

# CITY OF NEW ORLEANS

ReqtoCheckSTAT

Reporting Period: April 30th 2013

#### Context

In order to deliver critical services for its citizens—such as constructing roads, rehabilitating homes, or picking up trash—the City often engages with private companies with specialized expertise. Because these and other services are so critical, Mayor Landrieu has made it a priority for vendors to be selected fairly, for contracts to be negotiated expeditiously and in the best interests of New Orleanians, and for vendors to be paid in a timely manner.

### What is ReqtoCheckStat?

In order to improve the performance, accountability, and transparency of the City's contracting system, Mayor Landrieu asked the Office of Performance and Accountability to design a performance management program for the entire process of contracting out services—from the requisition of budgeted funds to the issuance of check for services rendered. The result is ReqtoCheckStat, a performance management system where key City officials review data to assess how the City is meetings its goals and to hold departments accountable for their results. ReqtoCheckStat, which takes place monthly, are working meetings, intended to provoke constructive dialogue on what is working, what is not, and what the City needs to do to improve.

#### Can I participate?

This meetings are open to the public. Members of the public are invited to submit questions, which will be addressed by City officials.

# ReqtoCheck: 2013 Performance Plan

#### **Citywide Result Area: Open and Effective Government**

Goal: Ensure sound fiscal management and transparency, promote effective, customer-driven services and foster active citizen engagement in City government.

**Objective:** Exercise effective management and accountability for the City's physical resources **Strategy:** Manage vendor relationships and provide oversight of City contracts

Rey Outcome Measure. Average number of respondents to bias and N	rPS
formance Indicators	2013

Key Performance Indicators	2013 Target	2013 Actual
Average number of days to approve requisitions for the purchase of goods or services by the budget office.	2	1.7
Percentage of bids/rfps with 3 or more proposals	70%	63%
Percent of contracts drafted and reviewed by the Law Department and signed by the City Attorney in 30 days or less	80%	89%
Percent of invoices paid within 30 days for bonds, 45 days for revolver funds, and 60 days for DCDBG funds by Capital Projects	80%	84%
Percent of Capital/Grants Fund invoices processed within 7 business days of being received by Accounts Payable	90%	87%
Percent of General Fund invoices processed within 7 business days of being received by Accounts Payable	70%	63%

#### **Citywide Result Area: Economic Development**

Goal: Spur the growth of a diverse, inclusive economy that creates good-paying jobs and provides equal access to economic prosperity.

**Objective:** Promote business growth and job creation

**Strategy:** Promote an environment of equal opportunity for a diverse supplier pool

Key Outcome Measure: Job growth (metro)

Key Performance Indicators	2013 Target	2013 Actual
Percent of city contract value awarded to Disadvantaged Business Enterprises (Supplier Diversity)	35%	26%

# Procurement Process Overview.

# Requisition

Approved requisition is

**Procurement** 

/ DBE

Contract **Creation and Routing** 

**Contract Processing** and Approval

Contract is reviewed for

form, legality by Law

Department

**Payment** 

- Department identifies need, and creates a requisition
- Requisition to use budgeted funds is approved by different offices
- reviewed by the Bureau of Purchasing
- Requisition is converted to Purchase Order (PO), Bid or Request for Proposal (RFP), depending upon scope of work and dollar amount
- Department routes contract materials through the system in order to obtain a contract
- CAO, City Attorney, Executive Counsel. Mayor/ Council review and approve contract
- Department reviews invoice and submits payment voucher to Accounts Payable (AP) to process payment
- Accounts Payable processes requests and makes payment

<sup>\*</sup>See a more detailed process map on slide 35

# **Procurement and Contracting Related IT Systems: Systems Availability**

(Days of Severity 1 Outages)

	January		February		March		April	
System	Server	Application	Server	Applicatio	Server	Applicatio	Server	Applicatio
BuySpeed ** &*** GF and Agency (Procurement/Bids/Payments)	0	8	0	0	0	0	0	0
ECMS * Contract Routing	0	8	0	0	0	0	0	0
AFIN Capital and Grants (Procurement/Payments)	0	0	0	0	0	0	0	0
Great Plains GF and Agency (Payments)	0	0	0	0	0	0	0	0

Note: Severity 1 outages refers to complete loss of a core organizational or business tool/infrastructure that does not allow work to reasonably continue

**Action Items \*** 

Source: ITI and Finance 5.7.2013

5

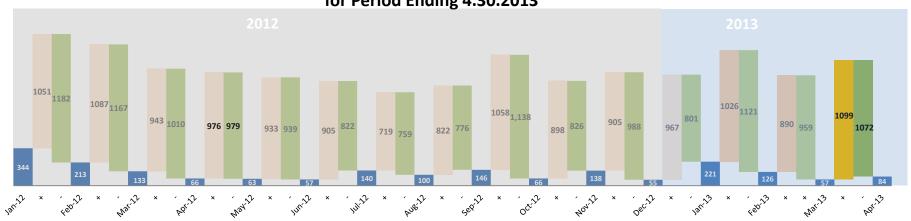
# **Requisition Approval**

- Requisition Approved and Processed per Period
- Requisition Approval Queue by Approval Level
- Approval Time of Requisitions

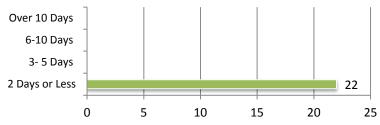
Action Items \*

### Approval Queue Decreased to 84 Requisitions as of 4.30.2013

Requisition Approval Queue General Fund for Period Ending 4.30.2013



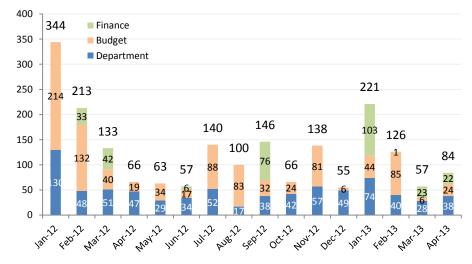
#### Age of Requisitions in Q Finance Office



Age of Requisitions in Q Budget Office



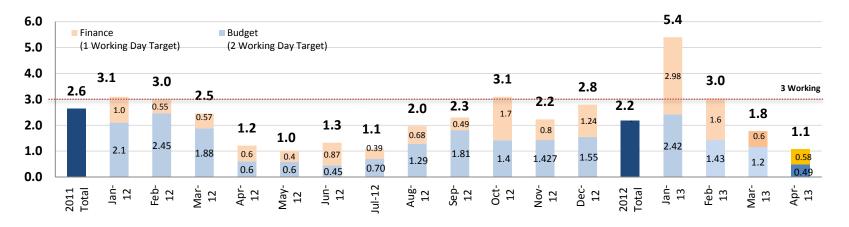
### Requisitions in Q to be Approved



Source: City of New Orleans Procurement System 5.1.2013

### **Number of Days to Approve Requisitions on Target**

# Average Number of Days to Approve Requisitions by Reporting Period (Budget Office and Department of Finance)



#### **Requisition Approval Distribution by Year**

Budget Approval							
Days to Approve	2011(*)	2012	Jan-13	Feb-13	Mar-13	Apr-13	
2 or less	<b>71</b> %	81%	64%	<b>75</b> %	82%	94%	
3 Days	5%	6%	<b>7</b> %	10%	5%	3%	
4-5 Days	8%	<b>7</b> %	9%	10%	<b>7</b> %	2%	
6-10 Days	10%	5%	17%	3%	5%	1%	
11-15 Days	4%	1%	3%	1%	1%		
Over 15 Days	2%			1%			

Finance Approval						
Days to Approve	2011(*)	2012	Jan-13	Feb-13	Mar-13	Apr-13
2 or less	98%	90%	66%	83%	89%	94%
3 Days	1%	5%	9%	3%	3%	3%
4-5 Days	1%	3%	2%	<b>7</b> %	<b>7</b> %	2%
6-10 Days		2%	13%	1%	1%	1%
11-15 Days			10%	3%		
Over 15 Days				3%		

<sup>\* 2011</sup> information only available since May, 2011

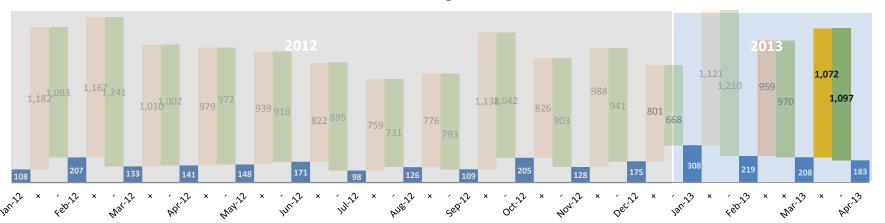
# Requisition to Procurement

- Processing of Requisition by Bureau of Purchasing
- Status of Requisitions Awaiting Buyer Response
- Time to Convert Requisition to PO
- Status of Requests for Proposals
- Status of Bids
- DBE Information

Action Items \*

# The Number of Requisitions in Queue Waiting to be Processed by the Bureau of Purchasing Decreased to 183

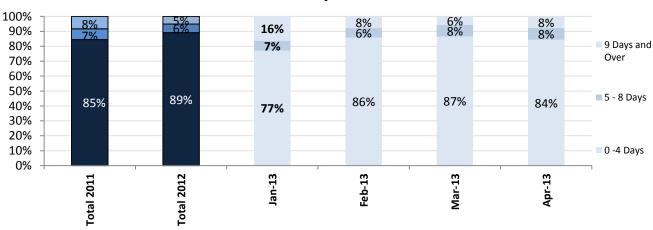
# Bureau of Purchasing Requisition Processing General Fund for Period Ending 4.30.2013



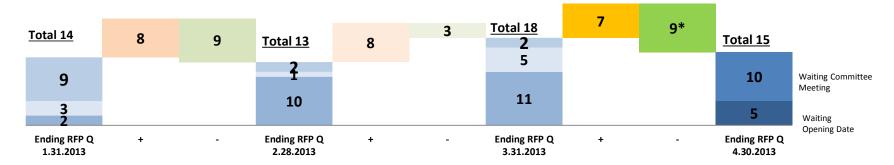
Status of Reqs Awaiting Buyer Processing					
Status	Count				
Completed 4.30.2013	57				
Need Contract	62				
Processing Procurement	45				
Waiting for Support	19				
Grand Total	183				

Waiting for Support						
Status	Count					
Mayor	4					
Capital Projects	3					
NORDC	3					
Health	2					
Police	2					
Parks	1					
Aviation	1					
Council	1					
CAO	1					
OCD	1					
Grand Total	19					

# The Bureau of Purchasing Processed 84% of Requisitions in Four Days or Less of

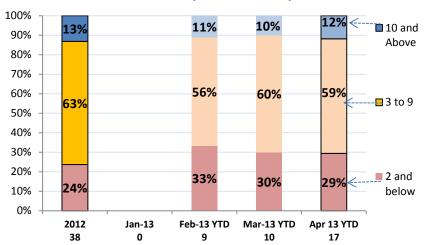


#### The Number of RFPS in Process at 15 as of 4.30.2013



<sup>\*</sup> Includes closed and cancelled RFPs

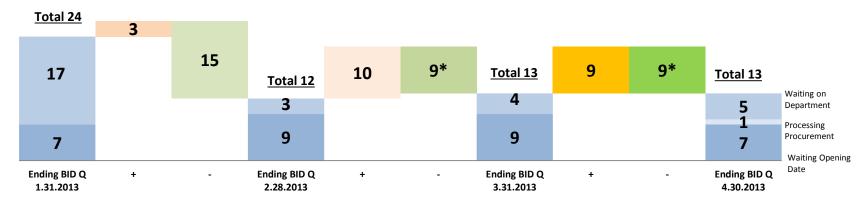
# Number of Proposals Received for RFPs Completed YTD 2013 (as of 4.30.2013)



Awai	Awaiting Committee Meeting				
Department	Brief Description				
Police	Survey				
OCD	Online Auction Services N.O. East				
Finance	Redevelopment of World Trade Center Site				
Aviation Board	Commerical Real Estate Brokerage & Consulting				
EMS	Billing and Collections Services for EMS				
Mayor's Office	Brownfields Cleanup Revolving Loan Fund Program				
ITI	Employee Appraisal Software				
Office of Inspector General	Utilities Regulation Consulting Services				
French Market	Parking Manager				
French Market	Architectural Services				

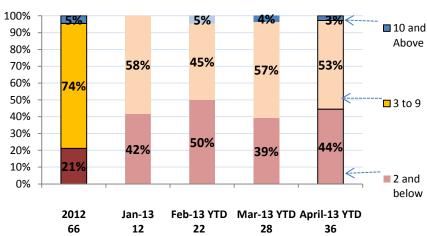
Source : Bureau of Purchasing 5.1.2013 - 5.18.2013

### The Number of Bids in Process at 13 as of 4.30.2013



<sup>\*</sup> Includes closed and cancelled Bids

# Number of Proposals Received for Bids Completed YTD 2013 (as of 4.30.2013)

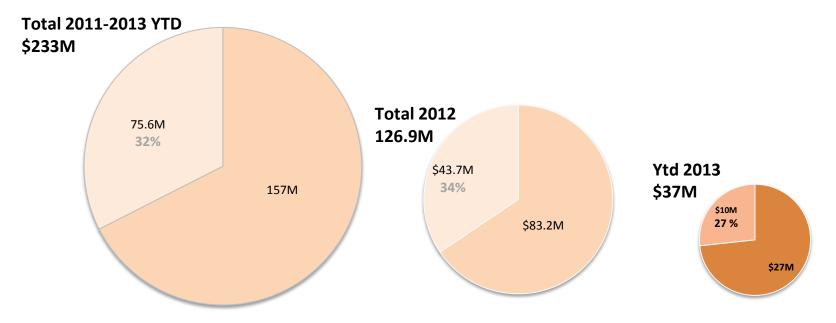


Waiting on Support / Response from Departments							
Department	Brief Description	Comment					
CAPITAL PROJECTS	Cemeteries - Phase I Site Improvements	Decision					
PARKS & PARKWAYS	Rental of 65 new golf carts for Joseph Bartholomew G	Decision					
PARKS & PARKWAYS	Turf maintenance equipment rental	Decision					
NORDC	NORDC Vending Machine Services	Decision					
NORDC	NORDC Officals	Decision					

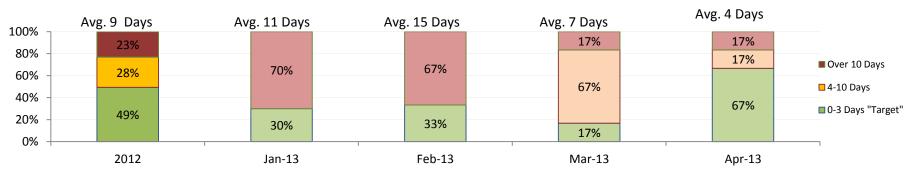
Source : Bureau of Purchasing 5.1.2013 – 5.18.2013

### **Bids:** YTD Percentage of DBE Committed Award Value (Goal 35%)

Data excludes bids for which DBE contracting requirements have been waived



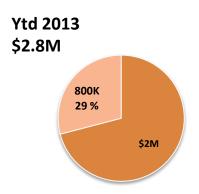
#### Time to Process <u>BID</u> DBE Validation by the Office of Supplier Diversity Requests Completed (Working Days)



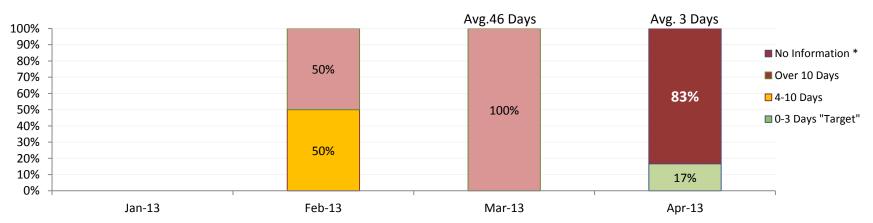
Source : Office of Supplier Diversity 5.31.2013

### RFP and RFQs: 2013 YTD Percentage of DBE Committed Award Value (Goal 35%)

Data excludes RFPs and RFQs for which DBE contracting requirements have been waived



# Time to Process RFP and RFQ DBE Validation by the Office of Supplier Diversity Requests Completed (Working Days)



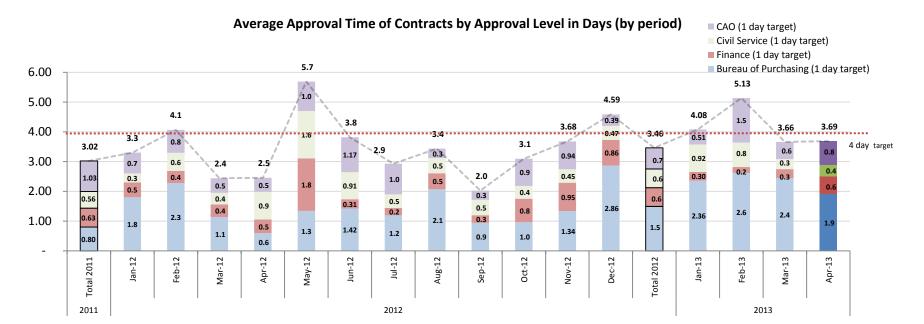
<sup>\*</sup> Validation information was not provided to the Office of Supplier Diversity for review

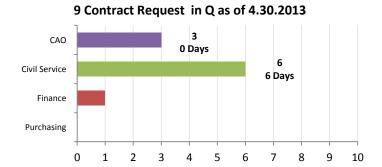
Source : Office of Supplier Diversity 5.31.2013

# **Contract Package Routing**

Average Contract Routing Time

### **Average Time to Approve Contracts Meeting Target**





<sup>\* 2011</sup> information only available since May, 2011

Source: ECMS 5.1.2013

# **Contract Approval Process**

Contract Processing and Approval

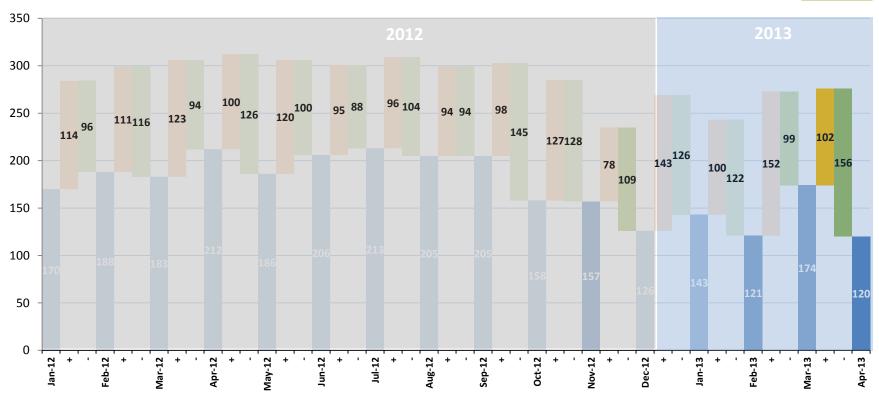
**Action Items \*** 

## Contracts: All Contracts Processed, Received and in Queue January 2012 – April 2013

(Legal Review, CAO, Vendor Signature, City Attorney, Executive Council, Mayor/City Council)

# All Contracts Processed, Received and in Q at the End of the Reporting Period as of 4.30.2013 (in units)





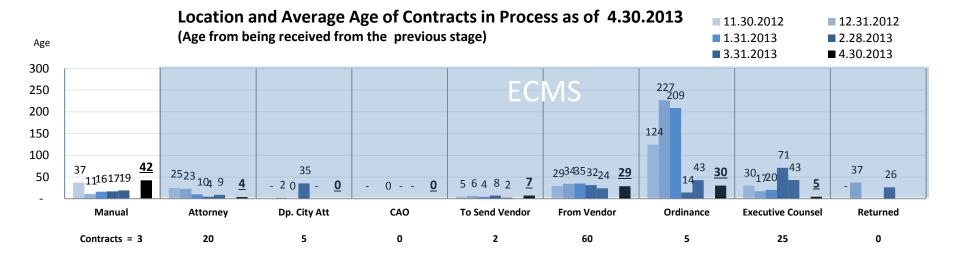
Source: Law Department and ECMS System 5.1.2013

### **Contracts : All Contracts in Process by Period**

(Legal Review, CAO, City Attorney, Executive Counsel, Mayor/Council Approval)

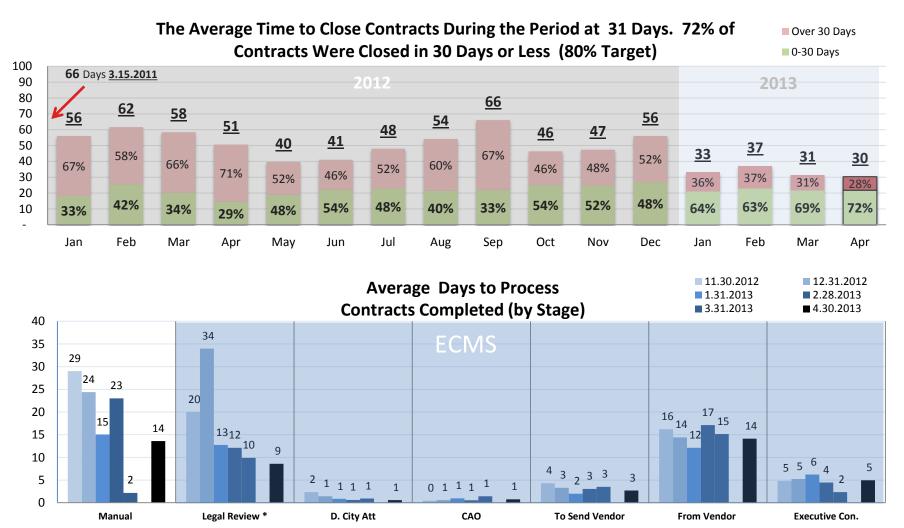
#### The Average Age of Contracts Awaiting Processing at 34 Days





### **Contracts : All Contracts Executed by Period**

(Legal Review, CAO, City Attorney, Executive Counsel, Mayor/Council Approval)



<sup>\*</sup>Attorney time includes all the processing time for contracts that were returned at any stage of the process

## **Contracts Awaiting Vendor Signature**

<b>Department</b>	Average Age	Count
BLIGHT & REVITALIZATION	350	1
NEW ORLEANS BUILDING CORPORATION	68	1
AVIATION	47	10
CAO	41	4
MAYOR	40	4
CIVIL SERVICE	33	1
NORD RECREATION DEPARTMENT	30	3
ECONOMIC DEVELOPMENT	25	1
PROPERTY MANAGEMENT	19	2
POLICE DEPARTMENT	17	4
HEALTH DEPARTMENT	16	4
CAPITAL PROJECT	16	3
SANITATION DEPARTMENT	14	1
HOMELAND SECURITY	11	4
CANAL STREET DEVELOPMENT CORPORATION	7	1
PUBLIC WORKS	6	13
City Council	5	1
OFFICE OF TECHNOLOGY & INNOVATION	5	1
DISASTER CDBG UNIT	-	1
Grand Total	29	60

Note: Per policy memorandum 122R, each department/agency is responsible for reaching out to the vendor to obtain their signature after the law department sends the initial notification.

Requisition

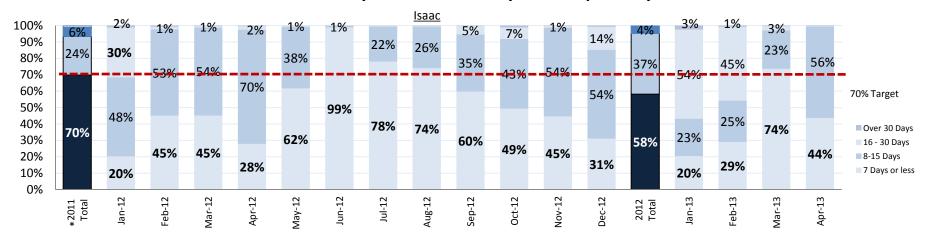
# The Check: Accounts Payable

- PO Date and Invoice Date Analysis
- General Fund Payments
  - Processing by Accounts Payable
  - Payment from Invoice Date
- Capital and Grants Expenditure Payments
  - Processing by Accounts Payable
  - Payment from Invoice Date
  - Detail Review (invoices in the pipeline)
    - CDBG Invoice Payments
    - DPW Payments
    - DPW Revolver Payments
    - Capital Projects Payments
    - Capital Projects Revolver Payments

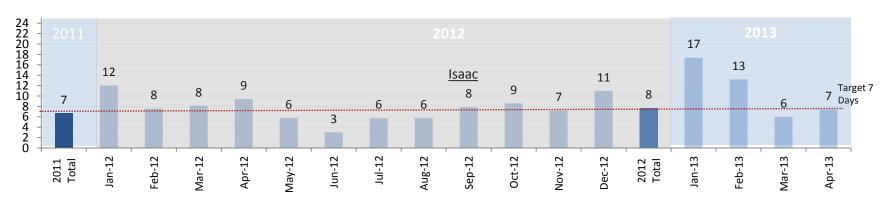
**Action Items \*** 

# The Percentage of General Fund (and Agency) Payments Processed in 7 Days Below Target at 44%

#### Number of Days to Process GF Payment Requests by AP

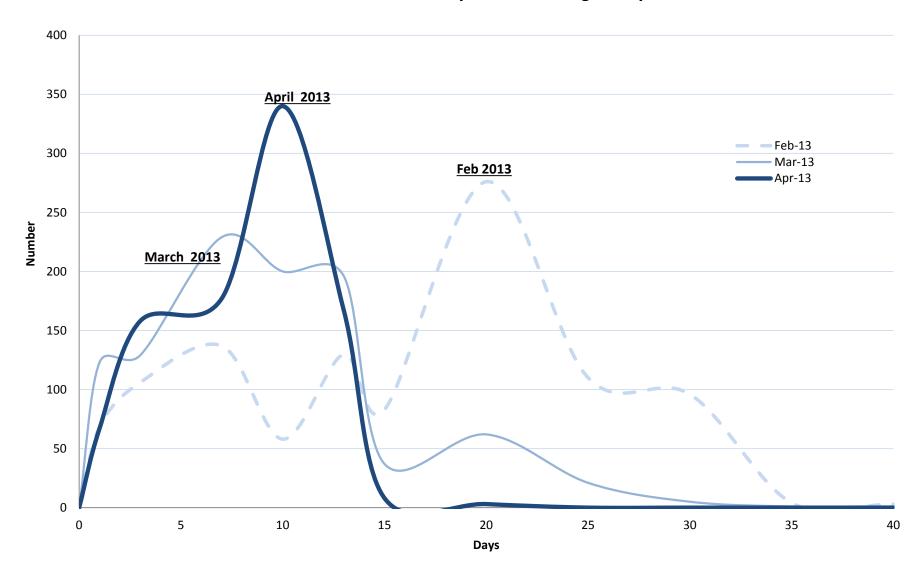


# Average Number of Days to Process Invoices by A/P Department (GF Expenditures)



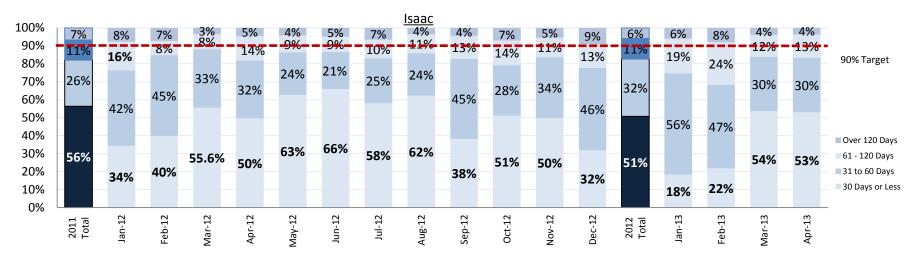
<sup>\* 2011</sup> information only available since May, 2011

### **Distribution of Accounts Payable Processing GF Payments**



### The Percentage of General Fund (and Agency) Payments in 30 Days or Less at 53%

#### Number of Days to Pay General Fund and Agency invoices from Invoice Date

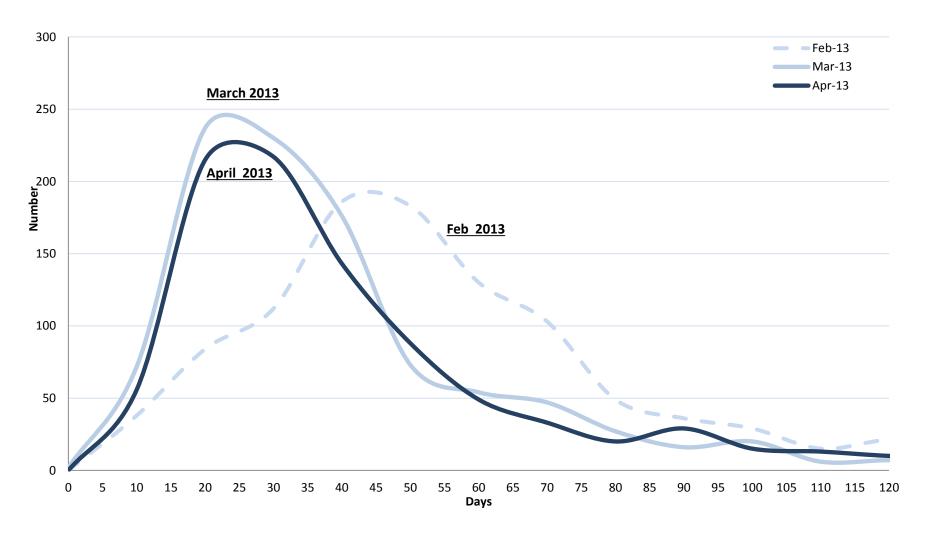


# Average Number of Days to Process Invoices by A/P Department (GF Expenditures)



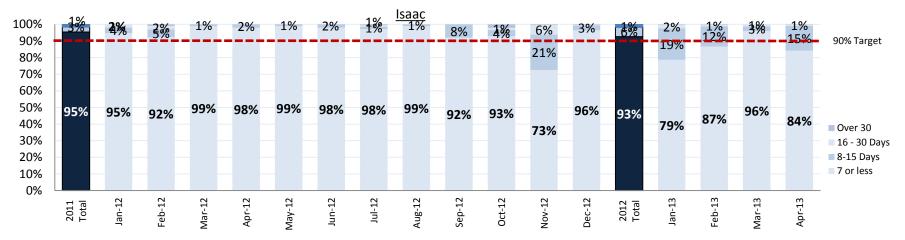
<sup>\* 2011</sup> information only available since May, 2011

# Invoice Date to Check Date Distribution for GF & Agency Payments

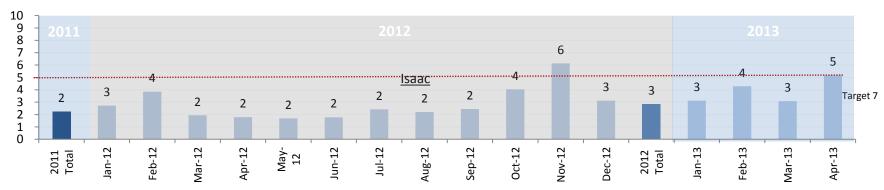


### The Percentage of Capital and Grant Payments Processed in 7 Days at 84%

#### **Number of Days to Process Capital Payment Requests by AP**



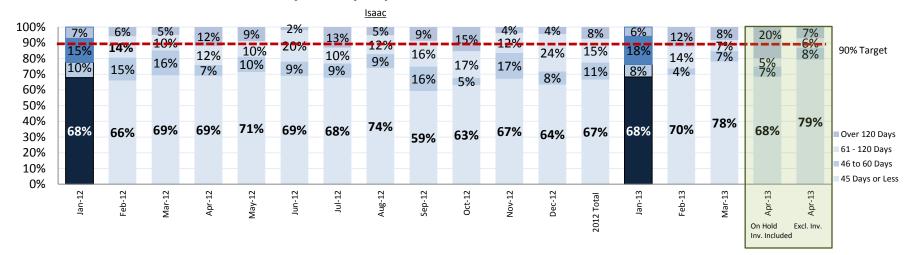
# Average Number of Days to Process Invoices by A/P Department (Capital and Grants)



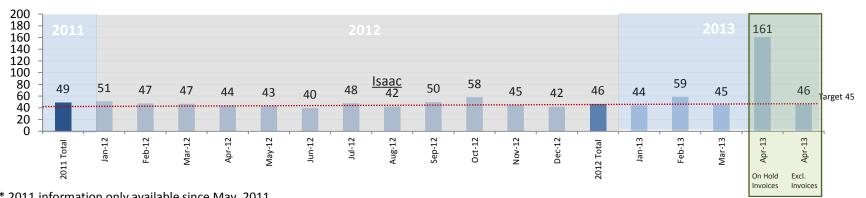
<sup>\* 2011</sup> information only available since May, 2011

## The Percentage of Capital and Grant Payments Made in 45 Days or Less from **Invoice Date at 68%**

#### Number of Days to Pay Capital and Grants invoices from Invoice Date

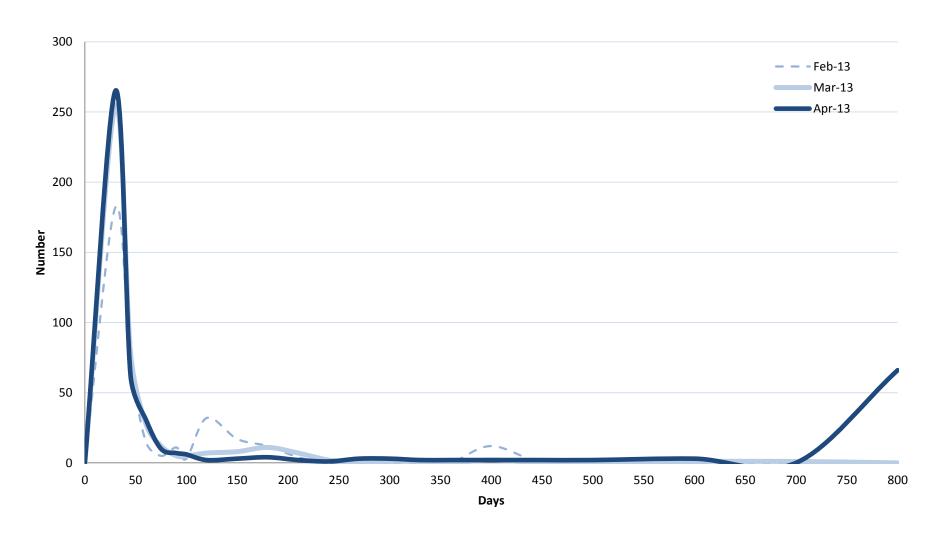


### Average Number of Days to Pay Invoices From Invoice Date (Capital and Grants)



<sup>\* 2011</sup> information only available since May, 2011

# Invoice Date to Check Date Distribution for Capital and Grants Payments



# Results for General Fund (and Agencies) Payments Vouched for the Month of April 2013

I	2013					2012		
		April		Mar	Feb	Jan	Aug - Dec	
Department	<= 60	>60 Total Ap		% >60 Days	% >60 Days	% >60 Days	% >60 Days	
TREASURY	2	2 4	50%	18%	0%	67%	-	19%
EMD	19	16 35	46%	37%	<b>4</b> 6%	8%		35%
TOURISM, ARTS, & ENTERTAINMENT	4	3 7	43%	67%	18%	86%		0%
CAO	18	7 25	28%	37%	58%	23%		24%
CIVIL SERVICE	3	1 4	25%	50%	33%	-		*
NORDC	16	5 21	24%	24%	26%	24%		14%
ITI	25	8 33	24%	43%	40%	29%		25%
AVIATION	119	33 152	22%	17%	42%	29%		18%
SANITATION	12	3 15	20%	13%	20%	27%		33%
LAW	26	6 32	19%	16%	22%	8%		29%
HEALTH	17	4 21	19%	18%	27%	33%		38%
FIRE	18	4 22	18%	36%	22%	20%		14%
POLICE	42	8 50	16%	12%	30%	25%		25%
MAYOR'S OFFICE	29	6 35	17%	23%	48%	44%		21%
CITY PLANNING	11	2 13	15%	50%	0%	-		-
OCD	6	1 7	14%	33%	60%	13%		28%
COUNCIL	43	7 50	14%	12%	29%	23%		18%
MOSQUITO CONTROL	38	6 44	14%	7%	44%	19%		15%
HOMELAND SECURITY	7	1 8	13%	14%	38%	0%		*
LIBRARY	59	7 66	11%	16%	26%			16%
REVENUE	9	1 10	10%	0%	29%	13%		19%
REGISTRAR OF VOTERS	10	1 11	9%	25%	55%	67%		24%
PUBLIC WORKS	28	2 30	7%	5%	24%	17%	<u> </u>	13%
EMS	28	2 30	7%	10%	42%	14%		4%
OFFICE OF INSPECTOR GENERAL	18	1 19	5%	0%	7%	7%		3%
PARKS & PARKWAY	36	1 37	3%	9%	39%	20%		19%
PROPERTY MANAGEMENT	26	26	0%	19%	12%	16%	:	12%
HUMAN SERVICES	22	22	0%	38%	32%	18%	<u> </u>	12%
CORONER	15	15	0%	6%	0%	0%		*
SAFETY AND PERMITS	9	9	0%	15%	25%			40%
CAPITAL PROJECTS	8	8	0%	7%	30%	-		23%
FINANCE	2	2	0%		0%	0%		*
Other (Less than 16 in four months)	42	17 59	29%	14%	18%	9%		0%
Grand Total	767	155	17%	17%	32%	25%	19	9%

<sup>\*</sup> Small number of payments were vouched for this department during the period Source :Accounts Payable Collected 5.15.2013-5.25.2013

# Results for Capital and Grants Payments Vouched for the Month of April 2013

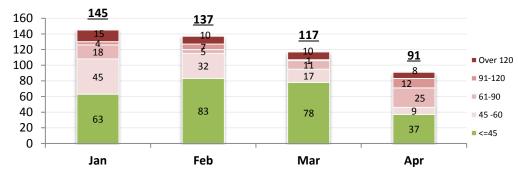
			April		March	February	January	Aug - Dec
Department	<= 60	>60	Total March	% >60 Days				
PROPERTY MANAGEMENT	1	66	67	99%	0%		0%	0%
HOMELAND SECURITY	22	13	35	37%	20%	13%	40%	12%
OCD	93	15	108	14%	3%	25%	19%	19%
MAYOR	22	3	25	12%	14%	6%	19%	4%
HEALTH	98	11	109	10%	8%	6%	8%	20%
PUBLIC WORKS	22	3	25	12%	29%	31%	28%	49%
CAPITAL PROJECTS	110	12	122	10%	16%	36%	26%	22%
CRIMINAL JUSTICE	4		4	0%	0%	11%	9%	0%
SANITATION					100%	100%	93%	*
Other (Less than 12 in 4 Months)	7	0	7	0%	17%	55%	43%	23%
Grand Total	380	124	503	25%	12%	26%	24%	22%

<sup>\*</sup> Small number of payments were vouched for this department in 2012 Source :Accounts Payable Collected 5.15.2013-5.25.2013

# **OCD Invoices in the Pipeline**

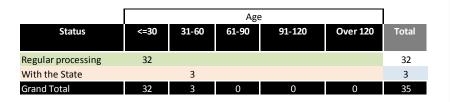
	Age						
Status	<=30	31-60	61-90	91-120	Over 120	Total	
Regular Processing	37	9				46	
Dispute With Vendor			1			1	
With the State			1	1		2	
On Hold			1			1	
Litigation					6	6	
Other			16	7	1	24	
Compliance Issues			3			3	
Funding			1			1	
Contract/Amendment			2			2	
Not Processed Timely				4	1	5	
Grand Total	37	9	25	12	8	91	

#### **OCD** Aging of Invoices in the Pipeline by Period

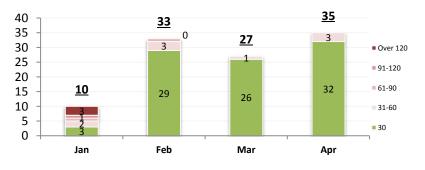


## **Capital Projects Invoices in the Pipeline**

### **Revolver**



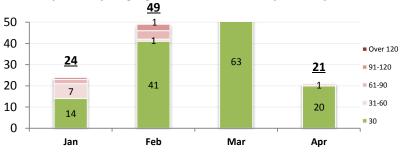
#### **Capital Revolver:** Aging of Invoices in the Pipeline by



#### **City**

		Age					
Status	<=30	31-60	61-90	91-120	Over 120	Total	
Regular processing	20					20	
On Hold	20	1				1	
Grand Total	20	1	0	0	0	21	

**<u>Capital City</u>**: Aging of Invoices in the Pipeline by Period

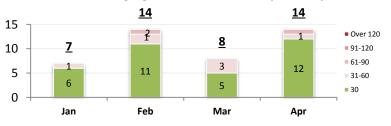


## **DPW Invoices in the Pipeline**

### **Revolver**

	Age					
Status	<=30	31-60	61-90	91-120	Over 120	Total
Regular Processing	12					12
On Hold		1	1			2
Grand Total	12	1	1	0	0	14

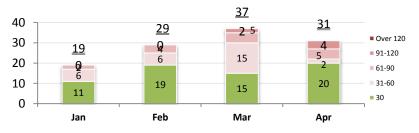
#### **DPW Revolver:** Aging of Invoices in the Pipeline by Period



### **City**

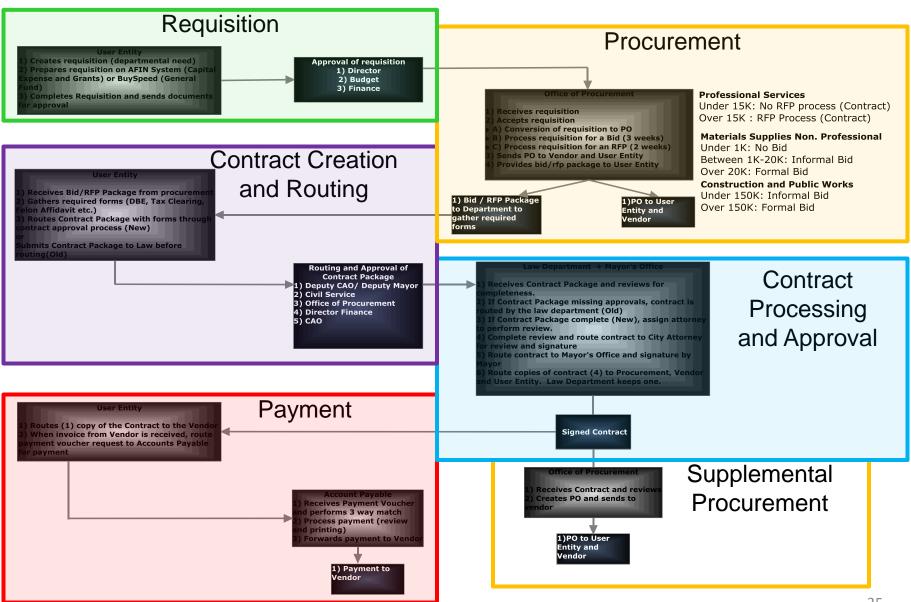
	Age							
Comment	<=30	31-60	61-90	91-120	Over 120	Total		
Regular Processing	20					20		
State			2			2		
Other		1	2	1		4		
Isaac				2	!	2		
Not Processed Timely		1	1	1		3		
Grand Total	20	2	5	4	0	31		

#### **DPW City:** Aging of Invoices in the Pipeline by



## **Procurement Process Map/City of New Orleans**

\* Note map is not all inclusive. It provides guidance of the general process



## **Evaluation Form**

Are you a city employee or a member of the public?

On a scale 1-5, how useful was this meeting to you (1= least useful and 5= most useful)?

What's working?

What's not working?