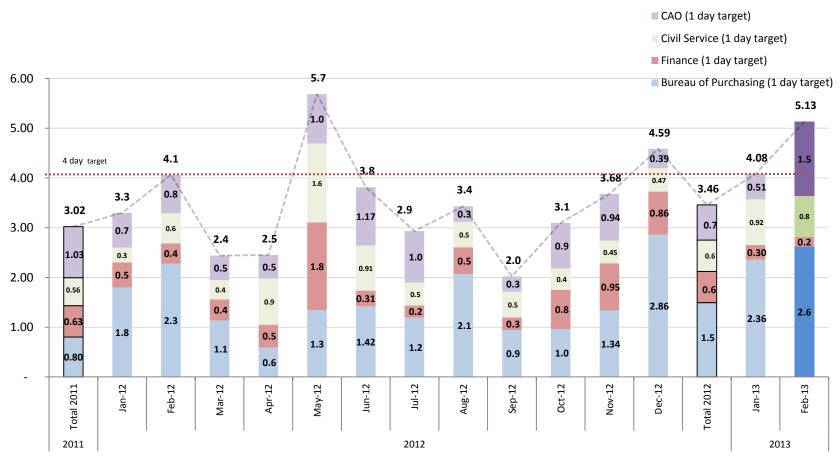
Source : Office of Supplier Diversity 3.13.2013

Contract Package Routing

Average Contract Routing Time

Average Time to Approve Contracts Meeting Target

Average Approval Time of Contracts by Approval Level in Days (by period)



* 2011 information only available since May, 2011

Source: ECMS 2.28.2013

Contract Approval Process

Contract Processing and Approval

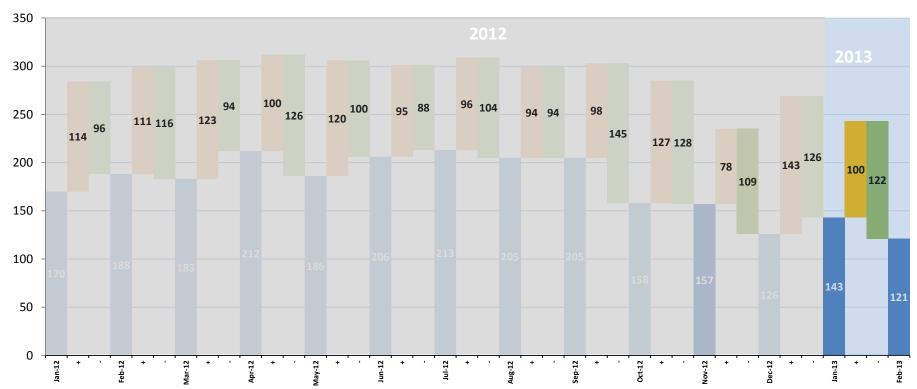
Responsible Parties	Area 🗗	Action Item	Status 🔻	Detailed Status
Michael McKenna		Risk management form update. a. What is the process ?	<u>In Process</u>	Risk management unit is working on a new draft. It will provide a new draft next week.
Mary Kay Kleinpeter	Contracts	Identify group of contracts that can use a PO. Provide a preliminary list during the next meeting.		A group of contracts has been identified. The ReqtoCheck taskforce will present the proposal to the executive team for review.
Robert Rivers	Contracts	Present the list of contracts draft templates available.		List has been presented. Open for the Law department to contact departments and notify them about the new templates
Robert Rivers	Contracts	Legal opinion on 8R and conversation with the City Council	Open	Executive team will discuss the issue separately

Contracts: All Contracts Processed, Received and in Queue January 2012 – February 2013

(Legal Review, CAO, Vendor Signature, City Attorney, Executive Council, Mayor/City Council)

All Contracts Processed, Received and in Q at the End of the Reporting Period as of 2.28.2012 (in units)



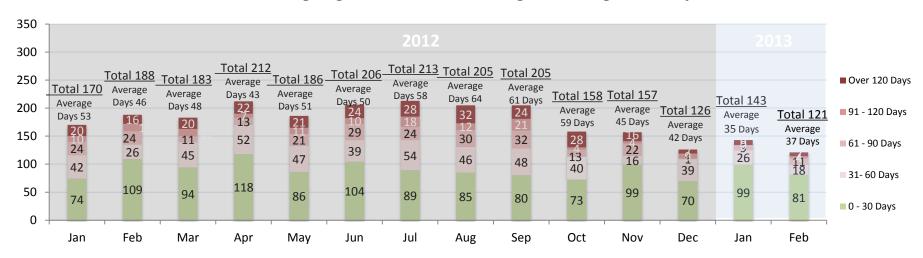


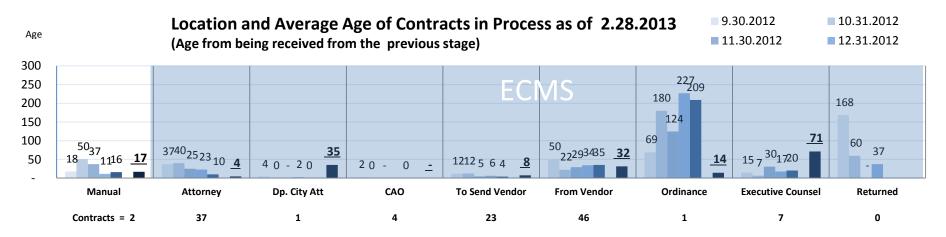
Source: Law Department and ECMS System 2.28.2013

Contracts : All Contracts in Process by Period

(Legal Review, CAO, City Attorney, Executive Counsel, Mayor/Council Approval)

The Average Age of Contracts Awaiting Processing at 37 Days

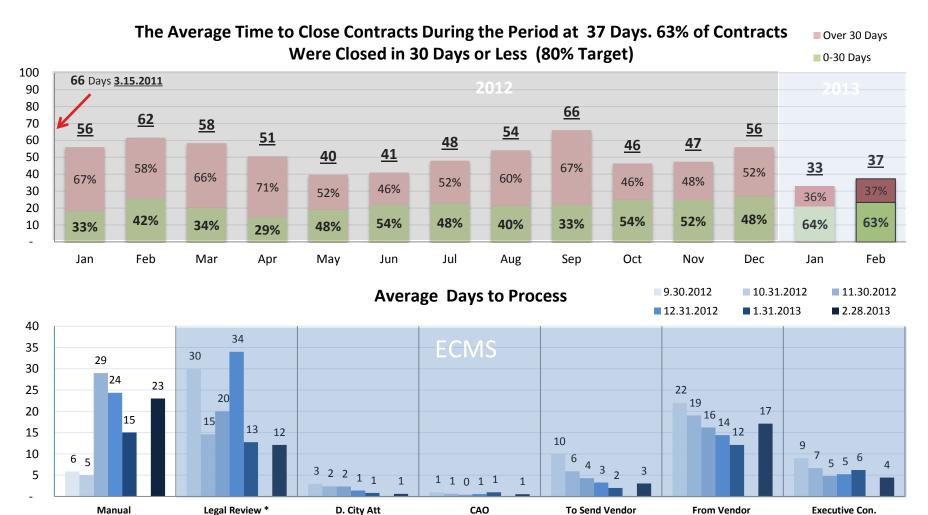




Source: Contract Management System ECMS 2.28.2013

Contracts : All Contracts Executed by Period

(Legal Review, CAO, City Attorney, Executive Counsel, Mayor/Council Approval)



^{*}Attorney time includes all the processing time for contracts that were returned at any stage of the process

Contracts Awaiting Vendor Signature

Department	Average of Age	Count
BLIGHT & REVITALIZATION	144	2
HUMAN SERVICES	83	2
CIVIL SERVICE	65	2
NORD RECREATION DEPARTMENT	53	2
NEW ORLEANS BUILDING CORPORATIO	51	4
FINANCE	51	1
HEALTH DEPARTMENT	44	2
LAW	33	1
MAYOR	30	3
City Council	29	3
CAO	17	1
PUBLIC WORKS	14	8
CAPITAL PROJECT	10	7
NEIGHBORHOOD STABLIZATION	2	3
OFFICE OF CRIMINAL JUSTICE COORDINA	0	1
POLICE DEPARTMENT	0	1
Homeland Security Grant Approval	0	1
HOMELAND SECURITY	0	1
PROPERTY MANAGEMENT	0	1
Grand Total	32	46

Note: Per policy memorandum 122R, each department/agency is responsible for reaching out to the vendor to obtain their signature after the law department sends the initial notification.

The Check: Accounts Payable

- PO Date and Invoice Date Analysis
- General Fund Payments

Requisition

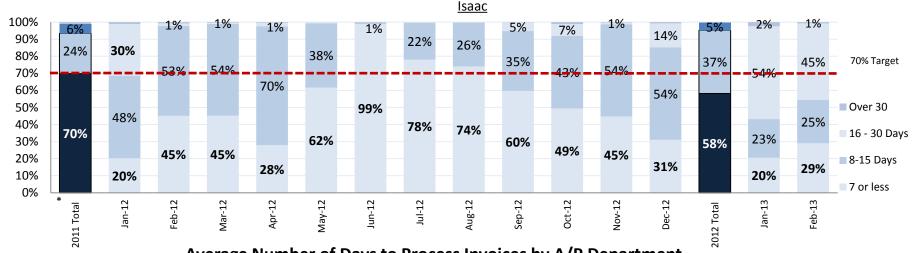
- Processing by Accounts Payable
- Payment from Invoice Date
- Capital and Grants Expenditure Payments
 - Processing by Accounts Payable
 - Payment from Invoice Date
 - Detail Review (invoices in the pipeline)
 - CDBG Invoice Payments
 - DPW Payments
 - DPW Revolver Payments
 - Capital Projects Payments
 - Capital Projects Revolver Payments

Action Items *

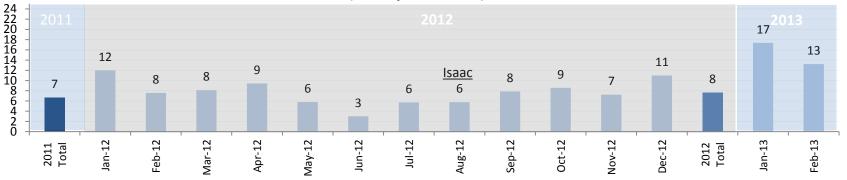
Responsible Parties	Area 🍱	Action Item	Status 🔻	Detailed Status
Norman Foster and Allen Square	Payment	Look into the potential system integration needs of using pcards to buy goods	Open	Open
Andy Kopplin and Norman Foster	Payment	Discussion about the use of credit cards. Possibility of issuing an additional credit card for unique purchases. If issued, what would be the process departments need	In Process	ADK agreed to secure second credit card for City purchases. Protocol for use of credit card still outstanding.
James Husserl	Payment	Add requisition date to the PO, Invoice date analysis	Closed	Completed
Norman Foster	Payment	Should vendors send invoices to departments or accounts payables. PO information notes to send invoices to A/P, but invoices are being send to departments.	Open	Open

The Percentage of General Fund (and Agency) Payments Processed in 7 Days or Less at 29% as a Result of IT Related Issues During January

Number of Days to Process General Fund Payments by A/P Office

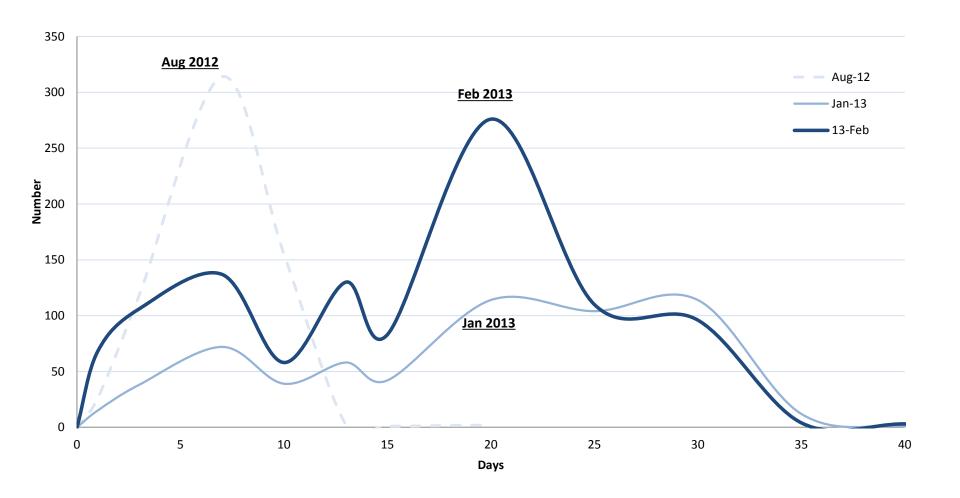


Average Number of Days to Process Invoices by A/P Department (GF Expenditures)



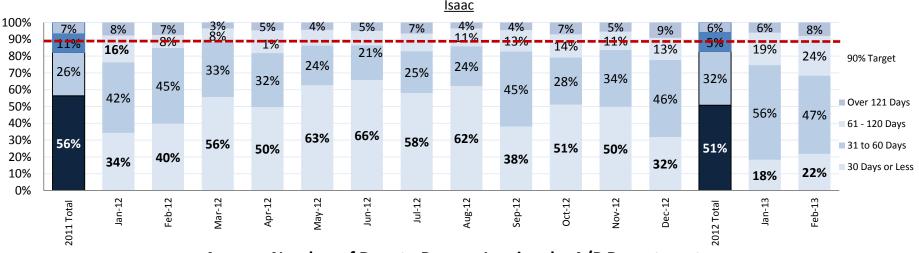
^{* 2011} information only available since May, 2011

Distribution of Accounts Payable Processing GF Payments

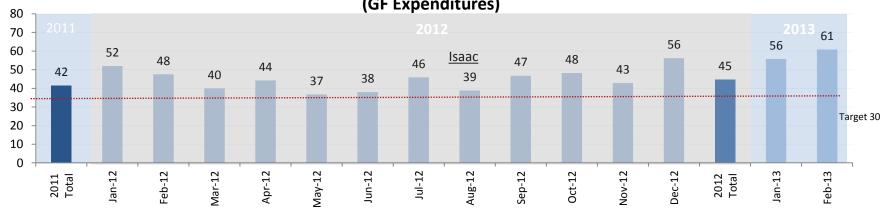


The Percentage of General Fund (and agency) Payments in 30 Days or Less at 22% as a Result of IT Related Issues during January

Number of Days to Pay General Fund and Agency invoices from Invoice Date

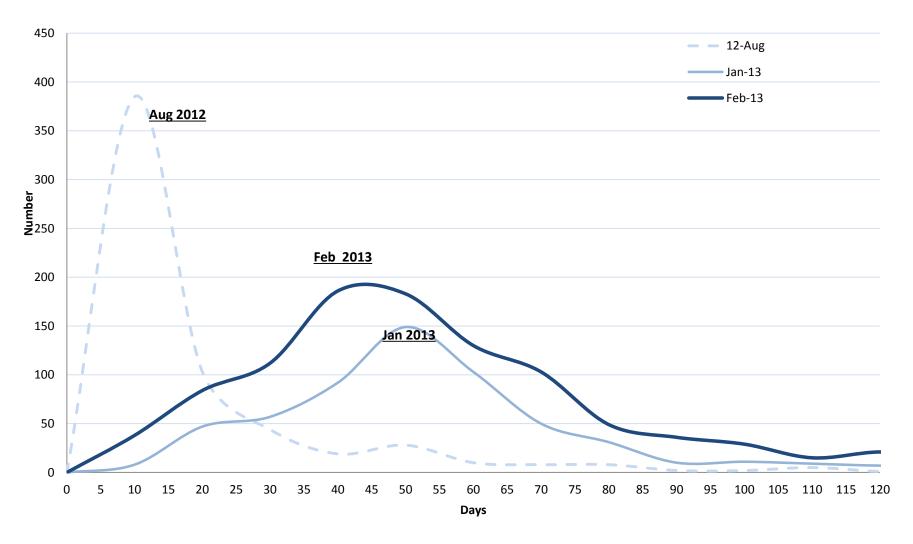


Average Number of Days to Process Invoices by A/P Department (GF Expenditures)



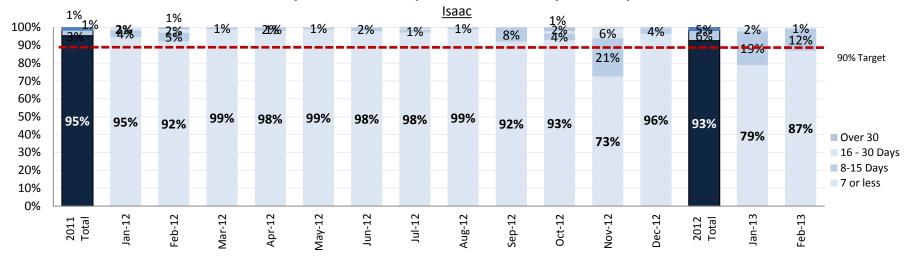
^{* 2011} information only available since May, 2011

Invoice Date to Check Date Distribution for GF & Agency Payments



The Percentage of Capital and Grant Payments Processed in 7 Days Increased to 87%

Number of Days to Process Capital and Grant Payments by A/P Office



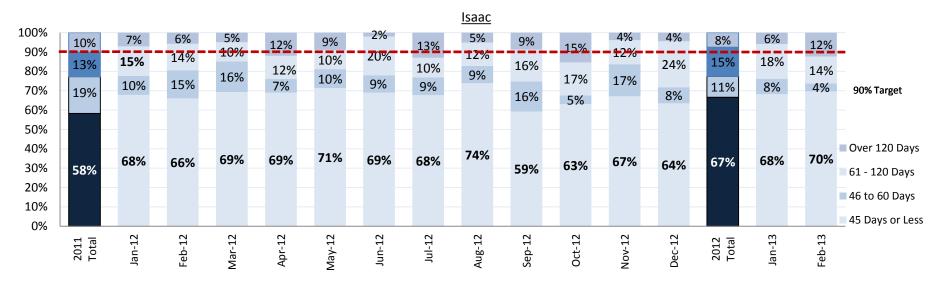
Average Number of Days to Process Invoices by A/P Department (Capital and Grants)



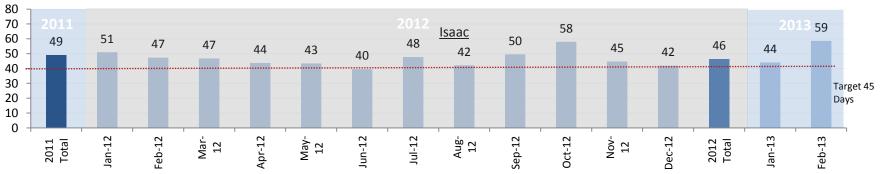
^{* 2011} information only available since May, 2011

The Percentage of Capital and Grant Payments Made in 45 Days or Less from Invoice Date at 70%

Number of Days to Pay General Fund and Agency invoices from Invoice Date

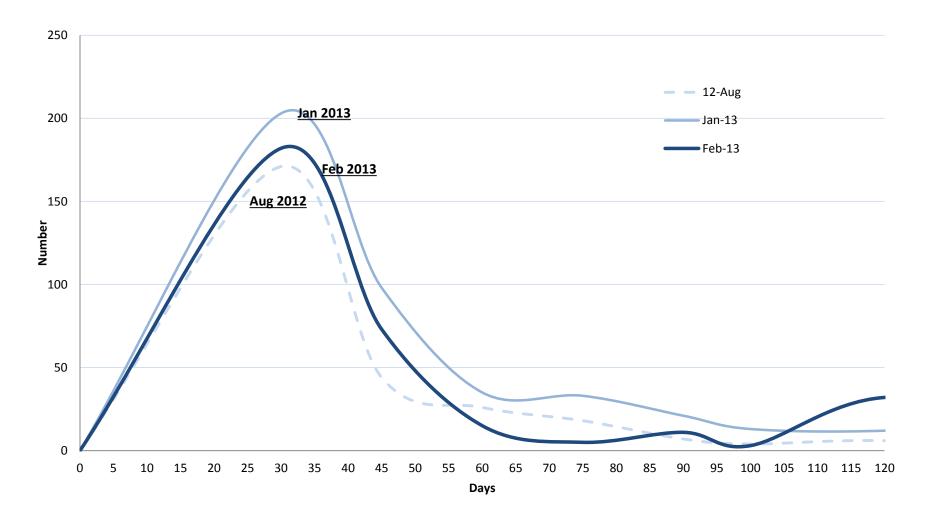


Average Number of Days to Process Invoices by A/P Department (Capital and Grants)



^{* 2011} information only available since May, 2011

Invoice Date to Check Date Distribution for Capital and Grants Payments



Results for General Fund (and Agencies) Payments Vouched for the Month of February 2013

	2013						
			Feb		Jan	Aug - Dec	
Department	<= 60 ▼	>60 🔻	Total Feb 🔻	% >60 Days	% >60 Days 🔻	▼ % >60 Days	
OCD	4	6	10	60%	13%	28%	
CAO	11	15	26	58%	23%	24%	
REGISTRAR OF VOTERS	5	6	11	55%	67%	24%	
MAYOR'S OFFICE	35	32	67	48%	44%	21%	
EMD	19	16	35	46%	8%	35%	
MOSQUITO CONTROL	15	12	27	44%	19%	15%	
VIEUX CARRE COMMISSION	4	3	7	43%			
AVIATION	99	72	171	42%	28%	18%	
EMS	14	10	24	42%	7%	4%	
ITI	30	20	50	40%	21%	25%	
PARKS & PARKWAY	34	22	56	39%	20%	19%	
HOMELAND SECURITY	15	9	24	38%	*	*	
CIVIL SERVICE	6	3	9	33%	*	*	
HUMAN SERVICES	13	6	19	32%	18%	12%	
POLICE	28	12	40	30%	25%	25%	
CAPITAL PROJECTS	7	3	10	30%		23%	
COUNCIL	52	21	73	29%	23%	18%	
REVENUE	15	6	21	29%	0%	19%	
HEALTH	11	4	15	27%	27%	38%	
LIBRARY	57	20	77	26%	38%	16%	
NORDC	35	12	47	26%	24%	14%	
SAFETY AND PERMITS	9	3	12	25%	14%	40%	
PUBLIC WORKS	25	8	33	24%	17%	13%	
FIRE	7	2	9	22%	20%	14%	
LAW	36	10	46	22%	8%	29%	
SANITATION	8	2	10	20%	27%	33%	
ACCOUNTING	4	1	5	20%	*	*	
RETIREMENT	4	1	5	20%	*	*	
TOURISM, ARTS, & ENTERTAINMENT	9	2	11	18%	86%		
PROPERTY MANAGEMENT	23	3	26	12%	16%	12%	
OFFICE OF INSPECTOR GENERAL	28	2	30	7%	7%	3%	
CORONER	21		21	0%	*	*	
TREASURY	9		9	0%	67%	19%	
FINANCE	5		5	0%	0%	*	
PURCHASING	5		5	0%	*	*	
HISTORIC DIST.	4		4	0%	*	*	
RIVERGATE DEVELOPMENT CORP. CANAL ST. DEVELOPMENT CORP.	4		4	0% 0%	0%	10%	
Other (less than 4 in 1 month)	10	4	14	29%	13%	21%	
Grand Total	724	348	1072	32%	25%	19%	

^{*} Small number of payments were vouched for this department during the period Source :Accounts Payable Collected 3.1.2013 -3.11.2013

Results for Capital and Grants Payments Vouched for the Month of February 2013

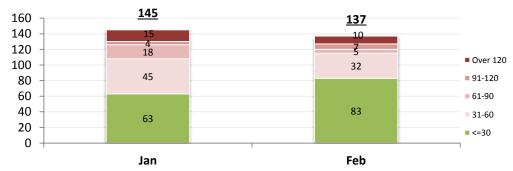
2.28.2013									
			2013			2012			
			Feb		Jan	Aug - Dec			
Department	<= 60	>60	Total February	% >60 Days	% >60 Days	% >60 Days			
SANITATION		8	8	100%	93%	*			
CAPITAL PROJECTS	50	24	74	32%	26%	22%			
OCD	116	38	154	25%	19%	19%			
PUBLIC WORKS	22	5	27	19%	28%	49%			
HOMELAND SECURITY	7	1	8	13%	40%	12%			
CRIMINAL JUSTICE	8	1	9	11%	9%	0%			
HEALTH	46	3	49	6%	8%	20%			
MAYOR	16	1	17	6%	19%	4%			
INSPECTOR GENERAL	3		3	0%	14%	*			
Other (Less than 3 in 1 month)	2	6	8	75%	33%	23%			
Isaac		9	9						
Grand Total	270	96	366	26%	24%	22%			

^{*} Small number of payments were vouched for this department in 2012 Source :Accounts Payable Collected 3.1.2013 - 3.11.2013

OCD Invoices in the Pipeline

			Age			
Status	<=30	31-60	61-90	91-120	Over 120	Total
Regular Processing	83	30				113
Dispute with vendor					3	3
With the State		1	3	7	1	12
On Hold			1			1
Litigation					5	5
Other			1			1
Contract/Amendment		1			1	2
Grand Total	83	32	5	7	10	137

OCD Aging of Invoices in the Pipeline by Period

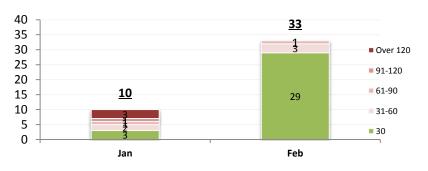


Capital Projects Invoices in the Pipeline

Revolver

			Age		•	
Status	<=30	31-60	61-90	91-120	Over 120	Total
Regular Processing	29	2				31
On Hold			1			1
Other		1				1
Grand Total	29	3	1	0	0	33

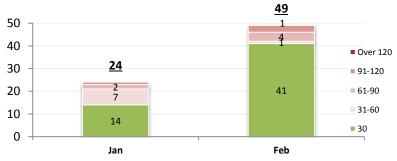
Capital Revolver: Aging of Invoices in the Pipeline by



City

			Age			
Status	<=30	31-60	61-90	91-120	Over 120	Total
Regular Processing	41	1				42
On Hold			1			1
Other				3		3
Contract/Amendment			1			1
Not processed timely			2			2
Grand Total	41	1	4	3	0	49

 $\underline{\textbf{Capital City}}: \textbf{Aging of Invoices in the Pipeline by Period}$

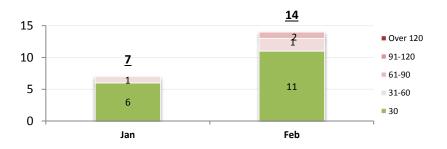


DPW Invoices in the Pipeline

Revolver

	Age					
Status	<=30	31-60	61-90	91-120	Over 120	Total
Regular Processing	11	2				13
Contract/Amendment			1			1
Grand Total	11	2	1	0	0	14

<u>DPW Revolver</u>: Aging of Invoices in the Pipeline by Period



City

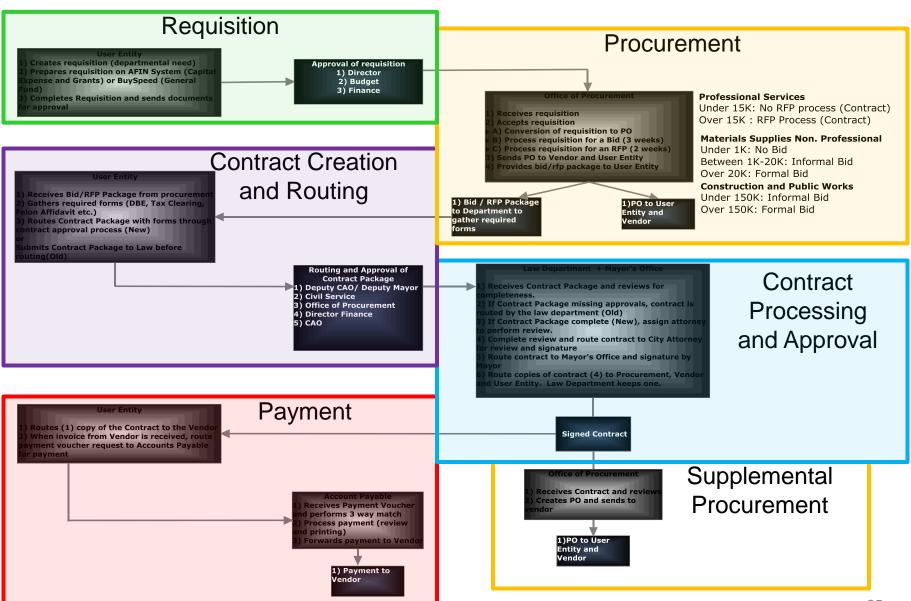
			Age			
Comment	<=30	31-60	61-90	91-120	Over 120	Total
Regular Processing	19					19
On Hold			2			2
With the State		1	1			2
Other		3				3
Not processed timely			1			1
Contract/Amendment		2				2
Grand Total	19	4	4	0	0	29

DPW City: Aging of Invoices in the Pipeline by Period



Procurement Process Map/City of New Orleans

* Note map is not all inclusive. It provides guidance of the general process



Evaluation Form

Are you a city employee or a member of the public?

On a scale 1-5, how useful was this meeting to you (1= least useful and 5= most useful)?

What's working?

What's not working?