

# CITY OF NEW ORLEANS ReqtoCheckSTAT

Reporting Period: July 15 - August 15

Office of Performance & Accountability

#### Context

In order to deliver critical services for its citizens—such as constructing roads, rehabilitating homes, or picking up trash—the City often engages with private companies with specialized expertise. Because these and other services are so critical, Mayor Landrieu has made it a priority for vendors to be selected fairly, for contracts to be negotiated expeditiously and in the best interests of New Orleanians, and for vendors to be paid in a timely manner.

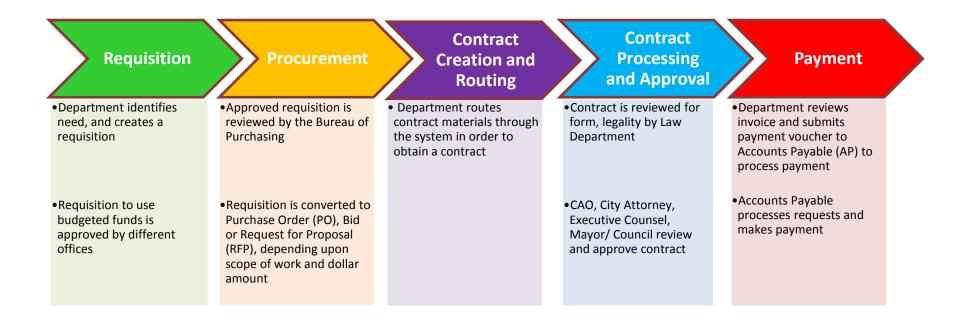
#### What is ReqtoCheckStat?

In order to improve the performance, accountability, and transparency of the City's contracting system, Mayor Landrieu asked the Office of Performance and Accountability to design a performance management program for the entire process of contracting out services—from the requisition of budgeted funds to the issuance of check for services rendered. The result is ReqtoCheckStat, a performance management system where key City officials review data to assess how the City is meetings its goals and to hold departments accountable for their results. ReqtoCheckStat, which takes place monthly, are working meetings, intended to provoke constructive dialogue on what is working, what is not, and what the City needs to do to improve.

#### **Can I participate?**

This meetings are open to the public. Members of the public are invited to submit questions, which will be addressed by City officials.

# **Procurement Process Overview**.





# **Requisition Approval**

- Approval Time of Requisitions
- Requisition Approved and Processed per Period
- Requisition Approval Queue by Approval Level

### Requisitions Approval <u>Department Director/ Delegate</u>: Average Time to Approve Requisitions and Distribution of Requisitions Approved in Days

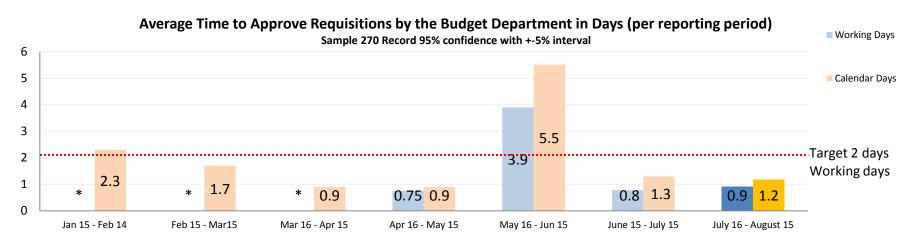
Average Time to Approve Requisitions by Department Director in Days (per reporting period) Sample 270 Record 95% confidence with +-5% interval Working Days 2 Calendar Days 1.5 1 Target 1 day 1.8 Working Days 1.48 1.2 1.2 1.07 1.1 1 0.5 0.8 0.8 0.7 0.65 \* \* 0 Jan 15 - Feb 14 July 16 - August 15 Feb 15 - Mar15 Mar 16 - Apr 15 Apr 16 - May 15 May 16 - Jun 15 June 16 - July 15

#### Working Days information not available for this period

Approval Distribution by Period					
Days to Approve	5.15.2011	6.15.2011	7.15.2012	8.15.2011	Change
1 or less	78%	85%	80%	84%	5%
2 Days	11%	9%	9%	7%	-2%
3-5 Days	9%	6%	7%	6%	-1%
6-10 Days	0%	0%	4%	1%	-3%
11-15 Days	2%	0%	0%	1%	1%
Over 15 Days	0%	0%	0%	0%	0%

Source : Obtained from BuySpeed System and evaluated by the Office of Performance and Accountability 8.15.2011

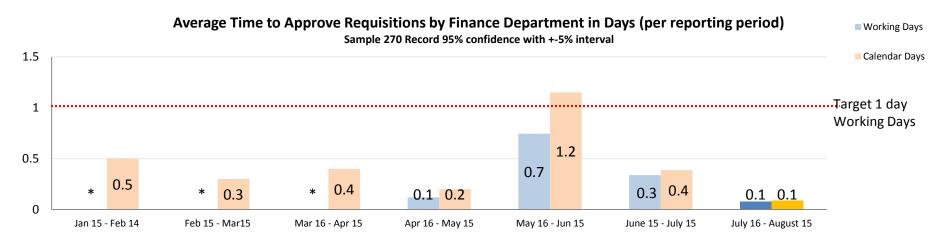
### Requisitions Approval <u>Budget Department</u>: Average Time to Approve Requisitions and Distribution of Requisitions Approved in Days



• Working Days information not available for this period

Approval Distribution by Period						
Days to Approve	5.15.2011	6.15.2011	7.15.2012	8.15.2011	Change	
2 or less	90%	55%	90%	91%	1%	
3 Days	5%	9%	5%	5%	0%	
4-5 Days	2%	6%	4%	4%	0%	
6-10 Days	3%	18%	1%	0%	-1%	
11-15 Days	0%	12%	0%	0%	0%	
Over 15 Days	0%	1%	0%	0%	0%	

### Requisitions Approval <u>Finance Department</u>: Average Time to Approve Requisitions and Distribution of Requisitions Approved in Days



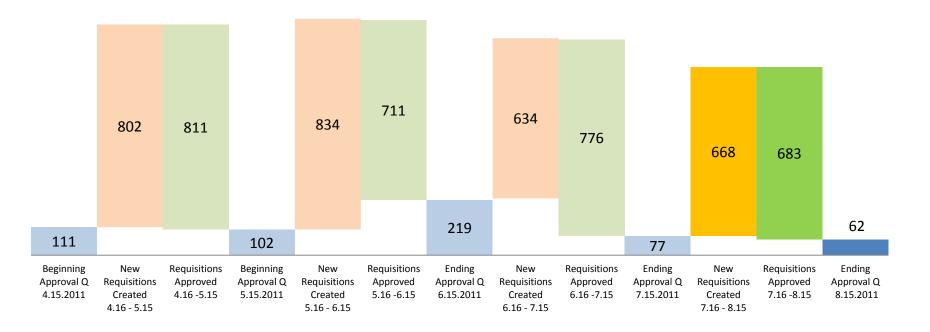
• Working Days information not available for this period

Approval Distribution by Period						
Days to Approve	5.15.2011	6.15.2011	7.15.2012	8.15.2011	Change	
1 or less	98%	86%	95%	100%	5%	
2 Days	2%	4%	5%	0%	-5%	
3-5 Days	0%	10%	0%	0%	0%	
6-10 Days	0%	0%	0%	0%	0%	
11-15 Days	0%	0%	0%	0%	0%	
Over 15 Days	0%	0%	0%	0%	0%	

### **Requisitions Approval: Queue and Output per Period**

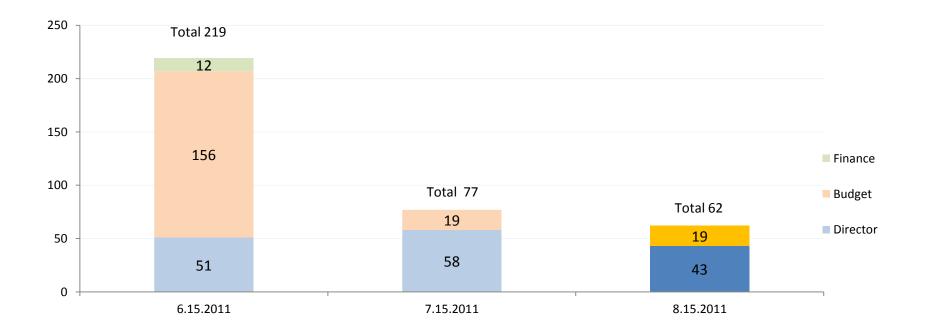
(Includes Department's Director /Delegate, Budget Office and Department of Finance ) General Fund Requisition Only

General Fund Requisition Approval Queue for Period Ending 8.15.2011



# Requisitions Approval: Requisitions in Queue by Approval Level General Fund

#### **Requisitions in Queue to be Approved by Period**



Source : Obtained from BuySpeed System and evaluated by the Office of Performance and Accountability 8.15.2011



# **Requisition to Procurement**

- Processing of Requisition by Bureau of Purchasing
- Status of Requisitions Awaiting Buyer Response

# Bureau of Purchasing Requisition Processing: Queue, Output per Period, and Status General Fund Requisitions Only

#### **Requisition Awaiting Buyer Processing for Period Ending 8.15.2011**



Status of Reqs Awaiting Buyer Processing				
Status	Count			
Processed by 9.7.2011	69			
Awaiting Contract	45			
Encumbrance	2			
Error (Over Budget or System Error)	3			
Waiting for Support (Specs or Other)	17			
Grand Total	136			

#### **Requisitions Awaiting Contract, Breakdown by Authoring Department**

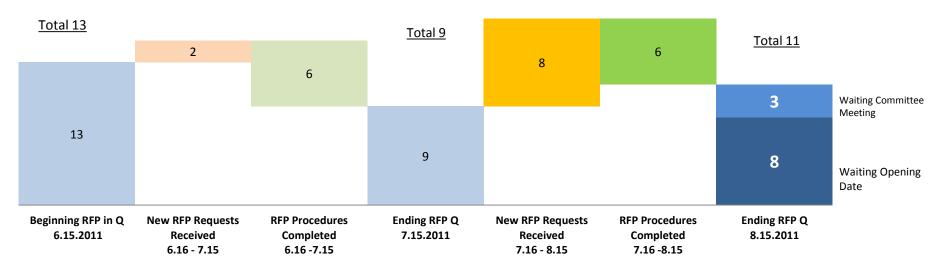
Waiting for Support (Specs or Othe	er)
Department	Count
CAO	3
Civil Service	1
DPW	1
П	1
Mosquito Control	1
NO Aviation Board	3
NOPD	3
NORDC	3
Sanitation	1
Grand Total	17

Awaiting Contract	
Department	Count
Accounting	1
Aviation	1
CAO	6
Capital Projects	1
Civil Service	1
DPW	8
EMD	4
Fire	2
Housing Neighborhood 1	1
Human Services	1
Law	8
Mayor's Office	1
NOPD	2
NORDC	1
Park and Parkways	4
Revenue	1
Sanitation	1
Treasury	1
Grand Total	45

**Note:** Includes contracts currently being processed and contracts executed that have not been provided to the Bureau of Purchasing for further processing

## Process Movement of Request for Proposals (RFPs) in Queue as of 8.15.2011

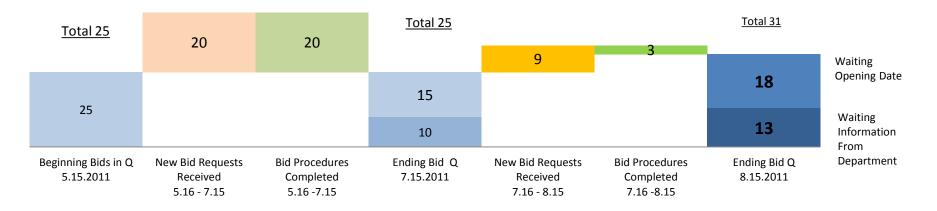
#### Waterfall Chart and Detail of RFPs in Q as of 8.15.2011 (one month cycle)



Waiting Committee Meeting	Opened
EMD : Fleet Management System	6/13/2011
Law :Workers Compesation Claims Admin.	4/28/2011
Federal Homeland Security : Consultant	
Services Emergency Plan	8/8/2011

## Process Movement of Bids in Queue as of 8.15.2011

#### Waterfall Chart and Detail of Bids in Q as of 8.15.2011 ( month cycle)



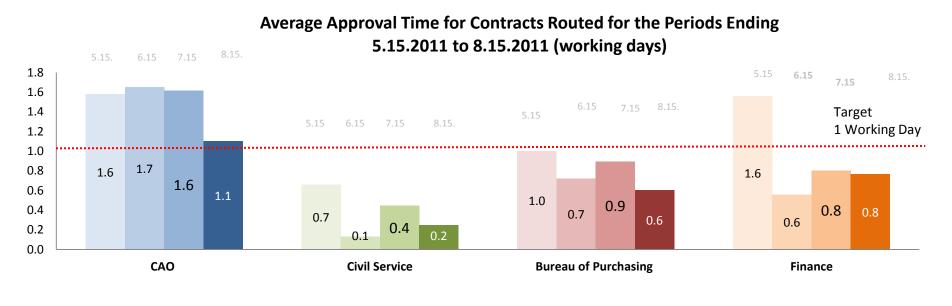
Waiting on Information from Department	Opened
Homeland Security : Bollards - Barriers	7/20/2011
CAO - Capital Projects : Wesley Barrow	7/20/2011
EMS : Vehicle Maintenance Services	8/2/2011
Aviation : Repair and Maintenance ITS	8/15/2011
Aviation Security Fence Replacement	8/4/2011
Aviation : Janitorial Services	4/28/2011
Property Management : Portolet	6/16/2011
Civil Service : Drug Screening	5/31/2011
Aviation : Roofing and Water Maintenance	6/30/2011
Aviation : Fence Maintenance	6/30/2011
DPW: Auctioning Services	6/28/2011
French market Corp.: Security Guards	7/15/2011
Emrg. Preparedness: Electrical Contractor	7/22/2011



# **Contract Package Routing**

• Average Contract Routing Time

#### Average Contract Routing Time by Approval Level and Distribution



	CA	O Distribution Approva	al	
Days to Approve	5.15.2011	6.15.2011	7.15.2010	8.15.2011
0-1 Days	82%	49%	75%	83%
2-3 Days	12%	41%	17%	7%
4-7 Days	3%	10%	<b>6%</b>	8%
Over 8 Days	3%	0%	3%	2%

Bureau of Purchasing Distribution Approval					
Days to Approve	5.15.2011	6.15.2011	7.15.2010	8.15.2011	
0-1 Days	79%	91%	67%	93%	
2- 3 Days	15%	4%	27%	5%	
4-7 Days	3%	4%	6%	2%	
Over 8 Days	3%	0%	0%	0%	

Civil Service Distribution Approval					
Days to Approve	5.15.2011	6.15.2011	7.15.2010	8.15.2011	
0-1 Days	100%	100%	89%	93%	
0-1 Days 2- 3 Days	0	0%	8%	7%	
4-7 Days Over 8 Days	0	0%	3%	0%	
Over 8 Days	0	0%	0%	0%	

Finance Distribution Approval					
Days to Approve	5.15.2011	6.15.2011	7.15.2010	8.15.2011	
0-1 Days	83%	<b>98%</b>	91%	<b>90%</b>	
2-3 Days	0	2%	9%	8%	
4-7 Days	17%	0%	0%	2%	
Over 8 Days	0	0%	0%	0%	

SharePoint Interim Routing and ECMS (for all departments and Quickbase for Capital Projects, DPW, OCD ).



# **Contract Approval Process**

- Contract Rejections
- Contract Processing and Approval

#### **Contracts Processing : Rejections**



#### Reasons for Contracts Rejected 7.16.2011 - 8.15.2011

	8.15.2011 Period
Department	Total
CAO	1
City Council Utilities Regulatory Office	1
DPW	2
Health	2
Homeland Security	2
New Orleans Advisory Task Force	1
Grand Total	9

Note: While there were 9 rejections during the period, some of the rejections were the result of multiple reasons

Source : Law Department 8.15.2011

### **Contracts : All Contracts in Process as of 8.15.2011**

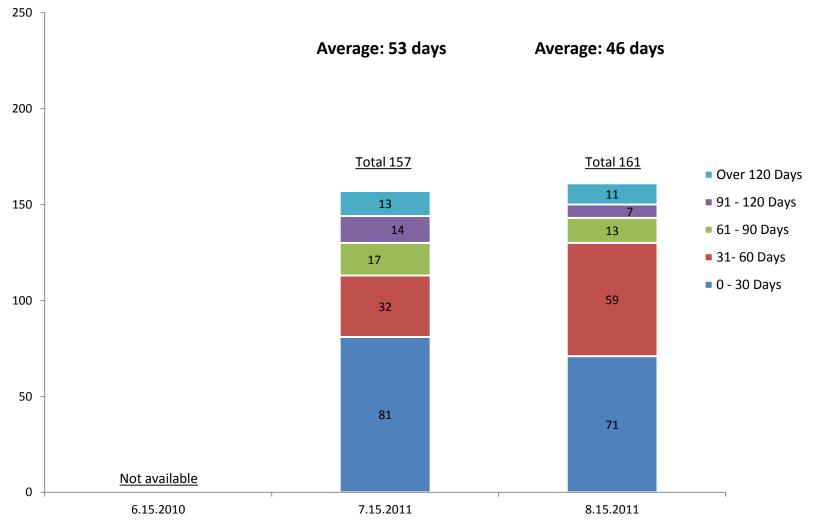
(Legal Review, CAO, City Attorney, Executive Counsel, Mayor/Council Approval)

# Waterfall Chart : All Contracts Processed, Received and in Q at the End of the Reporting Period as of 8.15.2011 (in units)



$\sum$	Requisition	Procurement	Contract Creation and Routing	Contract Processing and Approval	Payment
		Contracts in Proce Attorney, Executive Counsel, Mar	SS as of 8.15.2011 yor/Council Approval)		

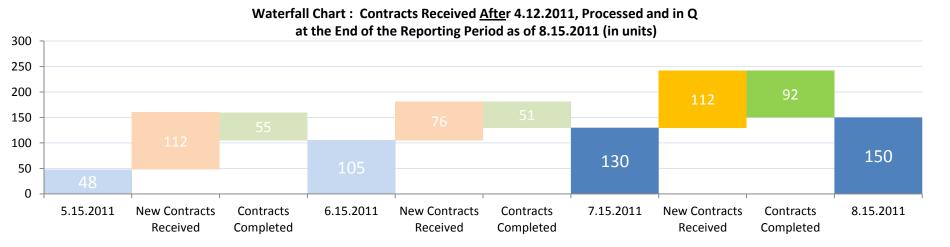
#### Age of Contracts Awaiting Execution



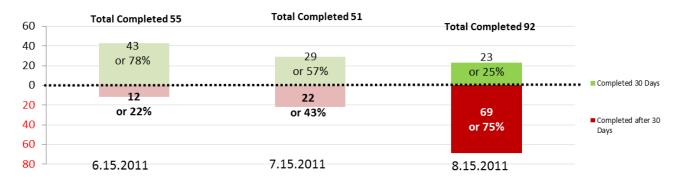
Source : Law Department 8.15.2011

#### Contract Processing : Processing of Contract Received After 4.12.2011 (intro Policy 122\*)

(Legal Review, CAO approval, City Attorney approval, Executive Counsel Review, Mayor / City Council approval)



Contracts Received after 4.12.2011 Processed in 30 Days or Less ( Attorney, Deputy City Attorney, CAO, City Attorney, Mayor) as of 8.15.2011



\*CAO Policy Memorandum 122 took effect 4.12.2011 and was issued with the purpose of introducing contract routing and responsibility guidelines

Requisition	Procurement	Contract Creation and Routing	Contract Processing and Approval	Payment
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#### Contract Processing : Processing of Contract Received <u>Before</u> 4.12.2011 (intro Policy 122\*)

(Legal Review, CAO approval, City Attorney approval, Executive Counsel Review, Mayor / City Council approval)

#### 120 100 80 60 40 20 11 0 5.15.2011 Contracts 6.15.2011 Contracts 7.15.2011 Contracts 8.15.2011 Completed Completed Completed

#### Waterfall Chart : Contracts Received <u>before</u> 4.12.2011, Processed and in Q at the End of the Reporting Period as of 8.15.2011 (in units)

\*CAO Policy Memorandum 122 took effect 4.12.2011 and was issued with the purpose of introducing contract routing and responsibility guidelines



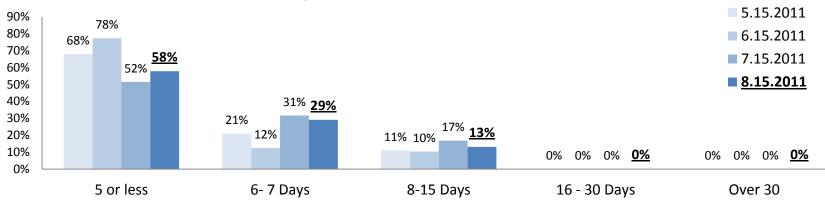
# The check: Accounts payable

- General Fund, Capital Expenditures, and Grants
- Capital Projects Payments
- Capital Projects Revolver Payments
- DPW Payments
- DPW Revolver Payments
- CDBG Invoice Payments

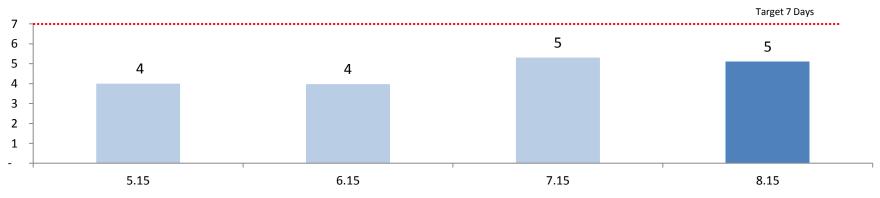
#### **General Fund Invoice Payment Processing Since Received by Accounts Payable**

# Working Days to Process General Fund Check Payments by A/P Office for periods ending 5.15.2011 to 8.15.2011 (in %)

Sample 270 selections 95% confidence level +-5



#### Average Number of Days to Process Invoices by A/P Department (GF Expenditures)

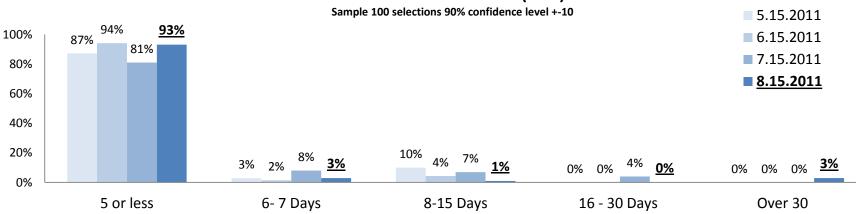


Source : Accounts Payable and Office of Performance and Accountability. Collected between 8.12.2011 and 8.16.2011

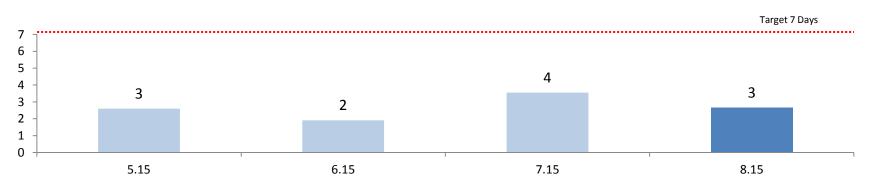
#### **Capital and Grants Invoice Payment Processing Since Received by Accounts Payable**

#### Working Days to Process Capital and Grant Check Payments by A/P Office for periods ending

5.15.2011 to 8.15.2011 (in %)

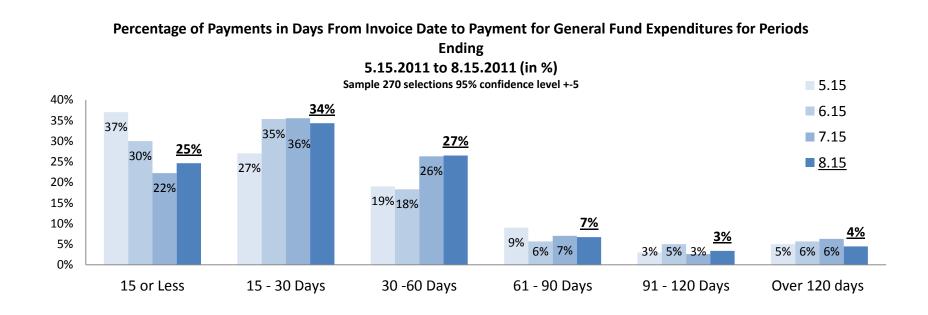


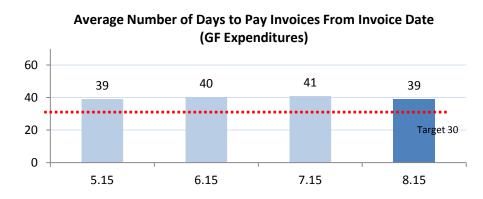
#### Average Number of Days to Process Invoices by A/P Department (Capital and Grant Expenditures)



Source :Accounts Payable and Office of Performance and Accountability. Collected between 8.12.2011 and 8.16.2011

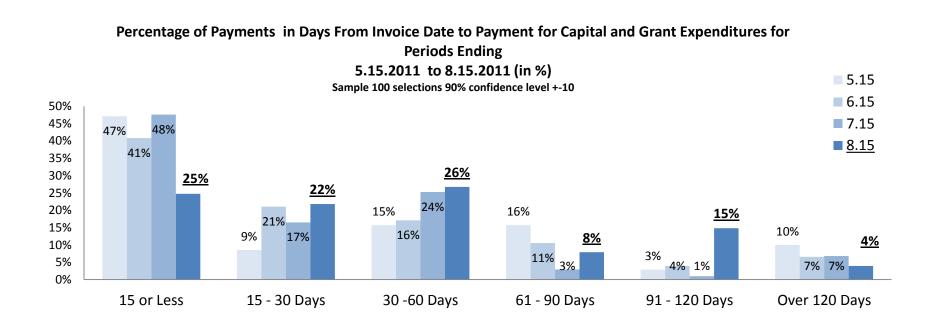
### **General Fund Invoice Payments Since Invoice Date**

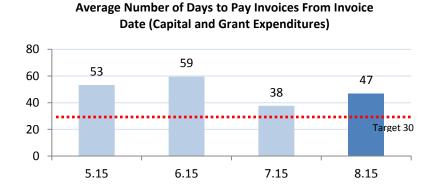




Departments with payments o	over 60 Days from sample
Department	Count of Vendor
Public Library	4
EMD	5
Aviation	7

### **Capital and Grants Invoice Payments Since Invoice Date**

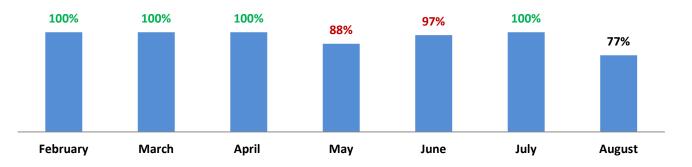




Departments with payments	over 60 Days from sample
Department	Count of Vendor
СРА	3
DPW	3
OCD	13

### Invoice Payment Capital Projects Invoice Payments (Facility Recovery Projects)

Invoices Paid as a % of Invoices Received per Month as of 8.15.2011 (invoices received during the month) Avg 24 invoices Month



	Location of Invoices that Remain Outstanding							
Process Step	February	March	April	May	June	July	August	
PM To Approve					1			
CPA to Create Receiver						-	1	
CPA to Finance				2			1	
Finance to Receive								
City to Cut Check				1			4	
City Check Cut to Release								

Over 60 days

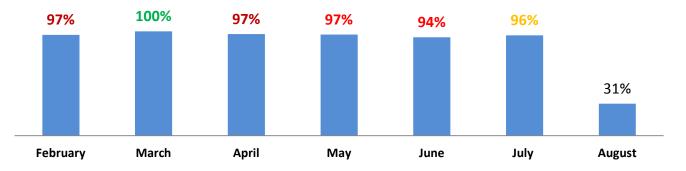
Over 30 days

Information obtained from Quickbase (Capital Projects Department ) 8.17.2011



#### Invoice Payment Capital Projects Invoice Payment Through Revolver (Facility Recovery Projects)

Invoices Paid as a % of Invoices Received per Month as of 8.15.2011 (invoices received during the month) Avg 28 invoices per Month



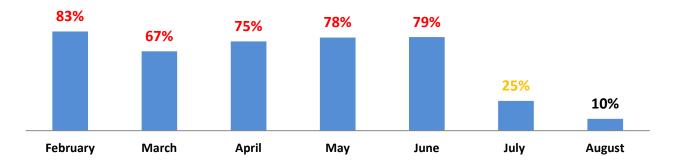
Location of Invoices that Remain Outstanding									
Process	February	March	April	May	June	July	August		
PM To Approve					_	1	1		
CPA to Create Receiver				1	]		_		
CPA to Finance	1		1						
Finance to Receive									
Finance to Send State									
State to Send to Hancock Bank					2		8		
Hancock Bank to Send Check Copy									

Information obtained from Quickbase (Capital Projects Department ) 8.17.2011

Over 30 days

### Invoice Payment DPW Invoice Payments (DPW Recovery Projects)

Invoices Paid as a % of Invoices Received per Month as of 8.15.2011 (invoices received during the month) Avg 20 invoices per Month



	Lo	cation of Invoice	s that Remain Outsta	nding			
Process	February	March	April	May	June	July	August
DPW to PM							
PM to Approve	3	5	5	5	2	6	
PM Approval to DPW Fiscal							
DPW Fiscal to Create Receiver					3	9	
Receiver Creation to Finance					-		
City to Cut Check		2			1		
City Check to be Release							

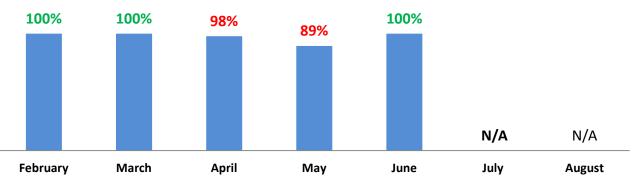
Over 60 days

Over 30 days

Information obtained from Quickbase (DPW Department) 8.17.2011

### Invoice Payment DPW Invoice Payments Through Revolver (DPW Recovery Projects)

Invoices Paid as a % of Invoices Received per Month as of 8.15.2011 (invoices received during the month) Avg 20 invoices per Month



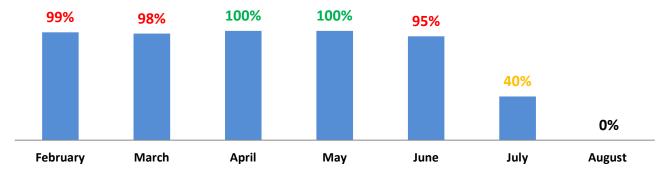
	Loc	cation of Invoices t	hat Remain Outsta	anding			
Process	February	March	April	May	June	July	August
DRC Receipt to Transmittal to DPW							
Transmittal to DPW to Receipt in DPW							
Receipt in DPW to Project Manager							
PM to Approve							
PM to Approve to DPW Fiscal							
DPW Fiscal to Create Receiver			1	2			
Receiver Creation to DPW Approval							
DPW Approval to Finance							
Finance to Receive							
Finance to Send to State							
State to Send to Hancock Bank							
Hancock Bank to Send Check Copy							

Over 60 days

Over 30 days

### Invoice Payment CDBG Invoice Payments (Disaster CDBG Projects)

#### Invoices Paid as a % of Invoices Received per Month as of 8.15.2011 (invoices received during the month) Avg 93 invoices per Month



Location of Invoices that Remain Outstanding								
Process	February	March	April	May	June	July	August	
PM to Owning Department								
Owning Dep. Review and Approval	1	4			1	1		
Owning Dep. To Accounting					2	2	6	
Approved by Accounting							3	
Accounting to OCD Fiscal Unit								
OCD Fiscal to State Consultant					3	4	49	
State Consultant to State DRU						8	14	
State DRU to State Finance					1	2	1	
State Finance to City's Account						16		
Payment Clears City Bank								
Vendor Paid						3		
						Over 60 days		

Over 30 days

# **Procurement Process Map/City of New Orleans**

\* Note map is not all inclusive. It provides guidance of the general process

