



CITY OF NEW ORLEANS

BottomLineStat

November 2012 Reporting Period

www.nola.gov/opa

Revenue Analysis

- Deposits Treasury
- Parking Enforcement Collections
- Photo Safety Collections
- EMS Collections
- Sales Taxes and Occupational License Revenues / Collections
- Sanitation Fees Revenues / Collections

Expenditures

- Workers Comp Cost Analysis
- Health Care Cost Analysis
- Utilities Expense and Usage (Entergy)

Revenue Analysis

Departmental Check Deposits Analysis

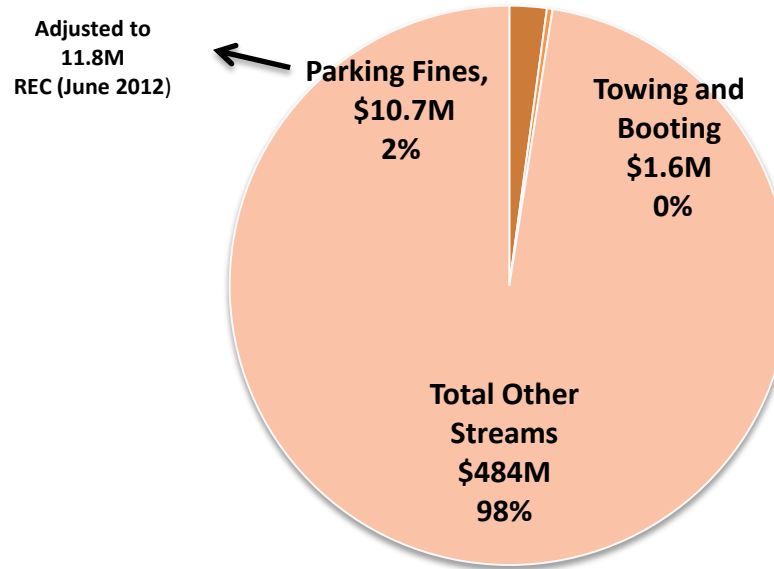
Total Checks Submitted by Departments to Treasury to be Deposited July – September
(Treasury Time to Deposit Checks Received Averages 1 day)

	July			August			September			Three Month Average*		
	Aver. Days Check Date - Deposit Date	# Checks	Deposits /Months	Aver. Days Check Date - Deposit Date	# Checks	Deposits /Months	Aver. Days Check Date - Deposit Date	# Checks	Deposits /Months	Aver. Days Check Date - Deposit Date	# Checks	Deposits /Months
HUMAN SERVICE							52	3	1	52	3	1
CITY PLANNING	46	21	1	32	65	2	43	46	2	40	44	2
FIRE				60	180	1	21	202	1	40	191	1
Mosquito				39	18	1				39	18	1
CLERK OF COUNCIL	49	9	1				25	11	1	37	10	1
LAW	11	5	1	69	6	1	28	7	1	36	6	1
POLICE	38	20	1	24	20	1	32	20	1	31	20	1
PUBLIC WORKS	22	122	2	24	115	2	31	90	1	26	109	2
Civil Service	24	5	2							24	5	2
PROPERTY MANAGEMENT	36	36	4	15	28	4	19	30	4	24	31	4
CAO	29	47	2	17	44	2	23	47	2	23	46	2
PARK & PARKWAYS	15	21	3	11	10	2	34	33	4	20	21	3
NEIGHBORHOOD	14	16	2	16	13	2	29	19	2	19	16	2
LIBRARY	18	196	4	14	121	4	22	233	4	18	183	4
TREASURY	19	164	8	13	223	7	16	317	8	16	235	8
SAFETY & PERMITTS				11	77	1	19	119	3	15	98	2
HOSPITALIZATION	15	8	1							15	8	1
TAXICAB	14	366	9	15	586	5	13	331	7	14	428	7

* Average only includes months with check deposits

Parking Enforcement Revenues

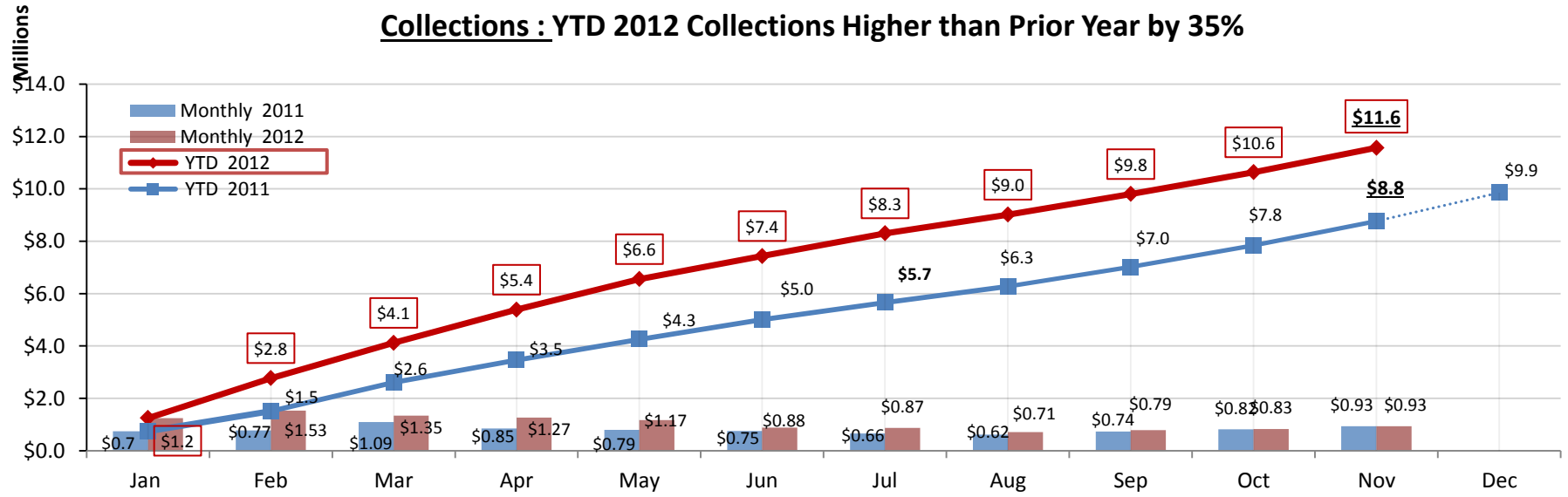
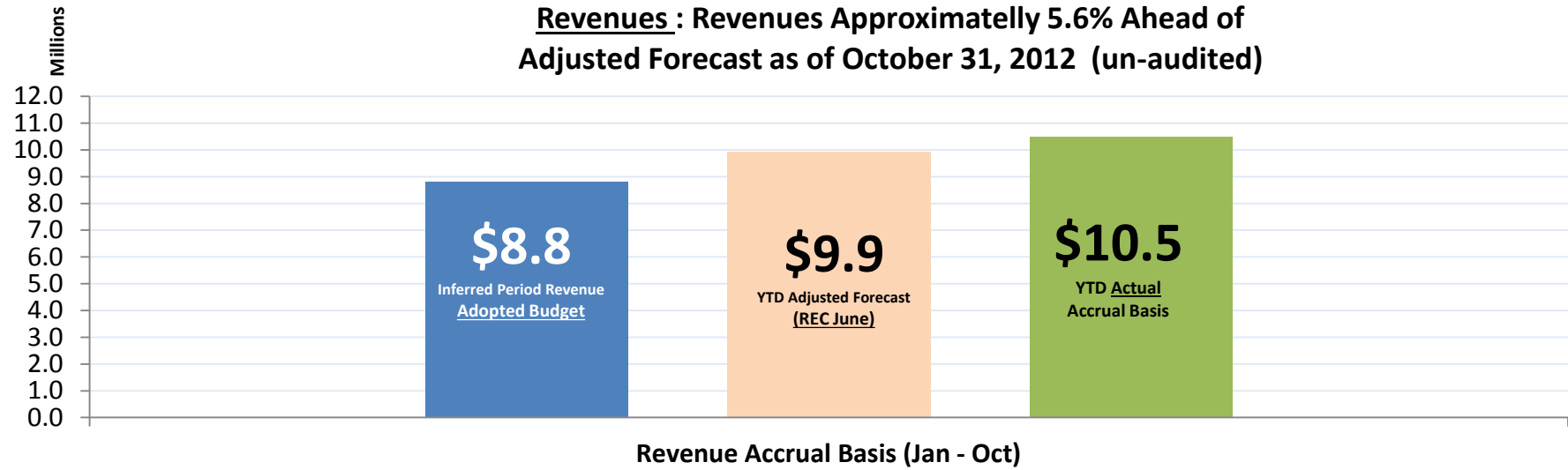
2% Adopted Budget GF Revenues for 2012



Enforcement Strategy	Target 2012	YTD Actual
Parking Tickets	328,694	266,012
Boots	3,195	6,341
Tows	10,190	10,210

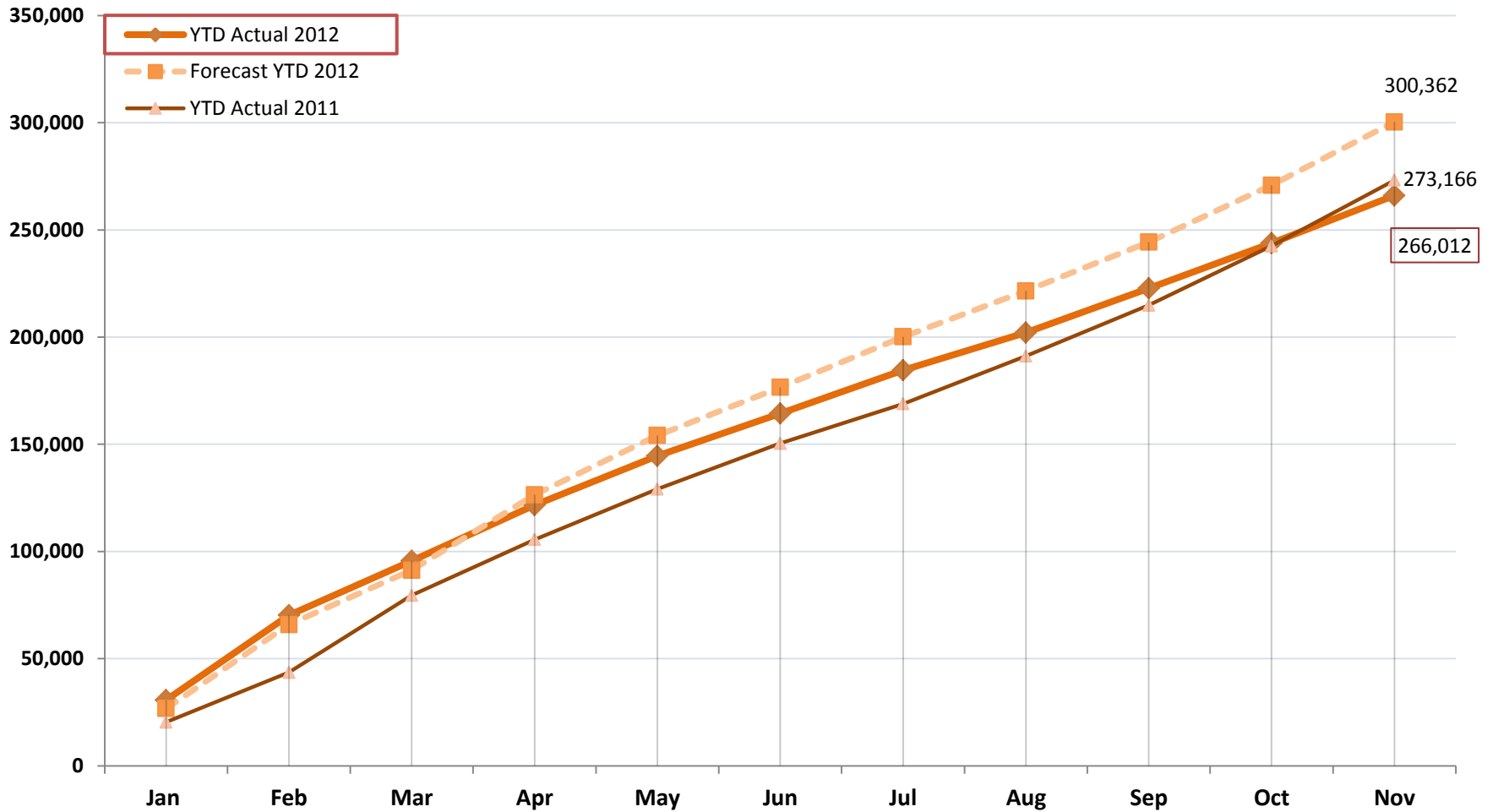
Parking Enforcement Revenues

Revenues : Revenues Approximately 5.6% Ahead of Adjusted Forecast as of October 31, 2012 (un-audited)



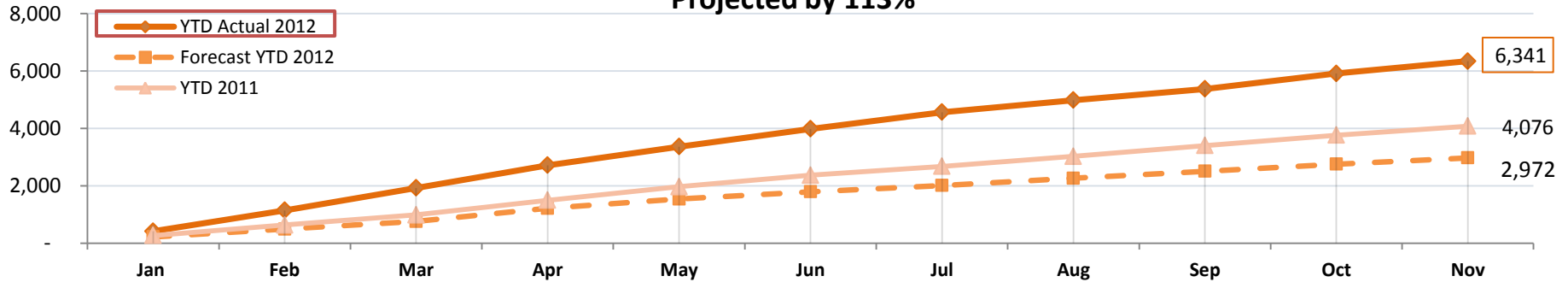
Parking Enforcement

YTD 2012 Tickets Issued Are Lower than
Prior Year by 3%

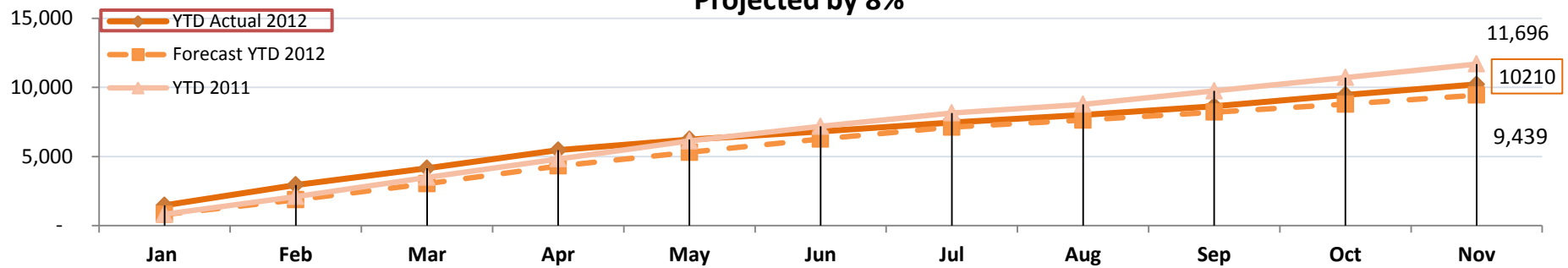


Parking Enforcement Revenues

YTD 2012 Boots Issued Are Higher than Projected by 113%



YTD 2012 Tows Issued Are Higher than Projected by 8%



YTD 2012 Tows and Boots Collections Are Higher than Prior Year by 12%

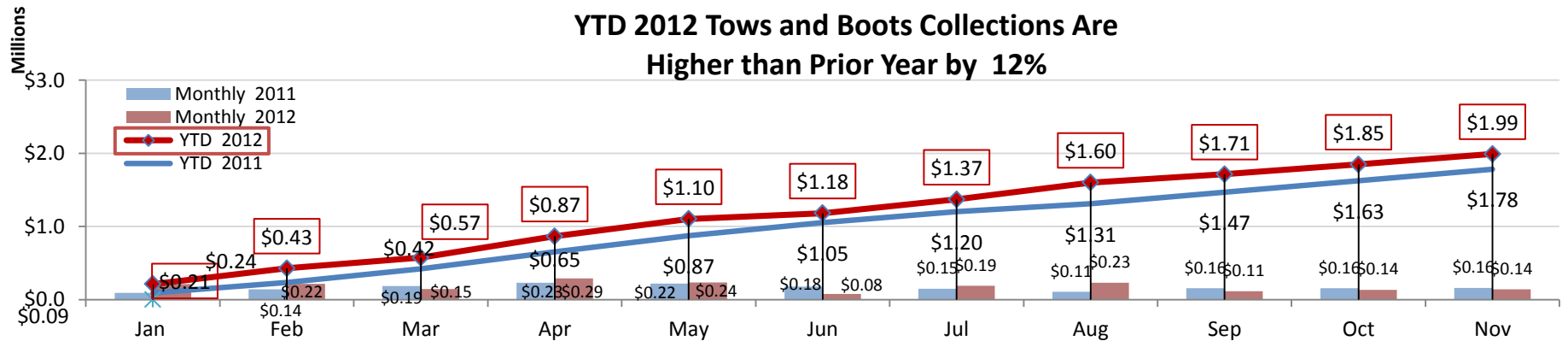
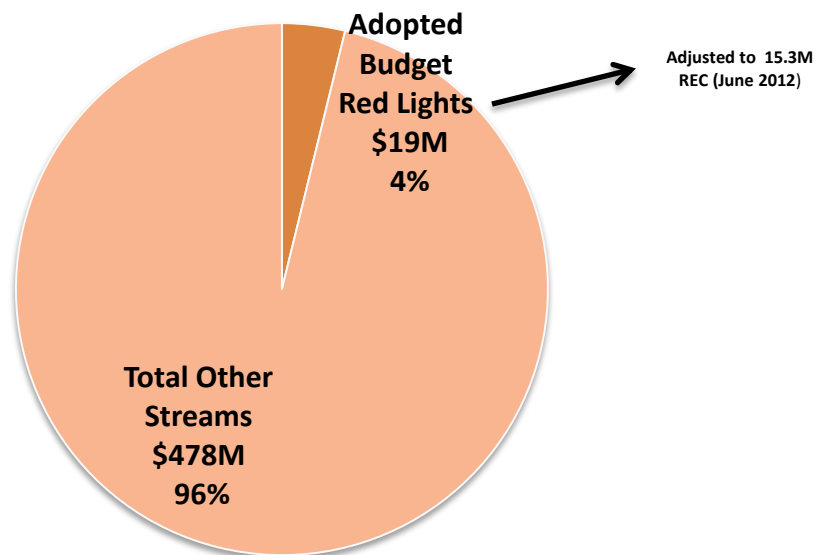


Photo Safety Management

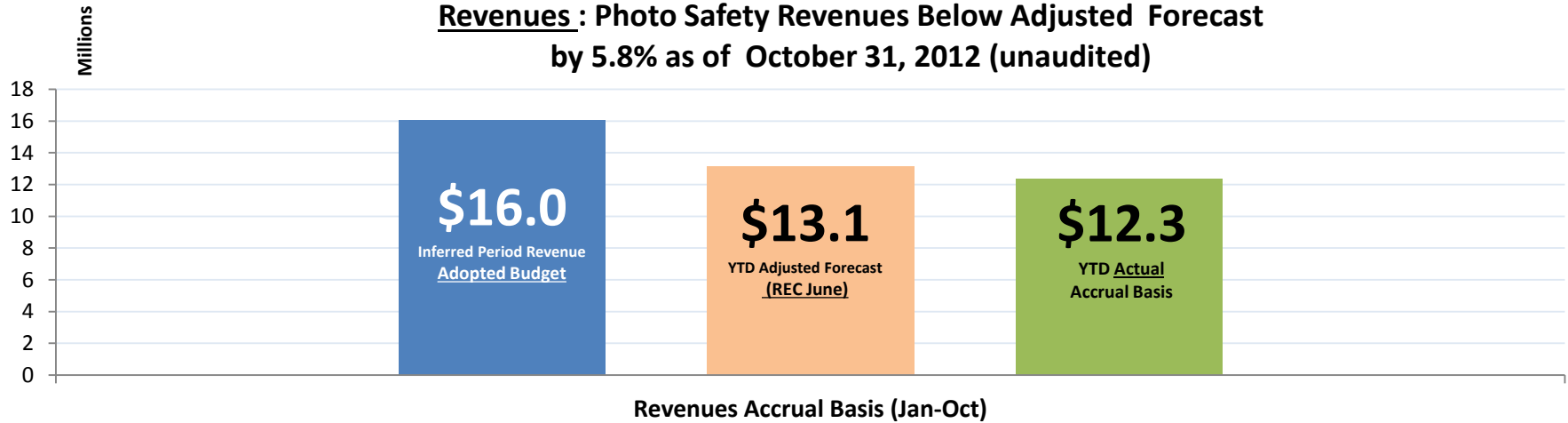
4% Adopted Budget GF Revenues for 2012



Management Controls	Target 2012	YTD Actual
Reduce Inoperable Flashers in School Zones	Less Than 21,000	39,362
Reach "0" Tickets that Exceed Enforceable Date	0	1

Photo Safety

Revenues : Photo Safety Revenues Below Adjusted Forecast by 5.8% as of October 31, 2012 (unaudited)



YTD Photo Safety Collections 2012 Approximately 10% Lower than 2011

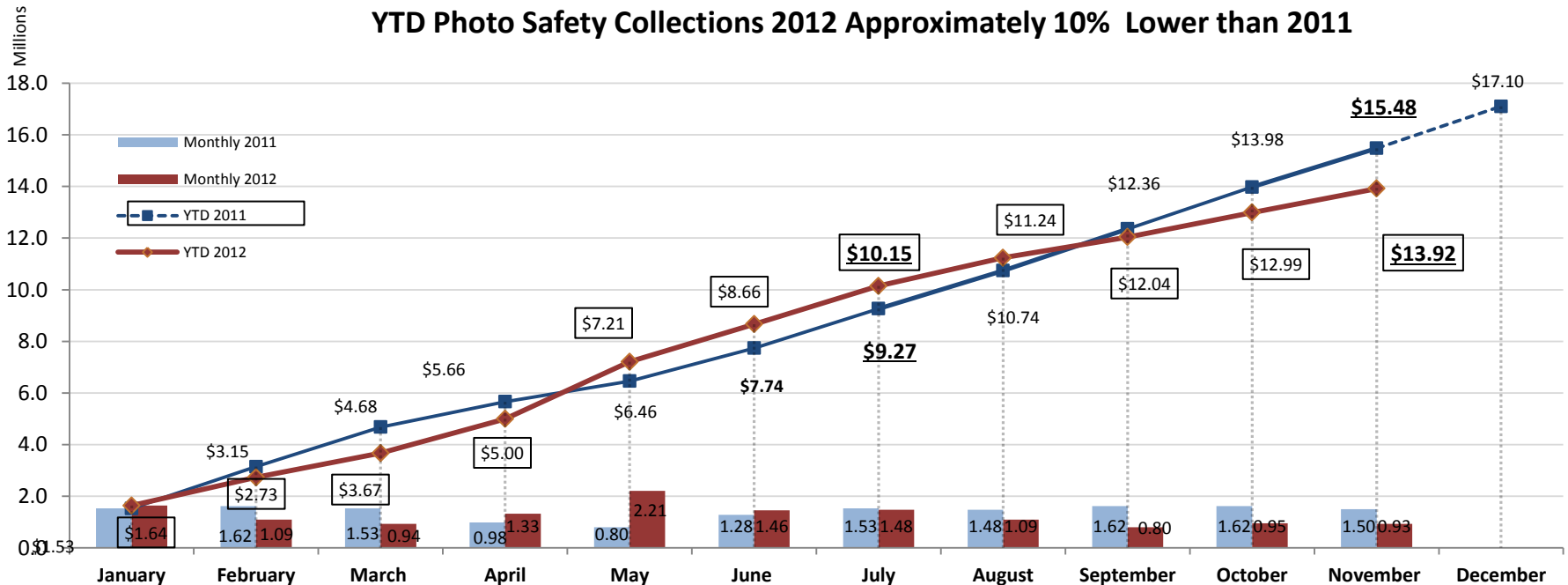


Photo Safety Citations

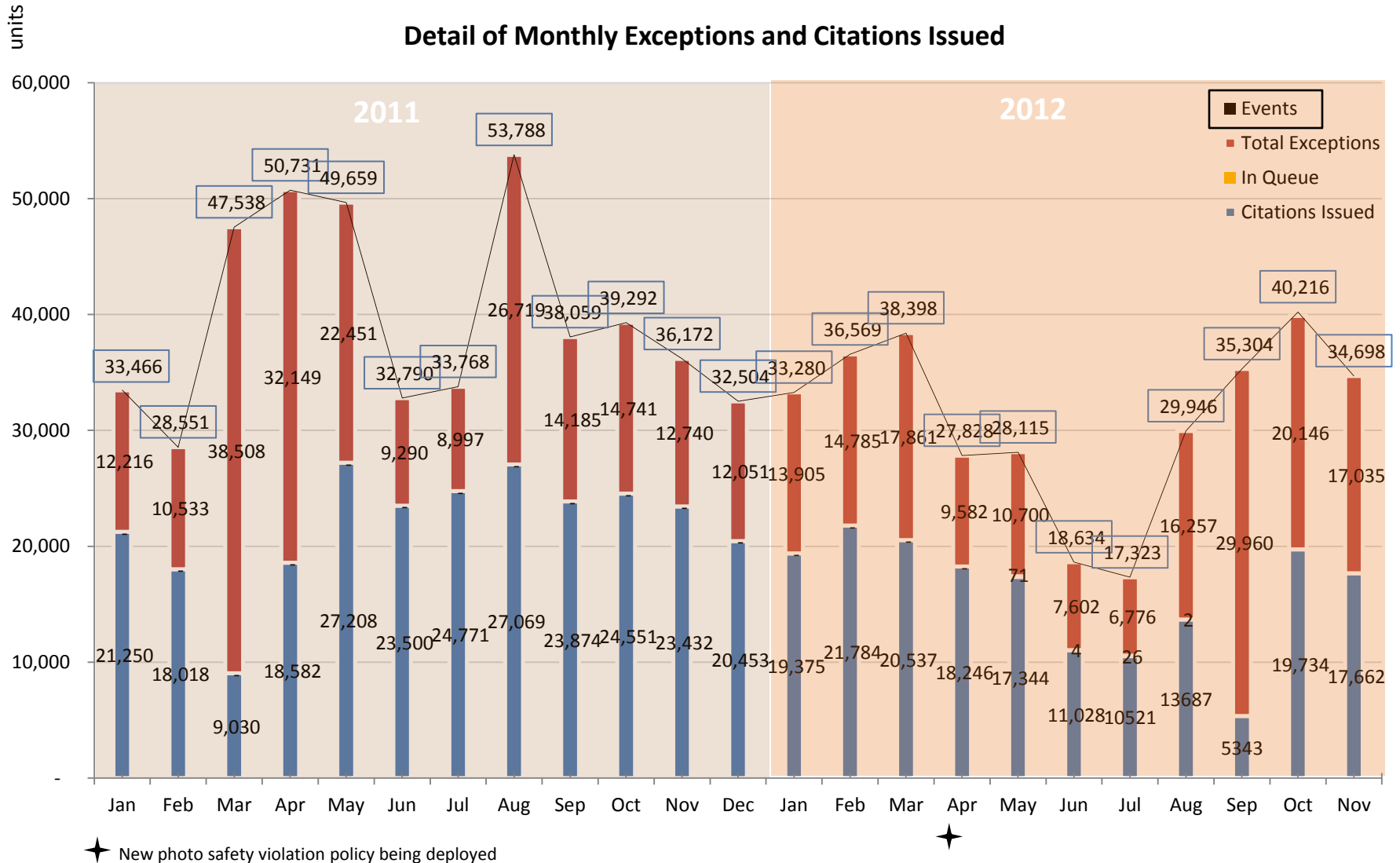


Photo Safety Citations Exceptions : Inoperable Flashers

Monthly Exceptions Issued for Flashers Inoperable During School Zone Enforceable Time

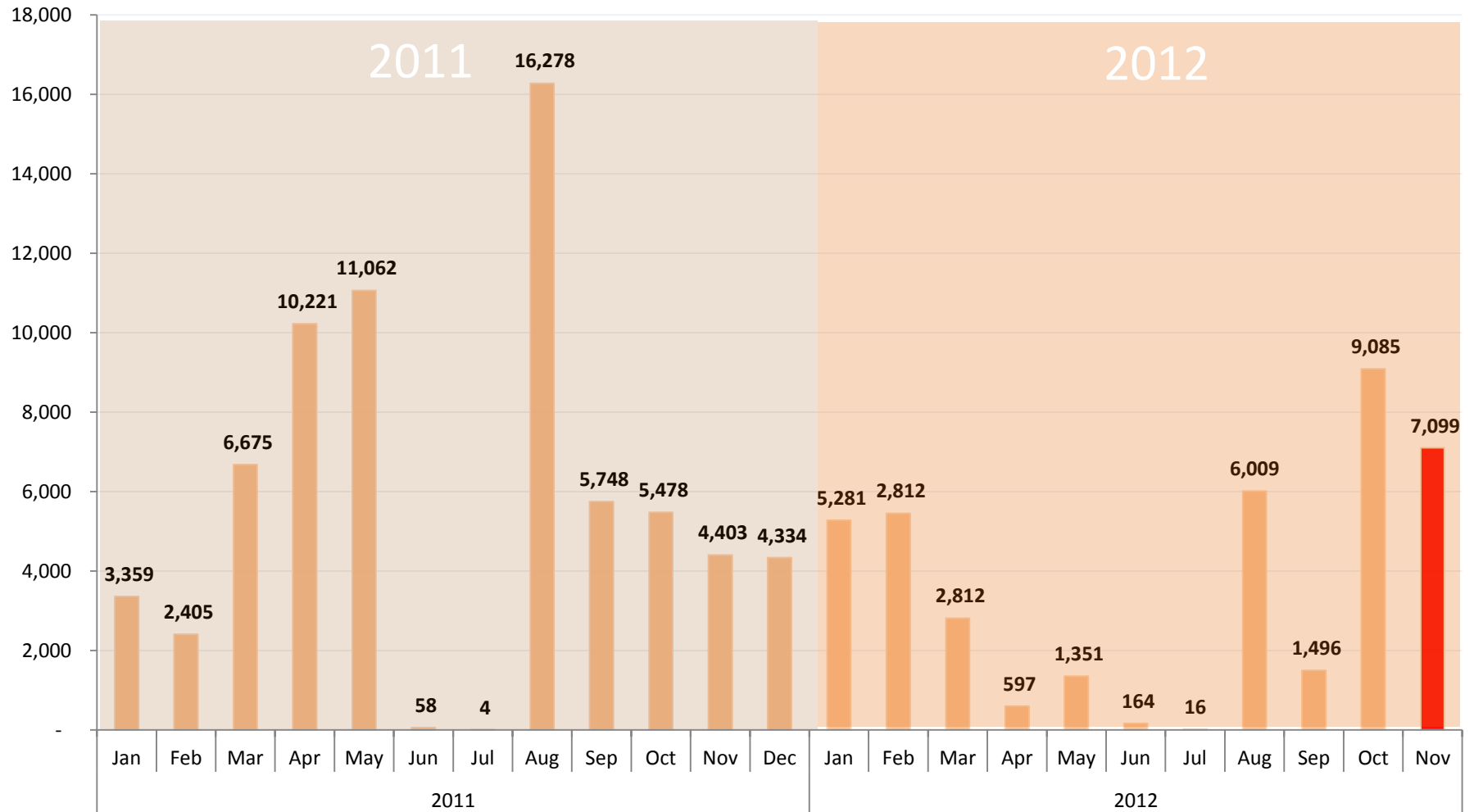
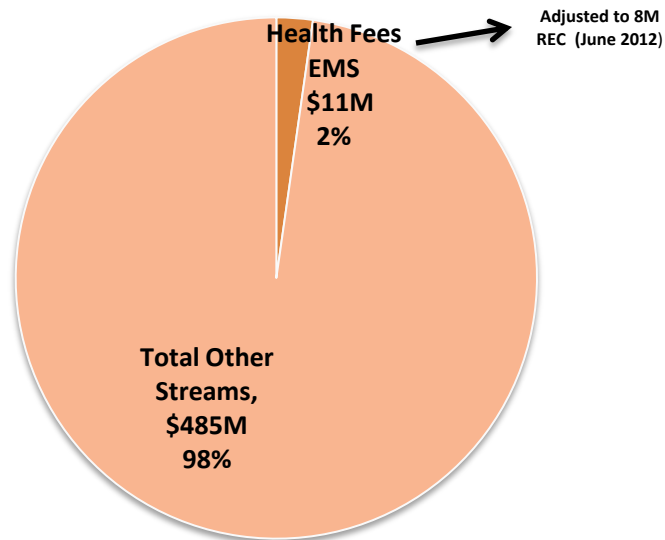


Photo Safety Citations Exceptions : Inoperable Flashers

Nov-12				
Camera	Location	Events	Flasher Exception	Exception %
NO49	EB St Charles Ave @ Jena St (3)	1647	1600	97%
No74	NB PACE BLVD @ ST JULIEN ELEMENTARY	529	501	95%
NO51	NB Read Blvd @ Hammond St (1)	1636	1531	94%
NO76	SB PACE BLVD @ ST JULIEN ELEMENTARY	545	497	91%
NO60	EB Canal St @ S. St Patrick St (3)	1146	1003	88%
NO58	WB Bienville St @ N. Olymipa St (4)	1061	906	85%
NO112	EB Hammond St @ Resurrection of Our Lord School	71	52	73%
NO90	NB Carrollton Ave @ Kipp Believe School	721	362	50%
NO110	WB Freret St @ Audubon Primary Academy	144	52	36%
NO53	NB Jackson Ave @ Chestnut St (1)	466	162	35%
NO48	SB Canal Blvd @ French St (2)	699	141	20%
NO56	SB Franklin Ave @ Wisteria St (2)	873	154	18%
No99	WB PRYTANIA ST @ MCGEHEE SCHOOL	48	3	6%
NO55	NB Franklin Ave @ Wisteria St (1)	663	41	6%
No92	SB CARROLLTON AVE @ KIPP BELIEVE SCHOOL	310	16	5%
NO103	EB DWYER RD @ MILLER MCCOY ACADEMY	215	10	5%
NO59	WB Canal St @ N. Olympia St (4)	140	3	2%
NO117	SB JACKSON AVE @ LAUREL ELEMENTARY	113	2	2%
No88	WB OPELOUSAS AVE @ HOLY NAME OF MARY	115	2	2%
NO102	EB Camp St @ International School	368	6	2%
No46	EB CANAL ST @ S. ST PATRICK ST	64	1	2%
NO105	WB DWYER RD @ MILLER MCCOY ACADEMY	132	2	2%
NO31	NB CANAL BLVD @ FRENCH ST	289	4	1%
No81	NB PRESS DR @ COGHILL ELEMENTARY	240	3	1%
NO115	NB JACKSON AVE @ LAUREL ELEMENTARY	163	2	1%
No35	NB READ BLVD @ HAMMOND ST	181	2	1%
No83	SB PRESS DR @ COGHILL ELEMENTARY	482	5	1%
NO32	SB CANAL BLVD @ FRENCH ST	197	2	1%
NO36	SB READ BLVD @ HAMMOND ST	330	3	1%
No97	EB PRYTANIA ST @ MCGEHEE SCHOOL	112	1	1%
NO20	NB PARIS AVE @ CRESCENT DR	113	1	1%
No47	NB CANAL BLVD @ FRENCH ST	808	7	1%
No38	SB JACKSON AVE @ COLISEUM ST	248	2	1%
NO37	NB JACKSON AVE @ CHESTNUT ST	555	4	1%
NO21	SB PARIS AVE @ PRENTISS AVE	154	1	1%
NO25	NB Paris Ave @ Crescent Dr	465	3	1%
NO62	WB CHARTRES ST @ GALLIER ST	327	2	1%
NO45	WB CANAL ST @ N. OLYMPIA ST	735	4	1%
NO26	SB Paris Ave @ Prentiss Ave	402	2	0%
NO50	WB St Charles Ave @ Jena St (4)	292	1	0%
No63	NB HENRY CLAY AVE @ COLISEUM ST	708	1	0%
No14	E/B POYDRAS ST @ ST CHARLES AVE	901	1	0%
NO72	NB S CARROLLTON AVE @ BANKS ST	1205	1	0%
Total School Zone		20,613	7,099	34%

EMS Revenues

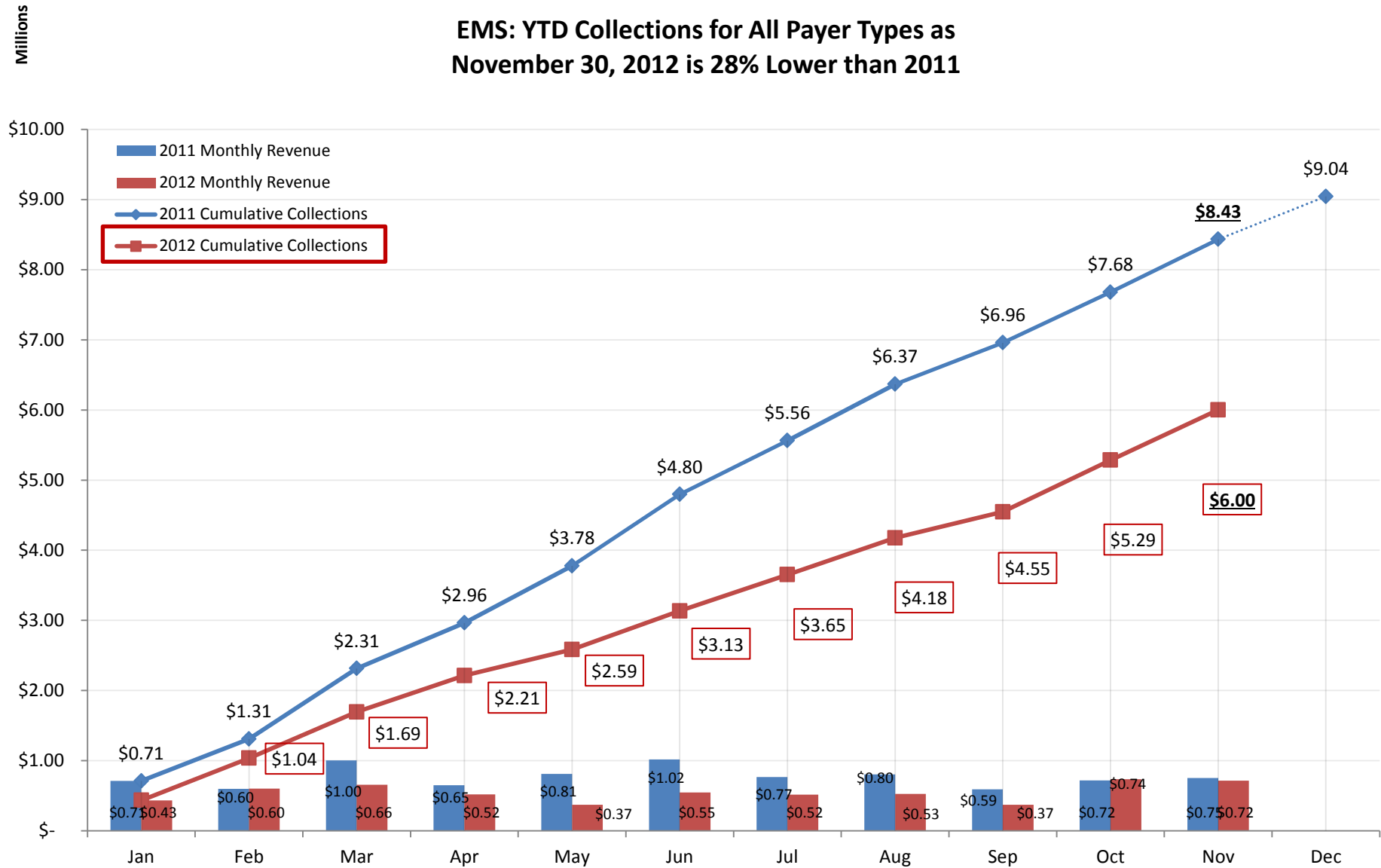
2% Adopted Budget GF Revenues for 2012



Collection Efforts	Target 2012	YTD Actual
Percentage of Selfpay Accounts in Payment Plan	Target Needed	N/A
Collection Efforts	Target Needed	N/A

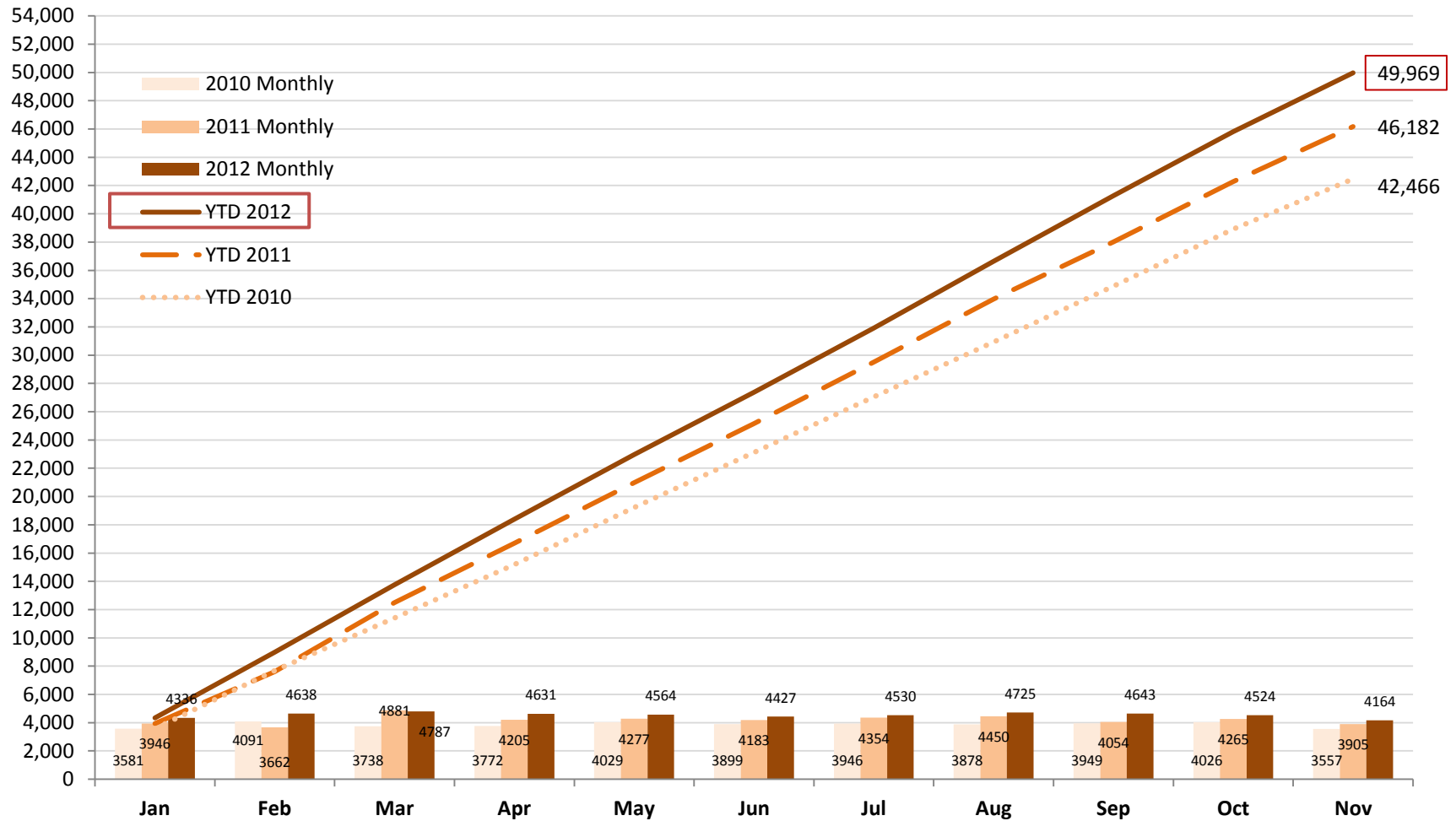
EMS Collections

EMS: YTD Collections for All Payer Types as November 30, 2012 is 28% Lower than 2011



EMS Workload

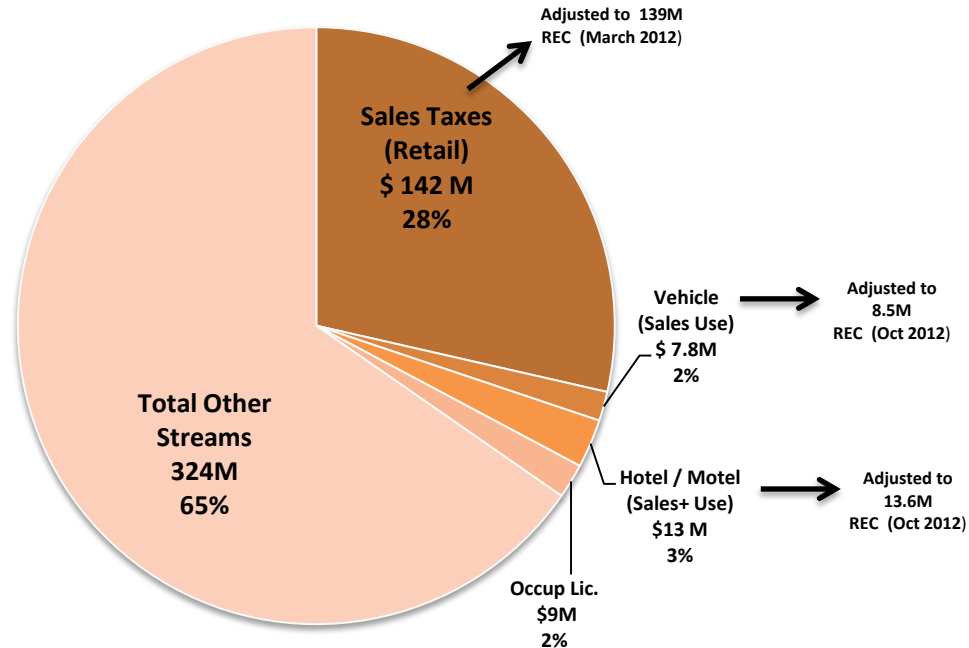
Number of Calls for Service 2010 – 2012 (Jan – Nov)



Sales Taxes and Occupational Licenses Revenues

Sales Taxes : 33% of Adopted Budget GF Revenues for 2012

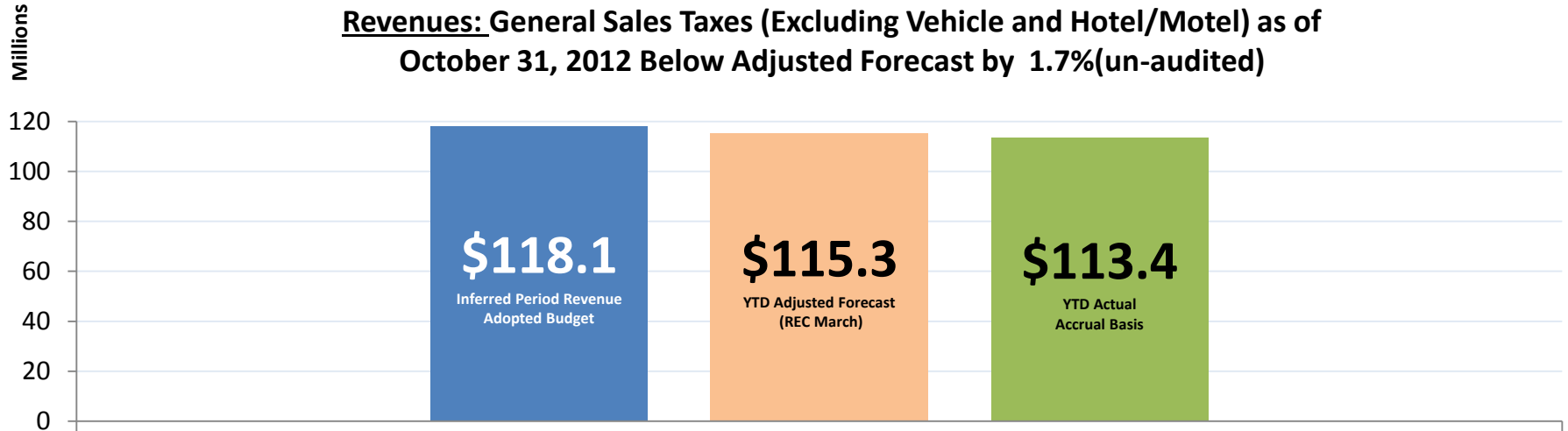
Occupational License : 2% Adopted Budget GF Revenues for 2012



Collection Efforts	Target 2012	YTD Actual
Sales Tax Audits	105	105
Delinquency Mailings	18,000	On Hold
Field Visits / Contacts	15,400	15,013

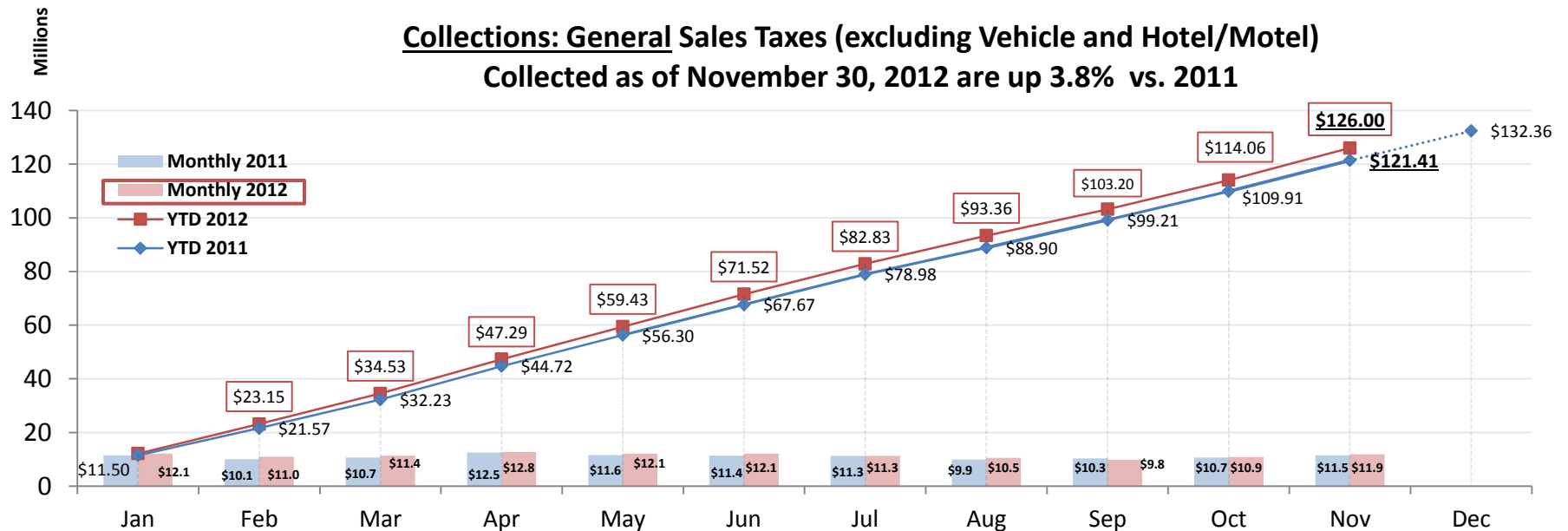
Sales Tax (Retail Only)

Revenues: General Sales Taxes (Excluding Vehicle and Hotel/Motel) as of October 31, 2012 Below Adjusted Forecast by 1.7%(un-audited)



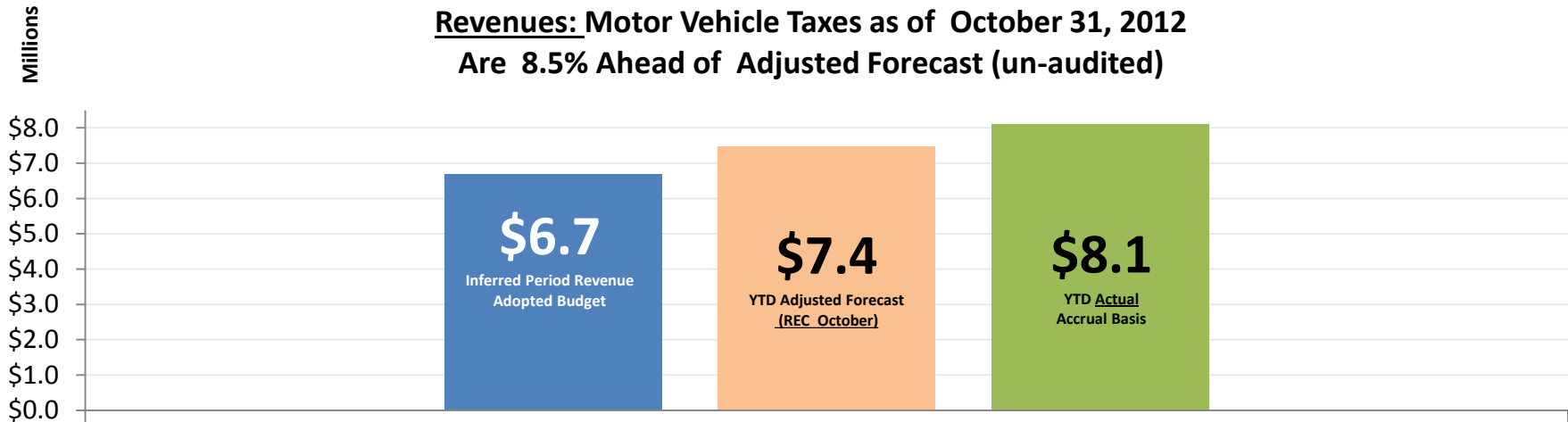
Revenues Accrual Basis (Jan-Oct)

Collections: General Sales Taxes (excluding Vehicle and Hotel/Motel)
Collected as of November 30, 2012 are up 3.8% vs. 2011



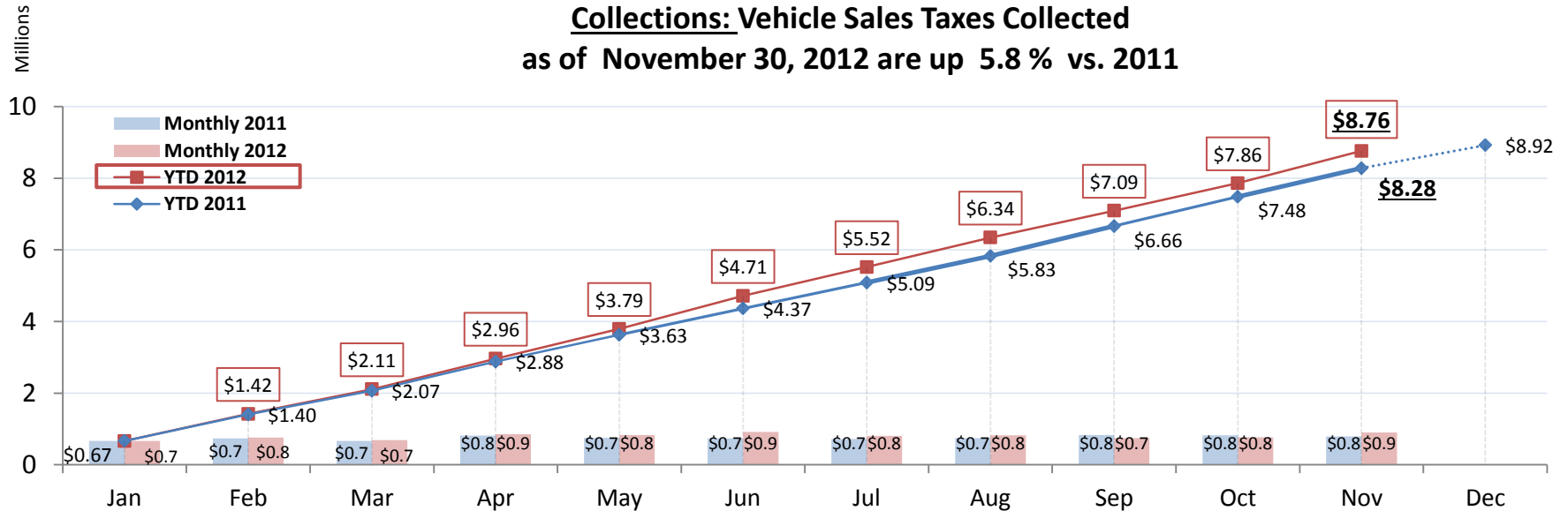
Vehicle Sales Taxes

Revenues: Motor Vehicle Taxes as of October 31, 2012
Are 8.5% Ahead of Adjusted Forecast (un-audited)



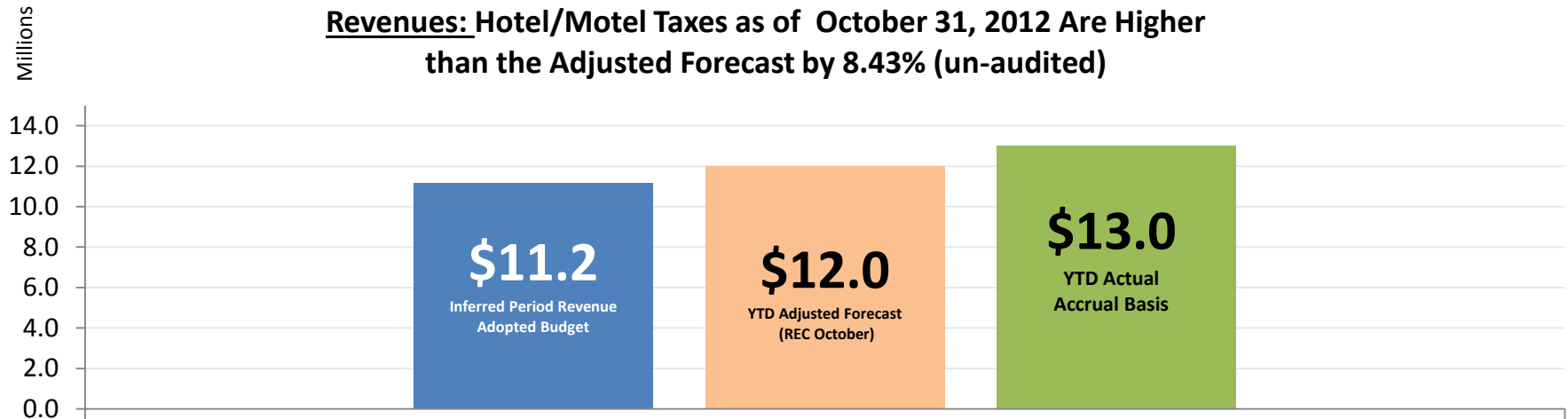
Revenues Accrual Basis (Jan-Oct)

Collections: Vehicle Sales Taxes Collected
as of November 30, 2012 are up 5.8 % vs. 2011



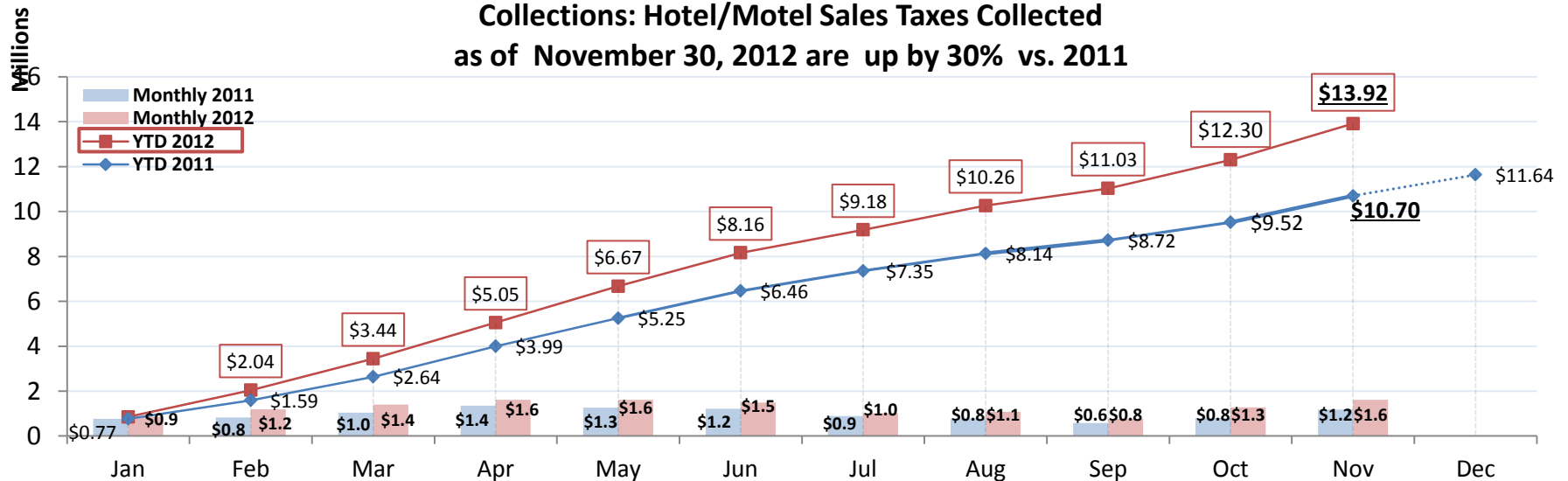
Hotel / Motel Sales Taxes

Revenues: Hotel/Motel Taxes as of October 31, 2012 Are Higher than the Adjusted Forecast by 8.43% (un-audited)



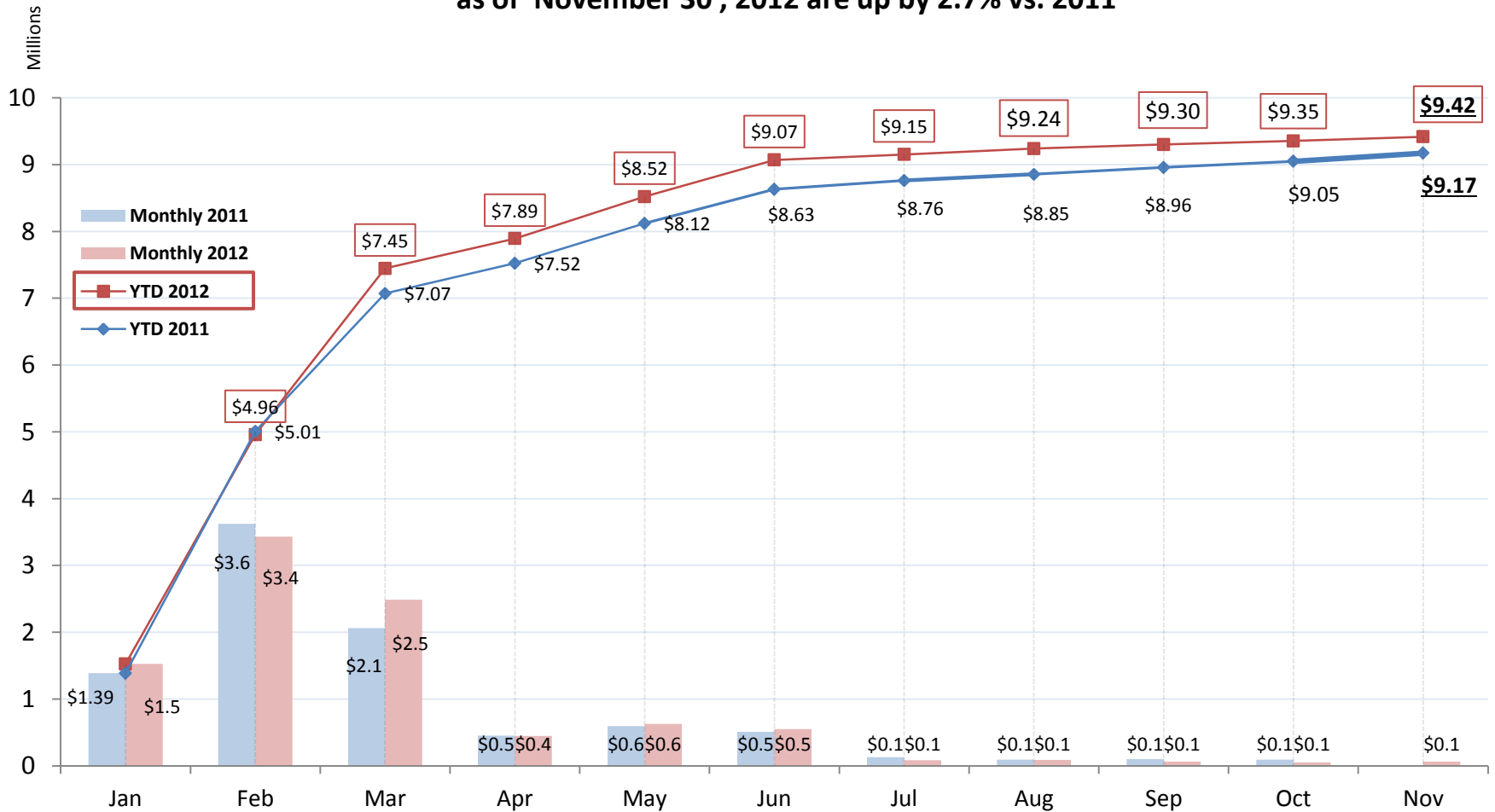
Revenues Accrual Basis (Jan-Oct)

Collections: Hotel/Motel Sales Taxes Collected as of November 30, 2012 are up by 30% vs. 2011



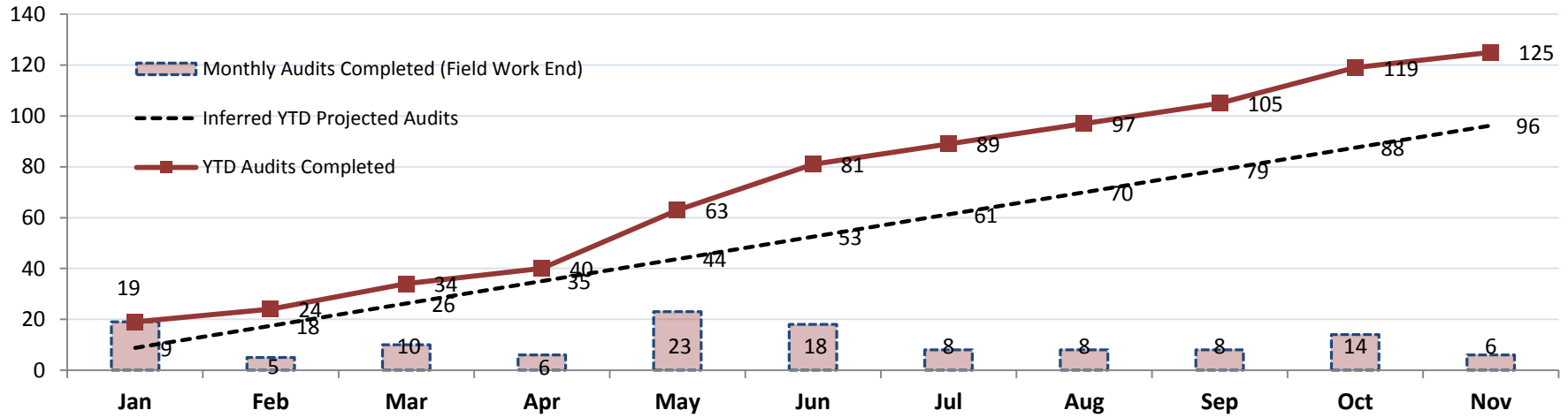
Occupational Licenses

Revenues / Collections : Occupational Licenses Revenue
as of November 30 , 2012 are up by 2.7% vs. 2011

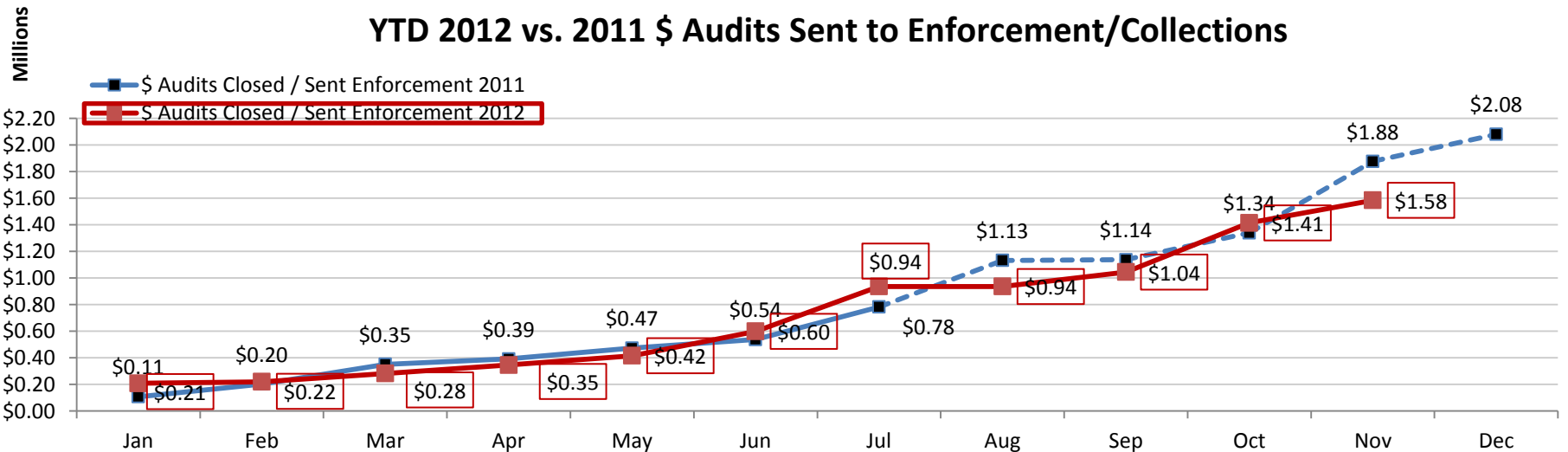


Bureau of Revenue Enforcement (Continued)

125 Audits Completed as of November 30, 2012 (Yearly Target 105)

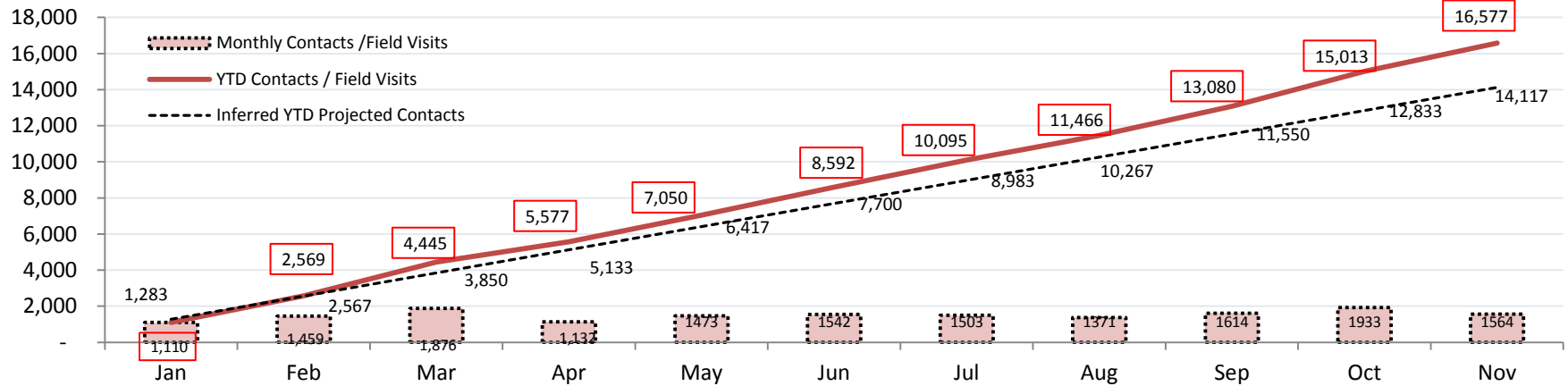


YTD 2012 vs. 2011 \$ Audits Sent to Enforcement/Collections

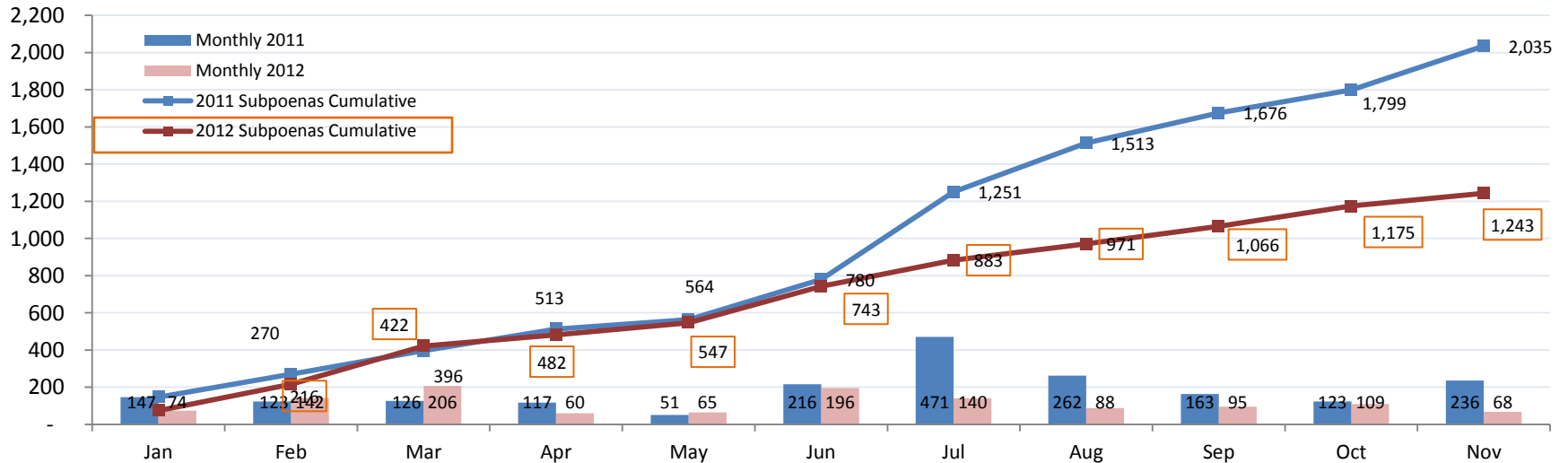


Bureau of Revenue Enforcement (Continued)

YTD Contacts/Field Visits Met Yearly Target

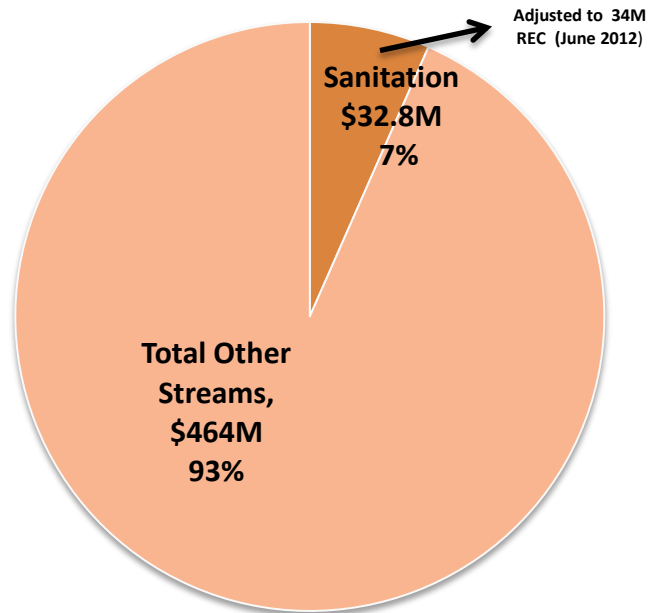


YTD Subpoenas Reached 1,243 as of 11.30.2012



Sanitation Revenues

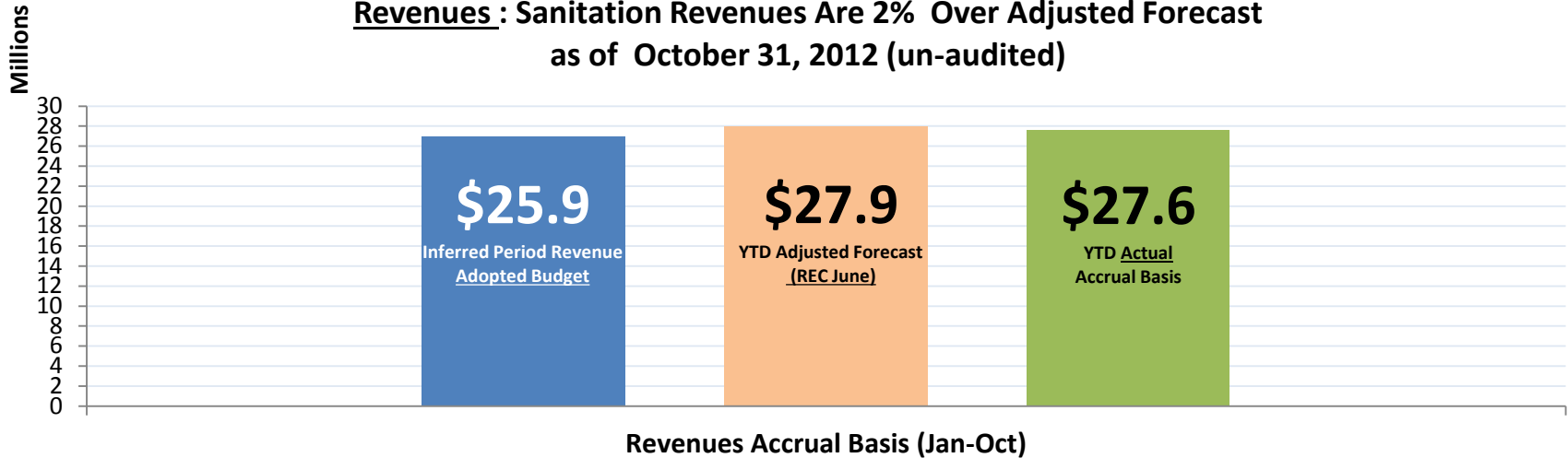
7% Adopted Budget GF Revenues for 2012



Collection Efforts	Target 2012	YTD Actual
Collection Agency	Over 50%	44%

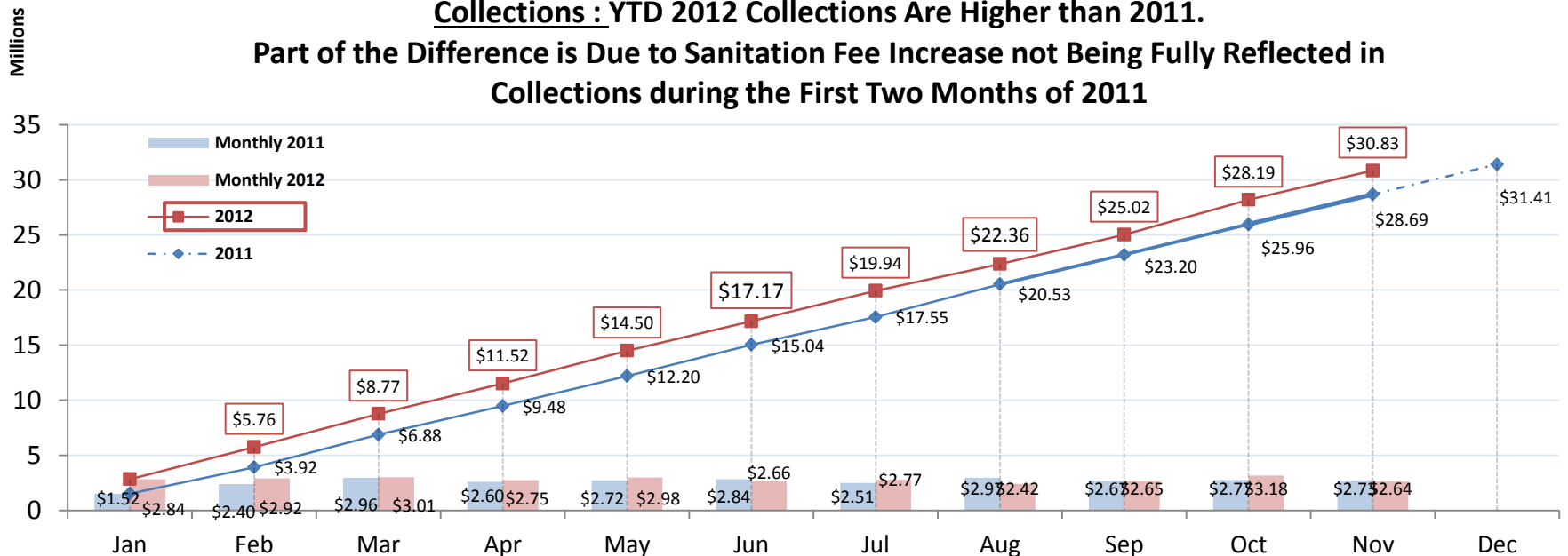
Sanitation Revenues

Revenues : Sanitation Revenues Are 2% Over Adjusted Forecast as of October 31, 2012 (un-audited)

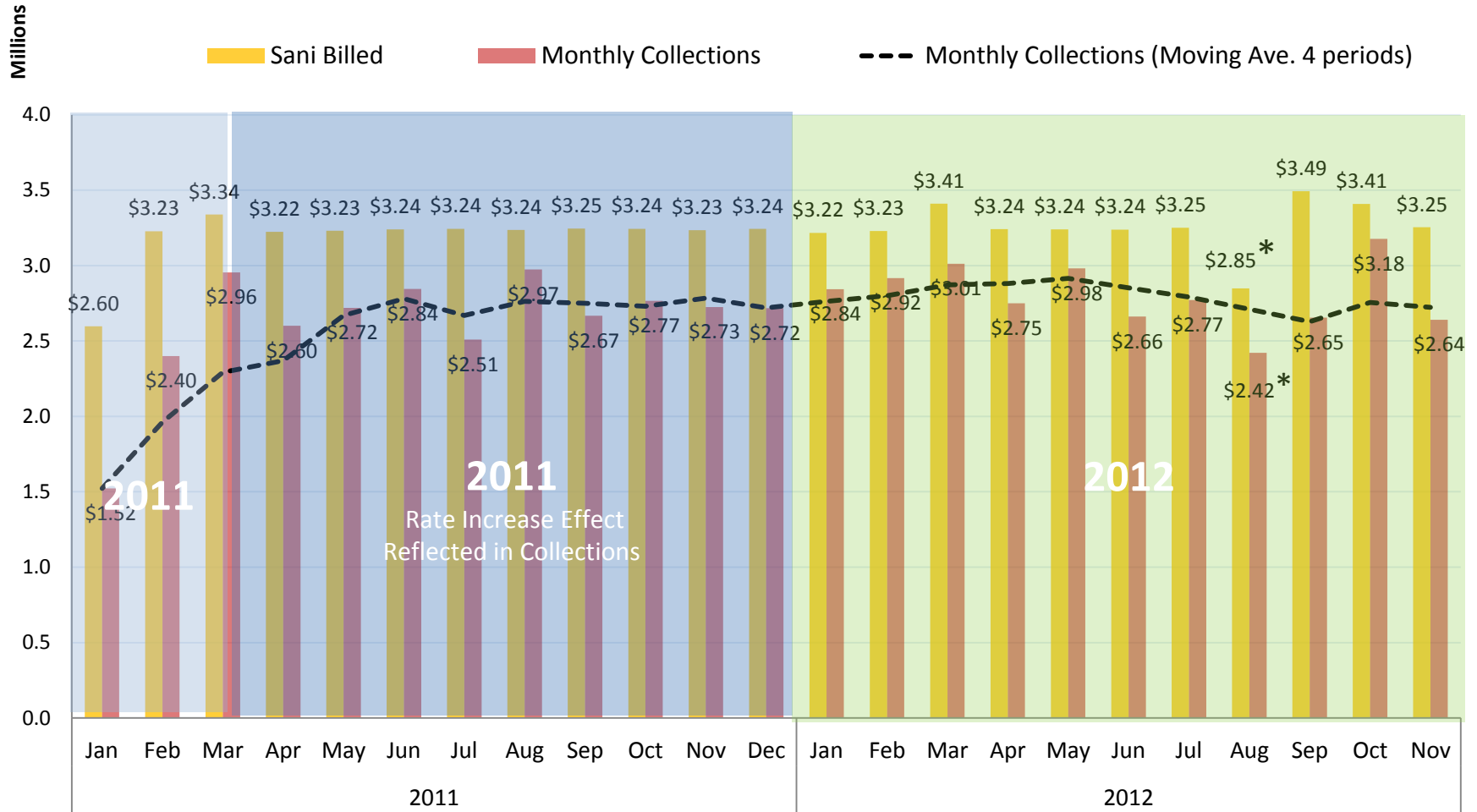


Collections : YTD 2012 Collections Are Higher than 2011.

Part of the Difference is Due to Sanitation Fee Increase not Being Fully Reflected in Collections during the First Two Months of 2011



Sanitation Collections



* Billing and Collection Cycle for August Excludes one Week as a Results of Hurricane Isaac

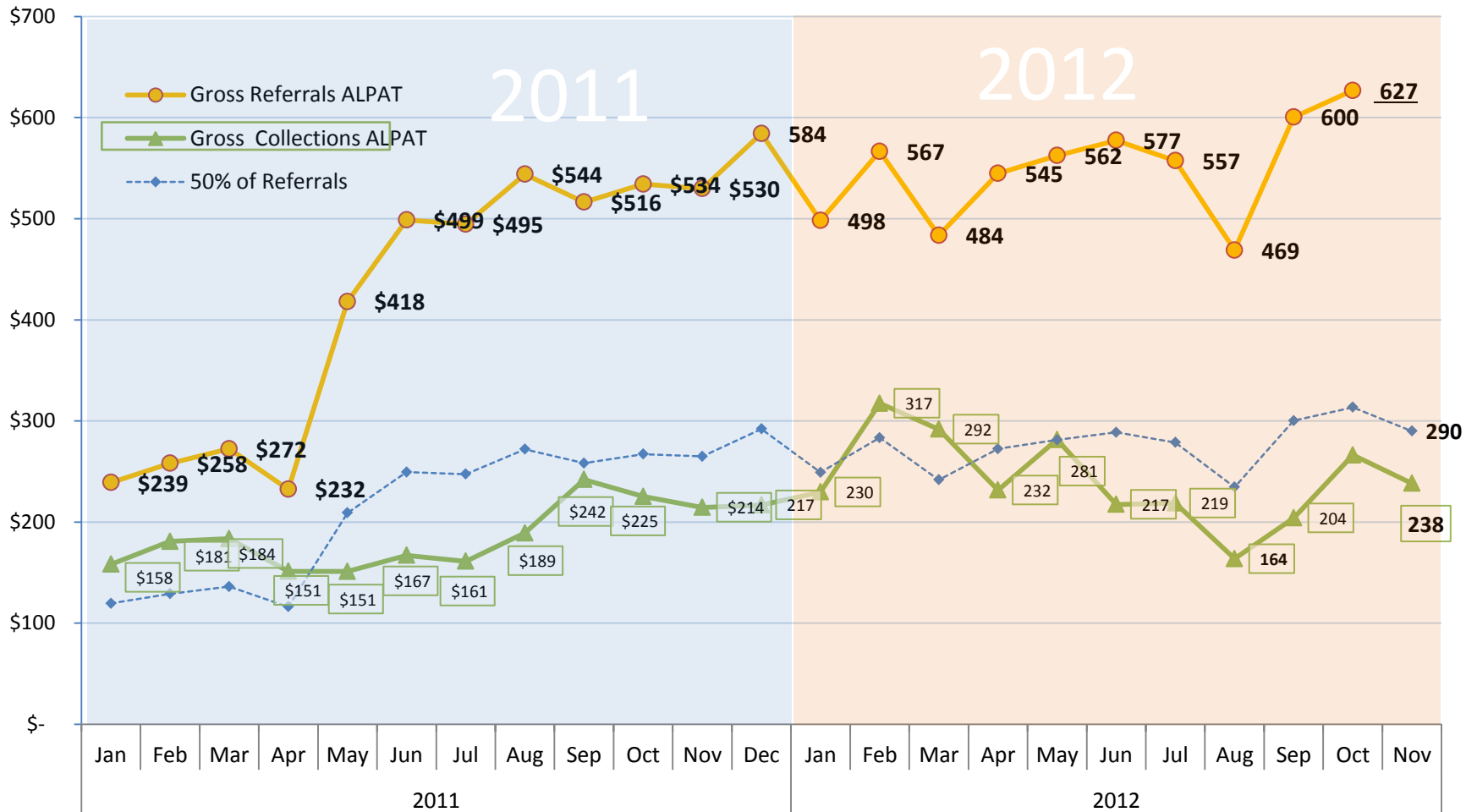
Sanitation Delinquency Collections

Collection Agency Performance

YTD Collections/YTD Referrals = 44% (Under 50% Goal)

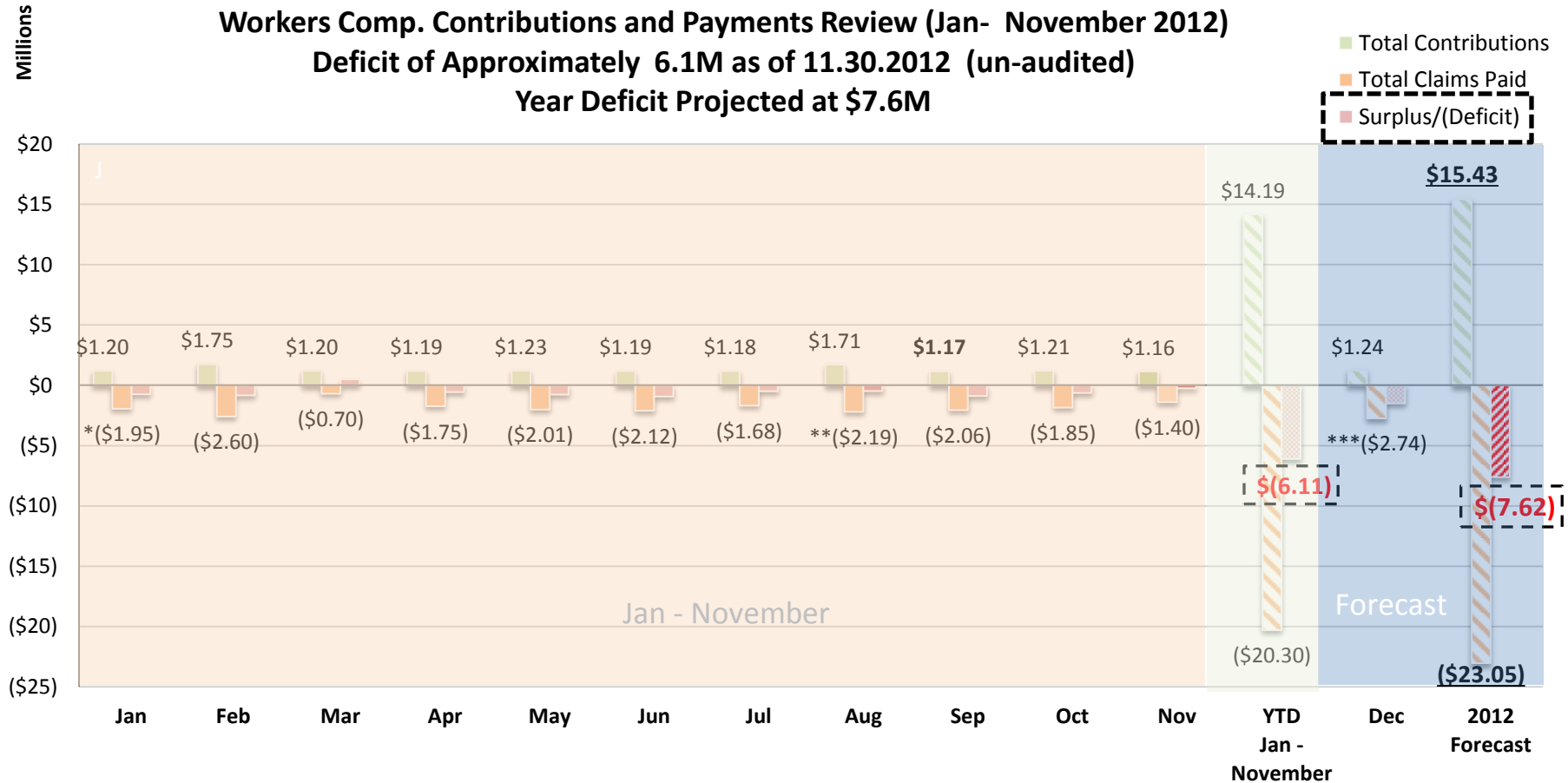
November Collections / November Referrals = 41%

Thousands



Expenditure Analysis

Workers Comp. Contributions vs. Payments



Forecast

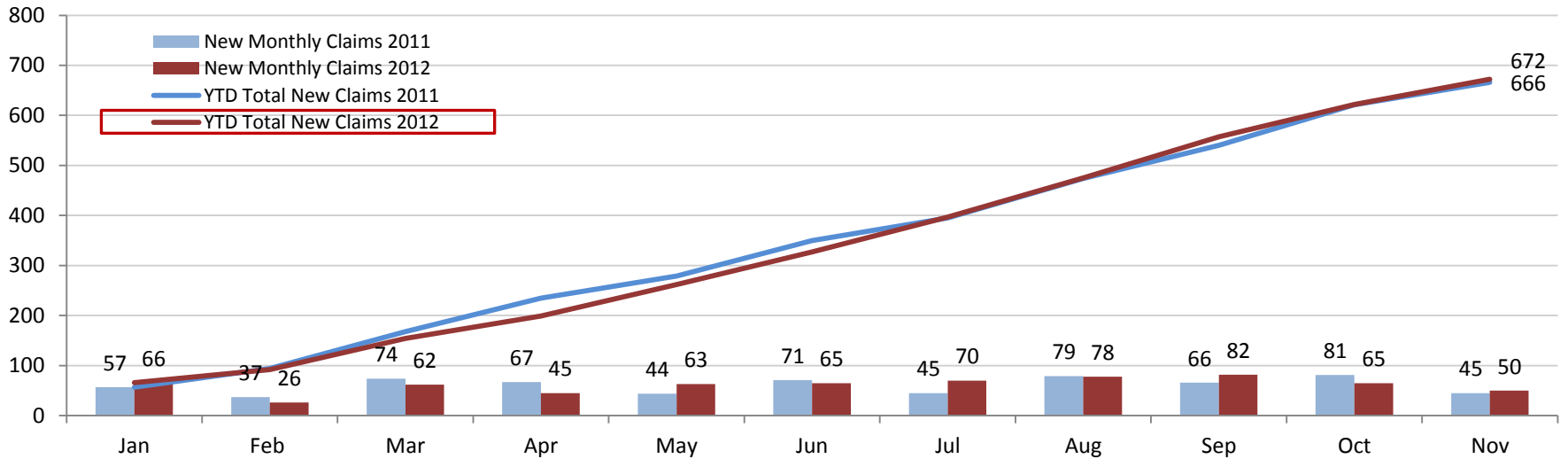
*Includes \$405K adjustment. It relates to a change in accounting methodology. In the past, expenditures were only recorded for cleared checks. Now (starting 2012), expenditures are recorded for checks drafted. This adjustment relates to checks cut in 2011 that cleared later in 2012. The auditors did not catch this adjustment and was not booked against 2011. We are correspondingly booking the expenditure in 2012.

**Includes a \$292K adjustment. It relates the City's annual payment to the department of labor for workers comp requirements

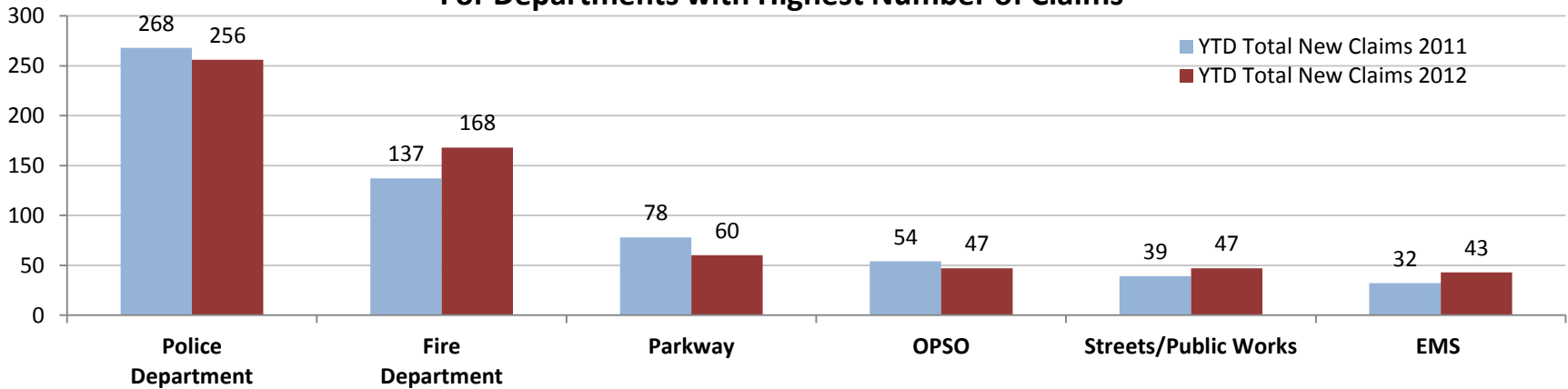
***Includes a \$932K charge for the Secondary Injury Fund assesment for 2012

Workers Comp.

New Workers Comp. Claims 2012 Vs. 2011

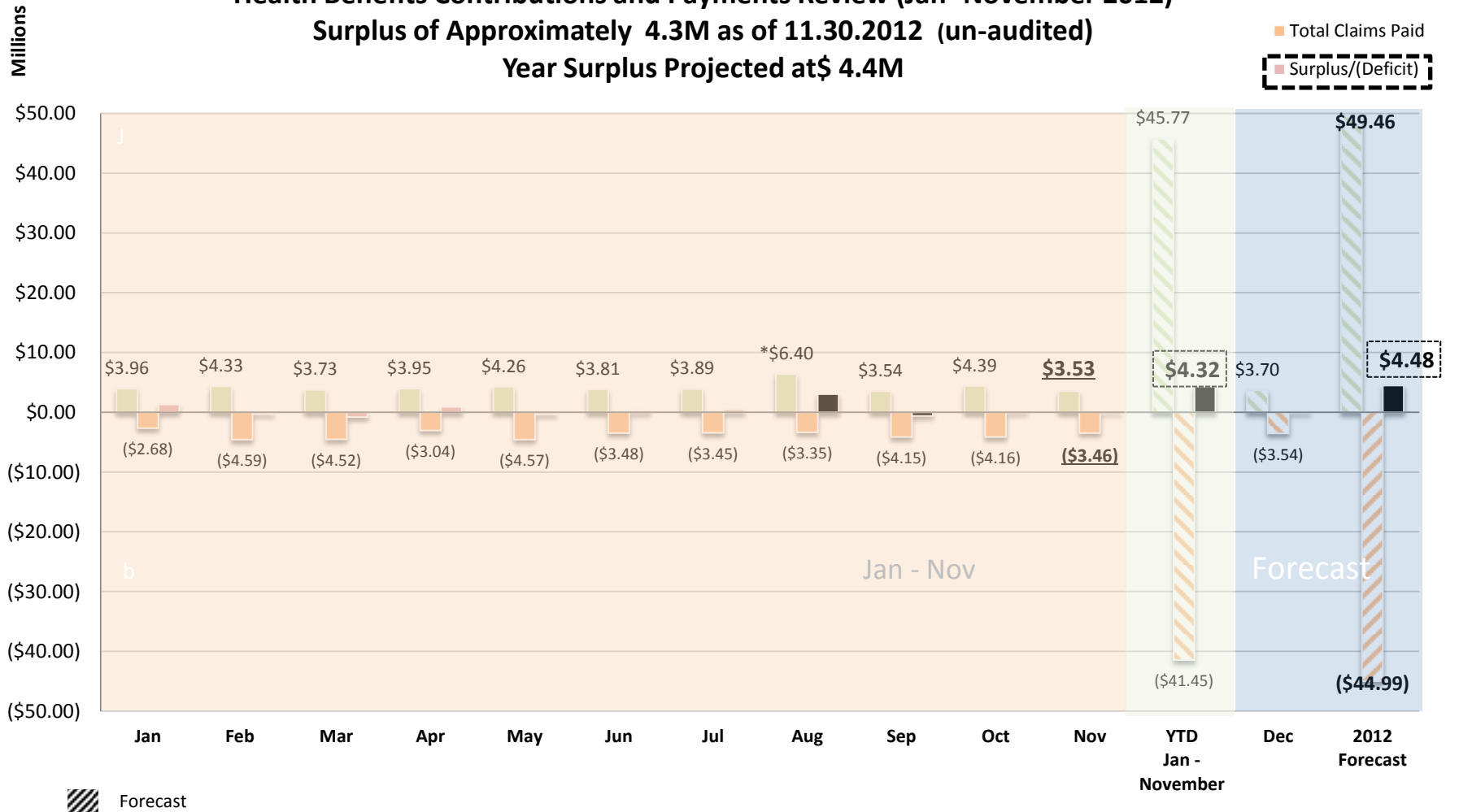


New Workers Comp. Claims 2012 Vs. 2011 For Departments with Highest Number of Claims



Health Benefits Contributions vs. Payments

Health Benefits Contributions and Payments Review (Jan- November 2012)
Surplus of Approximately 4.3M as of 11.30.2012 (un-audited)
Year Surplus Projected at\$ 4.4M



* Additional contribution funding of \$2.3M included in this period

Utility

Millions

Utilities Expenditures (Energy) for 2012 vs. 2011



Utility Usage

