



CITY OF NEW ORLEANS

BottomLineStat

September 2012 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Deposits Treasury
- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Sales Taxes and Occupational License Revenues / Collections
- Sanitation Fees Revenues / Collections

Expenditures

- Payroll Analysis
- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Utilities Expense and Usage (Entergy)
- Fuel Expense and Usage

Revenue Analysis

Departmental Check Deposits Analysis

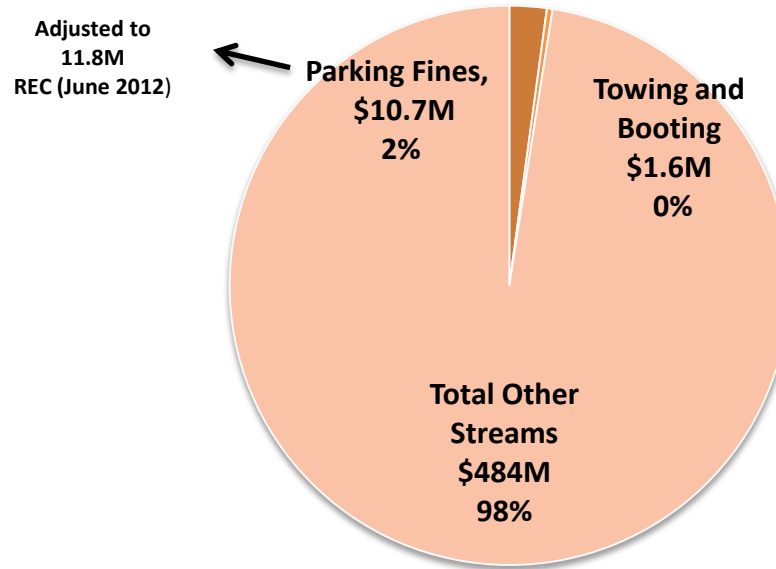
Total Checks Submitted by Departments to Treasury to be Deposited in July 2012

(Treasury Time to Deposit Checks Received Averages 1 day)

DEPARTMENT	A	B	C																												D
	Aver. Days Check Date - Deposit Date	# Deposits																													# Checks
	2-Jul	3-Jul	4-Jul	5-Jul	6-Jul	9-Jul	10-Jul	11-Jul	12-Jul	13-Jul	16-Jul	17-Jul	18-Jul	19-Jul	20-Jul	23-Jul	24-Jul	25-Jul	26-Jul	27-Jul	30-Jul	31-Jul									
CITY PLANNING	46	1											21														21				
HOSPITALIZATION	15	1	8																								8				
LAW	11	1							5																		5				
LIBRARY	18	4					55				49				44							48					196				
PARK & PARKWAYS	19	1								8																	8				
PROPERTY MANAGEMENT	36	4						5	6			5										20				36					
PUBLIC WORKS	22	2		106		16																					122				
TAXICAB	14	9	85			36					14	98		41					40	1	29	22				366					
TREASURY	19	8				17		7	18		24	42							32	17		7				164					
PARKS & PARKWAYS	12	2	6																		7					13					
HOUSING	14	2			10													6								16					
CIVIL SERVICE	24	2											1	4												5					
CAO	29	2													10									37		47					
POLICE	38	1																		20						20					
CLERK OF COUNCIL	49	1																					9			9					

Parking Enforcement Revenues

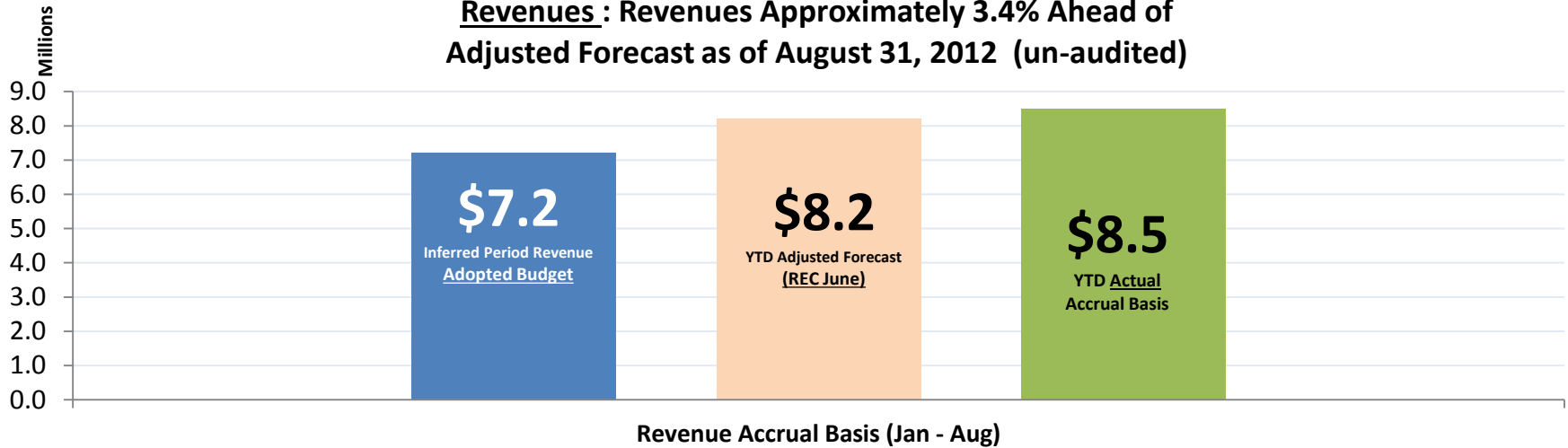
2% Adopted Budget GF Revenues for 2012



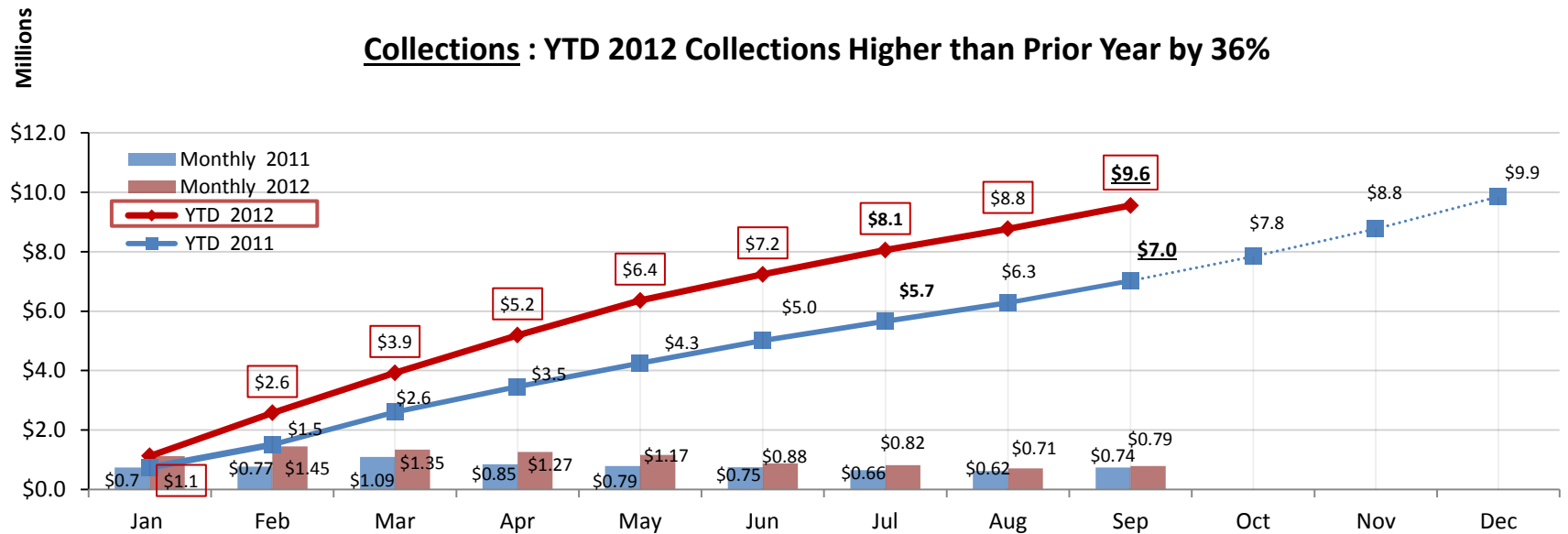
Enforcement Strategy	Target 2012	YTD Actual
Parking Tickets	328,694	222,705
Boots	3,195	5,375
Tows	10,190	8,642

Parking Enforcement Revenues

Revenues : Revenues Approximately 3.4% Ahead of Adjusted Forecast as of August 31, 2012 (un-audited)

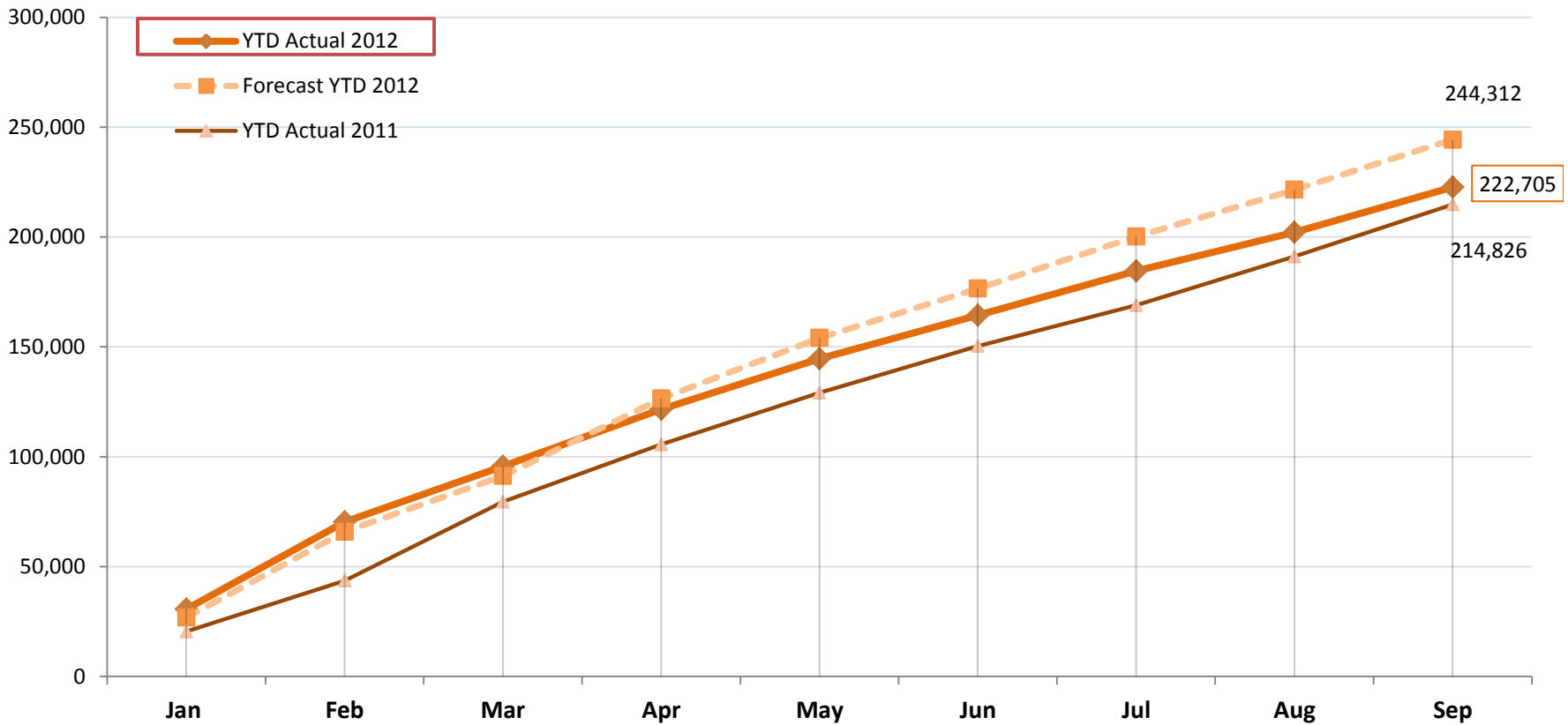


Collections : YTD 2012 Collections Higher than Prior Year by 36%



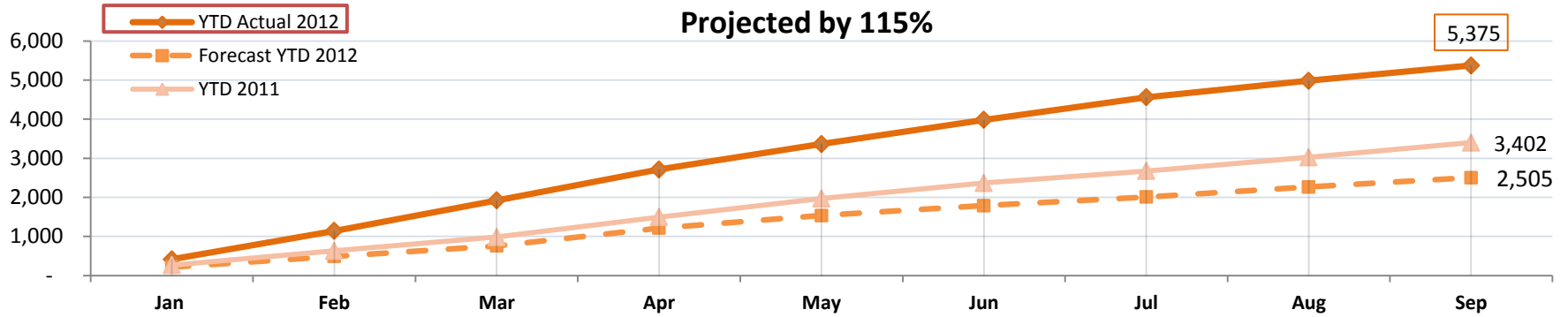
Parking Enforcement

YTD 2012 Tickets Issued Are Lower than Projected by 9%

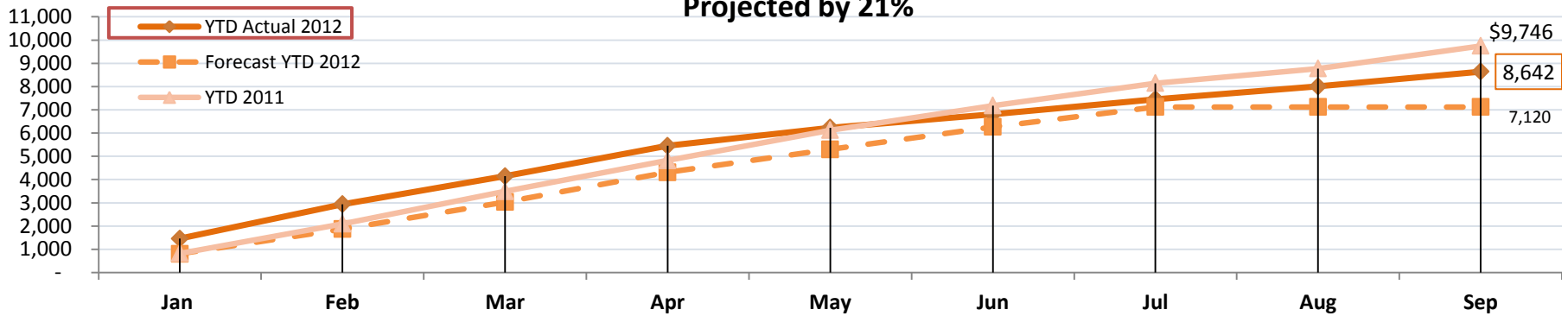


Parking Enforcement Revenues

YTD 2012 Boots Issued Are Higher than Projected by 115%



YTD 2012 Tows Issued Are Higher than Projected by 21%



YTD 2012 Tows and Boots Collections Are Higher than Prior Year by 8%

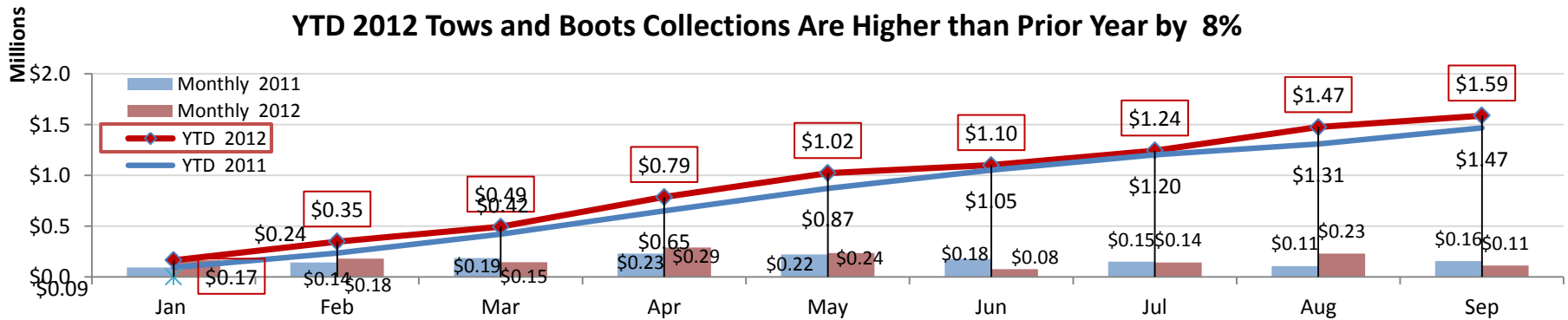
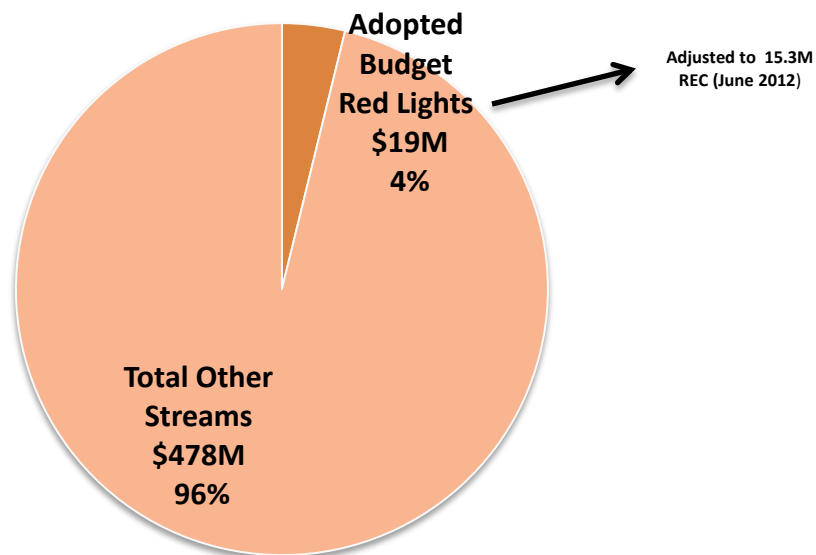


Photo Safety Management

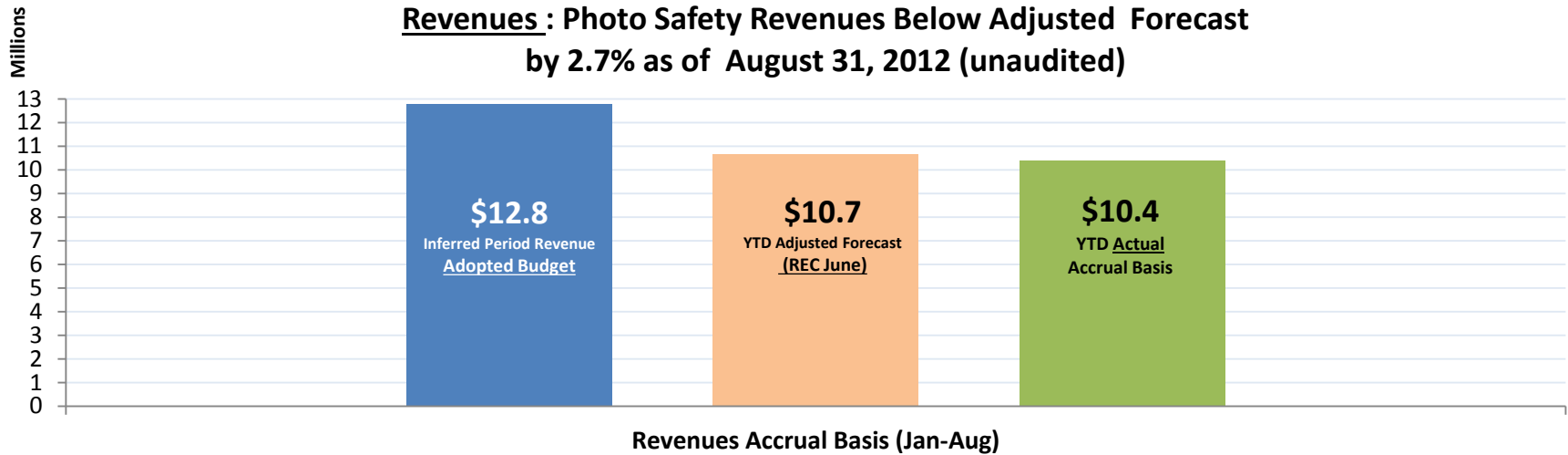
4% Adopted Budget GF Revenues for 2012



Management Controls	Target 2012	YTD Actual
Reduce Inoperable Flashers in School Zones	Less Than 21,000	23,178
Reach "0" Tickets that Exceed Enforceable Date	0	1

Photo Safety

Revenues : Photo Safety Revenues Below Adjusted Forecast by 2.7% as of August 31, 2012 (unaudited)



YTD Photo Safety Collections 2012 Approximately 3% Lower than 2011

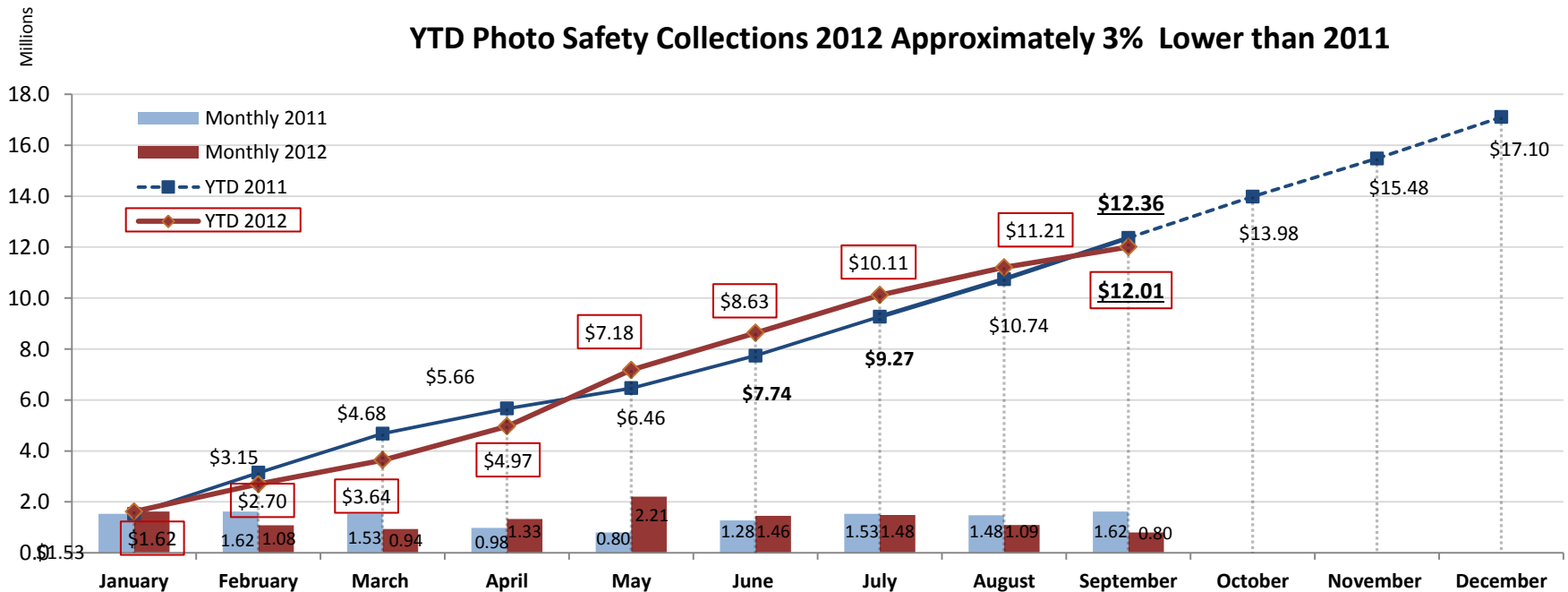


Photo Safety Citations

Detail of Monthly Exceptions and Citations Issued

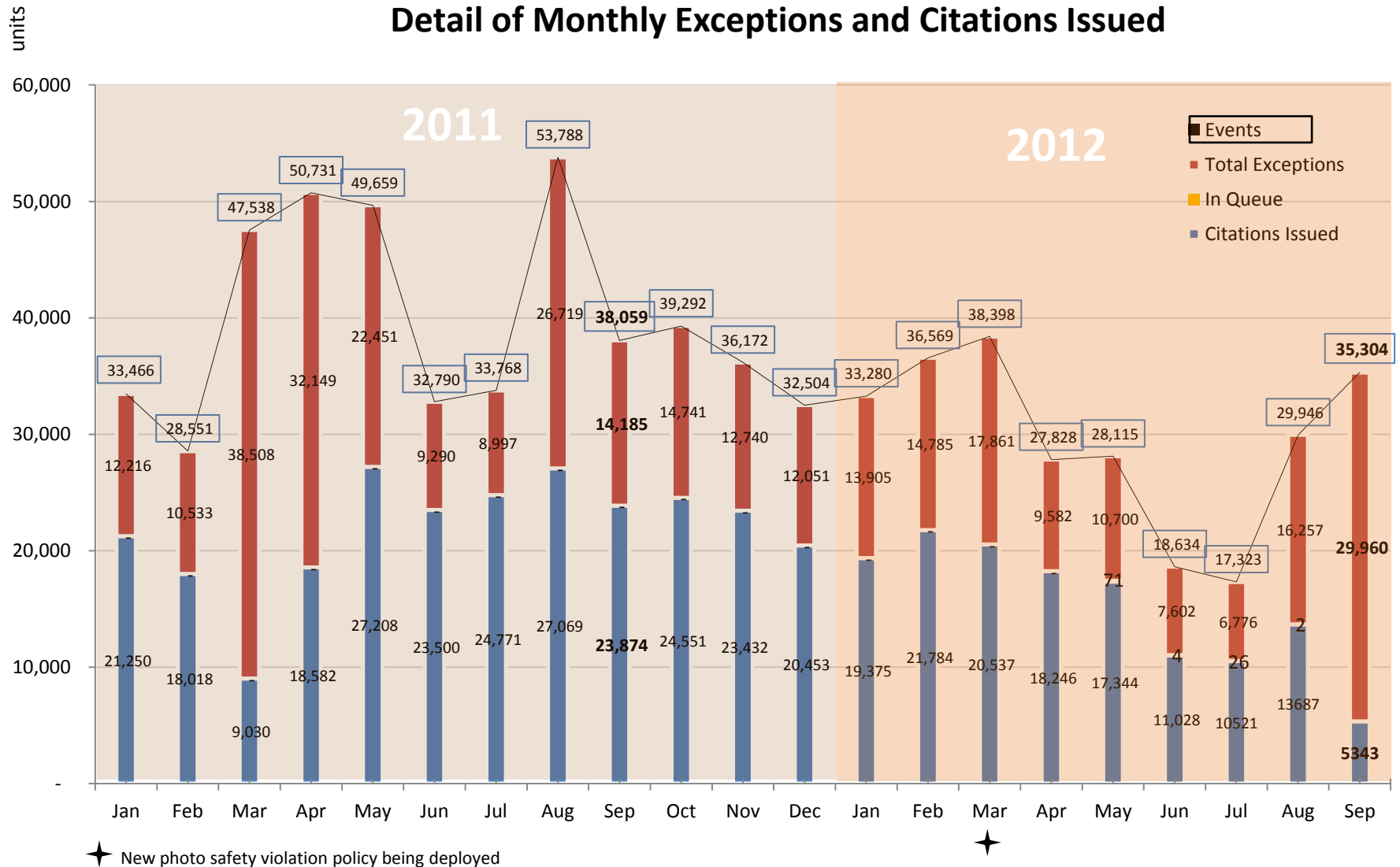


Photo Safety Citations Exceptions : Expired Tickets

Large Number of Citations in Queue Older than 5 Days

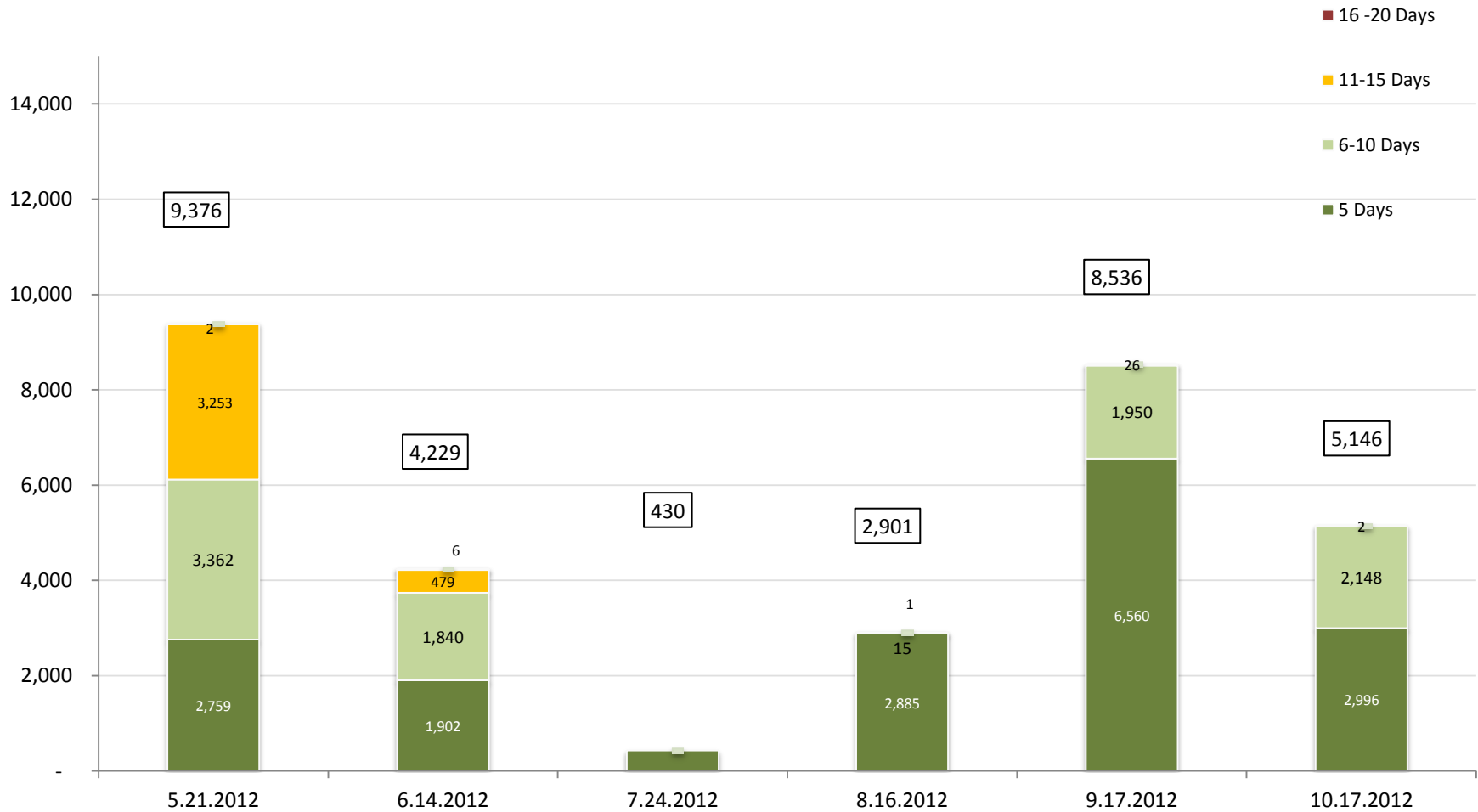


Photo Safety Citations Exceptions : Inoperable Flashers

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time

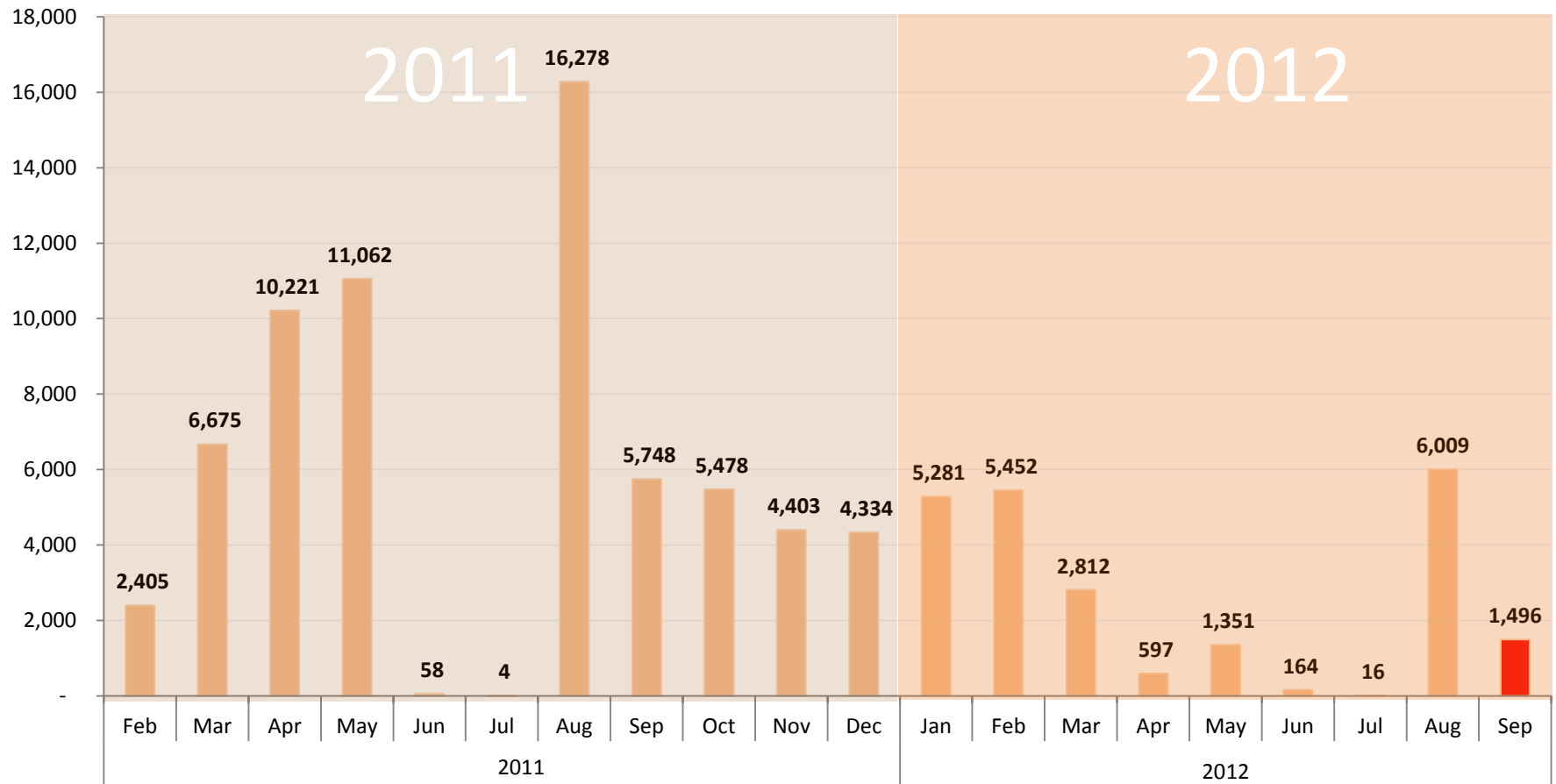


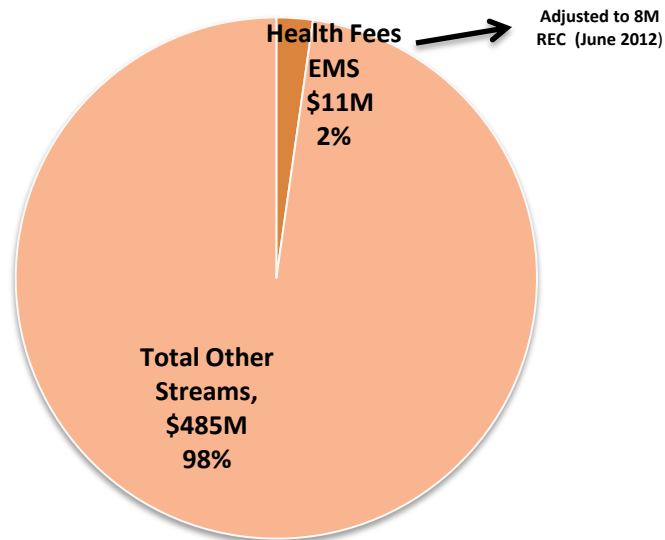
Photo Safety Citations Exceptions : Inoperable Flashers

Location	September	
	Exceptions % of Total Events	Number of Exceptions
NO74 NB PACE BLVD @ ST JULIEN ELEMENTARY	35%	305
NO112 EB HAMMOND ST @ RESURRECTION OF OUR LORD SCHOOL	30%	24
NO58 WB BIENVILLE ST @ N OLYMPIA ST	28%	177
NO76 SB PACE BLVD @ ST JULIEN ELEMENTARY	21%	100
NO51 NB READ BLVD @ HAMMOND ST	16%	250
NO60 EB CANAL ST @ S. ST PATRICK ST	15%	187
NO52 SB READ BLVD @ HAMMOND ST	14%	82

Note: Only Cameras Having 10% or More Exceptions / Events as a Results on Inoperable Flashers Are Presented in this List

EMS Revenues

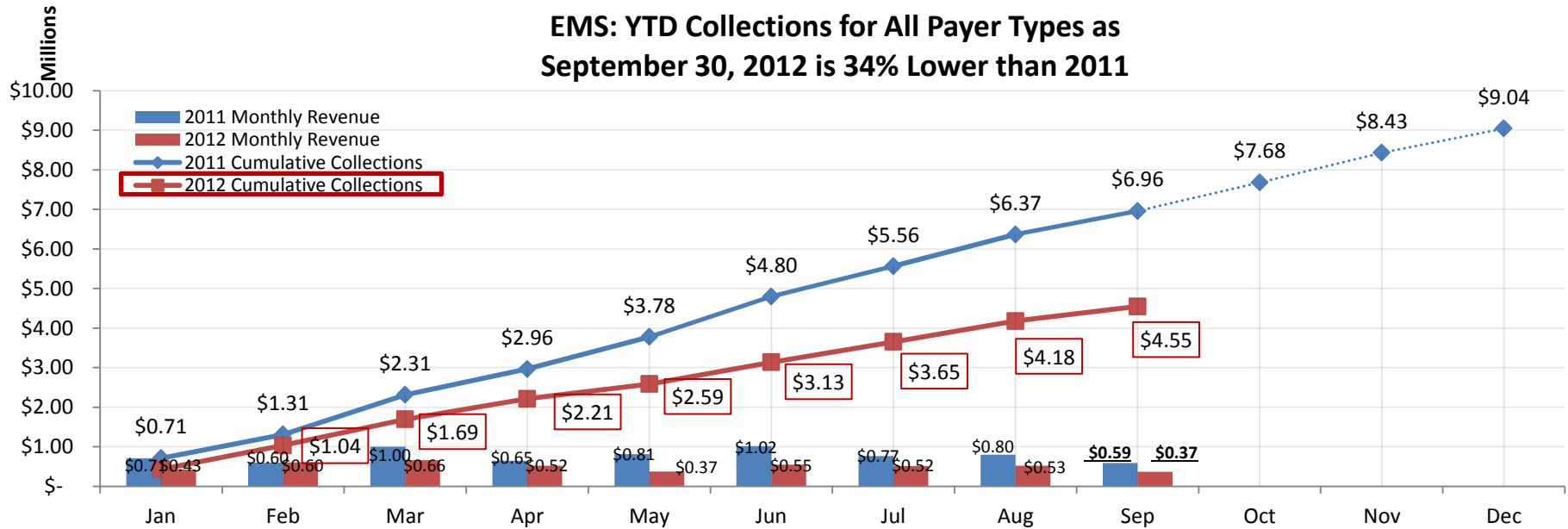
2% Adopted Budget GF Revenues for 2012



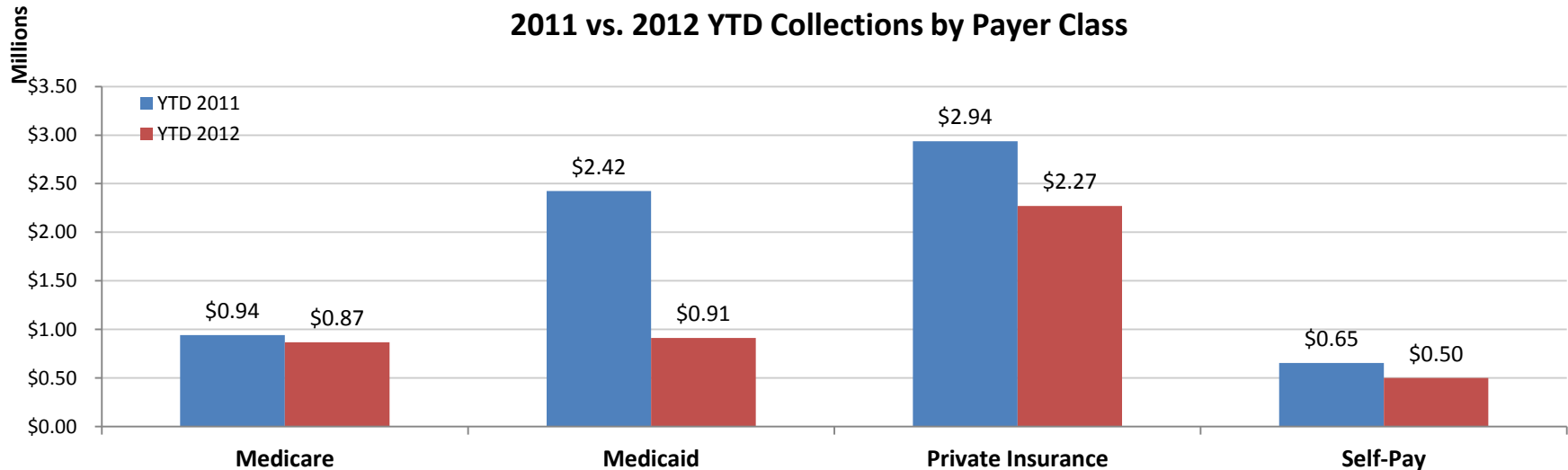
Collection Efforts	Target 2012	YTD Actual
Percentage of Selfpay Accounts in Payment Plan	Target Needed	N/A
Collection Efforts	Target Needed	N/A

EMS Collections

EMS: YTD Collections for All Payer Types as September 30, 2012 is 34% Lower than 2011

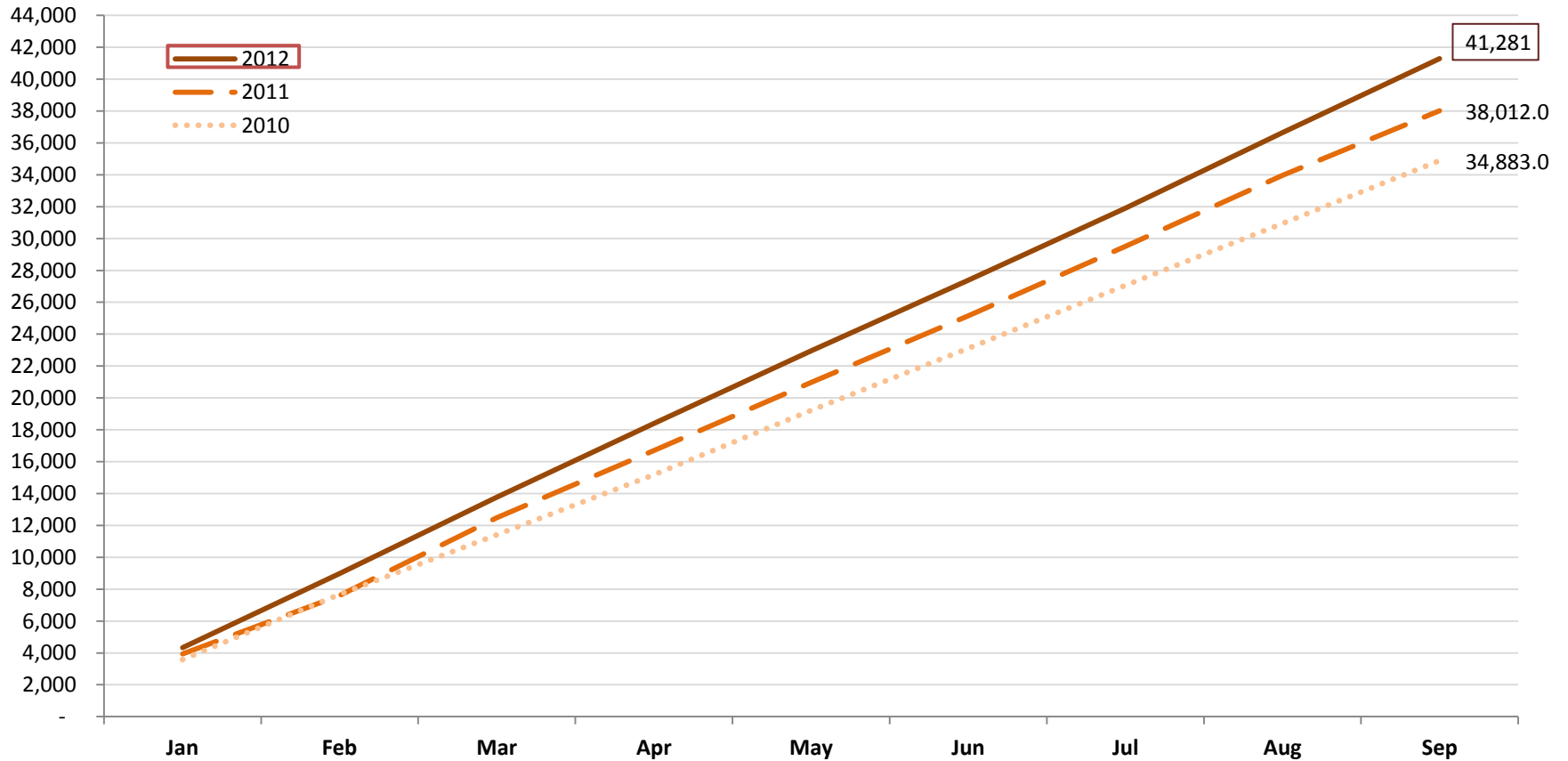


2011 vs. 2012 YTD Collections by Payer Class



EMS Operations

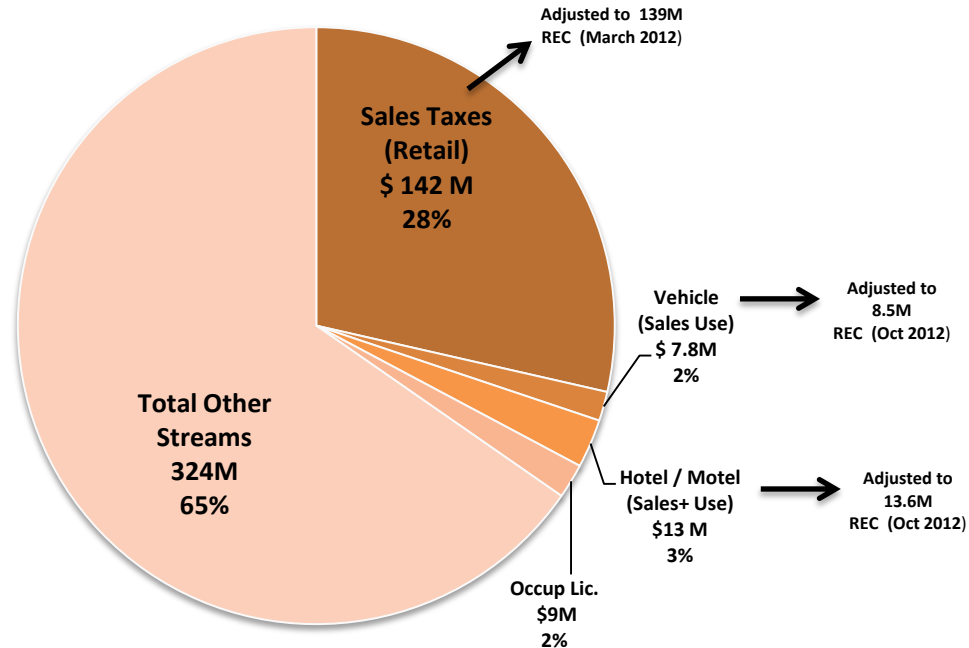
Number of Calls for Service 2010 – 2012 (Jan –September)



Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2012

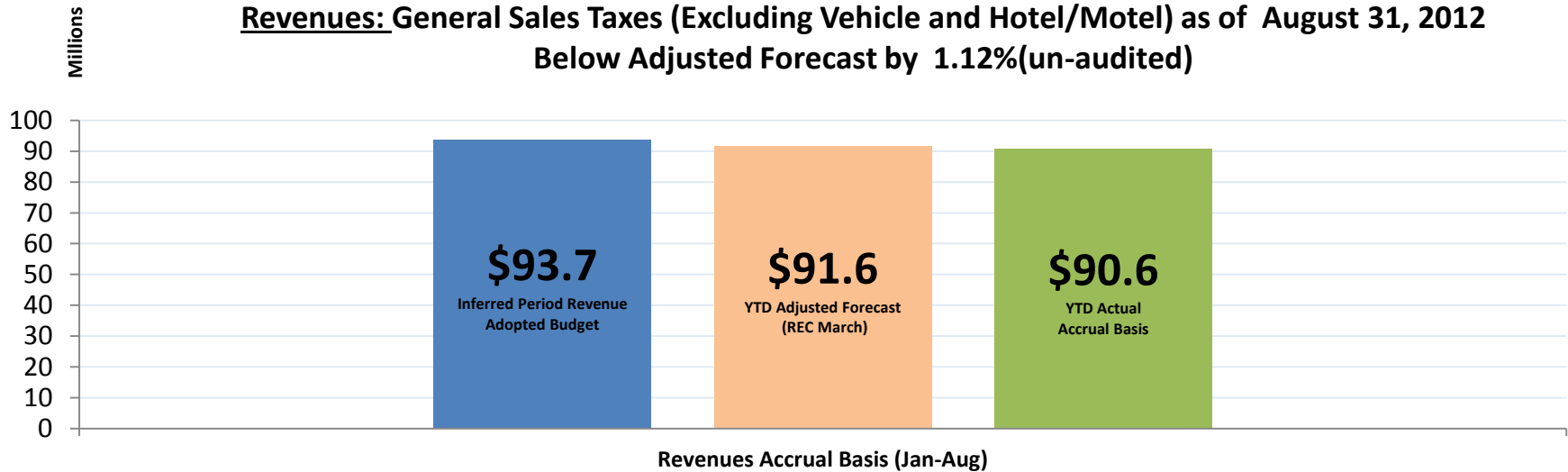
Occupational License : 2% Adopted Budget GF Revenues for 2012



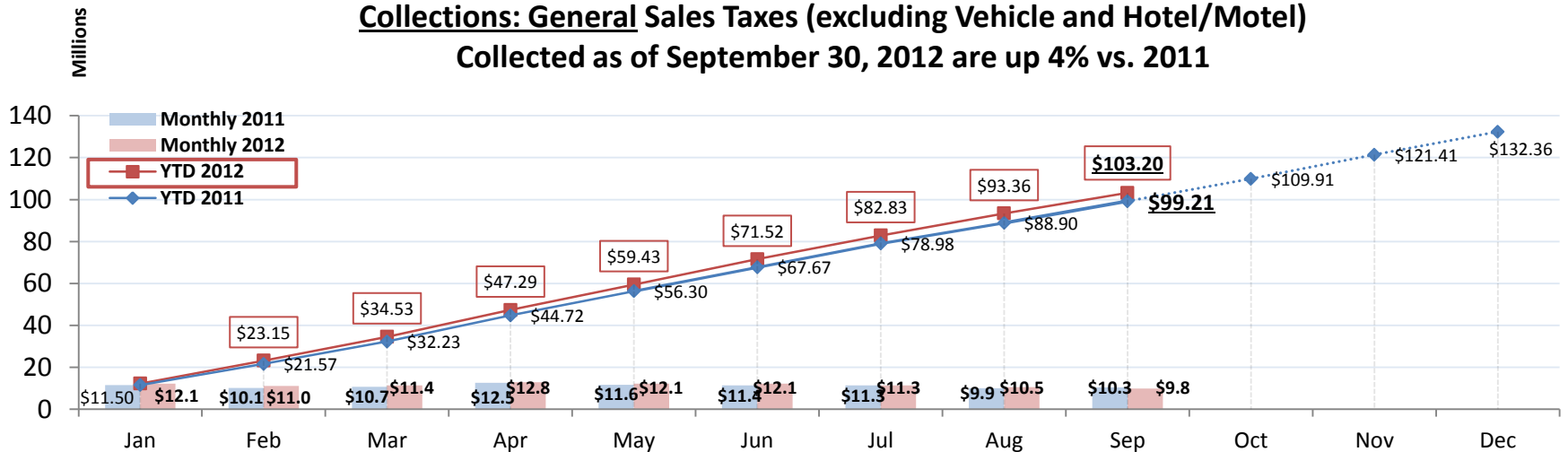
Collection Efforts	Target 2012	YTD Actual
Sales Tax Audits	105	105
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	13,080

Sales Tax (Retail Only)

Revenues: General Sales Taxes (Excluding Vehicle and Hotel/Motel) as of August 31, 2012
Below Adjusted Forecast by 1.12%(un-audited)

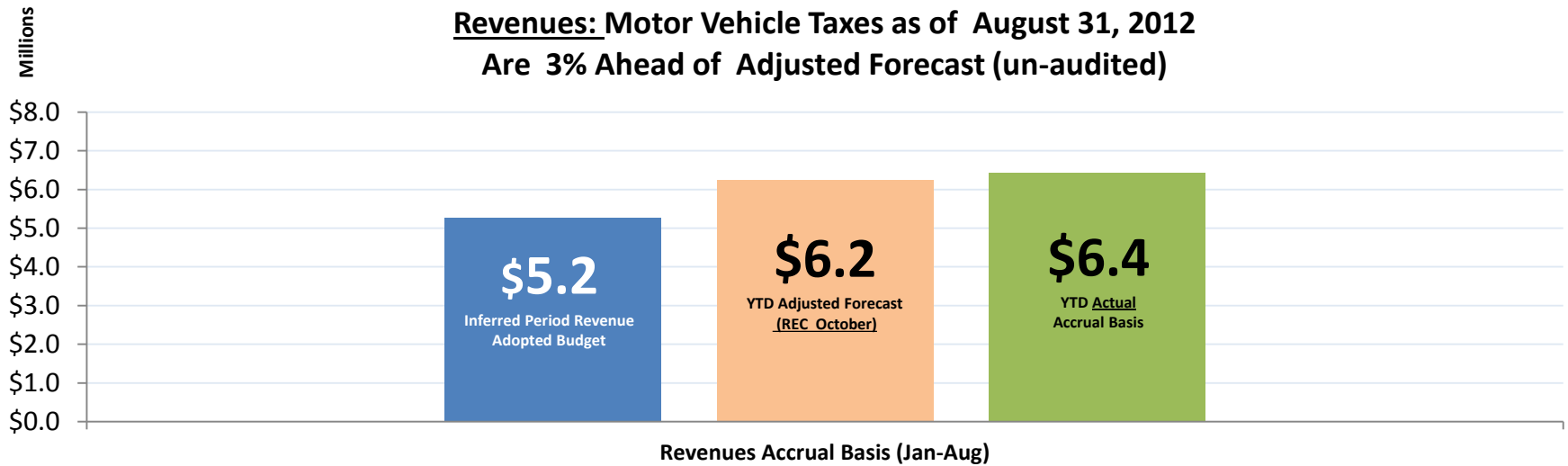


Collections: General Sales Taxes (excluding Vehicle and Hotel/Motel)
Collected as of September 30, 2012 are up 4% vs. 2011

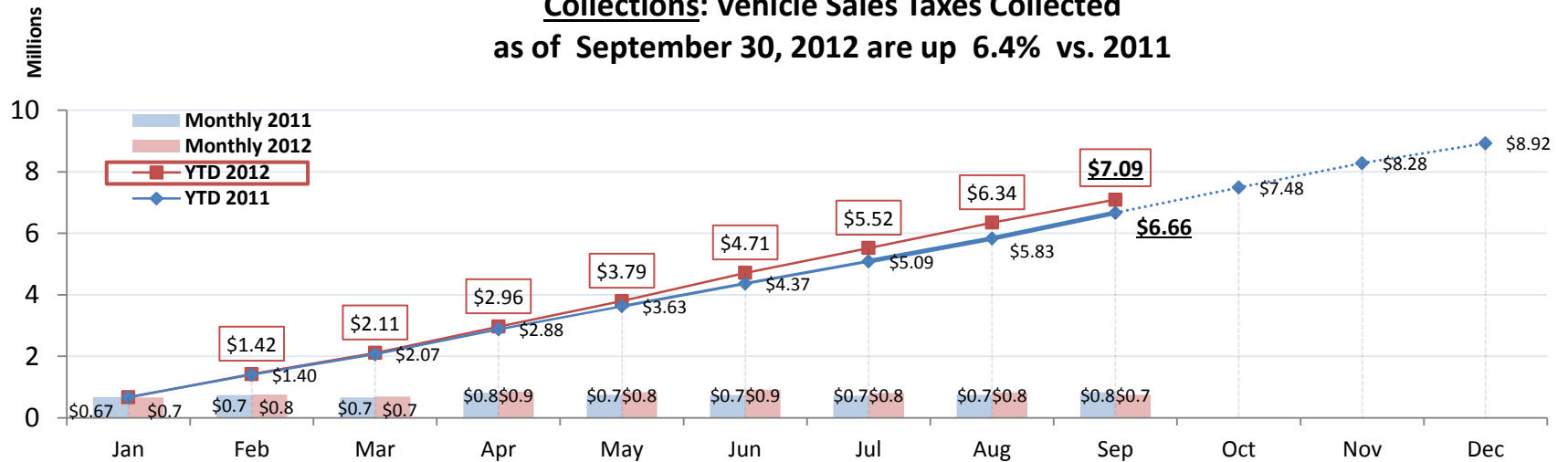


Vehicle Sales Taxes

**Revenues: Motor Vehicle Taxes as of August 31, 2012
Are 3% Ahead of Adjusted Forecast (un-audited)**

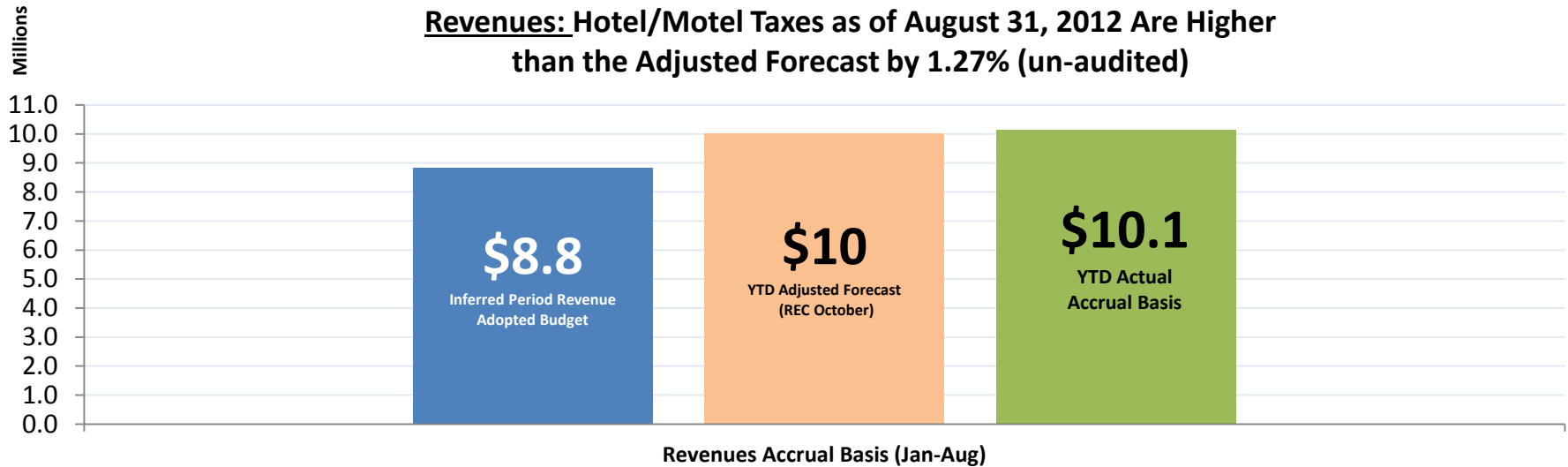


**Collections: Vehicle Sales Taxes Collected
as of September 30, 2012 are up 6.4% vs. 2011**

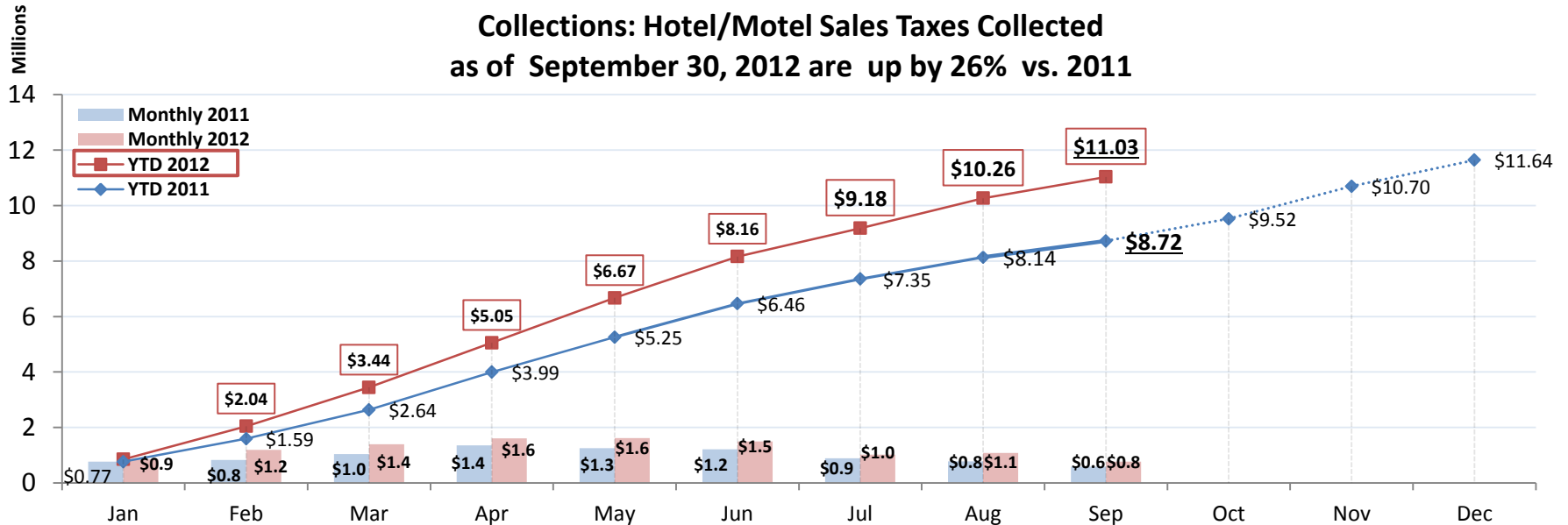


Hotel / Motel Sales Taxes

Revenues: Hotel/Motel Taxes as of August 31, 2012 Are Higher than the Adjusted Forecast by 1.27% (un-audited)

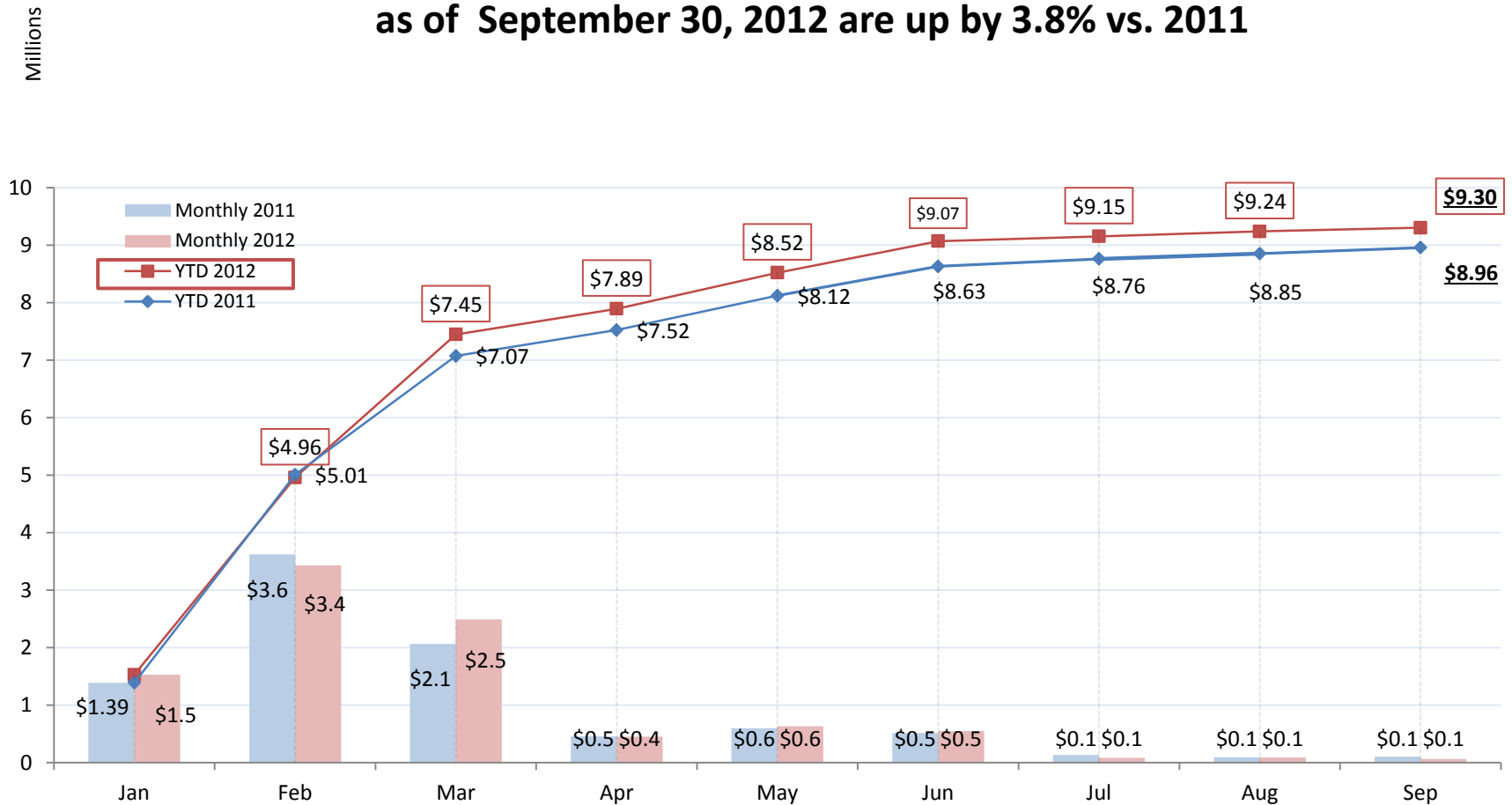


Collections: Hotel/Motel Sales Taxes Collected as of September 30, 2012 are up by 26% vs. 2011



Occupational Licenses

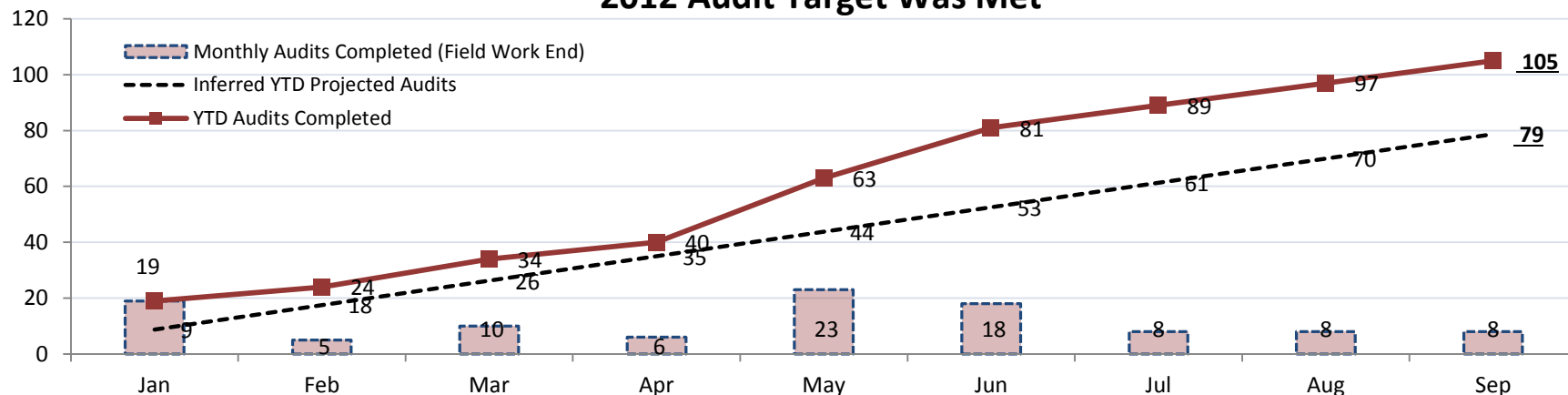
**Revenues / Collections : Occupational Licenses Revenue
as of September 30, 2012 are up by 3.8% vs. 2011**



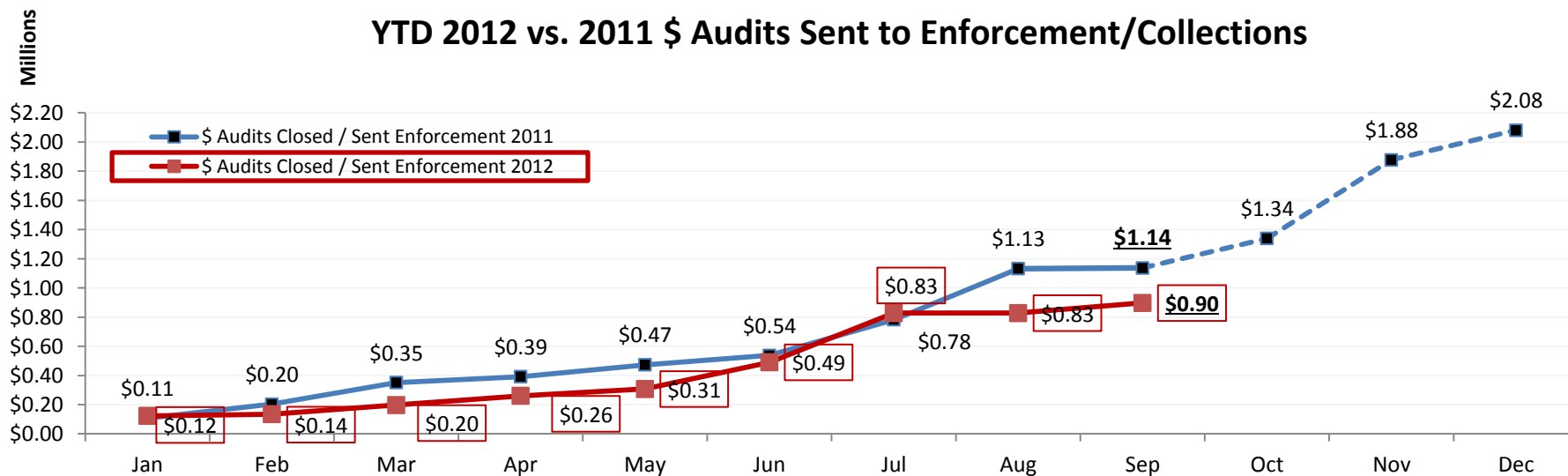
Bureau of Revenue Enforcement (Continued)

105 Audits Completed as of September 30, 2012 (Yearly Target 105)

2012 Audit Target Was Met

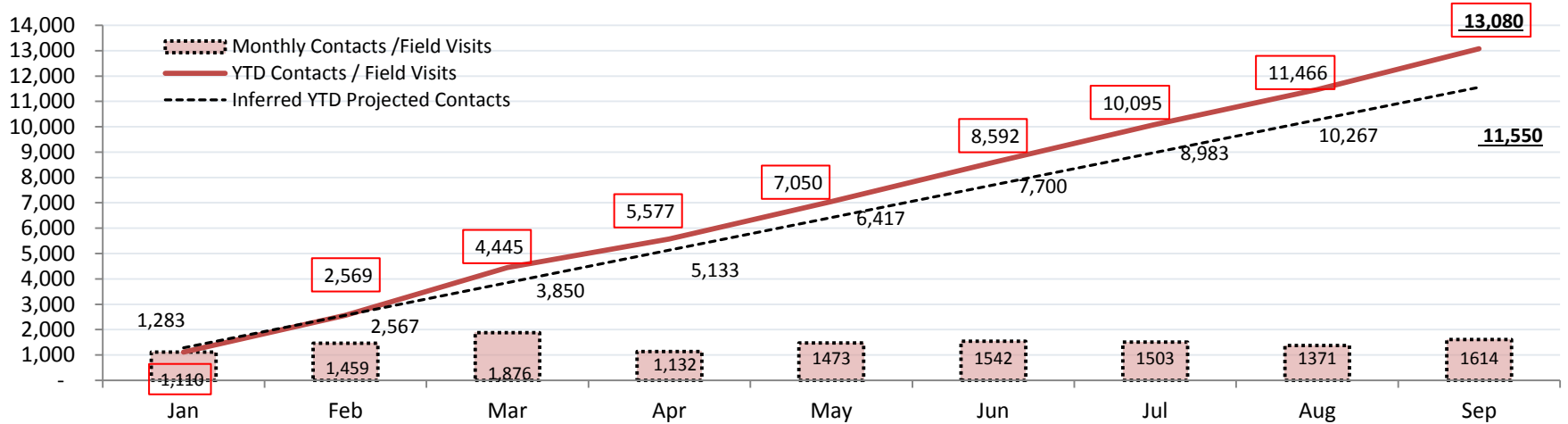


YTD 2012 vs. 2011 \$ Audits Sent to Enforcement/Collections

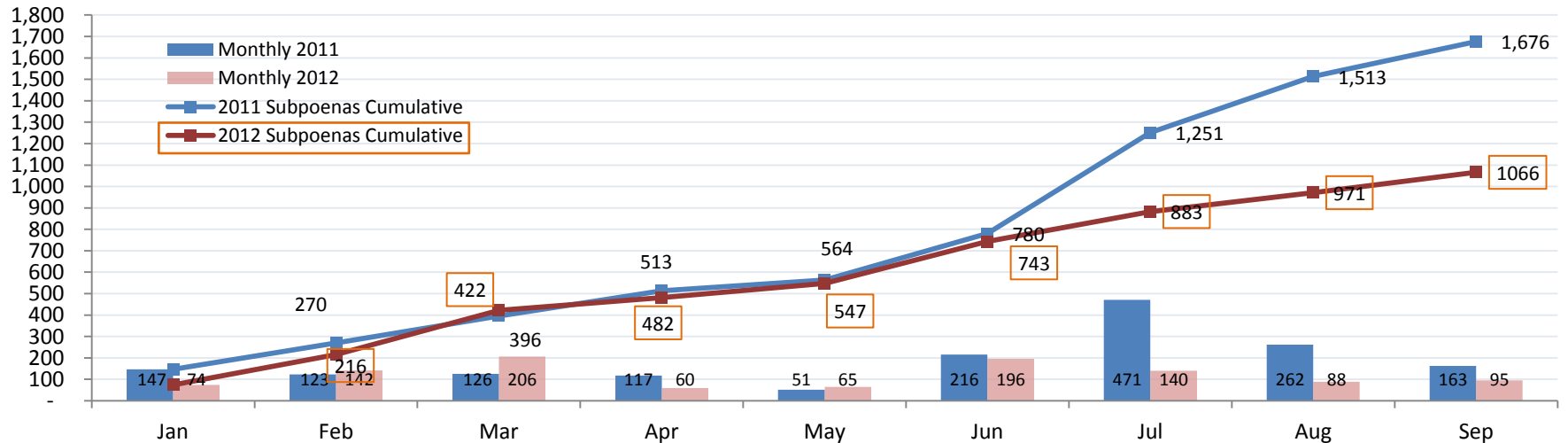


Bureau of Revenue Enforcement (Continued)

YTD Contacts/Field Visits on Track to Meet Yearly Target of 15,400

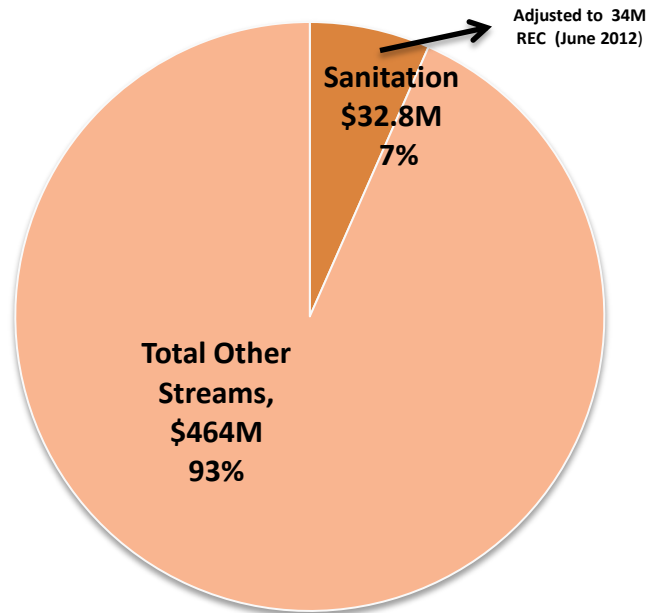


YTD Subpoenas Reached 1,676 as of 9.30.2012



Sanitation Revenues

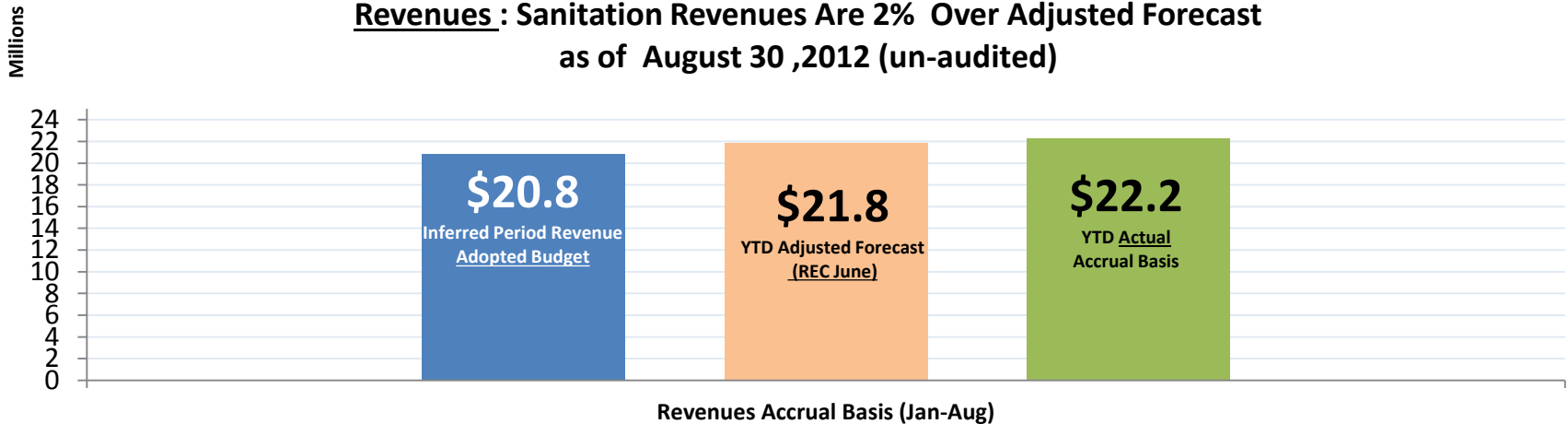
7% Adopted Budget GF Revenues for 2012



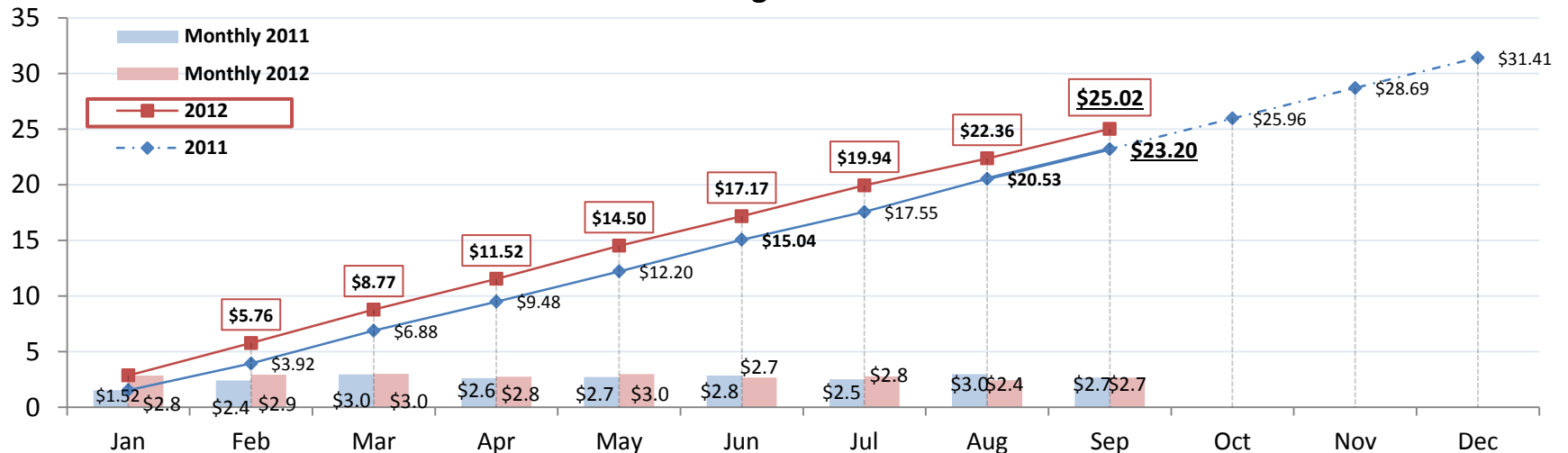
Collection Efforts	Target 2012	YTD Actual
Collection Agency	Over 50%	44%

Sanitation Revenues

Revenues : Sanitation Revenues Are 2% Over Adjusted Forecast as of August 30 ,2012 (un-audited)



**Collections : YTD 2012 Collections Are Higher than 2011.
Part of the Difference is Due to Sanitation Fee Increase not Being Fully Reflected in Collections during the First Two Months of 2011**



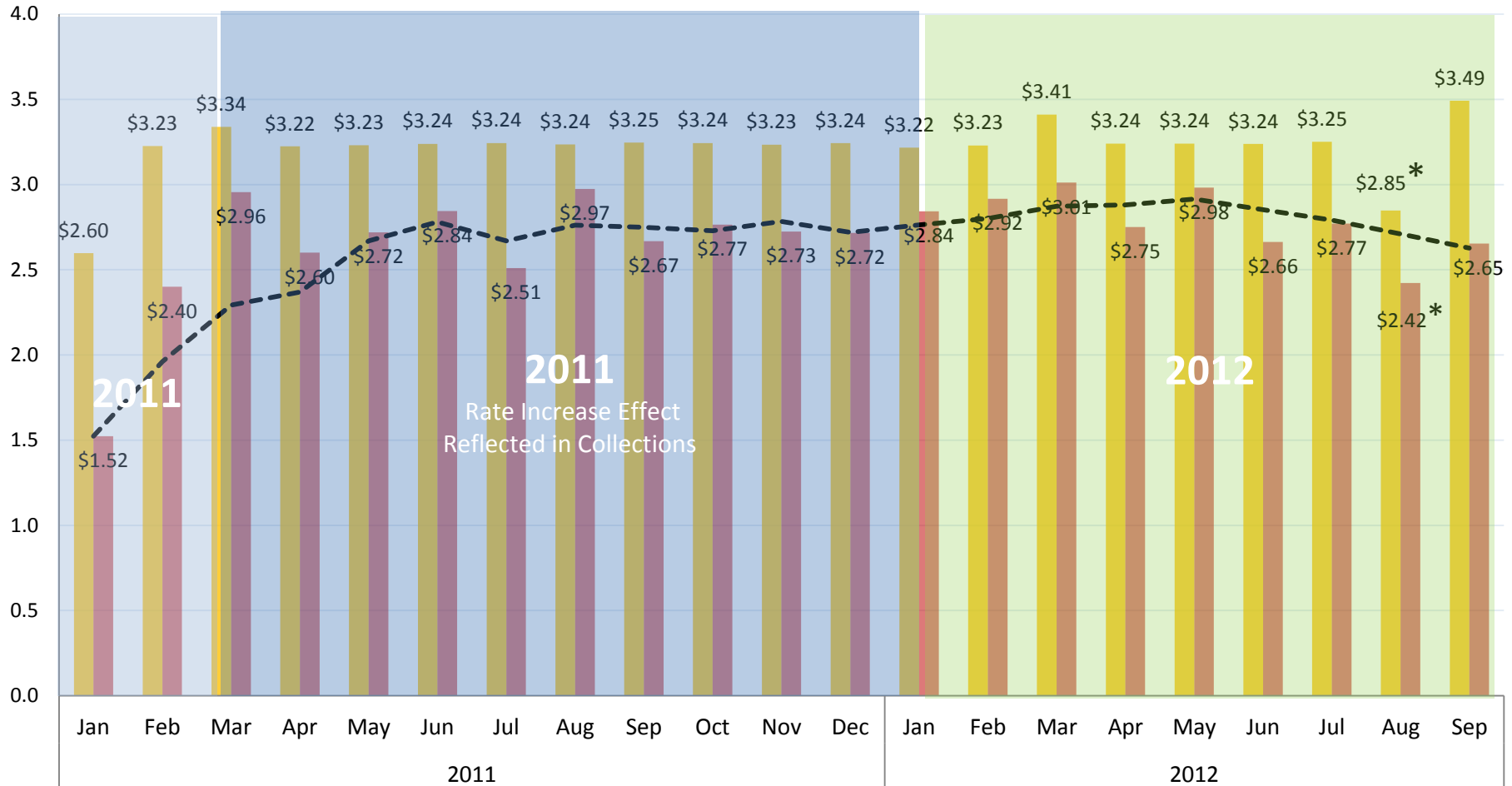
Sanitation Collections

Millions

Sani Billed

Monthly Collections

Monthly Collections (Moving Ave. 4 periods)



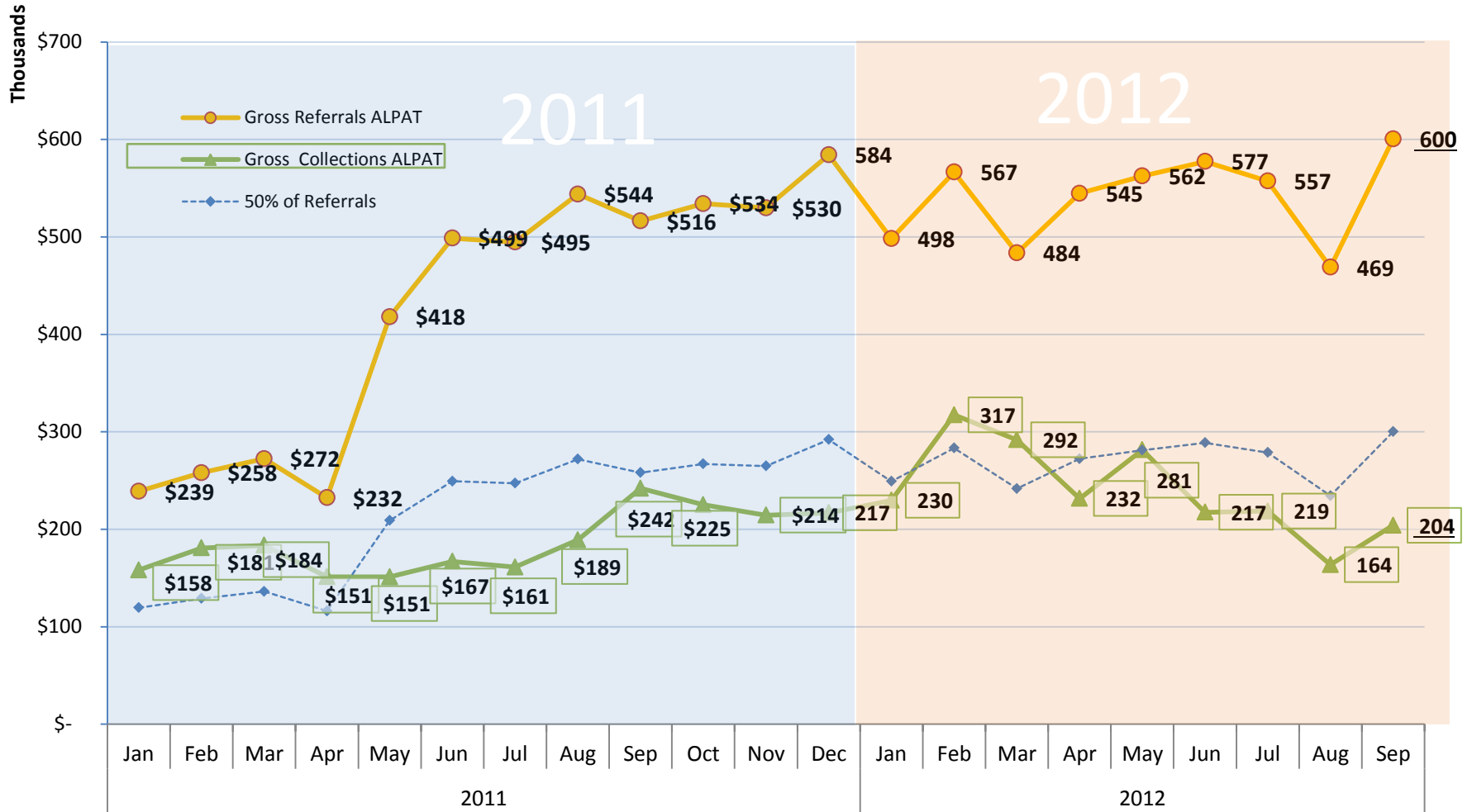
* Billing and collection cycle for August excludes one week as a results of Hurricane Isaac

Sanitation Delinquency Collections

Collection Agency Performance

YTD Collections/YTD Referrals = 44% (Under 50% Goal)

September Collections / September Referrals = 34%



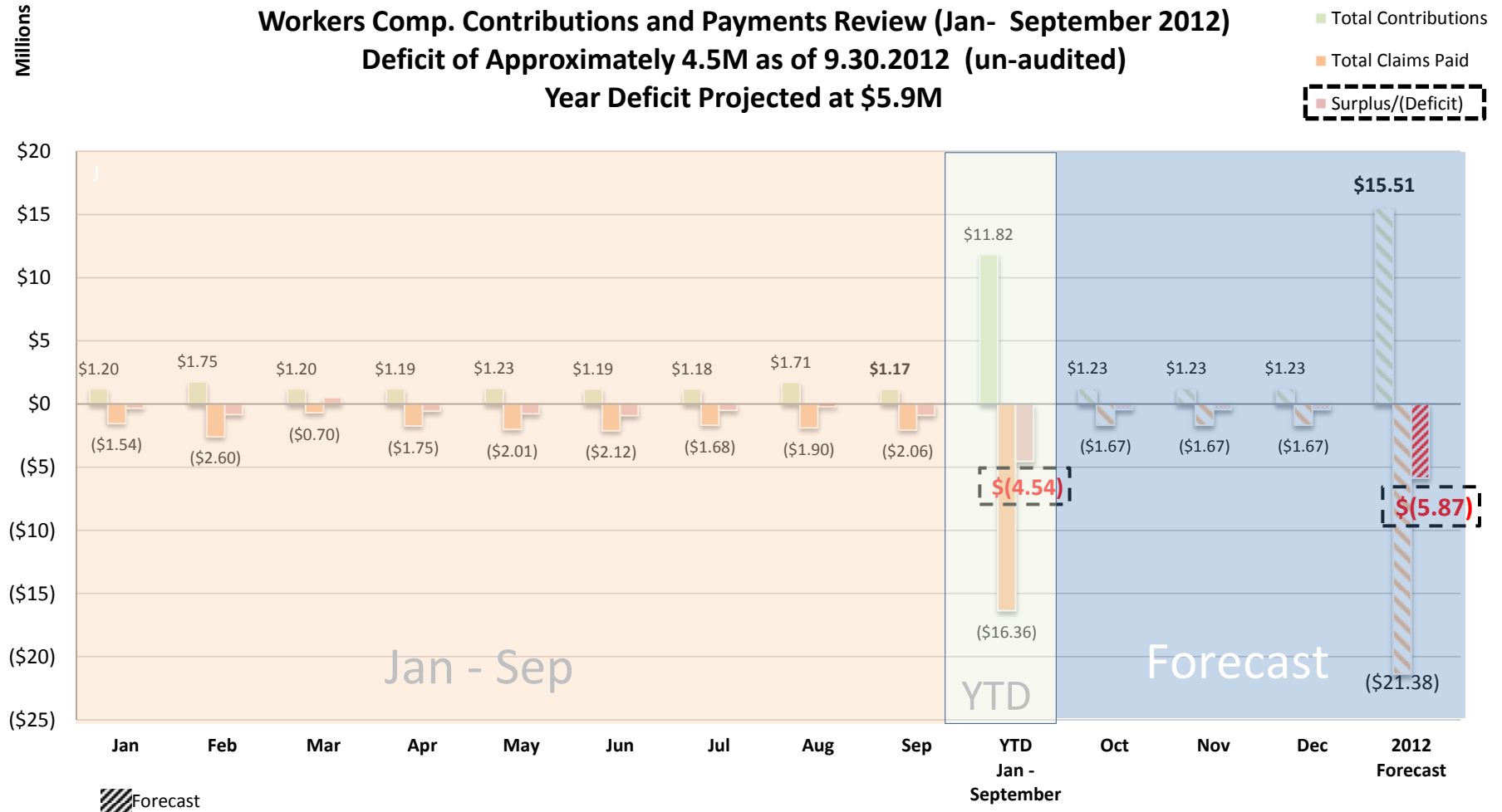
Expenditure Analysis

Payroll Expenditure Projections vs. Yearly Budget 2012

A	B	C	D	E	F
Departments	Yearly Projection for 2012 (as of 9.30.2012)	2012 Payroll Budget	Projected Surplus / Deficit September	Projected Surplus / Deficit August	Projected Surplus / Deficit July
Police	\$119,243,028	115,688,364	\$ (3,554,664)	(3,951,393)	(4,691,661)
Fire	\$82,441,652	81,654,628	\$ (787,024)	(1,242,567)	(1,391,177)
Clerk of Criminal District Court	\$4,027,674	3,659,977	\$ (367,697)	(372,450)	(413,974)
Parks and Parkways	\$5,666,987	5,496,398	\$ (170,589)	(168,565)	(482,999)
Judicial Retirement	\$301,204	162,477	\$ (138,727)	(138,727)	(122,948)
Coroner's Office	\$1,153,292	1,069,099	\$ (84,193)	(77,176)	5,390
Mosquito Control	\$2,104,011	2,018,827	\$ (85,184)	(46,967)	(162,979)
Vieux Carre	\$373,478	332,985	\$ (40,493)	(41,093)	(42,533)
Municipal Court	\$414,224	394,939	\$ (19,285)	(19,201)	(17,493)
Property Management	\$4,149,295	4,142,344	\$ (6,951)	(20,298)	(2,788)
Sanitation	\$1,787,928	1,781,588	\$ (6,340)	65,617	49,934
Traffic Court	\$355,168	354,356	\$ (812)	(7,803)	(7,719)
Mis Other	\$2,243,000	2,243,000	\$ -	-	-
Civil Service	\$1,470,801	1,483,487	\$ 12,686	26,614	(2,797)
Historic District	\$572,036	610,073	\$ 38,037	43,559	44,429
Public Works	\$6,517,422	6,557,019	\$ 39,597	(71,894)	54,965
Misc Mayor (OPA, SIT, EX)	\$1,920,783	1,962,242	\$ 41,459	118,370	160,868
Mayor's Office	\$6,035,301	6,091,549	\$ 56,248	198,454	354,630
Council	\$5,311,656	5,389,979	\$ 78,323	109,525	136,832
Juvenile Court	\$2,546,340	2,633,814	\$ 87,474	112,632	49,743
Inspector General	\$3,043,046	3,168,518	\$ 125,472	126,285	89,885
EMS	\$8,519,107	8,670,446	\$ 151,339	(966,756)	(951,175)
Finance	\$8,413,179	8,571,554	\$ 158,375	271,398	422,062
City Planning Commission	\$1,496,711	1,705,897	\$ 209,186	209,325	194,878
Safety and Permits	\$4,535,294	4,767,986	\$ 232,692	238,592	291,681
Health	\$1,274,209	1,509,939	\$ 235,730	321,954	345,946
Law	\$4,900,522	5,173,465	\$ 272,943	221,791	240,131
Human Services	\$2,212,353	2,516,468	\$ 304,115	266,992	327,264
NORDC	\$5,737,788	6,126,888	\$ 389,100	165,620	806,401
CAO	\$7,403,715	7,844,910	\$ 441,195	646,917	455,501
Grand Total	\$296,171,204	\$293,783,216	\$ (2,387,988)	\$ (3,981,245)	\$ (4,259,703)
Change (Reduction in Deficit)			\$ (1,593,257)	\$ (278,458)	

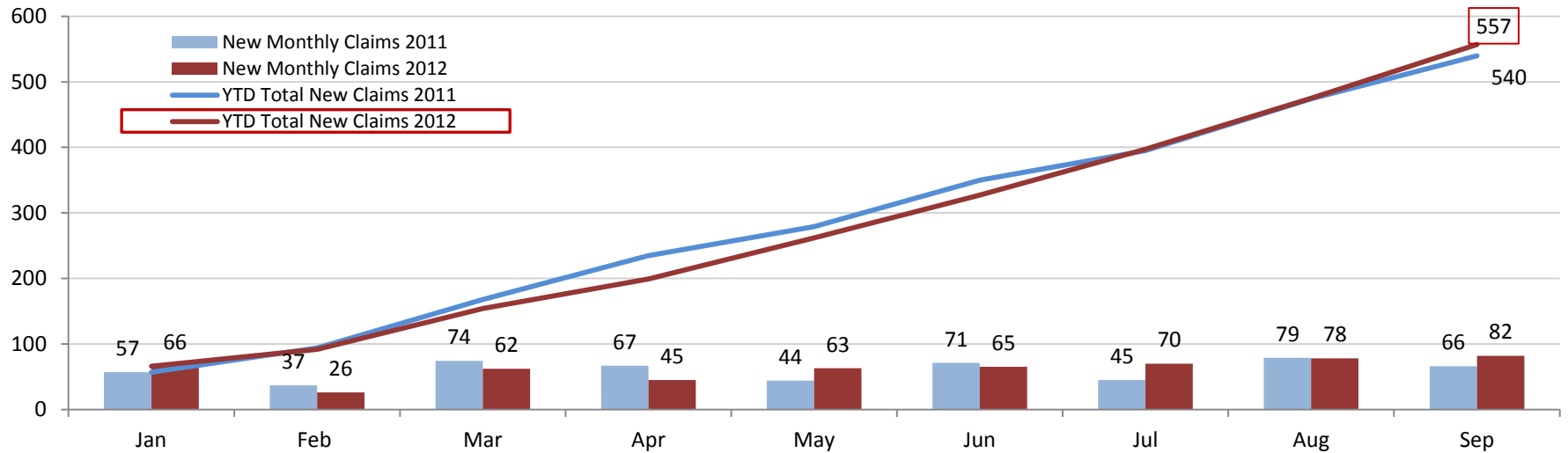
Workers Comp. Contributions vs. Payments

Workers Comp. Contributions and Payments Review (Jan- September 2012)
Deficit of Approximately 4.5M as of 9.30.2012 (un-audited)
Year Deficit Projected at \$5.9M

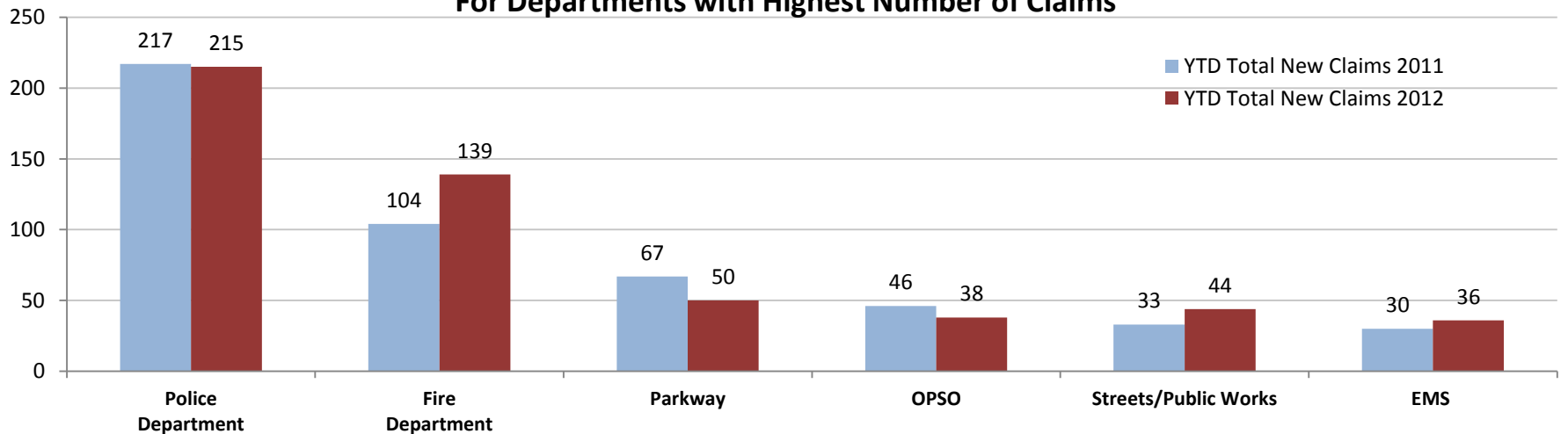


Workers Comp

New Workers Comp. Claims 2012 Vs 2011



New Workers Comp. Claims 2012 Vs 2011 For Departments with Highest Number of Claims



Workers Comp

Cost Analysis 2012 vs. 2011 (August) (Preliminary Analysis)

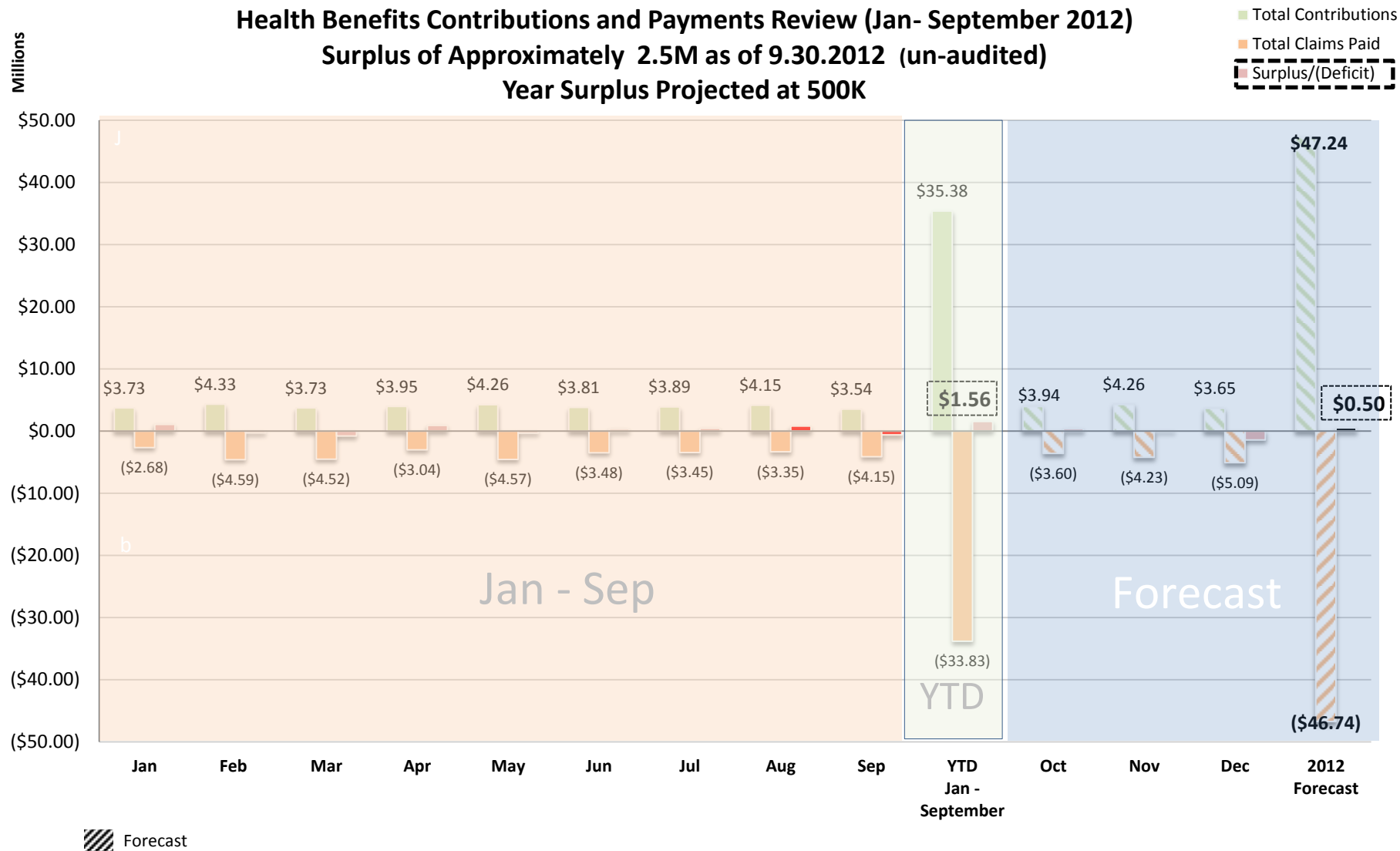
	2012		2011	
	A	B	C	D
	Claims	\$	\$	Claims
Total Claims	1111	14,300,000	12,159,349	1222
Large Claims > 100K	-11	-1,926,597	-493,797	-3
Closed Claims Paid	-267	-1,152,573	-2,007,367	-425
Open Claims <100K	833	11,220,830	9,658,185	794
Average Cost Per Open Claim (<100K)				Change 11%
		13,470.38	12,163.96	

Health Benefits Contributions vs. Payments

Health Benefits Contributions and Payments Review (Jan- September 2012)

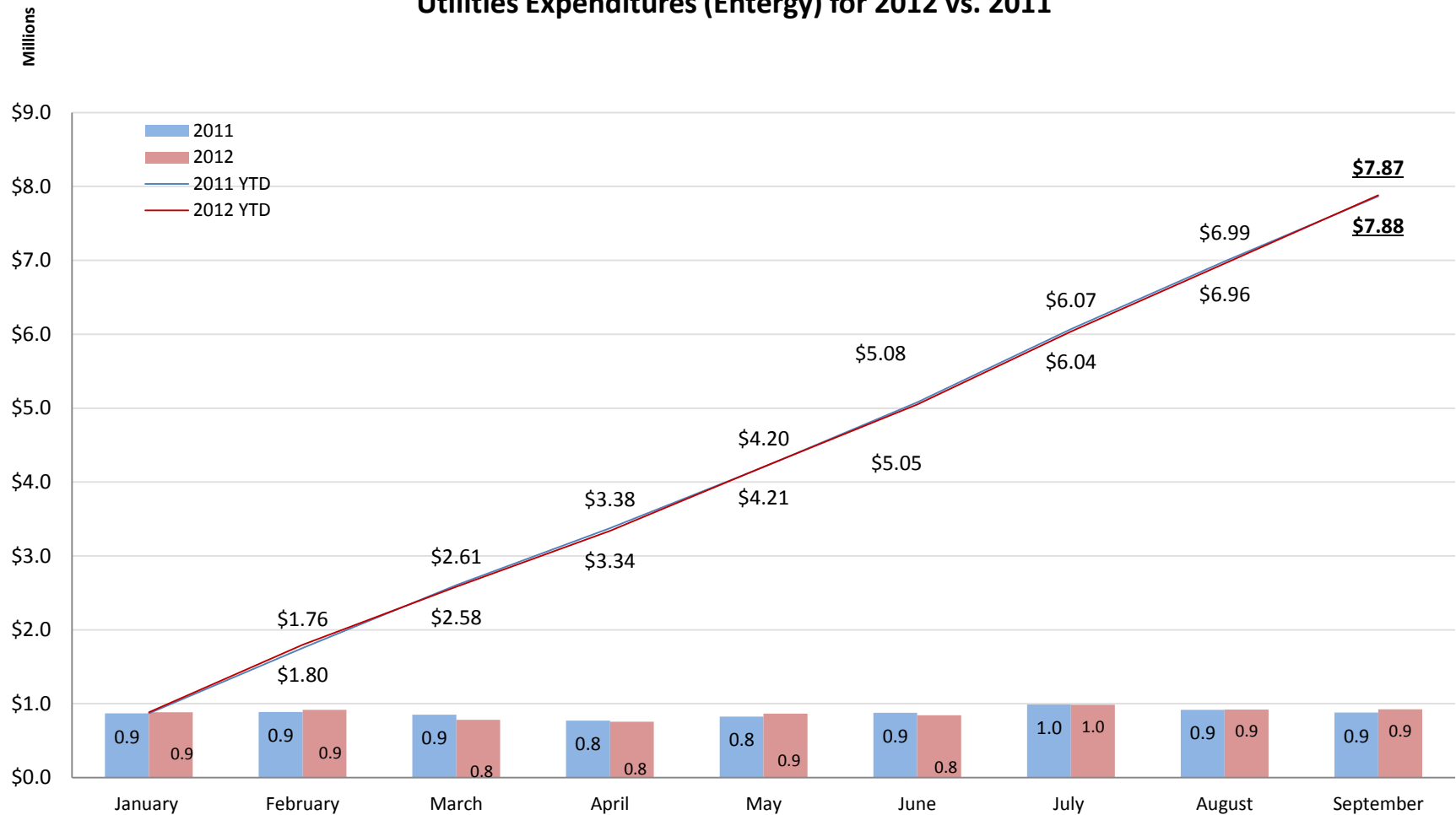
Surplus of Approximately 2.5M as of 9.30.2012 (un-audited)

Year Surplus Projected at 500K

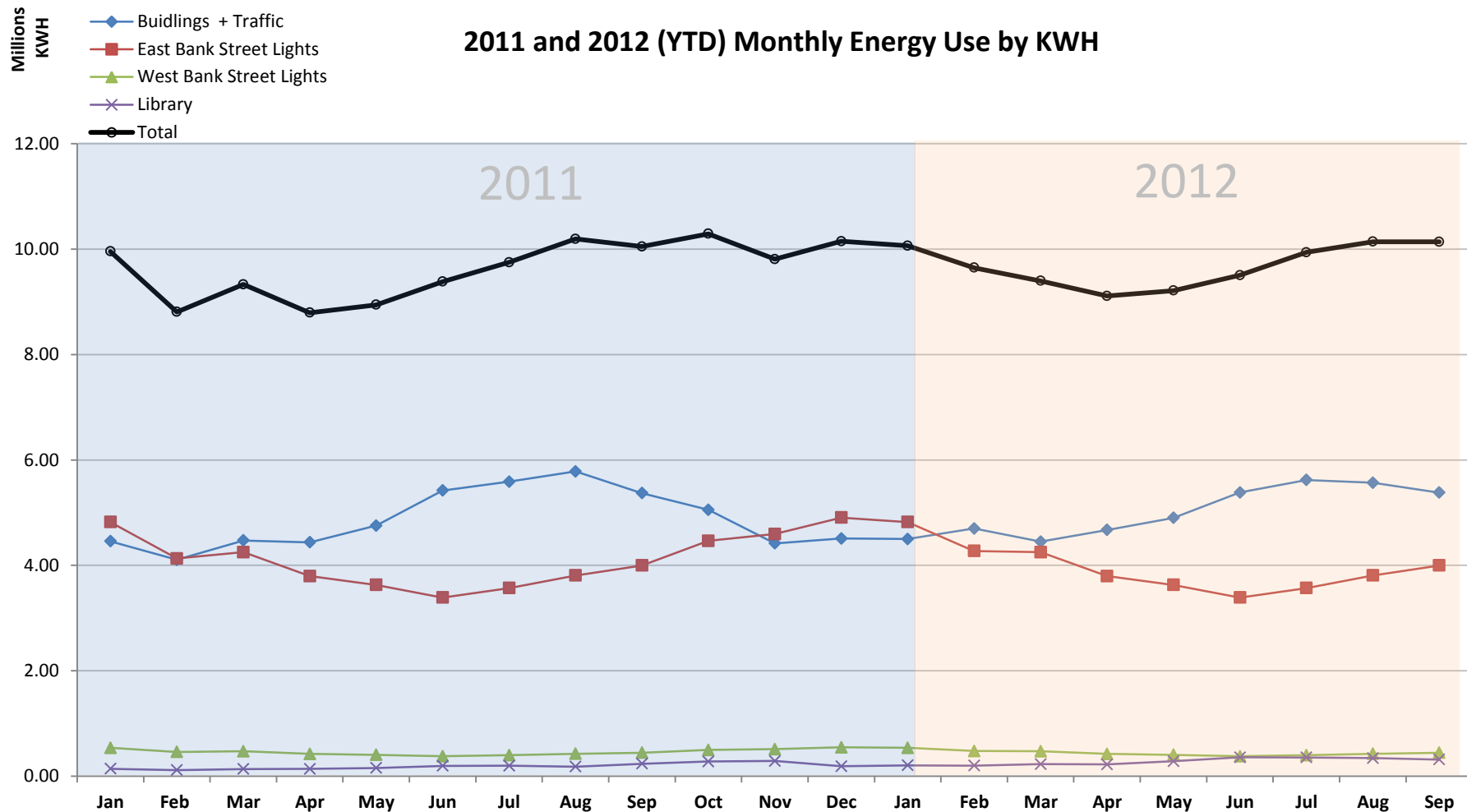


Utility

Utilities Expenditures (Entergy) for 2012 vs. 2011

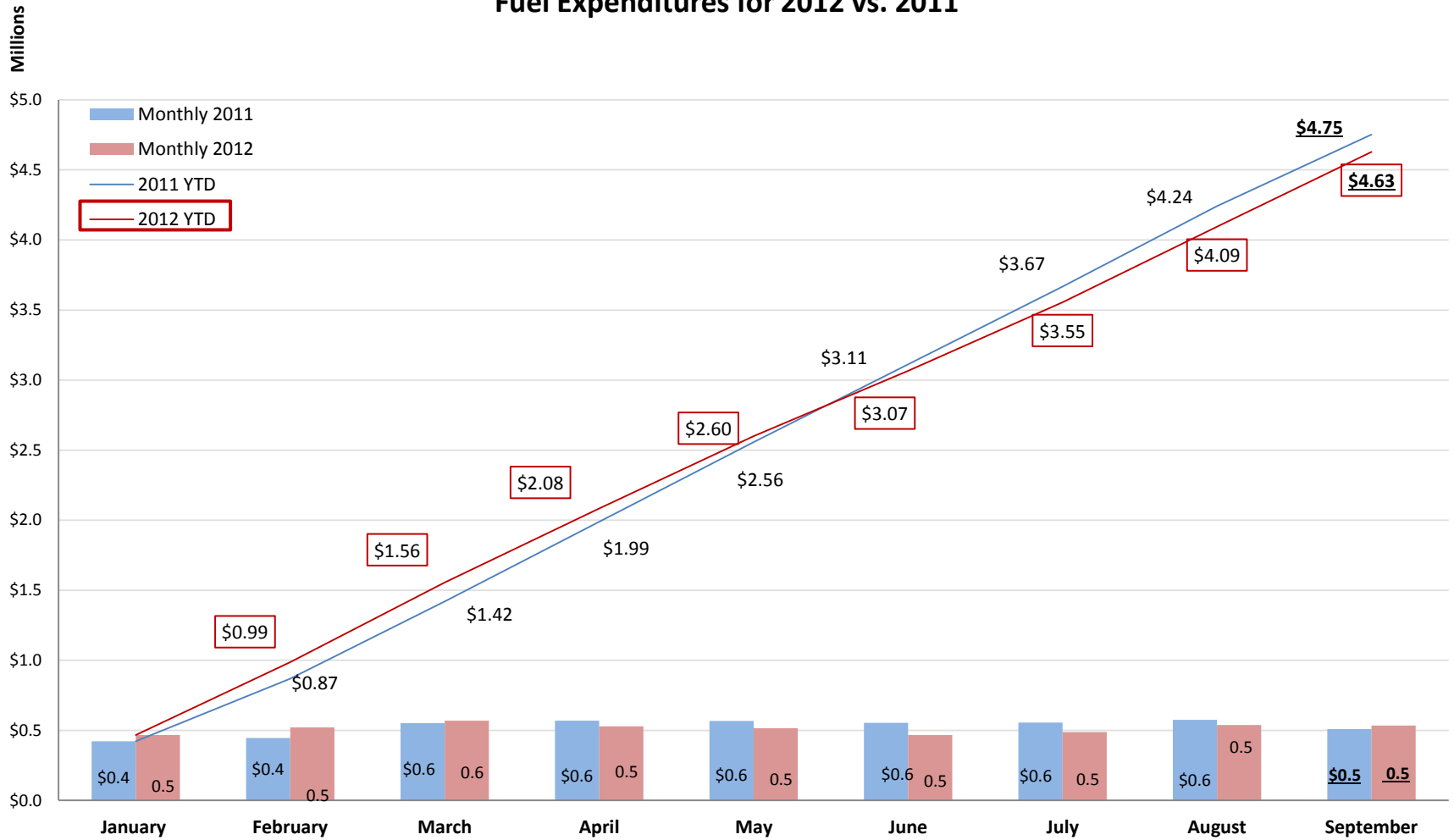


Utility Usage



Fuel

Fuel Expenditures for 2012 vs. 2011

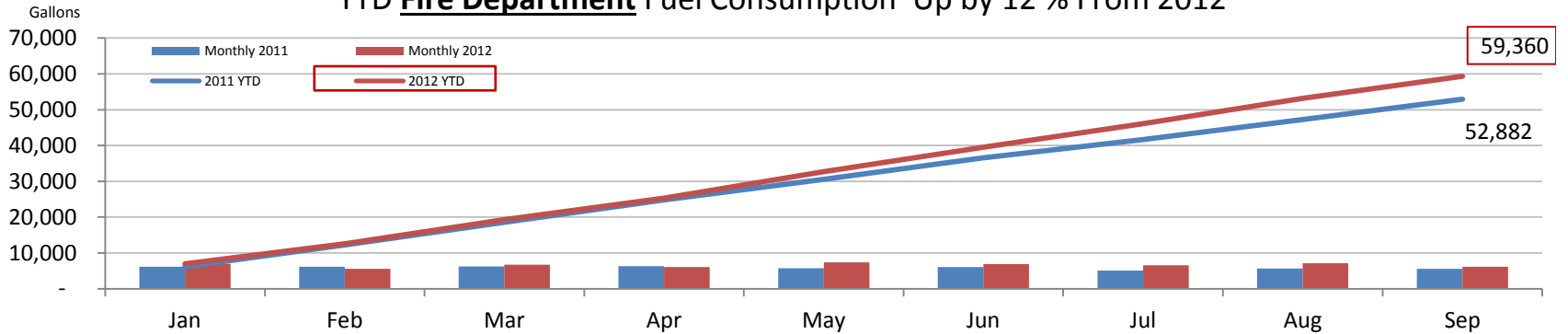


Fuel Usage

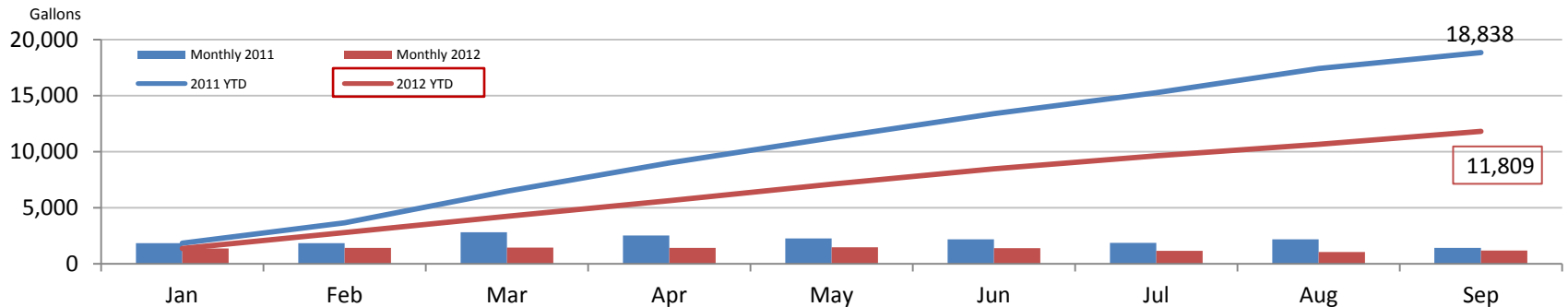
	2011 (Jan - Sep)		2012(Jan - Sep)		Year Over Year Change
	Gallons Used	% of Total	Gallons Used	% of Total	
POLICE	827,509	57%	763,395	56%	-8%
CRIMINAL SHERIFF	187,510	13%	171,071	12%	-9%
EMERGENCY MEDICAL SERVICES	98,881	7%	100,218	7%	1%
FIRE	52,882	4%	59,360	4%	12%
PARKWAY & PARK COMMISSION	54,040	4%	52,239	4%	-3%
PUBLIC WORKS	48,220	3%	49,964	4%	4%
SANITATION	28,213	2%	29,223	2%	4%
DISTRICT ATTORNEY	25,834	2%	26,154	2%	1%
NORDC	23,374	2%	25,408	2%	9%
SAFETY & PERMITS	18,838	1%	11,809	1%	-37%
PROPERTY MANAGEMENT	10,417	1%	11,382	1%	9%
LA SPCA	9,957	1%	10,697	1%	7%
N O MOSQUITO CONTROL BRD.	10,590	1%	9,436	1%	-11%
COUNCIL	7,390	1%	6,954	1%	-6%
OFFICE OF HOUSING & URBAN DEV.	8,458	1%	6,551	0%	-23%
CRIMINAL DISTRICT COURT	9,720	1%	5,690	0%	-41%
CORONER'S OFFICE	6,631	0%	5,646	0%	-15%
Other Departments	28,411	2%	28,721	2%	1%
	1,456,874		1,373,917		-6%

Fuel Usage

YTD Fire Department Fuel Consumption Up by 12 % From 2012



YTD Safety and Permits Fuel Consumption Down by 37 % From 2012



YTD NORDC Fuel Consumption Up by 9 % From 2012

